#### **IMPORTANT NOTICE**

NOT FOR DISTRIBUTION INTO THE UNITED STATES, TO ANY U.S. PERSONS OR TO ANY PERSON OR ADDRESS IN THE UNITED STATES

**IMPORTANT:** You must read the following before continuing. The following applies to the offering circular following this page, and you are therefore advised to read this carefully before reading, accessing or making any other use of the offering circular. In accessing the offering circular, you agree to be bound by the following terms and conditions, including any modifications to them any time you receive any information from us as a result of such access.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN THE UNITED STATES OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF U.S. PERSONS, EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS.

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Confirmation of your Representation: In order to be eligible to view this Offering Circular or make an investment decision with respect to the securities, investors must not be a U.S. person (within the meaning of Regulation S under the Securities Act). This Offering Circular is being sent at your request and by accepting the e-mail and accessing this Offering Circular, you shall be deemed to have represented to us (1) that you are not a U.S. person nor are you acting on behalf of a U.S. person, the electronic mail address that you gave us and to which this e-mail has been delivered is not located in the United States and, to the extent you purchase the securities described in this Offering Circular, you will be doing so pursuant to Regulation S under the Securities Act and (2) that you consent to delivery of such Offering Circular and any amendments or supplements thereto by electronic transmission.

You are reminded that this Offering Circular has been delivered to you on the basis that you are a person into whose possession this Offering Circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver this Offering Circular, electronically or otherwise, to any other person. If you have gained access to this transmission contrary to the foregoing restrictions, you are not allowed to purchase any of the securities described in this Offering Circular.

The materials relating to the offering of securities to which this Offering Circular relates do not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law. If a jurisdiction requires that the offering be made by a licensed broker or dealer and the underwriters or any affiliate of the underwriters is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by the underwriters or such affiliate on behalf of the Issuer (as defined in this Offering Circular) in such jurisdiction.

This Offering Circular has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of CapitaLand Treasury Limited, CapitaLand Limited, DBS Bank Ltd. ("DBS"), The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch ("HSBC"), Morgan Stanley Asia (Singapore) Pte. ("MS"), Oversea-Chinese Banking Corporation Limited ("OCBC") and United Overseas Bank Limited ("UOB", and together with DBS, HSBC, MS and OCBC, the "Arrangers"), the Dealers (as defined in the Offering Circular), any person who controls any of them, or any director, officer, employee or agent of any of them, or affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Offering Circular distributed to you in electronic format and the hard copy version available to you on request from the Arrangers and the Dealers.

**Actions that You May Not Take:** If you receive this document by e-mail, you should not reply by e-mail to this notice, and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the "Reply" function on your email software, will be ignored or rejected.

You are responsible for protecting against viruses and other destructive items. Your use of this electronic mail is at your own risk and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.



# **CapitaLand Treasury Limited**

(incorporated in the Republic of Singapore on 14 September 1996) Company Registration Number 199606698M

### S\$5,000,000,000 Euro Medium Term Note Programme

unconditionally and irrevocably guaranteed by

## **CapitaLand Limited**

(incorporated in the Republic of Singapore on 5 January 1989)
Company Registration Number: 198900036N

Under the Euro Medium Term Note Programme described in this Offering Circular (the "Programme"), CapitaLand Treasury Limited (the "Issuer"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue medium term notes and perpetual notes ("Perpetual Notes" and together, the "Notes") guaranteed (the "Guarantee") by CapitaLand Limited ("CapitaLand" or the "Guarantor"). The aggregate nominal amount of Notes outstanding will not at any time exceed \$\$5,000,000,000 (or the equivalent in other currencies), subject to increase as described herein.

Defined terms used in this Offering Circular shall have the meanings given to such terms in "Terms and Conditions of the Notes other than Perpetual Notes" and "Terms and Conditions of the Perpetual Notes".

Application has been made to the Singapore Exchange Securities Trading Limited (the "SGX-ST") for permission to deal in and for the listing of any Notes which are agreed at the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. Unlisted Series (as defined herein) of Notes may also be issued pursuant to the Programme and Notes may also be listed on stock exchanges other than the SGX-ST. The relevant Pricing Supplement (as defined herein) in respect of any Series of Notes will specify whether or not such Notes will be listed on the SGX-ST or on any other stock exchange. There is no assurance that the application to the SGX-ST for the listing of the Notes will be approved. Admission to the Official List of the SGX-ST and listing and quotation of any Notes on the SGX-ST is not to be taken as an indication of the merits of the Issuer, the Guarantor, the Group (as defined herein), the Programme or such Notes. The SGX-ST assumes no responsibility for the correctness of any of the statements made, opinions expressed or reports contained in this Offering Circular.

Each Series of Notes in bearer form will be represented on issue by a temporary global note in bearer form (each a "temporary Global Note") or a permanent global note in bearer form (each a "permanent Global Note" and, together with the temporary Global Notes, the "Global Notes") and will be sold in an "offshore transaction" within the meaning of Regulation S ("Regulation S") under the United States Securities Act of 1933, as amended (the "Securities Act"). Interests in a temporary Global Note generally will be exchangeable for interests in a permanent Global Note, or if so stated in the relevant Pricing Supplement, definitive Notes ("Definitive Notes"), after the date falling 40 days after the later of the commencement of the offering and the relevant issue date of a Tranche (as defined herein) upon certification as to non-U.S. beneficial ownership. Interests in permanent Global Notes will be exchangeable for Definitive Notes as described under "Summary of Provisions Relating to the Notes while in Global Form".

Notes of each Series to be issued in registered form will be represented by registered certificates (each a "Certificate"), one Certificate being issued in respect of each Noteholder's (as defined herein) entire holding of Registered Notes and Registered Perpetual Notes (each as defined herein) of one Series. Registered Notes and Registered Perpetual Notes which are sold in an "offshore transaction" within the meaning of Regulation S, will initially be represented by a permanent registered global certificate (each a "Global Certificate") without interest coupons, which may be deposited on the relevant issue date: (a) with, and registered in the name of, a common depositary on behalf of Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking S.A. ("Clearstream, Luxembourg"), with The Central Depository (Pte) Limited ("CDP") or with a sub-custodian for the Hong Kong Monetary Authority (the "HKMA") as operator of the Central Moneymarkets Unit Service (the "CMU" or the "CMU Service") operated by the HKMA; or (b) in the case of a Series intended to be cleared through a clearing system other than, or in addition to, Euroclear and/or Clearstream, Luxembourg, CDP or the CMU, or delivered outside a clearing system, as agreed between the Issuer, the Guarantor, the Issuing and Paying Agent, the Trustee and the relevant Dealer(s) (each as defined herein). The provisions governing the exchange of interests in Global Notes for other Global Notes and Definitive Notes are described in "Summary of Provisions Relating to the Notes while in Global Form".

Unless otherwise stated in a relevant Pricing Supplement, Tranches of Notes to be issued under the Programme will be unrated.

The Notes and the Guarantee have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States, and the Notes may include Bearer Notes (as defined herein) that are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold, or, in the case of Bearer Notes, delivered within the United States to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act ("Regulation S")) unless an exemption from the registration requirement of the Securities Act is available and in accordance with all applicable securities laws of any state of the United States and any other jurisdiction. Registered Global Notes are subject to certain restrictions on transfer. See "Subscription and Sale".

Investing in Notes issued under the Programme involves certain risks. Prospective investors should have regard to the risks described in "Risk Factors".

This Offering Circular is an advertisement and is not a prospectus for the purposes of EU Directive 2003/71/EC.

DBS Bank Ltd.	HSBC	Arrangers Morgan Stanley	OCBC Bank	UOB
		Dealers		
DBS Bank Ltd.	HSBC	Morgan Stanley	OCBC Bank	UOB

#### **NOTICE TO INVESTORS**

The Issuer and the Guarantor accept responsibility for the information contained in this Offering Circular. The Issuer and the Guarantor, having made all reasonable enquiries, confirm that: (i) this Offering Circular contains all information with regard to the Issuer, the Guarantor and the Group and to the Notes and the Guarantee which is material in the context of the issue and offering of the Notes and the giving of the Guarantee; (ii) such information is true and accurate in all material respects; (iii) the opinions, expectations and intentions expressed in the Offering Circular have been carefully considered, are and will be based on all relevant considerations and facts known to the Issuer and the Guarantor existing at the date of its issue and are and will be fairly, reasonably and honestly held by the Issuer and/or the Guarantor, as the case may be; and (iv) there are no other facts the omission of which would make any such information or material expressions of opinion, expectation or intention misleading in any material respect.

This Offering Circular is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (please refer to "Documents Incorporated by Reference"). This Offering Circular shall be read and construed on the basis that such documents are incorporated in, and form part of, this Offering Circular.

The Arrangers, the Dealers, the Trustee and the Agents have not separately verified the information contained in this Offering Circular. None of the Arrangers, the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, is making any representation or warranty, expressed or implied, as to the merits of the Notes or the subscription for, purchase or acquisition thereof, the creditworthiness or financial condition or otherwise of the Issuer or the Guarantor. Further, none of the Arrangers, the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, makes any representation or warranty as to the Issuer and the Guarantor or as to the accuracy, reliability or completeness of the information set out herein and the documents which are incorporated by reference in, and form part of, this Offering Circular.

To the fullest extent permitted by law, none of the Arrangers, the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, accepts any responsibility for the contents of this Offering Circular or for any other statement made or purported to be made by the Arrangers, the Dealers, the Trustee or the Agents or on their behalf in connection with the Issuer, the Guarantor, the Programme or the issue and offering of the Notes. Each of the Arrangers, each Dealer, the Trustee and each Agent and each person who controls any of them, and each of their respective officers, employees, advisers and agents, and each affiliate of any such person, accordingly disclaims all and any liability whether arising in tort or contract or otherwise which it might otherwise have in respect of this Offering Circular or any such statement.

Certain information in this Offering Circular has been obtained from publicly available documents. None of the Issuer, the Guarantor, the Arrangers, the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, makes any representation, express or implied, and do not accept any responsibility with respect to the accuracy or completeness of any information obtained from publicly available documents.

Neither this Offering Circular nor any other information supplied in connection with the Programme or any Notes is intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by the Issuer, the Guarantor, any of the Arrangers or the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, that any recipient of:

- (i) this Offering Circular; or
- (ii) any other information supplied in connection with the Programme or any Notes,

should purchase any of the Notes. Each investor contemplating purchasing Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and the Guarantor. Neither this Offering Circular nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Issuer, the Guarantor, any of the Arrangers or the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Offering Circular (or any part thereof) nor any sale, offering or purchase made in connection herewith shall, under any circumstances, create any implication that there has been no change in the business, prospects, results of operations or general affairs of the Issuer, the Guarantor or their respective subsidiaries and/or associated companies since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that there has been no adverse change in the financial position of the Issuer, the Guarantor or their respective subsidiaries and/or associated companies since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. The Arrangers, the Dealers, the Trustee and the Agents and any person who controls any of them, and each of their respective officers, employees, advisers and agents, and each affiliate of any such person, expressly do not undertake to review the financial condition or affairs of the Issuer and the Guarantor during the life of the Programme or to advise any investor in the Notes of any information coming to their attention. Investors should review, inter alia, this Offering Circular, the relevant Pricing Supplement and the most recently published documents incorporated by reference into this Offering Circular when deciding whether or not to purchase any Notes.

Any purchase or acquisition of the Notes is in all respects conditional on the satisfaction of certain conditions set out in the Dealer Agreement (as defined herein) and the issue of the Notes by the Issuer pursuant to the Dealer Agreement. Any offer, invitation to offer or agreement made in connection with the purchase or acquisition of the Notes or pursuant to this Offering Circular shall (without any liability or responsibility) on the part of the Issuer, the Guarantor, the Arranger or any of the Dealers lapse and cease to have any effect if (for any other reason whatsoever) the Notes are not issued by the Issuer pursuant to the Dealer Agreement.

This Offering Circular does not describe all of the risks and investment considerations (including those relating to each investor's particular circumstances) of an investment in Notes of a particular issue. Each potential purchaser of Notes should refer to and consider carefully the relevant Pricing Supplement for each particular issue of Notes, which may describe additional risks and investment considerations associated with such Notes. The risks and investment considerations identified in this Offering Circular and the relevant Pricing Supplement are provided as general information only.

In making an investment decision, investors must rely on their own examination of the Issuer, the Guarantor and the terms of the Notes being offered, including the merits and risks involved. Investors should consult their own financial, tax, accounting and legal advisers as to the risks and investment considerations arising from an investment in an issue of Notes and should possess the appropriate resources to analyse such investment and the suitability of such investment in their particular circumstances.

None of the Issuer, the Guarantor, the Arrangers, the Dealers, the Trustee or the Agents or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, makes any representation to any investor in the Notes regarding the legality of its investment under any applicable laws. Any investor in the Notes should be able to bear the economic risk of an investment in the Notes for an indefinite period of time.

The distribution of this Offering Circular and the offering or sale of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Offering Circular comes are required by the Issuer, the Guarantor, the Arrangers and the Dealers to inform themselves about and to observe any such restriction.

#### Selling Restrictions - Singapore

This Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore (the "MAS"). Accordingly, this Offering Circular and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Notes may not be circulated or distributed, nor may Notes be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA") pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or

(5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Any reference to the SFA is a reference to the Securities and Futures Act, Chapter 289 of Singapore and a reference to any term as defined in the SFA or any provision in the SFA is a reference to that term as modified or amended from time to time including by such of its subsidiary legislation as may be applicable at the relevant time.

For a description of other restrictions, please refer to "Subscription and Sale".

#### **EEA RETAIL INVESTORS**

If the Pricing Supplement in respect of any Notes includes a legend entitled "PRIIPs Regulation – Prohibition of Sales to EEA Retail Investors", the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "**EEA**"). For these purposes, a retail investor means a person who is one (or more) of:

- (i) a retail client as defined in point (11) of Article 4(1) of MiFID II;
- (ii) a customer within the meaning of Directive 2002/92/EC (as amended or superseded, the "IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
- (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended or superseded, the "Prospectus Directive").

Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

#### MIFID PRODUCT GOVERNANCE/TARGET MARKET

The Pricing Supplement in respect of any Notes may include a legend entitled "MiFID II Product Governance" which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the target market assessment; however, a distributor subject to Directive 2014/65/EU (as amended, "MiFID II") is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the "MiFID Product Governance Rules"), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arranger nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MiFID Product Governance Rules.

#### NOTIFICATION UNDER SECTION 309B OF THE SECURITIES AND FUTURES ACT, CHAPTER 289 OF SINGAPORE

Unless otherwise stated in the Pricing Supplement in respect of any Notes, all Notes issued or to be issued under the Programme shall be prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

#### **STABILISATION**

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Pricing Supplement may over-allot Notes or effect transactions with a view to supporting the market price of the Notes of the Series of which such Tranche forms part at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

#### **CERTAIN DEFINITIONS**

In this Offering Circular, unless otherwise specified or the context otherwise requires, all references to "Singapore" are to the Republic of Singapore, to the "U.S.", "USA" and "United States" are to the United States of America, to the "EU" are to the European Union, to "China" or "the PRC" are to the People's Republic of China excluding Hong Kong, Macau and Taiwan, to the "UK" are to the United Kingdom, to "S\$", "SGD" or "Singapore dollars" are to the lawful currency of Singapore, to "U.S. Dollars", "USD" or "U.S.\$" are to the lawful currency of the United States, to "£" or "Sterling" are to pound sterling, to "€" or "Euro" refer to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty establishing the European Community, as amended, to "RM" or "Malaysian ringgit" are to the lawful currency of Malaysia, to "JPY" or "Japanese Yen" are to the lawful currency of Japan, to "RMB" or "Renminbi" are to the lawful currency of the PRC, to "HK\$" or "Hong Kong dollars" are to the lawful currency of Hong Kong, to "Australian dollars" or "A\$" are to the lawful currency of Australia, to "VND" or "Vietnamese Dong" are to the lawful currency of Vietnam, to "Indonesian Rupiah" are to the lawful currency of Indonesia, to "United Arab Emirates Dirham" are to the lawful currency of India.

Unless otherwise indicated, the RMB amounts which have been translated to S\$ are based on information that was extracted from the relevant announcements made by the Guarantor and the applicable exchange rate as specified therein.

Except where such references are made in the context of financial information, all references to the "**Group**" herein are to the Guarantor and its subsidiaries (as defined in the Companies Act, Chapter 50 of Singapore) and upon and assuming completion of the Proposed ASB Transaction (as defined herein), references to the "**Group**" shall be to the Enlarged Group (as defined herein) where the context may require.

In the context of financial information, references to the "**Group**" shall mean the Guarantor and its subsidiaries.

Unless otherwise indicated, references in this Offering Circular to a "**Condition**" are to the conditions set out in "Terms and Conditions of the Notes other than Perpetual Notes" and/or "Terms and Conditions of the Perpetual Notes", as applicable.

#### **ROUNDING OF AMOUNTS**

Certain monetary amounts and percentages in this Offering Circular have been subject to rounding adjustments; accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

#### **INDUSTRY AND MARKET DATA**

Market data and certain industry forecasts used throughout this Offering Circular have been obtained from internal surveys, market research, publicly available information and industry publications. Industry publications generally state that the information that they contain has been obtained from sources believed to be reliable but that the accuracy and completeness of that information is not guaranteed. Similarly, internal surveys, industry forecasts and market research, while believed to be reliable, have not been independently verified, and none of the Issuer, the Guarantor, the Arrangers or the Dealers makes any representation as to the accuracy or completeness of that information.

#### FORWARD-LOOKING STATEMENTS

Certain statements under "Risk Factors", "Description of the Group" and elsewhere in this Offering Circular constitute "forward-looking statements". The words including "believe", "expect", "plan", "anticipate", "schedule", "estimate" and similar words or expressions identify forward-looking statements. In addition, all statements other than statements of historical facts included in this Offering Circular, including, but without limitation, those regarding the financial position, business strategy, prospects, capital expenditure and investment plans of the Group and the plans and objectives of the Group's management for its future operations (including development plans and objectives relating to the Group's operations), are forward-looking statements. Such forwardlooking statements involve known and unknown risks, uncertainties and other factors which may cause actual results or performance of the Group to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. Each of the Issuer and the Guarantor expressly disclaims any obligation or undertaking to release any updates or revisions to any forward-looking statements contained herein to reflect any change in the Issuer's, the Guarantor's or the Group's expectations with regard thereto or any change of events, conditions or circumstances, on which any such statements were based. This Offering Circular discloses, under "Risk Factors" and elsewhere, important risks that could cause actual results to differ materially from the Issuer's, the Guarantor's or the Group's expectations. All subsequent forward-looking statements attributable to the Issuer or the Guarantor or persons acting on behalf of the Issuer or the Guarantor are expressly qualified in their entirety by such cautionary statements.

#### PRESENTATION OF FINANCIAL INFORMATION AND FINANCIAL STATEMENTS

#### **Financial Information**

This Offering Circular contains certain information regarding the Group's EBIT. EBIT is defined as Earnings before Interest and Taxation. EBIT is not a standard measure under Singapore Financial Reporting Standards (International) ("SFRS(I)"). EBIT is a widely used financial indicator of a company's ability to service and incur debt. EBIT should not be considered in isolation or construed as an alternative to cash flows, profit for the year/period or any other measure of financial performance or as an indicator of the Group's operating performance, liquidity,

profitability or cash flows generated by operating, investing or financing activities. In evaluating EBIT, investors should consider, among other things, the components of EBIT such as turnover and operating expenses and the amount by which EBIT exceeds capital expenditures and other charges. The Group has included EBIT because it believes it is a useful supplement to cash flow data as a measure of the Group's performance and its ability to generate cash flow from operations to cover debt service and taxes. EBIT presented herein may not be comparable to similarly titled measures presented by other companies. Investors should not compare the Group's EBIT to EBIT presented by other companies because not all companies use the same definition.

#### **Financial Statements**

The Issuer and the Guarantor have prepared audited (in the case of the Guarantor, consolidated) financial statements as at and for the year ended 31 December 2018.

The audited (in the case of the Guarantor, consolidated) financial statements as at and for the year ended 31 December 2018 of the Issuer and the Guarantor, including comparative financial information for the year ended 31 December 2017 are included in this Offering Circular and are prepared in conformity with SFRS(I) and/or the International Financial Reporting Standards ("IFRS") issued by the Accounting Standards Council of Singapore (the "ASC"). All references to SFRS(I) and IFRS are subsequently referred to as SFRS(I) in this Offering Circular unless otherwise stated. Please refer to "Index to Financial Statements" and "Selected Financial Information".

#### Pro Forma Financial Effects of the Proposed ASB Transaction

This Offering Circular contains certain financial figures reflecting the pro forma financial effects of the Proposed ASB Transaction (the "pro forma financial information") based on (i) the audited consolidated financial statements of the Group for the financial year ended 31 December 2018, being the most recently completed financial year for which financial statements are available; and (ii) adjusted for the Target Companies' (as defined herein) results that are derived from the management accounts of the Target Companies for the period from 1 October 2017 to 30 September 2018. Please refer to "Description of the Group – Business Overview – Financial Effects of the Proposed ASB Transaction". Such pro forma financial information has not been subject to an audit or review by an independent auditor and has been prepared on an illustrative basis and is not necessarily indicative of what the Group's actual results would have been on or as of such dates nor does it purport to project the Group's results of operations, financial position or cash flows for any future period or date. Consequently, such pro forma financial information should not be relied upon by investors to provide the same quality of information associated with information that has been subject to an audit or review by an independent auditor. None of the Arrangers, the Dealers or any of their respective affiliates, directors or advisers makes any representation or warranty, express or implied, regarding the accuracy or completeness of such pro forma financial information or its sufficiency for an assessment of the Group's results of operations, financial position or cash flows, and investors are cautioned not to place undue reliance on the *pro forma* financial information.

#### SUPPLEMENTARY OFFERING CIRCULAR

The Issuer has given undertakings to the Arrangers that, if the Issuer has notified the Arrangers in writing that it intends to issue Notes under the Programme, the Issuer shall prepare an amendment or supplement to the Offering Circular or a replacement Offering Circular in the event of:

- a significant new factor, material mistake or inaccuracy relating to the information included in the Offering Circular which is capable of affecting the assessment of the Notes arising or being noted;
- (ii) a change in the condition of the Issuer, the Guarantor and/or the Group which is material in the context of the Programme or the issue of any Notes;
- (iii) the Offering Circular otherwise coming to contain an untrue statement of a material fact or omitting to state a material fact necessary to make the statements contained therein not misleading; or
- (iv) it being necessary at any time to amend the Offering Circular to comply with, or reflect changes in, the laws or regulations of Singapore or any other relevant jurisdiction.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

The following documents published or issued from time to time after the date hereof:

- (i) each relevant Pricing Supplement;
- (ii) the most recently published audited consolidated annual financial statements, and any interim financial statements (whether audited or unaudited) published subsequent to such annual financial statements, of the Guarantor from time to time (if any), in each case with the report of the Guarantor's auditors in connection therewith (if any); and
- (iii) all amendments and supplements from time to time to this Offering Circular (if any), (together, the "Incorporated Documents")

shall be deemed to be incorporated in, and to form part of, this Offering Circular and which shall be deemed to modify or supersede the contents of this Offering Circular to the extent that a statement contained in any such Incorporated Document is inconsistent with such contents. Such Incorporated Documents shall be incorporated in and form part of this Offering Circular, save that any statement contained in an Incorporated Document shall be deemed to be modified or superseded for the purpose of this Offering Circular to the extent that a statement contained in any subsequent Incorporated Document modifies or supersedes such statement in the earlier Incorporated Document (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Offering Circular.

Copies of all Incorporated Documents which are so deemed to be incorporated in, and to form part of, this Offering Circular will be available during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted), for inspection by the Noteholders at the office of the Issuer and the Guarantor (as applicable) set out at the end of this Offering Circular.

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### **SUMMARY OF THE PROGRAMME**

This summary must be read as an introduction to this Offering Circular and any decision to invest in the Notes should be based on a consideration of the Offering Circular as a whole, including any information incorporated by reference. The Terms and Conditions of the Notes other than Perpetual Notes, the Terms and Conditions of the Perpetual Notes, the Trust Deed and the Agency Agreement will prevail to the extent of any inconsistency with the terms set out in this summary. Words and expressions defined in "Terms and Conditions of the Notes other than Perpetual Notes" or "Terms and Conditions of the Perpetual Notes", as applicable, or elsewhere in this Offering Circular have the same meanings in this summary.

Issuer	CapitaLand Treasury Limited.
Guarantor	CapitaLand Limited.
Description	Euro Medium Term Note Programme.
Size	Up to S\$5,000,000,000 (or the equivalent in other currencies at the date of issue) aggregate principal amount of Notes outstanding at any one time. The Issuer may increase the aggregate principal amount of the Programme in accordance with the terms of the Dealer Agreement (as defined in "Subscription and Sale").
Arrangers	DBS Bank Ltd., The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch, Morgan Stanley Asia (Singapore) Pte., Oversea-Chinese Banking Corporation Limited and United Overseas Bank Limited.
Dealers	DBS Bank Ltd., The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch, Morgan Stanley Asia (Singapore) Pte., Oversea-Chinese Banking Corporation Limited and United Overseas Bank Limited. The Issuer may from time to time terminate the appointment of any dealer under the Programme or appoint dealers either in respect of one or more Tranches or in respect of the whole Programme. References in this Offering Circular to "Programme Dealers" are to the persons that are appointed as dealers in respect of the whole Programme (and whose appointment has not been terminated) and references to "Dealers" are to all Programme Dealers and all persons appointed as a dealer in respect of one or more Tranches.
Trustee	The Bank of New York Mellon, London Branch.
Issuing and Paying Agent and Paying Agent in respect of Notes other than CMU Notes and CDP Notes	The Bank of New York Mellon, London Branch.

CMU Lodging and Paying Agent, Transfer Agent and Registrar in respect of CMU Notes	The Bank of New York Mellon, Hong Kong Branch.
CDP Issuing and Paying Agent, Transfer Agent and Registrar in respect of CDP Notes	The Bank of New York Mellon, Singapore Branch.
Registrar and Transfer Agent in respect of Registered Notes other than CMU Notes and CDP Notes	The Bank of New York Mellon SA/NV, Luxembourg Branch.
Listing and Admission to Trading	Application has been made to the SGX-ST for permission to deal in and quotation of any Notes which are agreed at the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. There is no assurance that the application to the Official List of the SGX-ST will be approved. If the application to the SGX-ST to list a particular Series of Notes is approved and the rules of the SGX-ST so require, such Notes listed on the SGX-ST will be traded on the SGX-ST in a board lot size of at least S\$200,000 (or its equivalent in other currencies).
	Unlisted Series of Notes may also be issued pursuant to the Programme. The Notes may also be listed on such other or further stock exchange(s) as may be agreed between the Issuer and the relevant Dealer(s) in relation to each Series of Notes. The Pricing Supplement relating to each Series of Notes will state whether or not the Notes of such Series will be listed on any stock exchange(s) and, if so, on which stock exchange(s) the Notes are to be listed.
Selling Restrictions	The United States, the Public Offer Selling Restriction under the Prospectus Directive (in respect of Notes having a specified denomination of less than €100,000 or its equivalent in any other currency as at the date of issue of the Notes), the United Kingdom, Singapore, Hong Kong, Japan. Please refer to "Subscription and Sale".

For sales outside the United States to non-U.S. persons, Regulation S, Category 2 selling restrictions shall apply.

The Notes will be issued in compliance with U.S. Treas. Reg.  $\S1.163-5(c)(2)(i)(D)$  (or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Internal Revenue Code) (the "**D Rules**") unless:

- the relevant Pricing Supplement states that Notes are issued in compliance with U.S. Treas. Reg.  $\S1.163-5(c)(2)(i)(C)$  or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Code) (the "C Rules");
- (ii) the Notes are issued other than in compliance with the D Rules or the C Rules but in circumstances in which the Notes will not constitute "registration required obligations" under the United States Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA"), which circumstances will be referred to in the relevant Pricing Supplement as a transaction to which TEFRA is not applicable.

In connection with the offering and sale of a particular Series of the Notes, additional restrictions may be imposed which will be set out in the relevant Pricing Supplement.

Legal entity identifier ("LEI") . . The LEI of the Issuer is 2549009SR9TMQ3IRHP92.

#### Summary of terms relating to Notes other than Perpetual Notes

Method of Issue ...... The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a "Series") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest and the issue price), the Notes of each Series being intended to be fungible with all other Notes of that Series.

> Each Series may be issued in tranches (each a "Tranche") on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, first payment of interest and nominal amount of the Tranche, will be identical to the terms of other Tranches of the same Series) will be completed in the relevant pricing supplement (the "Pricing Supplement").

Issue Price....... Notes may be issued at their nominal amount or at a discount or premium to their nominal amount. Partly Paid Notes may be issued, the issue price of which will be payable in two or more instalments.

The Notes may be issued in bearer form ("Bearer Notes") or in registered form ("Registered Notes"). Registered Notes will not be exchangeable for Bearer Notes and vice versa.

> Each Tranche of Bearer Notes will be represented on issue by a temporary Global Note if:

> Definitive Notes are to be made available to Noteholders (i) following the expiry of 40 days after their issue date; or

> > 3

 (ii) such Notes have an initial maturity of more than one year and are being issued in compliance with the D Rules (as defined in "Summary of the Programme – Selling Restrictions" above),

otherwise such Tranche will be represented by a permanent Global Note.

Registered Notes will be represented by Certificates, one Certificate being issued in respect of each Noteholder's entire holding of Registered Notes of one Series. Certificates representing Registered Notes that are registered in the name of a nominee for one or more clearing systems are referred to as "Global Certificates".

Euroclear, Clearstream, Luxembourg, CDP or the CMU, and, in relation to any Tranche, such other clearing system as may be agreed between the Issuer, the Guarantor, the Issuing and Paying Agent, the Trustee and the relevant Dealer(s).

Initial Delivery of Notes . . . . .

On or before the issue date for each Tranche, the Global Note representing Bearer Notes or the Global Certificate representing Registered Notes may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg, with CDP or with a sub-custodian for the HKMA as operator of the CMU. Global Notes or Global Certificates may also be deposited with any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Guarantor, the Trustee, the Issuing and Paying Agent and the relevant Dealer(s). Registered Notes that are to be credited to one or more clearing systems on issue will be registered in the name of, or in the name of nominees or a common nominee for, such clearing systems.

Subject to compliance with all relevant laws, regulations and directives, Notes may be issued in any currency agreed between the Issuer, the Guarantor and the relevant Dealer(s). Payments in respect of Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies as may be agreed between the Issuer, the Guarantor and the relevant Dealer(s).

Renminbi Fallback . . . . . . . . . . .

If by reason of Inconvertibility, Non-transferability or Illiquidity (each as defined in the "Terms and Conditions of the Notes other than Perpetual Notes – Payments and Talons"), neither the Issuer nor the Guarantor, in their sole discretion, is able to satisfy payments of principal or interest in respect of the Notes when due in Renminbi (in the case of Notes cleared through the CMU Service) in Hong Kong, or (in the case of Notes cleared through the CDP System) in Singapore, the Issuer or the Guarantor as the case may be, on giving not less than 10 nor more than 30 days' irrevocable notice to the Noteholders and the Paying Agent prior to the due date for the relevant payment, settle any such payment (in the case of Notes cleared through the CMU Service) in U.S. Dollars, or (in the case of Notes cleared through the CDP System) in Singapore dollars. Please refer to "Terms and Conditions of the Notes other than Perpetual Notes - Payments and Talons".

Maturities........

Subject to compliance with all relevant laws, regulations and directives, Notes may have any maturity as may be agreed between the Issuer, the Guarantor and the relevant Dealer(s).

Specified Denomination . . . . .

Definitive Notes will be in such denominations as may be specified in the relevant Pricing Supplement save that unless otherwise permitted by then current laws and regulations, Notes (including Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA (as defined in "Subscription and Sale – Selling Restrictions – United Kingdom") will have a minimum denomination of £100,000 (or its equivalent in other currencies).

Fixed Rate Notes.....

In respect of Fixed Rate Notes, fixed interest will be payable in arrear on the date or dates in each year specified in the relevant Pricing Supplement.

Floating Rate Notes .....

Floating Rate Notes will bear interest determined separately for each Series as follows:

- (i) (in the case of Notes denominated in Singapore dollars) by reference to SIBOR or Swap Rate (or such other benchmark as may be specified in the relevant Pricing Supplement), as adjusted for any applicable margin;
- (ii) (in the case of Notes denominated in a currency other than in Singapore dollars) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.; or

(iii) (in the case of Notes denominated in a currency other than in Singapore dollars) by reference to LIBOR or EURIBOR (or such other benchmark as may be specified in the relevant Pricing Supplement) as adjusted for any applicable margin.

Interest periods will be specified in the relevant Pricing Supplement.

Partly Paid Notes .....

Interest will accrue on the paid-up nominal amount of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes) and otherwise as specified in the relevant Pricing Supplement.

Zero Coupon Notes.....

Zero Coupon Notes may be issued at their nominal amount or at a discount to it and will not bear interest.

**Dual Currency Notes** . . . . . . . . .

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange as may be specified in the relevant Pricing Supplement.

Index Linked Notes.....

Payments of principal in respect of Index Linked Redemption Notes or of interest in respect of Index Linked Interest Notes will be calculated by reference to such index and/or formula as may be specified in the relevant Pricing Supplement.

 The length of the interest periods for the Notes and the applicable interest rate or its method of calculation may differ from time to time or be constant for any Series. Notes may have a maximum interest rate, a minimum interest rate, or both. The use of interest accrual periods permits the Notes to bear interest at different rates in the same interest period. All such information will be set out in the relevant Pricing Supplement.

The relevant Pricing Supplement will specify the basis for calculating the redemption amounts payable. Unless permitted by then current laws and regulations, Notes (including Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA must have a minimum redemption amount of £100,000 (or its equivalent in other currencies).

Redemption by Instalments . . .

The Pricing Supplement issued in respect of each issue of Notes that are redeemable in two or more instalments will set out the dates on which, and the amounts in which, such Notes may be redeemed.

Optional Redemption . . . . . . . .

The Pricing Supplement issued in respect of each issue of Notes will state whether such Notes may be redeemed prior to their stated maturity at the option of the Issuer (either in whole or in part) and/or at the option of the holders, and if so the terms applicable to such redemption. Please refer to "Terms and Conditions of the Notes other than Perpetual Notes – Redemption, Purchase and Options".

Redemption for Taxation
Reasons.....

The Notes may be redeemed for taxation reasons at the option of the Issuer in whole, but not in part, on any Interest Payment Date (if the Note is either a Floating Rate Note or an Index Linked Note) or at any time (if the Note is neither a Floating Rate Note nor an Index Linked Note), on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their Early Redemption Amount (as defined in the Terms and Conditions of the Notes other than Perpetual Notes) (together with interest accrued to but excluding the date fixed for redemption but unpaid). Please refer to "Terms and Conditions of the Notes other than Perpetual Notes – Redemption, Purchase and Options – Redemption for Taxation Reasons".

Redemption in the case of Minimal Outstanding Amount:

The relevant Pricing Supplement will specify whether the Notes will be subject to redemption in the case of a minimal outstanding amount. If so specified thereon, the Issuer may, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders (or such other notice period as may be specified in the relevant Pricing Supplement) and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Paying Agent, as the case may be, and the Registrar in writing redeem the Notes, in whole, but not in part, at their principal amount (together with interest accrued to but excluding the date fixed for redemption but unpaid) if, immediately before giving such notice, the aggregate principal amount of the Notes outstanding is less than 10% of the aggregate principal amount of that Series of Notes originally issued.

Other Notes . . . . . . . . . . . . .

Terms applicable to any other type of Note that the Issuer, the Guarantor, the Trustee and the relevant Dealer(s) may agree to issue under the Programme will be set out in the relevant Pricing Supplement and a supplementary Offering Circular.

Guarantee ......

The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by the Issuer under the Trust Deed, the Notes, the Receipts and the Coupons relating to them. The obligations of the Guarantor in that respect are contained in the Trust Deed.

Status of Notes and the Guarantee .....

The Notes and the Receipts and Coupons relating to them constitute (subject to "Terms and Conditions of the Notes other than Perpetual Notes – Negative Pledge") direct, unconditional, unsecured and unsubordinated obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and Coupons relating to them and of the Guarantor under the Guarantee shall, save for such exceptions as may be provided by applicable legislation and subject to "Terms and Conditions of the Notes other than Perpetual Notes – Negative Pledge", at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer and the Guarantor respectively, present and future.

Negative Pledge .....

The Notes will contain a negative pledge provision as described in "Terms and Conditions of the Notes other than Perpetual Notes – Negative Pledge".

Events of Default .....

The Notes will contain events of default provisions as described in "Terms and Conditions of the Notes other than Perpetual Notes – Events of Default".

The Programme has not been rated and Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to be rated, such credit rating will be specified in the relevant Pricing Supplement. A credit rating is a statement of opinion and not a recommendation to buy, sell or hold securities and may be subject to suspension, revision or withdrawal at any time by the assigning credit rating agency.

Withholding Tax .....

All payments of principal and interest by or on behalf of the Issuer or the Guarantor in respect of the Notes, the Receipts and the Coupons or under the Guarantee shall be made free and clear of, and without withholding or deduction for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law. In that event, in relation to Singapore Dollar Notes, the Issuer or, as the case may be, the Guarantor will not be obliged to pay any additional amounts in respect of any such withholding or deduction from payments in respect of such Singapore Dollar Notes for, or on account of, any such taxes or duties, and, in relation to Non-Singapore Dollar Notes, the Issuer or, as the case may be, the Guarantor shall (subject to certain customary exceptions as described in "Terms and Conditions of the Notes other than Perpetual Notes – Taxation") pay such additional amounts, as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required.

Governing Law .....

The Notes, the Receipts and the Coupons and any non-contractual obligations arising out of or in connection with them will be governed by, and shall be construed in accordance with, English law or Singapore law, as specified in the applicable Pricing Supplement.

#### Summary of terms relating to Perpetual Notes

Method of Issue ......

The Perpetual Notes will be issued on a syndicated or non-syndicated basis. The Perpetual Notes will be issued in Series having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of Distribution and the issue price), the Perpetual Notes of each Series being intended to be fungible with all other Perpetual Notes of that Series.

Each Series may be issued in Tranches on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, first payment of Distribution and principal amount of the Tranche, will be identical to the terms of other Tranches of the same Series) will be completed in the relevant Pricing Supplement.

Issue Price.....

Perpetual Notes may be issued at their principal amount or at a discount or premium to their principal amount. Partly Paid Perpetual Notes may be issued, the issue price of which will be payable in two or more instalments.

The Perpetual Notes may be issued in bearer form ("Bearer Perpetual Notes") or in registered form ("Registered Perpetual Notes"). Registered Perpetual Notes will not be exchangeable for Bearer Perpetual Notes and vice versa.

Each Tranche of Bearer Perpetual Notes will be represented on issue by a temporary Global Note if:

- (i) Definitive Perpetual Notes are to be made available to Noteholders following the expiry of 40 days after their issue date; or
- (ii) such Perpetual Notes have an initial maturity of more than one year and are being issued in compliance with the D Rules (as defined in "Summary of the Programme – Selling Restrictions" above),

otherwise such Tranche will be represented by a permanent Global Note.

Registered Perpetual Notes will be represented by Certificates, one Certificate being issued in respect of each Noteholder's entire holding of Registered Perpetual Notes of one Series. Certificates representing Registered Perpetual Notes that are registered in the name of a nominee for one or more clearing systems are referred to as "Global Certificates".

Euroclear, Clearstream, Luxembourg, CDP or the CMU, and, in relation to any Tranche, such other clearing system as may be agreed between the Issuer, the Guarantor, the Issuing and Paying Agent, the Trustee and the relevant Dealer(s).

On or before the issue date for each Tranche, the Global Note representing Bearer Perpetual Notes or the Global Certificate representing Registered Perpetual Notes may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg, with CDP or with a sub-custodian for the HKMA as operator of the CMU. Global Notes or Global Certificates may also be deposited with any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Guarantor, the Trustee, the Issuing and Paying Agent and the relevant Dealer(s). Registered Perpetual Notes that are to be credited to one or more clearing systems on issue will be registered in the name of, or in the name of nominees or a common nominee for, such clearing systems.

Subject to compliance with all relevant laws, regulations and directives, Perpetual Notes may be issued in Singapore dollars or in any other currency agreed between the Issuer, the Guarantor and the relevant Dealer(s). Payments in respect of Perpetual Notes may, subject to such compliance, be made in and/or linked to, any currency or currencies as may be agreed between the Issuer, the Guarantor and the relevant Dealer(s).

Renminbi Fallback ......

If by reason of Inconvertibility, Non-transferability or Illiquidity (each as defined in "Terms and Conditions of the Perpetual Notes - Payments and Talons"), neither the Issuer nor the Guarantor, in their sole discretion, is able to satisfy payments of principal or Distributions in respect of the Perpetual Notes when due in Renminbi (in the case of Perpetual Notes cleared through the CMU Service) in Hong Kong, or (in the case of Perpetual Notes cleared through the CDP System) in Singapore, the Issuer or the Guarantor, as the case may be, on giving not less than 10 nor more than 30 days' irrevocable notice to the Noteholders and the Paying Agent prior to the due date for the relevant payment, settle any such payment (in the case of Perpetual Notes cleared through the CMU Service) in U.S. Dollars, or (in the case of Perpetual Notes cleared through the CDP System) in Singapore dollars. Please refer to "Terms and Conditions of the Perpetual Notes Payments and Talons".

The Perpetual Notes have no fixed redemption date and the Issuer shall only have the right to redeem or purchase them in accordance with the provisions of the Conditions of such Perpetual Notes. Holders of Perpetual Notes have no right to require the Issuer to redeem the Perpetual Notes.

Specified Denomination . . . . . .

Definitive Perpetual Notes will be in such denominations as may be specified in the relevant Pricing Supplement save that unless otherwise permitted by then current laws and regulations, Perpetual Notes (including Perpetual Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA will have a minimum denomination of £100,000 (or its equivalent in other currencies).

Fixed Rate Perpetual Notes . . .

In respect of Fixed Rate Perpetual Notes, Distributions will be payable in arrear on the date or dates in each year specified in the relevant Pricing Supplement.

 In respect of Floating Rate Perpetual Notes, Distributions will be determined separately for each Series as follows:

(i) (in the case of Perpetual Notes denominated in Singapore dollars) by reference to SIBOR or Swap Rate (or such other benchmark as may be specified in the relevant Pricing Supplement), as adjusted for any applicable margin;

- (ii) (in the case of Perpetual Notes denominated in a currency other than in Singapore dollars) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.; or
- (iii) (in the case of Perpetual Notes denominated in a currency other than in Singapore dollars) by reference to LIBOR or EURIBOR (or such other benchmark as may be specified in the relevant Pricing Supplement), as adjusted for any applicable margin.

Distribution Periods will be specified in the relevant Pricing Supplement.

# Distributions in respect of Perpetual Notes.....

In respect of Perpetual Notes, unless otherwise specified in the relevant Pricing Supplement, subject to Condition 4(h) of the Terms and Conditions of the Perpetual Notes (as described in "Optional Deferral of Distributions in respect of Perpetual Notes" below), Distributions will be payable in arrear on the date or dates in each year specified in the relevant Pricing Supplement.

# Optional Deferral of Distributions in respect of Perpetual Notes.....

The relevant Pricing Supplement will specify whether the Issuer may, at its sole discretion, elect to defer (in whole or in part) any Distribution which is otherwise scheduled to be paid on a Distribution Payment Date to the next Distribution Payment Date by giving a Deferral Election Notice to the Noteholders, the Trustee and the Issuing and Paying Agent not more than 15 nor less than five Business Days prior to a scheduled Distribution Payment Date unless, during the Look Back Period prior to such scheduled Distribution Payment Date, a Compulsory Distribution Payment Event has occurred.

A Compulsory Distribution Payment Event is when the Issuer has at its discretion repurchased, redeemed or otherwise acquired any of its Junior Obligations (as defined in the relevant Pricing Supplement) or, in relation to Subordinated Perpetual Notes only, its Parity Obligations (as defined in the relevant Pricing Supplement) other than:

- (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants; or
- (ii) as a result of the exchange or conversion of its Parity Obligations for its Junior Obligations,

and/or as otherwise specified in the applicable Pricing Supplement.

The Issuer shall have no obligation to pay any Distribution (including any Arrears of Distribution and any Additional Distribution Amount) on any Distribution Payment Date if it validly elects not to do so in accordance with Condition 4(h) of the Terms and Conditions of the Perpetual Notes.

Cumulative Deferral of Distributions in respect of Perpetual Notes.....

The relevant Pricing Supplement will specify whether the Issuer may, at its sole discretion, elect to (in the circumstances set out in Condition 4(h) of the Terms and Conditions of the Perpetual Notes) further defer any Arrears of Distribution by complying with the notice requirement applicable to any deferral of an accrued Distribution. The Issuer is not subject to any limit as to the number of times Distributions and Arrears of Distribution can or shall be deferred pursuant to Condition 4(h) of the Terms and Conditions of the Perpetual Notes except that Condition 4(h)(iv) of the Terms and Conditions of the Perpetual Notes shall be complied with until all outstanding Arrears of Distribution have been paid in full.

 If Non-Cumulative Deferral is set out in the relevant Pricing Supplement, any Distribution deferred pursuant to Condition 4(h) of the Terms and Conditions of the Perpetual Notes will be non-cumulative and will not accrue Distribution. The Issuer is not under any obligation to pay such Distribution or any other Distributions that have not been paid in whole or in part.

If Optional Distribution is set out in the relevant Pricing Supplement, the Issuer may, at its sole discretion, and at any time, elect to pay an optional amount equal to the amount of Distribution which is unpaid in whole or in part (an "Optional Distribution") at any time by giving notice of such election to the Noteholders and the Trustee and the Issuing and Paying Agent not more than 15 and not less than five Business Days (or such other notice period as may be specified in the relevant Pricing Supplement) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Optional Distribution on the payment date specified in such notice). Any partial payment of outstanding Optional Distribution by the Issuer shall be shared by the Noteholders or Couponholders of all outstanding Perpetual Notes and the Coupons related to them on a pro-rata basis.

Restrictions in the case of a Deferral in respect of Perpetual Notes.....

The relevant Pricing Supplement will specify whether, if on any Distribution Payment Date, payment of all Distribution payments scheduled to be made on such date is not made in full by reason of Condition 4(h) of the Terms and Conditions of the Perpetual Notes, the Issuer and the Guarantor shall not and shall procure that none of their respective Subsidiaries (other than any Subsidiary which is listed on any stock exchange) will:

- (i) declare or pay any dividends, distributions or make any other payment on, and will procure that no dividend, distribution or other payment is made on: (1) any of its Junior Obligations (in the case of Senior Perpetual Notes); or (2) any of its Junior Obligations or Parity Obligations (in the case of Subordinated Perpetual Notes) (except: (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants; or (ii) in relation to the Parity Obligations on a pro-rata basis); or
- (ii) redeem, reduce, cancel, buy-back or acquire for any consideration: (1) any of its Junior Obligations (in the case of Senior Perpetual Notes); or (2) any of its Junior Obligations or Parity Obligations (in the case of Subordinated Perpetual Notes) (other than: (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants; or (ii) as a result of the exchange or conversion of Parity Obligations for Junior Obligations),

in each case, other than:

- in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants;
- (ii) as a result of the exchange or conversion of Parity Obligations for Junior Obligations;
- (iii) (if Cumulative Deferral is set out in the relevant Pricing Supplement) if the Issuer or the Guarantor (as the case may be) has satisfied in full all outstanding Arrears of Distribution;
- (iv) (if Non-Cumulative Deferral is set out in the relevant Pricing Supplement) if all outstanding Perpetual Notes have been redeemed in full, the next scheduled Distribution has been paid in full or an Optional Distribution equal to the amount of Distribution payable with respect to the most recent Distribution Payment Date that was unpaid in full or in part, has been paid in full; or

(v) if the Issuer or the Guarantor (as the case may be) is permitted to do so by an Extraordinary Resolution of the Noteholders and/or as otherwise specified in the relevant Pricing Supplement.

#### Other Perpetual Notes . . . . . .

Terms applicable to reverse dual currency Perpetual Notes, optional dual currency Perpetual Notes, Partly Paid Perpetual Notes and any other type of Perpetual Note that the Issuer, the Guarantor, the Trustee and the relevant Dealer(s) may agree to issue under the Programme will be set out in the relevant Pricing Supplement and the supplementary Offering Circular.

# Redemption for Accounting Reasons.....

The relevant Pricing Supplement will specify whether the Perpetual Notes will be subject to redemption for accounting reasons. If so specified thereon, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid) if, as a result of any changes or amendments to SFRS(I) or any other accounting standards that may replace SFRS(I) for the purposes of the consolidated financial statements of the Guarantor as amended from time to time (the "Relevant Accounting Standards"), the Perpetual Notes and/or the Guarantee of the Perpetual Notes must not or must no longer be recorded as "equity" of the Guarantor pursuant to such Relevant Accounting Standards.

# Redemption for tax deductibility reasons . . . .

The Perpetual Notes may, subject to certain conditions being satisfied, be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders, the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar, at their Early Redemption Amount as specified in the applicable Pricing Supplement if the Issuer satisfies the Trustee immediately before giving such notice that, as a result of a Tax Deductibility Event, the Distributions (including any Arrears of Distribution and any Additional Distribution Amount) by the Issuer would no longer be, or within 90 days of the relevant opinion would no longer be, regarded as tax deductible as more particularly described in Condition 5(d) of the Terms and Conditions of the Perpetual Notes.

Please refer to "Terms and Conditions of the Perpetual Notes – Redemption and Purchase – Redemption for tax deductibility reasons".

Redemption for Taxation
Reasons ......

The Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, on any Distribution Payment Date (if the Perpetual Note is either a Floating Rate Perpetual Note or an Index Linked Perpetual Note) or at any time (if the Perpetual Note is neither a Floating Rate Perpetual Note nor an Index Linked Perpetual Note) on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid), for taxation reasons, including if the Issuer or the Guarantor becomes obliged to pay additional amounts as a result of any change in tax laws or regulations or the Perpetual Notes not qualifying as qualifying debt securities under the Income Tax Act, Chapter 134 of Singapore (the "ITA"). Please refer to "Terms and Conditions of the Perpetual Notes - Redemption and Purchase – Redemption for Taxation Reasons".

Redemption at the Option of the Issuer.....

The relevant Pricing Supplement will specify whether the Perpetual Notes will be subject to redemption at the option of the Issuer. If so specified thereon, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified in the relevant Pricing Supplement) and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, redeem all or, if so provided, some of the Perpetual Notes on any Optional Redemption Date (as specified in the relevant Pricing Supplement). Any such redemption of Perpetual Notes shall be at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid).

Redemption in the case of Minimal Outstanding Amount

The relevant Pricing Supplement will specify whether the Perpetual Notes will be subject to redemption in the case of a minimal outstanding amount. If so specified thereon, the Issuer may, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders (or such other notice period as may be specified in the Pricing Supplement), and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, redeem the Perpetual Notes, in whole, but not in part, at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid) if, immediately before giving such notice, the aggregate principal amount of the Perpetual Notes outstanding is less than 10 per cent. of the aggregate principal amount of that Series of Perpetual Notes originally issued.

The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by the Issuer under the Senior Perpetual Notes, the Coupons relating to them and the Trust Deed. The obligations of the Guarantor in that respect are contained in the Trust Deed.

The Senior Perpetual Notes and Coupons relating to them constitute direct. unconditional. unsecured unsubordinated obligations of the Issuer and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Issuer under the Senior Perpetual Notes and the Coupons relating to them and of the Guarantor under the Senior Guarantee shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer and the Guarantor respectively, present and future, as described in "Terms and Conditions of the Perpetual Notes - Guarantee and Status of Senior Perpetual Notes and Senior Guarantee and status of, and Ranking of Claims in relation to, Subordinated Perpetual Notes and Subordinated Guarantee".

Status of Subordinated Perpetual Notes.....

The Subordinated Perpetual Notes will constitute direct, unconditional, unsecured and subordinated obligations of the Issuer as described in "Terms and Conditions of the Perpetual Notes – Guarantee and Status of Senior Perpetual Notes and Senior Guarantee and status of, and Ranking of Claims in relation to, Subordinated Perpetual Notes and Subordinated Guarantee".

 Subject to the insolvency laws of Singapore and other applicable laws, in the event of the winding-up of the Issuer, the rights of the Noteholders to payment of principal of and Distribution on the Subordinated Perpetual Notes and the Coupons relating to them are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Issuer but at least *pari passu* with all other subordinated obligations of the Issuer that are not expressed by their terms to rank junior to the Subordinated Perpetual Notes and in priority to the claims of shareholders of the Issuer and/or as otherwise specified in the applicable Pricing Supplement or in a supplement to the Offering Circular.

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Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes, and each Noteholder shall, by virtue of his holding of any Subordinated Perpetual Notes, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Issuer. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes are discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.

#### **Subordinated Guarantee .....**

The Guarantor has irrevocably guaranteed on a subordinated basis the due payment of all sums expressed to be payable by the Issuer under the Subordinated Perpetual Notes and the Trust Deed. The obligations of the Guarantor in that respect are contained in the Trust Deed.

# Status of Subordinated Guarantee .....

The payment obligations of the Guarantor under the Subordinated Guarantee shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with any Parity Obligations of the Guarantor.

# Limited right to institute proceedings in relation to Perpetual Notes.....

The right to institute winding-up proceedings is limited to circumstances where payment has become due. In the case of any Distribution, such Distribution will not be due if the Issuer has elected to defer that Distribution in accordance with Condition 4(h) as described in "Terms and Conditions of the Perpetual Notes".

# Proceedings for winding-up in relation to Perpetual Notes . . .

If:

- (i) an order is made or an effective resolution is passed for the winding-up of the Issuer or the Guarantor; or
- (ii) the Issuer shall not make payment in respect of the Perpetual Notes or the Guarantor shall not make payment in respect of the Guarantee, as the case may be, for a period of 10 days or more after the date on which such payment is due,

(together, the "Enforcement Events"),

the Issuer (or, as the case may be, the Guarantor) shall be deemed to be in default under the Trust Deed and the Perpetual Notes (in the case of the Issuer) and the Guarantee (in the case of the Guarantor) and where such Enforcement Event is continuing, the Trustee may, subject to the provisions of Condition 9(d) of the Terms and Conditions of the Perpetual Notes, institute proceedings for the winding-up of the Issuer (or, as the case may be, the Guarantor) and/or prove in the winding-up of the Issuer (or, as the case may be, the Guarantor) and/or claim in the liquidation of the Issuer and/or the Guarantor for such payment.

Withholding Tax ......

All payments of principal and Distributions (including any Arrears of Distribution and any Additional Distribution Amount) by or on behalf of the Issuer or the Guarantor in respect of the Perpetual Notes and the Coupons or under the Guarantee shall be made free and clear of, and without withholding or deduction for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority therein or thereof having the power to tax, unless the withholding or deduction is required by law. In that event, in relation to Singapore Dollar Perpetual Notes, the Issuer or, as the case may be, the Guarantor will not be obliged to pay any additional amounts in respect of any such withholding or deduction from payments in respect of such Singapore Dollar Perpetual Notes for, or on account of, any such taxes or duties, and, in relation to Non-Singapore Dollar Perpetual Notes, the Issuer or, as the case may be, the Guarantor shall (subject to certain customary exceptions as described in "Terms and Conditions of the Perpetual Notes – Taxation") pay such additional amounts as shall result in the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required.

Governing Law ......

The Perpetual Notes, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them will be governed by, and shall be construed in accordance with, English law or Singapore law, as specified in the applicable Pricing Supplement, except that, in relation to Subordinated Perpetual Notes only, the subordination provisions set out in Condition 3(b) of the Terms and Conditions of the Perpetual Notes shall be governed by and construed in accordance with Singapore law.

#### SELECTED FINANCIAL INFORMATION

The following tables present selected consolidated financial information of the Group as at and for the periods indicated.

The selected consolidated financial information as at 31 December 2018 and 31 December 2017 and for the years then ended has been derived from the Group's consolidated financial statements as at and for the year ended 31 December 2018 that have been audited by KPMG LLP, and should be read in conjunction with such published audited consolidated financial statements and the notes thereto.

The consolidated financial statements of the Group have been prepared in accordance with SFRSI(I) and IFRS.

In December 2017, the ASC issued the Singapore Financial Reporting Standards (International) (SFRS(I)). SFRS(I) comprises standards and interpretations that are equivalent to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board ("IASB"). The Group's financial statements for the financial year ended 31 December 2018 are prepared in accordance with SFRS(I) issued by the ASC, and IFRS issued by the IASB.

The Group has applied the same accounting policies and methods of computation in the financial statements for 31 December 2018 as that of the audited financial statements for the year ended 31 December 2017, except for the adoption of new/revised SFRS(I) applicable for the financial period beginning 1 January 2018 as follows:

- SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International)
- SFRS(I) 9 Financial Instruments
- SFRS(I) 15 Revenue from Contracts with Customers

#### (1) SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International)

SFRS(I) requires that the Group applies SFRS(I) on a retrospective basis and restatement of comparatives may be required because SFRS(I) 1 requires both the opening balance sheet and comparative information to be prepared using the most current accounting policies. SFRS(I) 1 provides mandatory exceptions and optional exemptions from retrospective application, but these are often different from those specific transition provisions in individual FRSs applied to FRS financial statements. The application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 does not have any significant impact on the Group's financial statements.

#### (2) SFRS(I) 9 Financial Instruments

SFRS(I) 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. Overall, there was no significant change to the measurement basis arising from adopting the new classification and measurement model under SFRS(I) 9. The Group's existing hedges that are designated as effective hedging relationship continue to qualify for hedge accounting under SFRS(I) 9.

SFRS(I) 9 requires the Group to record expected credit losses on all of its loans and trade receivables, either on a 12-month or lifetime basis. The Group adopts the simplified approach and records lifetime expected losses on all trade receivables. The impairment calculated using the expected credit loss model does not have a significant impact on the financial statements.

#### (3) SFRS(I) 15 Revenue from Contracts with Customers

SFRS(I) 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

The Group has adopted SFRS(I) 15 using the retrospective approach and applies all of the requirements of SFRS(I) 15 retrospectively, except for the practical expedients used for completed contracts. Under these practical expedients, completed contracts that began and ended in the same comparative reporting period, as well as completed contracts at the beginning of the earliest period presented, are not restated.

Following the presentation requirements in SFRS(I) 15, the Group has presented contract assets separately from development properties for sale and contract liabilities separately from trade and other payables.

Under SFRS(I) 15, the Group capitalises sales commission paid to property agents on the sale of property which were previously recognised as expenses if these costs are recoverable and presented as contract costs. Sales commission will be amortised to profit or loss as the Group recognises the related revenue. In addition, the Group also recognises finance income or finance expenses, depending on the arrangement, for payments received from customers for the sale of residential projects when the difference between the timing of receipt of payments and the transfer of control of the property to the buyer is 12 months or more.

The impact on the Group's financial statements arising from the adoption of SFRS(I) 15 is set out in Note 41 to the Group's financial statements for the financial year ended 31 December 2018.

#### **Income Statement**

	FY2017 <sup>(1)</sup>	FY2018
	(S\$'000)	
Revenue	4,618,200	5,602,423
Cost of sales	(2,594,087)	(2,912,981)
Gross profit	2,024,113	2,689,442
Other operating income	850,668	990,028
Administrative expenses	(422,998)	(450,692)
Other operating expenses	(31,872)	(43,187)
Profit from operations	2,419,911	3,185,591
Finance costs	(486,669)	(636,495)
Share of results (net of tax) of:		
- associates	553,659	625,021
- joint ventures	328,629	334,386
	882,288	959,407
Profit before taxation	2,815,530	3,508,503
Taxation	(468,950)	(658,691)
Profit for the year	2,346,580	2,849,812

	FY2017 <sup>(1)</sup>	FY2018	
	(S\$'000)		
Attributable to:			
Owners of the Company ("PATMI")	1,569,560	1,762,493	
Non-controlling interests ("NCI")	777,020	1,087,319	
Profit for the year	2,346,580	2,849,812	

#### Note:

(1) FY 2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

#### **Statement of Comprehensive Income**

	FY2017 <sup>(1)</sup>	FY2018
	(S\$'	000)
Profit for the year	2,346,580	2,849,812
Other comprehensive income:		
Items that are/may be reclassified subsequently to profit or loss	Г	
Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign operations <sup>(2)</sup>	(419,291)	(237,739)
Change in fair value of available-for-sale investments	3,456	_
Effective portion of change in fair value of cash flow hedges (3)	(93,218)	17,832
Share of other comprehensive income of associates and joint ventures <sup>(4)</sup>	99,309	(327,533)
Item that will not be reclassified subsequently to profit or loss		
Change in fair value of equity investments at fair value through other comprehensive income	_	(4,047)
Total other comprehensive income, net of tax	(409,744)	(551,487)
Total comprehensive income	1,936,836	2,298,325
Attributable to:		
Owners of the Company	1,213,945	1,302,156
Non-controlling interests	722,891	996,169
Total comprehensive income	1,936,836	2,298,325

### Notes:

- (1) FY 2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.
- (2) FY 2018's exchange differences arose mainly from the appreciation of SGD against RMB by 3.30%, partially mitigated by the depreciation of SGD against USD by 1.79%.
- (3) The effective portion of change in fair value of cash flow hedges for FY 2018 arose mainly from the mark-to-market losses/gains of the Group's interest rate swaps and cross currency swaps contracts which were entered into for hedging purposes.
- (4) The share of other comprehensive income of associates and joint ventures relates mainly to share of foreign currency translation reserve. FY 2018's share of exchange differences arose mainly from the appreciation of SGD against RMB by 3.30% and USD against RMB by 5.18%, partially mitigated by the depreciation of SGD against USD by 1.79%.

### **Balance Sheet**

	As at 31 December	
	2017 <sup>(1)</sup>	2018
	(S\$'000)	
Non-current assets		
Property, plant & equipment	840,021	752,655
Intangible assets	563,295	634,715
Investment properties <sup>(2)</sup>	36,479,434	39,445,960
Associates & joint ventures	10,205,449	10,179,618
Other non-current assets	1,138,851	1,188,337
	49,227,050	52,201,285
Current assets		
Development properties for sale and stock <sup>(3)</sup>	3,977,006	5,128,551
Trade & other receivables <sup>(4)</sup>	1,461,637	1,944,064
Contract assets <sup>(5)</sup>	166,017	24,805
Other current assets	59,365	28,737
Assets held for sale <sup>(6)</sup>	542,786	260,276
Cash & cash equivalents <sup>(7)</sup>	6,105,318	5,059,839
	12,312,129	12,446,272
Less: Current liabilities		
Trade & other payables <sup>(8)</sup>	3,067,237	3,841,906
Contract liabilities <sup>(9)</sup>	1,680,597	908,487
Short-term borrowings <sup>(10)</sup>	2,738,995	3,193,456
Current tax payable	1,279,887	1,451,474
Liabilities held for sale <sup>(6)</sup>	94,625	
	8,861,341	9,395,323
Net current assets	3,450,788	3,050,949
Less: Non-current liabilities		
Long-term borrowings <sup>(10)</sup>	18,955,934	20,440,489
Other non-current liabilities	1,604,080	1,504,806
	20,560,014	21,945,295
Net assets	32,117,824	33,306,939

	As at 31 December	
	<b>2017</b> <sup>(1)</sup>	2018
	(S\$'000)	
Representing:		
Share capital	6,309,496	6,309,496
Revenue reserves	12,178,999	13,460,921
Other reserves <sup>(11)</sup>	(75,605)	(817,705)
Equity attributable to owners of the Company	18,412,890	18,952,712
Non-controlling interests	13,704,934	14,354,227
Total equity	32,117,824	33,306,939

#### Notes:

- (1) The Group's comparative balance sheet as at 31 December 2017 had been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.
- (2) The increase was mainly due to fair value gains for the year as well as acquisition of a retail mall in China, a commercial property in Germany and 16 multi-family properties in the USA. The increase was offset by the divestment of a serviced residence in Hong Kong.
- (3) The increase was mainly due to acquisitions of Chongqing Zhonghua Real Estate Co., Ltd. in August 2018 and Pearl Bank Apartment site in November 2018.
- (4) The increase was mainly due to prepayment of land for new investments in China, as well as acquisition of Chongqing Zhonghua Real Estate Co, Ltd. The decrease in the Company's trade & other receivables was mainly due to settlement of loans by subsidiary.
- (5) The decrease was mainly due to lower progress billings for development projects in Singapore as most of the projects were completed and progressively fully sold during the year.
- (6) The decrease was mainly due to the completion of divestments of Group's interest in two serviced residences, namely Citadines Biyun Shanghai and Citadines Gaoxin Xi'an, and four retail malls in China, namely CapitaMall Guicheng, CapitaMall Jiulongpo, CapitaMall Maoming and CapitaMall Zhangzhou. The decrease was mitigated by the reclassification of two Singapore properties, Bugis Village and Ascott Raffles Place to assets held for sale following the receipt of termination notice from the lessor on 28 March 2018 and the announcement of the divestment on 9 January 2019 respectively.
- (7) The cash balances as at 31 December 2018 included S\$1.9 billion held at CapitaLand Limited and its treasury vehicles (comprising CapitaLand Treasury Limited, CapitaMalls Asia Treasury Limited and The Ascott Capital Pte Ltd).
- (8) The increase was mainly due to acquisition of Chongqing Zhonghua Real Estate Co, Ltd.
- (9) The decrease in contract liabilities was mainly due to lower advance consideration received from customers for development projects in China.
- (10) The increase in borrowings was mainly due to additional loans taken to fund the Group's investments and ongoing development expenditure for projects under construction.
- (11) The decrease in other reserves was mainly due to foreign currency translation differences arising from the appreciation of SGD against RMB during the year.

## **Financial Ratios**

# As at or for the year ended 31 December

	2017 <sup>(1)</sup>	2018
Earnings per share (cents)	37.0	42.1
Dividend per share (cents)	12.0	12.0
Net dividend cover (times) <sup>(2)</sup>	3.1	3.5
Net tangible assets per share (S\$) <sup>(3)</sup>	4.20	4.40
Debt equity ratio (net of cash)(times) <sup>(4)</sup>	0.49	0.56
Interest cover (times) <sup>(5)</sup>	8.6	8.3

#### Notes:

- (1) FY 2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.
- (2) Net dividend cover is calculated by dividing the net profit attributable to equity holders of CapitaLand by the dividend payable.
- (3) Net tangible assets per share is calculated by dividing total net tangible assets by the total number of issued and paid-up shares, where "net tangible assets" means net assets less intangible assets.
- (4) Debt equity ratio is calculated by dividing net borrowings by total equity, where "net borrowings" means the aggregate amount of interest-bearing borrowings, net of cash and cash equivalents, and "total equity" means the aggregate of the issued and paid-up share capital, reserves and non-controlling interests.
- (5) Interest cover is calculated on a run rate basis using the following formula:

Profit before tax + finance costs - interest income + depreciation + amortisation

Finance costs - interest income

## **RISK FACTORS**

Prior to making any investment decision, prospective investors should consider carefully all of the information in this Offering Circular, including the risks and uncertainties described below. The businesses, financial condition and/or results of operations of the Group could be materially adversely affected by any of these risks. The Issuer and the Guarantor believe that the following factors may affect their ability to fulfil their obligations under the Notes issued under the Programme. All of these factors are contingencies which may or may not occur and neither the Issuer nor the Guarantor is in a position to express a view on the likelihood of any such contingency occurring.

Factors which the Issuer and the Guarantor believe may be material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

The Issuer and the Guarantor believe that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the Issuer or the Guarantor may be unable to fulfil their obligations under the Notes or pay interest, principal or other amounts on or in connection with any Notes for other reasons and the Issuer and the Guarantor do not represent that the statements below regarding the risks of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular (including any documents incorporated by reference herein) and reach their own views prior to making any investment decision.

Terms used but not defined in this section shall have the meanings given to them in "Terms and Conditions of the Notes other than Perpetual Notes" and/or "Terms and Conditions of the Perpetual Notes" (as the case may be). The Terms and Conditions of the Notes other than Perpetual Notes, the Terms and Conditions of the Perpetual Notes, the Trust Deed and the Agency Agreement will prevail to the extent of any inconsistency with the information set out in the sections of those Risk Factors entitled "Risks Relating to the Notes Issued under the Programme", "Risks Relating to the Structure of a Particular Issue of Notes", "Additional Risks Relating to the Perpetual Notes" and "Additional Risks Relating to Renminbi-denominated Notes".

#### Risks Relating to the Group

# The Group's business activities are concentrated in the Asia Pacific region, mainly in Singapore and China

Most of the Group's business activities are concentrated in the Asia Pacific region, mainly in Singapore and China. The Group expects to continue to expand its business in China, including undertaking strategic acquisitions of land banks and other assets. As part of the Group's strategy, it will also continue to seek investment opportunities in the U.S. and Europe. As a result, its revenue, operations, results and future growth depend, to a large extent, on the continued growth of the markets in the Asia Pacific region, the U.S. and Europe.

Given this concentration of the Group's business activities, the specific laws, regulations, practices, economic and financial conditions, property market and other aspects of each of these countries and their corresponding micro-regions could have significant impact on the businesses, financial condition and results of operations of the Group. In addition, future excesses in property supply over demand as a result of economic uncertainty, slower growth and increased interest rates (which reduces the ability of the Group's customers to finance real estate purchases and increases the Group's own costs of financing) may lead to further volatility in property prices and yields which could in turn adversely affect the Group's results of operations and future growth.

As set out in "Description of the Group — Recent Significant Developments", CapitaLand is proposing to undertake the Proposed ASB Transaction to acquire the Ascendas-Singbridge Group (as defined herein). The Ascendas-Singbridge Group's key market is Singapore, and it also has presence in China, India, the UK, the U.S., Australia, South Korea, Japan and Southeast Asia. Upon and assuming completion of the Proposed ASB Transaction, it is expected that the Enlarged Group's business activities will remain concentrated in the Asia Pacific region, mainly in Singapore and China.

# The Group is exposed to risks relating to growth and expansion, as well as risks in connection with past, ongoing and future acquisitions, joint ventures and strategic partnerships

The Group's future operating results will depend on, among other things, its management's ability to manage its growth. As part of the Group's future plans, it intends to expand its business, both geographically and operationally. Any such expansion carries with it inherent risks and uncertainties and requires significant management attention and company resources, and may not yield the results the Group expects.

In the past, the Group has acquired assets and businesses in order to expand its operations. Acquisitions, joint ventures ("JVs"), strategic partnerships and reorganisations entail risks resulting from the integration of employees, processes, technologies, and products. Such transactions may give rise to substantial administrative and other expenses, and may also be subject to regulatory oversight, governmental or other approvals.

As part of its business strategy, the Group may acquire assets or businesses, or enter into JVs or strategic partnerships, although it expects to do so in a targeted manner. There is no certainty however that the Group will be able to identify suitable assets or businesses and to acquire them or enter into JVs or strategic partnerships on favourable terms. There is also a risk that not all material risks in connection with any such acquisition or the establishment of a JV or strategic partnership will be identified in the due diligence process and will or could not be sufficiently taken into account in the decision to acquire an asset or business and in the sale and purchase agreement, or the decision to enter into a JV and the JV agreement. These risks could materialise only after such acquisition has been completed or a JV or strategic partnership has been entered into, and may not be covered by the warranties and indemnities in the sale and purchase agreement or the JV agreement and/or by insurance policies, and may result in delays, increases in costs and expenses, disputes and/or proceedings, or other adverse consequences for the Group. Any of these factors could have a material adverse effect on the Group's businesses, financial position and results of operations.

In particular, CapitaLand is proposing to undertake the Proposed ASB Transaction to acquire the Ascendas-Singbridge Group. The Proposed ASB Transaction was approved by CapitaLand's independent shareholders at an Extraordinary General Meeting ("**EGM**") on 12 April 2019. Completion of the Proposed ASB Transaction is pending fulfilment of conditions precedent, including the obtaining of regulatory approvals. There is no assurance that the Proposed ASB Transaction will complete on a timely basis or at all.

Under the SPA (as defined herein), completion of the Proposed ASB Transaction is to take place on the last business day of the calendar month after the calendar month in which the last applicable condition precedent has been fulfilled or waived (or such other date as may be agreed between CapitaLand and the Vendor (as defined herein)), provided that completion shall not fall after 30 September 2019 (or such other date as may be agreed between CapitaLand and the Vendor).

The conditions precedent to which completion of the Proposed ASB Transaction is subject include the obtaining of regulatory approvals in certain jurisdictions and there is no assurance that such approvals will be obtained on a timely basis, or at all. Under the SPA, in the event that there is an outstanding regulatory approval, CapitaLand and the Vendor shall in good faith discuss an

extension to the deadline for fulfilment of conditions precedent by up to two months. Any delay in obtaining such approvals or failure to obtain such approvals would affect completion of the Proposed ASB Transaction.

Upon and assuming completion of the Proposed ASB Transaction, the Group and the Ascendas-Singbridge Group will be combined to form the Enlarged Group. Please refer to "Risk Factors – Additional Risks Relating to the Enlarged Group" for a description of additional risks relating to the Proposed ASB Transaction and (upon and assuming completion of the Proposed ASB Transaction) the Enlarged Group.

# The Group's businesses are subject to political, economic, regulatory and other risks of investing in other jurisdictions

The Group currently has a presence in a number of jurisdictions in Asia Pacific, the U.S. and Europe, and upon and assuming completion of the Proposed ASB Transaction, expects to have increased presence in jurisdictions such as India, Japan and South Korea. This may expose the Group to the risk of political, economic, regulatory and social uncertainties and unrests specific to those countries. Currently, a certain portion of the Group's projects and assets are located in countries which have suffered and continue to suffer from political instability and a certain proportion of the Group's revenue is derived from its operations in these countries.

In addition, the legal system in certain of the jurisdictions in which the Group operates and any new jurisdiction in which (upon and assuming completion of the Proposed ASB Transaction) the Enlarged Group may operate, is less developed than in certain other countries, and the laws in such jurisdictions may not be interpreted and enforced in a consistent manner. The interpretation of laws may be subject to policy changes, such as those which reflect domestic policy changes. Further, as the legal system in such jurisdictions develop, the promulgation of new laws, changes to existing laws and the pre-emption of local regulations by national laws may have an adverse effect on the Group's businesses and financial condition and results of operations.

The Group's investments may also be adversely affected by a number of conditions in the local real estate market in these countries, including oversupply, performance of other competing properties or reduced demand for the Group's properties. Any changes in the political environment and the policies by the governments of these countries, which include, *inter alia*, restrictions on foreign currency conversion or remittance of earnings, the requirement for approval by government authorities, changes in law, regulations and interpretation thereof and changes in taxation could adversely affect the Group's future results and investments, which will also be exposed to currency fluctuations when they are converted to Singapore dollars. As such, unfavourable events in such foreign countries may have an adverse impact on the Group's financial condition and results of operations.

# The Group is exposed to fluctuations and business risks in the residential, commercial and retail real estate markets and serviced residence business

The real estate development industry in the Group's core markets of Singapore and China, and in the other countries in which the Group operates, is cyclical and is significantly affected by changes in general and local economic conditions, including employment levels, availability of financing, interest rates, consumer confidence and demand for developed products, whether residential, office or retail. The process of development of a project begins, and financial and other resources are committed, long before a real estate project comes to market, which could occur at a time when the real estate market is in a down-cycle and this could adversely affect the Group's businesses, financial condition and results of operations.

The capital value of the investments in the Group's real estate financial services business may fall as well as rise, and the income derived from them may fluctuate. A fall in such capital values may result in a reduction in the level of income which the Group may derive and/or a reduction in the aggregate value of such investments which may require additional contributions from investors including the Group.

In addition to the risks associated with property development in general, the Group's retail mall, commercial property and serviced residence businesses are subject to the operating risks inherent in these industries. For the retail mall and commercial property businesses, these risks include uneven lease expiries, the ability of tenants to make timely rental payments, the renewal of leases at less favourable terms, non-renewals, non-replacements or early termination of leases and the possible loss of an anchor tenant, for example, in the event that such anchor tenant files for bankruptcy or insolvency or experiences a downturn in its business or its drawing power which could result in the loss in the demand for and value of the property. For the serviced residence business, these risks include cyclical downturns arising from changes in general and economic conditions, decreases in the demand for accommodation, oversupply of serviced residences and competition in countries in which the Group's serviced residences are located. The relocation or closure of amenities and transportation infrastructure near any of these properties may also adversely affect the business and value of such properties.

Furthermore, the Group's retail mall, commercial property and serviced residence businesses are subject to the recurring need for renovation, refurbishment and improvement to the properties and increases in operating costs arising from inflation, government regulations, changes in general economic conditions such as fluctuations in financial and property markets and changes in investment returns which may alter the level of demand for such product, and other factors, including acts of terrorism, riots and civil commotions, natural disasters, extreme weather conditions, labour shortages and work stoppages or disputes. Accordingly, any changes in the aforementioned factors could have an adverse effect on the Group's businesses, financial condition and results of operations.

## The Group is subject to competition in its key markets

The Group faces increasing competition in the real estate and serviced residence markets and the real estate financial services business. Additionally, the Group expects the real estate market in its core markets of Singapore and China to remain highly competitive, particularly with respect to the prices realised from sales of residential properties and rental rates for commercial and retail properties. Such increased competition may result in an increase in the supply of developed properties that could cause a decrease in property sale prices and competition for the rental market. As a result, while the Group has selectively accumulated a land bank that it plans to develop for residential properties, there can be no assurance that the Group will be able to sell the developed properties at a profitable price. To the extent that the Group is unable to develop its land bank and sell the developed properties at acceptable prices, the Group's results of operations and financial condition would be adversely affected.

The Group's serviced residence business also competes for guests in the highly competitive lodging industry in the countries in which it operates. Competitive factors in the serviced residence industry include, among others, room rates, quality of accommodation, name recognition, service quality and the convenience of the location of the serviced residence. The Group's real estate financial services business competes in a highly competitive industry for such services. There can be no assurance that competitive conditions will not increase as a result of changes in economic conditions, changes in local market conditions and changes in the availability of the supply of serviced residence space in the relevant markets.

The Group's overseas real estate and serviced residence businesses compete with both domestic and international companies with respect to factors such as location, facilities and supporting infrastructure, services and pricing. Intensified competition between real estate developers may

result in increased costs for land acquisition, over-supply of properties and a slowdown in the approval process for new property developments by the relevant government authorities, all of which may adversely affect the Group's property development business. Some of these companies have significant financial resources, marketing and other capabilities. Domestic companies in the overseas markets have extensive knowledge of the local real estate and serviced residence markets and longer operational track records in their respective domestic markets. International companies are able to capitalise on their overseas experience and greater financial resources to compete in the markets in which the Group has an overseas presence. As a result, there can be no assurance that the Group will be able to compete successfully in the future against its existing or potential competitors or that increased competition with respect to the Group's activities will not have a material adverse effect on the Group's businesses, financial condition and results of operations.

# The Group is subject to government regulation and government policies in the countries where it operates

The real estate industry in the countries in which the Group operates may be impacted significantly by government regulations, which may result in a reduction in the Group's income or an increase in the Group's costs (including, for example, changes in tenancy laws that limit the Group's recovery of certain property operating expenses or changes in environmental laws that require significant capital expenditure). In addition, regulatory approvals may be required for, among other things, land and title acquisition, development planning and design, construction and mortgage financing and refinancing. Such approvals may stipulate, among other things, maximum periods for the commencement of development of the land. Some of these countries may also restrict the level, percentage and manner of foreign ownership and investment in real estate or may impose additional costs on foreigners seeking to invest in or own properties. Such regulations are at times ambiguous and their interpretations and applications can be inconsistent and can affect demand for the Group's properties and may be potentially detrimental to the Group. If the Group fails to obtain the relevant approvals or comply with applicable laws and regulations, it may be subject to penalties, have its licences or approvals revoked, or lose its right to own, develop or manage its properties and its businesses, among other things, any or all of which could have a material adverse impact on its businesses, financial condition, results of operations and prospects.

Governments of the countries in which the Group operates may also seek to promote a stable and sustainable property market by monitoring the property market and adopting measures as and when they deem necessary. These governments may introduce new policies or amend or abolish existing policies at any time and these policies may have a retroactive effect. These changes may have a material adverse impact on the overall performance of the property markets in which the Group operates and thus affect the Group's businesses, financial condition, results of operations and prospects. For example, in February 2010, the Singapore government imposed stamp duty on sellers of residential properties which were sold within one year of acquisition to discourage short-term speculative activity. This was extended to residential properties sold within three years of acquisition from August 2010 and further extended to residential properties sold within four years of acquisition in January 2011. In addition, the Singapore government introduced from December 2011 an additional buyer's stamp duty, over and above the existing buyer's stamp duty, to be paid by certain groups of people who acquire residential properties in Singapore. The MAS also imposes constraints on property loans. In particular, the MAS has introduced a number of cooling measures, including limitations on loan tenure and loan-to-value ratios for residential property loans, and a requirement that purchasers pay a minimum cash percentage of the value of the property before a bank can disburse funds under the loan. For instance, in October 2012, the Singapore government imposed a cap of 35 years on loan tenures of all residential property loans (as well as refinancing facilities for residential property loans and credit facilities secured by residential property), and tightened the loan-to-value ratio requirements, particularly where the tenure of the loan exceeded 30 years, thereby impacting the availability of financing for purchases of residential properties. On 12 January 2013, the Singapore government further increased the additional buyer's stamp duty by between 5.0% to 7.0%, while the loan-to-value limits were further decreased. On 28 June 2013, the MAS introduced a total debt servicing ratio ("**TDSR**") cap of 60.0% for property loans (both for residential property and non-residential property) granted by Singapore financial institutions to individuals, sole proprietorships and vehicles set up solely for the purchase of a property.

The TDSR framework was also further revised from 1 September 2016 to allow borrowers more flexibility in managing their debt obligations. From 11 March 2017, the TDSR framework was disapplied to credit facilities (including re-financing facilities) secured by property where the aggregate of the amount to be granted under the credit facility and the balance outstanding under any other credit facility or refinancing facility granted by any person for the purchase of that property or otherwise secured by that property did not exceed 50.0% of the current market valuation of the property. The Singapore government also revised the seller's stamp duty on 11 March 2017, reducing the holding periods during which seller's stamp duty applies and lowering the stamp duty rates. Additional buyer's stamp duty rates were raised again with effect on 6 July 2018. The Singapore government is likely to continue to monitor the Singapore property market.

In China, the PRC government has imposed a series of measures to cool the residential market since 2010. Recent cooling measures include raising down-payment requirements and interest rates for mortgages for second home purchases in certain cities and the introduction of capital gain tax. Should any new or more stringent measures be introduced to the property markets in which the Group operates, the Group's businesses, financial condition, results of operations and prospects may be adversely affected.

In addition, in the countries in which the Group operates, in order to develop and complete a property development, a property developer must obtain various permits, licences, certificates and other approvals from the relevant administrative authorities at various stages of the property development process, including land use rights certificates, planning permits, construction permits, pre-sale permits and certificates or confirmations of completion and acceptance. Each approval is dependent on the satisfaction of certain conditions. Problems or delays may be encountered in obtaining such government approvals or in fulfilling the conditions required for obtaining the approvals, especially as new laws, regulations or policies may come into effect from time to time with respect to the real estate industry in general or the particular processes with respect to the granting of approvals. If the Group fails to obtain relevant approvals or fulfil the conditions of those approvals for its property developments, these developments may not proceed as scheduled, and the Group's businesses, financial condition and results of operations may be adversely affected.

# The Group operates in a capital intensive industry that relies on the availability of sizeable amounts of debt

As at 31 December 2018, the Group had total consolidated debt of approximately S\$23.6 billion, including approximately S\$3.2 billion which is due to be repaid, refinanced or rolled over in the next 12 months. While the Group has unutilised facilities and funds available for use, there can be no assurance that it will be able to refinance its indebtedness as and when such indebtedness becomes due on commercially reasonable terms or at all. The Group's level of indebtedness means that a material portion of its expected cash flow may be required to be dedicated to the payment of interest on its indebtedness, thereby reducing the funds available to the Group for use in its general business operations. As part of the Group's borrowing activities, it is exposed to the risk of potential and actual breaches of financial covenants in the Group's indebtedness which may also result in accelerated demands of payment or calls for events of default by lenders. This may restrict the Group's ability to obtain additional financing for capital expenditure, acquisitions or general corporate purposes and may cause it to be particularly vulnerable in any future general economic downturn or instability in the global financial capital markets.

# Volatility in global financial markets and general economic conditions that the Group is not able to predict could restrict the Group's access to funding and result in risks to the Group

In the second half of 2018, the global financial system experienced tighter credit and liquidity conditions amid monetary tightening by central banks around the world. This resulted in greater volatility across asset classes and general widening of credit spreads. While the first quarter of 2019 has seen a broad-based recovery in asset prices, concerns have continued to center around a slowing global growth outlook.

In the World Economic Outlook published in April 2019, the International Monetary Fund cited, among other factors, weakening expansion in Europe and China as factors in its decision to lower the global growth forecast for 2019 and 2020 by 0.4 per cent. and 0.1 per cent. respectively. The report noted that the balance of risks to the global outlook remain on the downside. Further escalation of trade tensions, an unfavourable development in UK's withdrawal from the European Union, and tightening global financial conditions are among the possible triggers that could result in a sharp deterioration in market sentiment and an ensuing reallocation away from risk.

Trade tensions between the U.S. and major trading partners, most notably China, continue to escalate following the introduction of a series of tariff measures in both countries. Although China is the primary target of U.S. trade measures, value chain linkages mean that other emerging markets, primarily in Asia, may also be impacted. China's policy response to these trade measures also presents a degree of uncertainty. There is some evidence of China's monetary policy easing and the potential for greater fiscal spending, which could result in imbalances in the Chinese economy. This could undermine efforts to address already high debt levels and increase medium-term risks.

In Europe, (i) the on-going exit of the UK from the European Union; (ii) the possible exit of Scotland, Wales or Northern Ireland from the UK; (iii) the possibility that other European Union countries could hold similar referendums to the one held in the UK and/or call into question their membership of the European Union; (iv) the possibility that one or more countries that adopted the Euro as their national currency might decide, in the long term, to adopt an alternative currency; or (v) prolonged periods of uncertainty connected to these eventualities could have significant negative impacts on international markets. These could include greater volatility of foreign exchange and financial markets in general due to the increased uncertainty. Market and economic disruptions have affected, and may continue to affect, consumer confidence levels and spending, personal bankruptcy rates, levels of incurrence and default on consumer debt and home prices, among other factors. There can be no assurance that the market disruptions in Europe, including the increased cost of funding for certain governments and financial institutions, will not spread, nor can there be any assurance that future financial support packages will be made available or, even if provided, will be sufficient to stabilise the affected countries and markets in Europe or elsewhere.

In recent years, credit markets worldwide have experienced periods of significant volatility including a reduction in liquidity levels, increasing costs for credit protection and a general decline in lending activity between financial institutions and in commercial lending markets worldwide. While the Federal Open Market Committee kept its policy Fed Funds Target Rate unchanged at the 2.25% - 2.50% range in March 2019, the U.S. Federal Reserve also announced its intention to taper its balance sheet reduction program from May to September 2019.

Dislocations, market shifts, increased volatility or instability in the global credit and financial markets have in recent years affected the availability of credit and at times led to an increase in the cost of financing. The Group may have difficulty accessing the financial markets, which could make it more difficult or expensive to obtain funding in the future. There can be no assurance that the Group will be able to raise financing at favourable terms or at all. The Group may also be subject to solvency risks of its banks and of its counterparties in its financial investments and arrangements. These may have a material adverse impact on the operations of the Group.

# Ongoing uncertainty about the financial stability of global markets could have a material adverse effect on the Group's businesses, financial condition and results of operations

Buyers of residential properties have become more cautious in view of uncertain economic environment. Slowing global growth outlook may impact expansion plans of businesses across regions which may adversely impact leasing demand for our commercial properties resulting in downward pressure on occupancy and rentals. Consumer sentiment and spending may remain cautious in the near-term. The on-going financial uncertainty has and may continue to have a negative impact on the global serviced residences industry in general. Capital and credit markets may remain volatile and the availability of funds may remain limited. These factors could have myriad effects on the Group's businesses, each of which may adversely affect the Group's performance attributable to some or all of the Group's residential, commercial, retail mall and serviced residence businesses. These effects include, but are not limited to, decreases in valuations of the Group's properties resulting from deteriorating operating cash flow and widening capitalisation rates; decreases in the sales of, or prices for, residential development projects; delays in the sales launches of the Group's residential projects in order to take advantage of possible future periods of more robust real estate demand; decreases in rental or occupancy rates for commercial, retail mall or serviced residence properties; insolvency of contractors resulting in construction delays; insolvency of tenants in commercial and retail properties; inability of customers to obtain credit to finance purchases of properties and/or customer insolvencies; decreases in the amount of extended stay business travel or corporate housing needs resulting in higher vacancy levels and lower rental income from the Group's serviced residences; or failure of financial and other institutions, negatively impacting treasury operations including but not limited to counterparty risks relating to deposits, money market investments and treasury contracts, including those related to foreign exchange or interest rate transactions.

If there is another global or regional financial crisis or a downturn in the economic conditions of the Group's primary markets, this would likely have a material adverse effect on the Group's businesses, financial condition or results of operations. Further, in light of the interconnectivity between Singapore's economy and other economies, Singapore's economy is increasingly exposed to economic and market conditions in other countries. As a result, an economic downturn or recession in the United States, Europe and other countries in the developed world or a slowdown in economic growth in major emerging markets such as China or India could have an adverse effect on economic growth in Singapore. In recent years, credit markets worldwide have experienced periods of significant volatility including a reduction in liquidity levels. A slowdown in the rate of growth in the Group's primary markets could result in a higher rate of default among corporate and retail customers, which could adversely affect the Group's businesses, financial performance, ability to implement its strategy and the price of the Notes.

Furthermore, in response to the above developments, legislators and financial regulators in the United States and other jurisdictions, including Singapore, have implemented a number of policy measures designed to add stability to the financial markets and act as liquidity risk management initiatives. However, the overall impact of these and other legislative and regulatory efforts on the global and Singapore financial markets remains uncertain, and these initiatives may not be successful in stabilising the economy. In the event that the current conditions in the global credit markets persist or there are changes in statutory limitations on the amount of liquidity that the Group must maintain or if there is any significant financial disruption, this may materially and adversely affect the Group's cost of funding, loan portfolios, liquidity, businesses, prospects, financial condition and results of operations.

# The Group is subject to economic and political conditions in the countries where it operates

The economies in certain of the countries where the Group develops projects or owns properties, such as China and Vietnam differ from the economies of most developed countries in many respects, including:

- growth rate;
- political and economic stability;
- level of development;
- allocation of resources;
- control of foreign exchange; and
- · level of government involvement.

While many of these economies have experienced significant growth, such growth has often been limited to certain geographic regions and certain sectors of the economy. The governments of such countries have implemented various measures to encourage economic growth and guide the allocation of resources. Some of these measures may benefit the overall economy but may also have a negative effect on the Group. For example, the Group's financial condition and results of operations may be adversely affected by government control over capital investments, changes in tax regulations that are applicable to it or regulatory changes affecting the real estate industry. The Group's investments may also be adversely affected by a number of local real estate market conditions in these countries, such as an oversupply of property developments, the performance of other competing properties or reduced demand for these properties.

Several of the economies in which the Group operates have been transforming from planned economies to more market-oriented economies. Although in recent years, the governments of such countries have implemented measures emphasising the utilisation of market forces for economic reform, the reduction in state ownership of productive assets and the establishment of sound corporate governance in business enterprises, a substantial portion of productive assets are still owned by these governments. Accordingly, changes introduced by these governments during such transitions may adversely affect the Group's results of operations.

The Group may be adversely affected by exchange controls, changes in taxation law, changes in foreign investment policies and other restrictions and controls which may be imposed by the relevant authorities of the countries in which the Group operates.

## The Group is subject to interest rate fluctuations

As at 31 December 2018, the Group had total consolidated debt of approximately S\$23.6 billion. Approximately 74.0% of the debt bears fixed interest rates and the balance bears floating interest rates. Consequently, the interest costs to the Group for the floating interest rate debt will be subject to fluctuations in interest rates. In addition, the Group is subject to market disruption clauses contained in its loan agreements with banks. Such clauses state that to the extent that the banks may face difficulties in raising funds in the interbank market or are paying materially more for interbank deposits than the displayed screen rates, they may pass on the higher costs of funds to the Group despite the margins agreed. Furthermore, although the Group has entered into some hedging transactions to partially mitigate the risk of interest rate fluctuations, the Group's hedging policy may not adequately cover the Group's exposure to interest rate fluctuations. As a result, the Group's operations or financial condition could potentially be adversely affected by interest rate

fluctuations. Fluctuations in interest rates may also affect mortgage rates, which may in turn impact the Group's residential and commercial businesses.

## The Group is subject to exchange rate fluctuations

The Group's revenue, costs, debt and capital expenditure are mainly denominated in Singapore dollars and Renminbi. To a lesser extent, the Group is exposed to currency open positions in Australian dollars, Euro, Hong Kong dollars, Indian Rupees, Indonesian Rupiah, Japanese Yen, Malaysian ringgit, Sterling, United Arab Emirates Dirham, U.S. Dollars and Vietnamese Dong. Consequently, portions of the Group's costs, income flows and asset values are affected by fluctuations in the exchange rates among the above-mentioned currencies. Although the Group engages in certain hedging activities to mitigate currency exchange rate exposure specifically by maximising natural hedging, the impact of future exchange rate fluctuations on the Group's cost of sales and margins cannot be accurately predicted. Some of the currencies may not be convertible or exchangeable or may be subject to exchange controls.

The reporting currency for the Group is Singapore dollars. However, dividend payments from a number of its subsidiaries are made in currencies other than Singapore dollars. Exchange rate gains or losses may arise when the assets and liabilities or dividend payments from subsidiaries paid in foreign currencies are translated or exchanged into Singapore dollars for financial reporting or repatriation purposes.

## The Group is subject to currency conversion/repatriation risks relating to its operations in China

A material portion of the Group's revenue is denominated in Renminbi and must be converted to make payments in freely convertible currencies. Under China's foreign exchange regulations, payments of current account items, including profit distributions, interest payments and expenditures from trade, may be made in foreign currencies without prior approval, subject to certain procedural requirements. However, strict foreign exchange controls continue to remain in place for capital account transactions, including repayment of loan principal and return of direct capital investments and investments in negotiable securities. In the past, there have been shortages of U.S. Dollars or other foreign currencies available for conversion of Renminbi in China, and it is possible such shortages could recur, or that restrictions on conversion could be re-imposed.

#### The Group's financial statements are subject to changes in accounting standards

The accounting standards setting bodies may issue new and revised accounting standards and pronouncements from time to time. Applying such standards and pronouncements to the Group's financial statements may result in a change in the presentation and measurement of financial information, and thus may result in a change in the way the Group records its revenues, expenses, assets, liabilities or reserves. For example, since 1 January 2018, the Group has applied a new financial reporting framework identical to IFRS known as SFRS(I), as well as the IFRS framework. While comparative financial statements have been restated with no significant changes as a result of this change, the Group cannot predict the impact of other similar changes in accounting standards and pronouncements. These changes could adversely affect the Group's reported financial results and positions and may adversely affect the comparability of the Group's future financial statements with those relating to prior periods.

# The Group is exposed to terrorist attacks, other acts of violence or war and adverse political developments

The terrorist attacks over the last few years, including in the U.S. and Europe, have resulted in substantial and continuing economic volatility and social unrest globally. The political unrest in

certain regions in Asia and terrorist attacks such as those in the south of Thailand, Sri Lanka and other areas of Asia, have exacerbated this volatility. Further developments stemming from these events or other similar events could cause further volatility. The direct and indirect consequences of any of these terrorist attacks or armed conflicts are unpredictable, and the Group may not be able to foresee events that could have an adverse effect on the results of its business operations.

An increase in the frequency, severity or geographic reach of terrorist acts could destabilise the jurisdictions in which the Group operates. Any additional significant military or other response by the U.S. and/or its allies or other nations or any further terrorist activities could also materially and adversely affect international financial markets and the economies in which the Group operates and may adversely affect the Group's results of operations and prospects.

#### The Group could incur significant costs related to environmental matters

The Group may be subject to various laws and regulations in the countries where it operates relating to protection of the environment that may require a current or previous owner of real estate to investigate and clean up hazardous or toxic substances on a property. For example, owners and operators of real estate may be liable for the costs of removal or remediation of certain hazardous substances or other regulated materials on or in such property. Such laws often impose such liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such substances or materials. The costs of investigation, remediation or removal of these substances may be substantial. The Group has not provided for such potential obligations in its consolidated financial statements.

Environmental laws may also impose compliance obligations on owners and operators of properties with respect to the management of hazardous substances and other regulated materials. Failure to comply with these laws can result in penalties or other sanctions.

Existing environmental reports with respect to any of the Group's properties may not reveal:

- all environmental liabilities;
- whether owners or operators of the properties had created any material environmental condition not known to the Group; or
- whether a material environmental condition exists in any one or more of the properties.

There also exists the risk that material environmental conditions, liabilities or compliance concerns may arise after the review is completed or may arise in the future. Finally, future laws, ordinances or regulations and future interpretations of existing laws, ordinances or regulations may impose additional material environmental liability. The Group may be subject to liabilities or penalties relating to environmental matters which could adversely affect the Group's businesses, financial condition and results of operations.

## The Group is subject to the validity of title to the properties in its portfolio

Due to the nascent nature of property law in some of the countries where the Group operates and the lack of a uniform title system in such countries, there is potential for disputes over the validity of title purchased from previous owners. In addition, the Group may be engaged in protracted negotiations each time it acquires land or property, which may result in purchases of property (and thereby the obtaining of title) being delayed or not proceeding in the event that negotiations are unsuccessful. In addition, title insurance is not generally available in some of the countries the Group has invested in, and, as such, the Group's property interests may not be covered by title insurance. In the event the Group is not able to obtain, or there is a delay in obtaining, clear title

to the land and properties it has an interest in, or the Group's claim to title is the subject of a dispute, the Group's businesses, financial condition, results of operations and prospects may be adversely affected.

# Due diligence on the Group's properties may not identify all material defects, breaches of laws and regulations and other deficiencies

There can be no assurance that the Group's due diligence investigations, reviews, surveys or inspections (or the relevant review, survey or inspection reports on which it has relied) would have revealed all defects or deficiencies affecting properties that it has interests in or manages, including to the title thereof. In particular, there can be no assurance as to the absence of latent or undiscovered defects or deficiencies or inaccuracies in such reviews, surveys or inspection reports. Further, certain building defects and deficiencies are difficult or impossible to ascertain due to, among other things, the nature of the assets and the limitations inherent in the scope of the inspections and the technologies or techniques used. Rectification of any such defects and deficiencies could result in significant and unpredictable capital expenditure or claims by third parties. The Group's due diligence investigations may also not exhaustively identify all past or ongoing breaches of laws and regulations, in respect of which the Group may incur liability. The occurrence of any of the foregoing may have a material adverse impact on the Group's businesses, financial condition, results of operations and prospects.

## The Group's land and/or real property may be subject to compulsory acquisition

Land and real property comprise a significant part of the Group's development business. Under Singapore law, the Singapore government has the power to acquire any land in Singapore for any public purpose, if the acquisition is of public benefit or of public utility or in the public interest, or for any residential, commercial or industrial purposes. Accordingly, if the market value of the land (or part thereof) to be compulsorily acquired is greater than the compensation paid to the Group in respect of the acquired land, the Group's businesses, financial condition and results of operations could be adversely affected.

In addition, real property and/or land owned by the Group which is located outside of Singapore may be compulsorily acquired by the respective governments of the countries in which they are located for public use or for public interest. While the owner of such real property that has been compulsorily acquired may be compensated in accordance with the laws of the respective jurisdictions, in the event that any of the Group's land and/or real property is compulsorily acquired, there is no assurance that the Group will receive compensation and any compensation paid to the Group in respect of the acquired land and/or real property could be less than its market value. The occurrence of any of the foregoing could also adversely affect the Group's financial condition and results of operations.

#### The Group's future financial results are subject to risk of impairment charges on goodwill

The Group had intangible assets of S\$634.7 million as at 31 December 2018, which relate mainly to goodwill.

Under SFRS(I), impairment reviews of goodwill are required annually or more frequently if there is any indication that the goodwill might be impaired. Goodwill acquired in a business combination is allocated to cash generating units and these are tested by comparing the carrying amount of the cash generating units with its net selling price or value in use which is the present value of estimated future cash flows expected to arise from the long-term continuing use of an asset and from its disposal at the end of its useful life.

There is no assurance that the Group will not incur impairment charges in the future. Any impairment charge on goodwill (which is a non-cash charge) required under SFRS(I) may adversely affect the Group's financial results for future financial periods.

#### The Group may be involved in legal and other proceedings from time to time

The Group may be involved from time to time in disputes with various parties such as contractors, sub-contractors, consultants, suppliers, construction companies, purchasers and other partners involved in the development, operation, purchase and sale of its properties and corresponding tenants. These disputes may lead to legal and other proceedings, and may cause the Group to suffer additional costs and delays. In addition, the Group may be subject to investigations by or disagreements with regulatory bodies in the course of its operations, which may subject it to administrative proceedings and unfavourable orders, directives or decrees that could result in financial losses and delays in the construction or completion of its projects.

# The Group's future success is partly subject to the successful implementation of its strategy

The Group anticipates that future growth will come partly from the expansion of its operations in its core markets of Singapore and China, and in its growth markets of Vietnam, the U.S. and Europe. The Group's overseas projects are located in both developing and developed countries and the Group's businesses are subject to various risks beyond the Group's control, such as instability of foreign economies and governments and changes in laws and policies in overseas countries affecting trade and investment. The events arising from such risks could potentially affect the Group's overseas business in the future. Please refer to the risk factor entitled "The Group is subject to economic and political conditions in the countries where it operates" for more details.

Further, the Group's ability to further expand its international operations successfully depends on its ability to successfully identify suitable opportunities for investment or acquisition and to reach an agreement with potential overseas partners on satisfactory commercial and technical terms. There can be no assurance that such opportunities or agreements can be established or that any of the Group's proposed acquisitions or agreements will be completed on the commercial terms contemplated.

The Group may not succeed in expanding its business into new jurisdictions on a timely basis or in achieving profitability, and may not be able to readily transfer skills and experience from one market to another. In addition to regulatory barriers, the Group may also encounter problems conducting operations in new jurisdictions with different cultures and legal systems where historical practices may not align with the Group's business practices and corporate policies, or where the Group has limited knowledge and understanding of the local economy and businesses, an absence of business relationships, or unfamiliarity with local governmental and relevant laws and regulations. The different jurisdictions in which the Group operates also present distinct market opportunities, risk profiles and competitive landscapes. Growth strategies which the Group successfully adopts in one jurisdiction may not be viable for its business in another jurisdiction.

In addition, the Group's strategy to recycle capital may not be successful. The Group may not be able to divest selected assets or may not be able to achieve satisfactory prices for divested assets.

## Some or all of the Group's existing and planned projects may not be completed

The Group's success and financial performance will depend on the ability of the Group to identify, develop, market and sell its developments in a timely and cost effective manner. The Group's development activities are subject to the risk of changes in regulations, delays in obtaining

required approvals, availability of raw materials, increases in construction costs, natural disasters, any reliance on third party contractors as well as the risk of decreased market demand during the development of a project. As a result of these and other factors described herein, no assurance can be given as to whether or when existing and planned projects will be successfully completed. Although the Group plans to apply many of the same development and marketing strategies that it has employed in the past, new projects may pose unforeseen challenges and demands on the Group's managerial and financial resources. Non-completion of such developments, or any of the Group's other developments, may have a material adverse effect on the Group's businesses, financial condition and results of operations.

## The Group is exposed to general risks associated with the ownership and management of real estate

Real estate investments are generally illiquid, limiting the ability of an owner or a developer to convert property assets into cash on short notice with the result that property assets may be required to be sold at a discount in order to ensure a quick sale. Such illiquidity also limits the ability of the Group to manage its portfolio in response to changes in economic, real estate market or other conditions. Rising capitalisation rates and/or real estate investment trust ("REIT") yields may result in increasing difficulty in the divestment of properties. Moreover, the Group may face difficulties in securing timely and commercially favourable financing in asset-based lending transactions secured by real estate due to this illiquidity or to restrictions arising from the various debt obligations of the Group, including the Notes.

Property investment is subject to risks incidental to the ownership and management of residential and commercial properties including, among other things, competition for tenants, changes in market rents, inability to renew leases or re-let space as existing leases expire, inability to collect rent from tenants due to bankruptcy or insolvency of tenants or otherwise, inability to dispose of major investment properties for the values at which they are recorded in the Group's financial statements, increased operating costs, the need to renovate, repair and re-let space periodically and to pay the associated costs, wars, terrorist attacks, riots, civil commotions, natural disasters and other events beyond the Group's control. The Group's activities may also be impacted by changes in laws and governmental regulations in relation to real estate, including those governing usage, zoning, taxes, government charges, REITs and financial services. Such revisions may lead to an increase in management expenses or unforeseen capital expenditure to ensure compliance. Rights related to the relevant properties may also be restricted by legislative actions, such as revisions to the laws relating to building standards or town planning laws, or the enactment of new laws relating to government appropriation, condemnation and redevelopment. Any of these events could materially and adversely affect the Group's businesses, financial condition and results of operations.

#### The Group has a holding company structure

Most of CapitaLand's assets are shareholdings in its subsidiaries and associated companies (both listed and unlisted, including in the form of REITs), which in turn hold the retail, residential and commercial real estate and serviced residence portfolio of the Group. CapitaLand's ability to continue to satisfy its payment obligations, including obligations under the Notes, is therefore subject to the up-streaming of dividends, distributions and other payments received from its subsidiaries and associated companies (including REITs).

Both the timing and ability of certain subsidiaries and associated companies (including REITs) to pay dividends and distributions are limited by applicable laws and may be limited by conditions contained in a certain number of their agreements. In the event that CapitaLand's subsidiaries and associated companies (including REITs) do not pay any dividends or distributions or do so irregularly, the Group's performance may be adversely affected. The Group's subsidiaries and associated companies (including REITs) may have difficulty in accessing the financial markets and

as a result seek further capital funding or financial support from the Group and this may materially and adversely affect the Group's financial condition and results of operations. Additionally, the holding company structure may restrict CapitaLand's ability to freely deploy funds across the Group thereby preventing CapitaLand from effectively optimising capital management sources and needs across the Group.

## The Group is subject to risks inherent in JV structures and/or funds

The Group has, and expects in the future to have, interests in JV structures and/or funds in connection with its property development and investment plans, including integrated developments. Disagreements may occur between the Group, its JV partners and/or third party fund investors, as the case may be, regarding the businesses and operations of the JVs and/or funds which may not be resolved amicably. In addition, the Group's JV partners and/or third party fund investors may:

- (i) have economic or business interests or goals that are inconsistent with that of the Group;
- (ii) take actions contrary to the Group's instructions, requests, policies and/or objectives;
- (iii) be unable or unwilling to fulfil their obligations;
- (iv) have financial difficulties; or
- (v) have disputes with the Group as to the scope of their responsibilities and obligations.

JV partners are not restricted from competing with the Group on other projects. In China, property investment and development may often involve the participation of local and foreign partners, and there may be additional risks or problems associated with JVs and associates in China. For instance, guarantees given by Chinese parties in relation to JVs in China may be difficult to enforce as their validity may depend on the financial and legal qualifications of the guarantors and the appropriate approvals having been obtained. Although the Group does not believe that it has experienced any significant problems with respect to its partners to date, should such problems occur in the future they could have a material adverse effect on the businesses and prospects of the Group.

Additionally, the Group's JV partners or third party fund investors:

- may not be able to fulfil their respective contractual obligations with the Group (for example they may default in making payments during future capital calls or capital raising exercises); or
- may experience a decline in their creditworthiness.

The occurrence of any of these events may materially and adversely affect the performance of the Group's JVs and/or funds, and/or may result in the Group making additional funding or capital contributions to the Group's JVs, which in turn may materially and adversely affect the Group's financial condition and results of operations.

## The Group's performance is subject to its ability to attract and retain employees

Future performance of the Group depends largely on the Group's ability to attract, train, retain and motivate high quality personnel, especially for its management and technical teams. The loss of key employees may have a material adverse effect on the Group's businesses, financial condition and results of operations.

## The Group may suffer uninsured losses or losses in excess of insured limits

The Group maintains insurance policies arranged with reputable insurance intermediaries which cover risks such as loss of rental, fire, flood, riot, strike, malicious damage, other material damage to property and development sites, business interruption, public liability and professional indemnity. Notwithstanding the Group's insurance coverage, damage to its facilities, equipment, machinery, buildings or other properties as a result of occurrences such as fire, explosion, power loss, communications failure, intentional unlawful act, human error or natural disaster could nevertheless have a material adverse effect on its financial condition and results of operations to the extent that such occurrences disrupt the normal operation of its businesses.

Further, there are certain types of losses (such as from wars, acts of terrorism or acts of God) that generally are not insured because they are either uninsurable or not economically insurable in certain jurisdictions. Should an uninsured loss or a loss in excess of insured limits occur or a failure of insurers to fulfil their obligation for the sum insured, the Group could be required to pay compensation and/or lose capital invested in the property, as well as anticipated future revenue from that property. The Group would also remain liable for any debt that is with recourse to the Group and may remain liable for any mortgage indebtedness or other financial obligations related to the relevant property. Any such loss could adversely affect the businesses, financial condition and results of operations of the Group. No assurance can be given that material losses in excess of insurance proceeds will not occur in the future or that adequate insurance coverage for the Group will be available in the future on commercially reasonable terms or at commercially reasonable rates.

## The Group's property developments are subject to risks inherent to development including construction risks

The construction and development phase of new property developments usually takes several years to complete, depending on the size and complexity of the development. The time taken to complete a project and the costs of development may be adversely affected by various factors, including shortages of materials or skilled labour, unforeseen engineering, environmental or geological problems, work stoppages, litigation, weather interferences, floods and unforeseen cost increases. Safety regulations of some countries in which the Group's construction sites are located may not be applied as stringently as in developed countries. This could result in accidents and fatalities which could have an adverse impact on the Group's reputation and result in fines and litigation.

Difficulties in obtaining any requisite licences, permits, allocations or authorisations from regulatory authorities could also increase the costs, or delay the construction or opening of, new developments. The occurrence of any of the above events may result in delays in the completion of the Group's property developments or cost overruns, resulting in increased costs and lower returns on investments than originally expected and adversely affect the Group's businesses, financial condition and results of operations.

The Group faces risks in relation to changes in commodity prices due to the use of large quantities of building materials, including raw iron, steel, sand, granite and concrete, in its property development operations. As a property developer, in general, the Group prefers to enter into fixed or guaranteed maximum price construction contracts with independent construction companies, each of which affects a significant part of the overall success of its development projects. These contracts typically cover both the supply of the building materials and the construction of the facility during the construction period. In accordance with industry practice, the Group or its contractors may amend existing construction contracts, including fixed or maximum price terms, to take into account significant price movements of construction materials. Therefore, should the price of building materials increase significantly after the Group enters into a fixed or guaranteed maximum price construction contract, or should its existing contractors fail to perform under their

contracts, the Group may be required to pay more to its existing or prospective contractors, which could materially and adversely affect the Group's businesses, financial condition and results of operations.

# The Group may experience schedule delays or budget overruns in completing the Group's property development projects

Property development projects typically require substantial capital outlay during the construction period and may take months or years before positive cash flows can be generated by pre-sales or sales or rental of completed property developments, if at all. The time and costs required in completing a property development project may be subject to substantial increases due to many factors, including shortages of materials, equipment, technical skills and labour, adverse weather conditions, natural disasters, labour disputes, disputes with contractors, accidents, changes in government priorities and policies, changes in market conditions, delays in obtaining the requisite licences, permits and approvals from the relevant authorities and other unforeseeable problems and circumstances. Any of these factors may lead to delays in, or prevention of, the completion of a property development project and result in costs substantially exceeding those originally budgeted for. Furthermore, any failure to complete a property development project according to its original specifications or schedule may give rise to potential liabilities and, as a result, the Group's return on investments may be lower than originally expected or be adversely affected.

In addition, any decreases in property prices or adverse developments in the property market after the acquisition of a parcel of land and prior to the pre-sales or sales of completed property developments on such land could also have an adverse impact on the Group's businesses, financial condition and results of operations.

## The Group is subject to risks in relation to its pre-sold properties

In the event the Group pre-sells any properties prior to completion of construction, it may be liable for potential losses that purchasers may suffer if there is a failure or delay in the delivery of such pre-sold properties. Failure to complete a property development on time may be attributed to factors such as the time taken and the costs involved in completing construction, which are in turn adversely affected by factors such as delays in obtaining requisite licences, permits or approvals from government agencies or authorities, shortages of labour, adverse weather conditions, natural disasters, labour disputes, disputes with contractors, accidents and changes in government priorities and policies. If the delay in delivery extends beyond the contractually specified period, purchasers may also be entitled to terminate the pre-sale agreements and claim refunds of monies paid, damages and compensation for late delivery. There is no assurance that the Group will not experience significant delays in completion or delivery.

Furthermore, there is a risk that in the current economic climate, purchasers of such pre-sold properties may not be able to obtain credit to finance their purchases and/or might become insolvent. This would result in such purchasers delaying or being unable to meet their payment obligations in respect of such pre-sold properties which could adversely affect the Group's financial condition and results of operations.

## The Group relies on third party contractors and consultants to provide various services

The Group engages third party contractors and consultants to provide various services in connection with its residential and commercial developments, including design, engineering, construction, piling and foundation, building and property fitting-out work, interior decoration, installation of air-conditioning units and lifts, and gardening and landscaping works as well as legal and financial advice. The Group is exposed to the risk that a contractor or consultant may require additional capital in excess of the price originally tendered to complete a project and may have to bear such additional amounts in order to provide the contractor with sufficient incentives

to complete the project. Furthermore, there is a risk that major contractors may experience financial or other difficulties which may affect their ability to carry out construction works, thus delaying the completion of development projects or resulting in additional costs to the Group. There can also be no assurance that the services rendered by such third party contractors and consultants will always be satisfactory or meet the Group's targeted quality standards. All of these factors could adversely affect the Group's businesses, financial condition and results of operations.

# The Group's guarantees may be called upon and put or call options may be exercised which may require funds to be disbursed

During the course of the Group's business, it may be required to provide guarantees including in the form of put and call options and corporate and bank guarantees to third parties in respect of its obligations. If a put or call option is exercised or a guarantee is called upon, this may require funds to be disbursed. Such disbursement of funds may also require the Group to source additional financing and/or refinance existing debt obligations. There can be no assurance that additional financing to satisfy the Group's guarantees will be obtained on terms favourable to the Group.

Natural calamities and outbreak of communicable diseases around the world could lead to higher volatility in international capital markets, which may materially and adversely affect the Group's businesses, financial condition and results of operations and the market price of the Notes

Natural calamities and outbreak of communicable diseases around the world could lead to higher volatility in international capital markets, which may materially and adversely affect the Group's businesses, financial condition and results of operations and the market price of the Notes.

Natural calamities and outbreak of communicable diseases could result in sporadic volatilities in international capital markets or adversely affect Singapore and other economies. Any material change in the financial markets or the Singapore economy or regional economies as a result of these events or developments may materially and adversely affect the Group's businesses, financial condition and results of operations.

## Additional Risks Relating to the Enlarged Group

As set out in "Description of the Group – Recent Significant Developments", CapitaLand is proposing to undertake the Proposed ASB Transaction to acquire the Ascendas-Singbridge Group. Upon and assuming completion of the Proposed ASB Transaction, the Group and the Ascendas-Singbridge Group will be combined to form the Enlarged Group.

The Proposed ASB Transaction was approved by CapitaLand's independent shareholders at the EGM on 12 April 2019. Completion of the Proposed ASB Transaction is pending fulfilment of conditions precedent, including the obtaining of regulatory approvals.

Set out below are certain additional risks relating to the Proposed ASB Transaction and (upon and assuming completion of the Proposed ASB Transaction) the Enlarged Group. Prospective investors should note that there is no assurance that the Proposed ASB Transaction will complete by the expected timing, or at all.

## Risks relating to non-completion of property development projects

Although CapitaLand intends to apply to the property development projects of the Enlarged Group many of the same development and marketing strategies that it and the Ascendas-Singbridge Group have employed in the past, some of these projects may pose unforeseen challenges and demands on the Enlarged Group's managerial and financial resources. Non-completion or delays in completion of any such developments or any of the Enlarged Group's other developments may result in substantial capital outlay being required to complete the development projects and lower returns on investments than originally expected, which could adversely impact the Enlarged Group's businesses, financial position and results of operations.

#### Risks associated with JVs

Under the Ascendas-Singbridge Group and as at 31 December 2018, Singbridge Pte. Ltd. ("SB") has entered into certain JV projects which involve government-to-government relationships and/or are strategic initiatives, namely:

- (i) Singapore-Sichuan Hi-Tech Innovation Park;
- (ii) China-Singapore Guangzhou Knowledge City;
- (iii) Sino-Singapore Jilin Food Zone Cooperation Development Project;
- (iv) Sino-Singapore Tianjin Eco-City; and
- (v) Amaravati Capital City Start-up Area.

The fulfilment of the objectives of such JV projects is heavily influenced by the political climate of the jurisdictions in which the JV projects are located and enforcement of contractual rights may be difficult. They are also typically complex projects with long gestation periods. With respect to these JV projects, while the Group is not currently aware of either of Ascendas Pte Ltd ("APL") or SB (together with APL, the "Target Companies" and the Target Companies together with their subsidiaries, associates and other affiliates, collectively the "Ascendas-Singbridge Group") having experienced any major issues which may have had a significant financial impact on the Target Companies, there is no assurance that such issues will not occur in the future. The occurrence of any such issues could have an adverse impact on the performance of the JV projects, and in turn, the Target Companies and may materially and adversely affect the Enlarged Group's businesses, financial condition and results of operations.

Please also refer to the risk factor entitled "The Group is subject to risks inherent in JV structures and/or funds".

## Challenges specific to operating within emerging markets

Upon and assuming completion of the Proposed ASB Transaction, the Enlarged Group is expected to have increased operations in certain emerging markets such as India, which may present different risks from those faced in developed countries. These could include risks arising from the varying growth rate of such emerging markets, uncertain political and economic conditions and the extent of government involvement and regulations present in such jurisdictions.

For example, while some emerging market countries are experiencing rapid growth and urbanisation, there is no assurance that this growth rate will be maintained, and such markets are more likely than developed markets to experience volatility, inefficiencies and anomalies. The materialisation of any such risks may have a material adverse impact on the Enlarged Group's businesses, financial position and results of operations.

## Volatility in global financial markets and unpredictable general economic conditions

As the debts of the Group (including, but not limited to, the additional debt to be incurred by the Group in order to finance the Proposed ASB Transaction) will be consolidated with those of the Ascendas-Singbridge Group upon and assuming completion of the Proposed ASB Transaction, the level of indebtedness of the Enlarged Group is expected to be higher than that of the Group prior to the Proposed ASB Transaction. Such increase in indebtedness and associated costs of interest may result in *inter alia*:

- an increase in the Enlarged Group's vulnerability to general adverse economic conditions;
- restrictions on the Enlarged Group's flexibility in planning for or reacting to changes in its businesses due to, for example, the impairment of the Enlarged Group's ability to obtain additional funding and/or refinancing.

In addition, as the Enlarged Group enhances its capabilities through pursuing new investment opportunities and expanding in the capital intensive real estate industry (please refer to the risk factor entitled "The Group operates in a capital intensive industry that relies on the availability of sizeable amounts of debt"), it is expected to require additional working capital and may have to incur sizable capital expenditure to fund its growth, and funds generated from its operations may not sufficiently provide for such growth. The Enlarged Group may have to look to external sources of funding and such additional funding could also result in the Enlarged Group being subject to additional financial covenants that may affect, inter alia, its operations and ability to make investments and pay dividends to shareholders.

As a result of the increase in indebtedness due to the Proposed ASB Transaction, should the Enlarged Group be unable to recycle its assets and generate returns therefrom which are in excess of its cost of equity, it may not be able to reduce its indebtedness sufficiently in a timely manner, which in turn may materially and adversely affect the Enlarged Group's businesses, financial condition and results of operations.

# The Enlarged Group may face challenges in business integration and strategy implementation

While the Group has experience in business integration and there are some synergies in the markets and sectors in which the Group and the Ascendas-Singbridge Group presently operate in, the Enlarged Group may encounter unforeseen integration challenges and delays, including challenges in the integration of technological infrastructure of the Group and the Ascendas-Singbridge Group. Completion of the Proposed ASB Transaction will result in the Group's expansion into new markets and sectors, and the Enlarged Group will be exposed to risks associated with a different competitive landscape and operating environment than that faced by the Group presently. For example, one of the Group's current key focus is its existing core markets of Singapore and China, while the Enlarged Group will present further expansion and development opportunities outside such markets into other countries such as India, and real estate in new sectors such as logistics, business parks, data centres and industrial. With the expected changes in the Group's risk profile, there is no assurance that the Enlarged Group will be able to execute its future plans and new initiatives successfully. Any potential synergies may not be realised at all, not realised to their full extent, realised over a longer period of time or involve greater costs to achieve than anticipated. This may in turn materially and adversely affect the Enlarged Group's businesses, financial condition and results of operations.

## Risks Relating to the Notes Issued under the Programme

#### The Notes may not be a suitable investment for all investors

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Offering Circular, any applicable supplement to the Offering Circular or any Pricing Supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes may be complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to the investor's overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

Additionally, the investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent:

- the Notes are legal investments for it;
- the Notes can be used as collateral for various types of borrowing; and
- other restrictions apply to its purchase of any Notes.

Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.

#### Modification and waivers

The Trust Deed contains provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. The Trust Deed also provides that resolutions of Noteholders may be passed by way of written resolution or electronic consent.

The Trust Deed and the Conditions also provide that the Trustee may agree, without the consent of Noteholders or Couponholders, to:

- any modification of any of the provisions of the Trust Deed, the Agency Agreement and/or the Conditions that is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of applicable law or as required by Euroclear and/or Clearstream, Luxembourg and/or the CMU and/or CDP; and
- any other modification to the Trust Deed (except as mentioned in the Trust Deed), and any
  waiver or authorisation of any breach or proposed breach, of any of the provisions of the
  Trust Deed that is, in the opinion of the Trustee, not materially prejudicial to the interests of
  the Noteholders.

The effect of the above provisions is that a Noteholder or Couponholder may be unable to prevent certain modifications, waivers and substitutions that might be disadvantageous to that Noteholder or Couponholder from being made in respect of the Notes in accordance with the Trust Deed and the Conditions.

# Changes in accounting principles relating to financial instruments may have an impact on the Group's financials.

The Group is subject to risk around changes in accounting standards that may change the basis upon which the Group reports its financial results. For example, in 2018, SFRS(I) 9 took effect and this new accounting standard governs how Singapore reporting entities classify and measure financial instruments; take impairment (or allowance) charges; and account for hedges. Please refer to the notes to the Group's audited financial statements as at and for the year ended 31 December 2018 for a discussion on the impact of the adoption of SFRS(I).

There can be no assurance that any such changes will not have a material adverse impact on the Group's financial statements in future periods.

# Accounting and corporate disclosure standards may result in more limited disclosure than in other jurisdictions.

The Group is subject to Singapore and International accounting standards and requirements that differ in certain material respects from those applicable to the Group in certain other countries. Also, there may be less publicly available information about Singapore listed companies than is regularly made available by or about listed companies in certain other countries.

Investors should consult their own professional advisers for an understanding of the differences between Singapore and International accounting standards and the generally accepted accounting principles of other jurisdictions and how those differences might affect the financial information contained in this Offering Circular.

## Singapore taxation risk

The Notes to be issued from time to time under the Programme during the period from the date of this Offering Circular to 31 December 2023 are intended to be "qualifying debt securities" for the purposes of the ITA subject to the fulfilment of certain conditions more particularly described in the section "Taxation – Singapore Taxation".

However, there is no assurance that such Notes will continue to enjoy the tax concessions in connection therewith should the relevant tax laws be amended or revoked at any time.

## Floating Rate Notes and other Notes referencing or linked to benchmarks

Reference rates and indices, including interest rate benchmarks, such as the London Interbank Offered Rate ("LIBOR"), which are used to determine the amounts payable under financial instruments or the value of such financial instruments ("Benchmarks"), have, in recent years, been the subject of political and regulatory scrutiny as to how they are created and operated. This has resulted in regulatory reform and changes to existing Benchmarks, with further changes anticipated. These reforms and changes may cause a Benchmark to perform differently than it has done in the past or to be discontinued. Any change in the performance of a Benchmark or its discontinuation could have a material adverse effect on any Notes referencing or linked to such Benchmark.

Following this review, the International Organisation of Securities Commissions ("IOSCO") created a task force to draft principles to enhance the integrity, reliability and oversight of Benchmarks generally. This resulted in publication by the Board of IOSCO, in July 2013, of nineteen principles which are to apply to Benchmarks used in financial markets (the "IOSCO Principles"). The IOSCO Principles provide an overarching framework for Benchmarks used in financial markets and are intended to promote the reliability of Benchmark determinations and address Benchmark governance, quality and accountability mechanisms. The Financial Stability Board subsequently undertook a review of major interest rate Benchmarks and published a report in 2014, outlining its recommendations for change, to be implemented in accordance with the IOSCO Principles. In addition, in June 2016, Regulation (EU) 2016/1011 on indices used as benchmarks in financial instruments and financial contracts or to measure the performance of investment funds (the "BMR") came into force. The BMR implements a number of the IOSCO Principles and the majority of its provisions have applied since 1 January 2018.

In a speech on 27 July 2017, Andrew Bailey, the Chief Executive of the Financial Conduct Authority (the "FCA"), questioned the sustainability of LIBOR in its current form, given that the underlying transactions forming the basis of the benchmark are insufficient to support the volumes of transactions that rely upon it, and made clear the need to transition away from LIBOR to alternative reference rates. He noted that there was support among the LIBOR panel banks for voluntarily sustaining LIBOR until the end of 2021, facilitating this transition. At the end of this period, it is the FCA's intention not to sustain LIBOR through its influence or legal powers by persuading or obliging banks to submit to LIBOR. Therefore, the continuation of LIBOR in its current form (or at all) after 2021 cannot be guaranteed. Subsequent speeches by Andrew Bailey and other FCA officials have emphasised that market participants should not rely on the continued publication of LIBOR after the end of 2021.

Other interbank offered rates suffer from similar weaknesses to LIBOR and although work continues on reforming their respective methodologies to make them more grounded in actual transactions, they may be discontinued or be subject to changes in their administration.

Changes to the administration of an Interbank Offered Rate ("IBOR") or the emergence of alternatives to an IBOR, may cause such IBOR to perform differently than in the past, or there could be other consequences which cannot be predicted. The discontinuation of an IBOR or changes to its administration could require changes to the way in which the Rate of Interest is calculated in respect of any Notes referencing or linked to such IBOR. The development of alternatives to an IBOR may result in Notes linked to or referencing such IBOR performing differently than would otherwise have been the case if the alternatives to such IBOR had not developed. Any such consequence could have a material adverse effect on the value of, and return on, any Notes linked to or referencing such IBOR.

Whilst alternatives to certain IBORs for use in the bond market are being developed, outstanding Notes linked to or referencing an IBOR may transition away from such IBOR in accordance with the particular fallback arrangements set out in their terms and conditions. The operation of these

fallback arrangements could result in a different return for Noteholders (which may include payment of a lower Rate of Interest) than they might receive under other similar securities which contain different or no fallback arrangements (including which they may otherwise receive in the event that legislative measures or other initiatives (if any) are introduced to transition from any given IBOR to an alternative rate).

Where Screen Rate Determination is specified as the manner in which the Rate of Interest in respect of floating rate Notes is to be determined, the Conditions provide that the Rate of Interest shall be determined by reference to the Relevant Screen Page (or its successor or replacement). In circumstances where such Original Reference Rate is discontinued, neither the Relevant Screen Page, nor any successor or replacement may be available.

Where the Relevant Screen Page is not available, and no successor or replacement for the Relevant Screen Page is available, the Conditions provide for the Rate of Interest to be determined by the Calculation Agent by reference to quotations from banks communicated to the Calculation Agent.

Where such quotations are not available (as may be the case if the relevant banks are not submitting rates for the determination of such Original Reference Rate), the Rate of Interest may ultimately revert to the Rate of Interest applicable as at the last preceding Interest Determination Date before the Original Reference Rate was discontinued. Uncertainty as to the continuation of the Original Reference Rate, the availability of quotes from reference banks, and the rate that would be applicable if the Original Reference Rate is discontinued may adversely affect the value of, and return on, the floating rate Notes.

Benchmark Events include (amongst other events) permanent discontinuation of an Original Reference Rate. If a Benchmark Event occurs, the Issuer shall use its reasonable endeavours to appoint an Independent Adviser. The Independent Adviser shall endeavour to determine a Successor Rate or Alternative Rate to be used in place of the Original Reference Rate. The use of any such Successor Rate or Alternative Rate to determine the Rate of Interest is likely to result in Notes initially linked to or referencing the Original Reference Rate performing differently (which may include payment of a lower Rate of Interest) than they would do if the Original Reference Rate were to continue to apply in its current form.

#### Information reporting obligations

Information relating to the Notes, their holders and beneficial owners may be required to be provided to tax authorities in certain circumstances pursuant to domestic or international reporting and transparency regimes. This may include (but is not limited to) information relating to the value of the Notes, amounts paid or credited with respect to the Notes, details of the holders or beneficial owners of the Notes and information and documents in connection with transactions relating to the Notes. In certain circumstances, the information obtained by a tax authority may be provided to tax authorities in other countries. Some jurisdictions operate a withholding system in place of, or in addition to, such provision of information requirements.

#### A change in the law which governs the Notes may adversely affect Noteholders

The Conditions are governed by either English or Singapore law, as specified in the relevant Pricing Supplement. The provisions of the Terms and Conditions of the Perpetual Notes that relate to subordination are governed by Singapore law. No assurance can be given as to the impact of any possible judicial decision or change to English or Singapore law, as the case may be, or administrative practice after the date of issue of the relevant Tranche of Notes. Any such change in law may adversely affect Noteholders.

# The Guarantee will be subject to certain limitations on enforcement and may be limited by applicable laws or subject to certain defences that may limit its validity and enforceability

The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable under the Issuer under the Trust Deed and the Notes. However, enforcement of the Guarantee would be subject to certain generally available defences. Local laws and defences may vary, and may include those that relate to corporate benefit (*ultra vires*), fraudulent conveyance or transfer (*action pauliana*), voidable preference, financial assistance, corporate purpose, liability in tort, subordination and capital maintenance or similar laws and concepts. They may also include regulations or defences which affect the rights of creditors generally.

If a court were to find the Guarantee, or a portion thereof, void or unenforceable as a result of such local laws or defence, or to the extent that agreed limitations on guarantees apply, holders would cease to have any claim in respect of the Guarantor and would be creditors solely of the Issuer and, if payment had already been made under the Guarantee, the court could require that the recipient return the payment to the Guarantor.

# The Notes may be represented by Global Notes or Global Certificates and holders of a beneficial interest in a Global Note or Global Certificate must rely on the procedures of the relevant clearing system(s)

Notes issued under the Programme may be represented by one or more Global Notes or Global Certificates. Such Global Notes will be deposited with a common depositary for Euroclear and Clearstream, Luxembourg, CDP, or a sub-custodian for the HKMA as operator of the CMU. Except in the circumstances described in the relevant Global Note or Global Certificate, investors will not be entitled to receive Definitive Notes or Certificates. The relevant clearing system(s) will maintain records of the beneficial interests in the Global Notes or Global Certificates. While the Notes are represented by one or more Global Notes or Global Certificates, investors will be able to trade their beneficial interests only through the clearing systems.

While the Notes are represented by one or more Global Notes or Global Certificates, the Issuer, failing which the Guarantor, will discharge its payment obligations under the Notes by making payments to or to the order of the relevant clearing system(s) for distribution to their account holders, or in the case of the CMU, to the persons for whose account(s) interests in such Global Note or Global Certificate are credited as being held in the CMU in accordance with the CMU rules and procedures as notified by the CMU to the CMU Lodging and Paying Agent in a relevant CMU Instrument Position Report or any other notification by the CMU.

A holder of a beneficial interest in a Global Note or Global Certificate must rely on the procedures of the relevant clearing system(s) to receive payments under the relevant Notes. Neither the Issuer nor the Guarantor has any responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes or Global Certificates (as the case may be).

Holders of beneficial interests in the Global Notes or Global Certificates will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant clearing system(s) to appoint appropriate proxies. Similarly, holders of beneficial interests in the Global Notes or Global Certificates will not have a direct right under the respective Global Notes or Global Certificates to take enforcement action against the Issuer or the Guarantor in the event of a default under the relevant Notes but will have to rely upon their rights under the Trust Deed.

# Noteholders should be aware that Definitive Notes and Certificates which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade

In relation to any issue of Notes which have a denomination consisting of a minimum Specified Denomination (as defined in the Conditions) plus a higher integral multiple of another smaller amount, it is possible that the Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of such minimum Specified Denomination. In such a case a Noteholder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination will not receive a Definitive Note or Certificate in respect of such holding (should Definitive Notes or Certificates be printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations. If Definitive Notes or Certificates are issued, holders should be aware that Definitive Notes or Certificates which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade. Definitive Notes will in no circumstances be issued to any person holding Notes in an amount lower than the minimum denomination and such Notes will be cancelled and the holders will have no rights against the Issuer (including rights to receive principal or interest or to vote or attend meetings of Noteholders) in respect of such Notes.

# The Issuer is a special purpose company with no business activities of its own and will be dependent on funds from the Group to make payments under the Notes

The Issuer may on-lend proceeds from the issue of the Notes to the Guarantor and/or other members of the Group. The Issuer does not and will not have any assets other than such loan receivables and its ability to make payments under the Notes will depend on its receipt of timely payments under such loan or other financing arrangements with the Guarantor and/or other members of the Group.

## The Issuer may be unable to redeem the Notes

On certain dates, including the occurrence of any early redemption event specified in the relevant Pricing Supplement or otherwise and at maturity of the Notes, the Issuer may, and at maturity, will, be required to redeem all of the Notes. If such an event were to occur, the Issuer may not have sufficient cash on hand and may not be able to arrange financing to redeem the Notes in time, or on acceptable terms, or at all. The ability to redeem the Notes in such event may also be limited by the terms of other debt instruments. Failure to repay, repurchase or redeem tendered Notes by the Issuer would constitute an event of default under the Notes, which may also constitute a default under the terms of other indebtedness of the Group.

Further, there is no assurance that the Issuer and/or the Guarantor will have sufficient cash flow to meet payment obligations under the Notes as and when they fall due, in the event the Issuer and/or the Guarantor suffers a material deterioration in its financial condition. In such event, the ability of the Issuer and/or the Guarantor to comply with its payment obligations under the Trust Deed and the Notes may be adversely affected.

# The Trustee may request that the Noteholders provide an indemnity and/or security and/or prefunding to its satisfaction

In certain circumstances (including without limitation pursuant to Conditions 10 and 12 of the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, pursuant to Condition 9 of the Terms and Conditions of the Perpetual Notes), the Trustee may (at its sole discretion) request the Noteholders to provide an indemnity and/or security, and/or prefunding to its satisfaction before it takes actions on behalf of Noteholders as described in the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, the Terms and

Conditions of the Perpetual Notes. The Trustee shall not be obliged to take any such actions if not first indemnified and/or secured, and/or prefunded to its satisfaction. Negotiating and agreeing to any indemnity and/or security, and/or prefunding can be a lengthy process and may impact on when such actions can be taken. The Trustee may not be able to take actions, notwithstanding the provision of an indemnity or security or prefunding to it, in breach of the terms of the Trust Deed and in such circumstances, or where there is uncertainty or dispute as to the applicable laws or regulations, to the extent permitted by the Trust Deed, the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, the Terms and Conditions of the Perpertual Notes and the applicable law, it will be for the Noteholders to take such actions directly.

## Risks Relating to the Structure of a Particular Issue of Notes

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

# Notes subject to optional redemption by the Issuer may have a lower market value than Notes that cannot be redeemed

Subject to the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, the Terms and Conditions of the Perpetual Notes, the Issuer may have the option to redeem outstanding Notes at any time or upon the occurrence of certain events, including changes in tax laws or regulations or accounting standards.

An optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

# If specified in the relevant Pricing Supplement, the Notes may be redeemed at the Issuer's option at date(s) specified in the relevant Pricing Supplement or on the occurrence of certain other events

If specified in the relevant Pricing Supplement, the Notes may be redeemed by the Issuer as described in "Summary of the Programme – Summary of terms relating to Notes other than Perpetual Notes" and "Summary of the Programme – Summary of terms relating to Perpetual Notes".

The date on which the Issuer elects to redeem the Notes may not accord with the preference of individual Noteholders. This may be disadvantageous to Noteholders in light of market conditions or the individual circumstances of a Noteholder. In addition, an investor may not be able to reinvest the redemption proceeds in comparable securities at an effective interest or distribution rate at the same level as that of the Notes.

## Dual Currency Notes have features which are different from single currency issues

The Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- the market price of such Notes may be volatile;
- they may receive no interest;
- payment of principal or interest may occur at a different time or in a different currency than expected; and
- the amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero.

# Failure by an investor to pay a subsequent instalment of partly-paid Notes may result in an investor losing all of its investment

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalments could result in an investor losing all of its investment.

## The market price of variable rate Notes with a multiplier or other leverage factor may be volatile

Notes with variable interest rates can be volatile securities. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those for securities that do not include such features.

## Inverse Floating Rate Notes are typically more volatile than conventional floating rate debt

Inverse Floating Rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as LIBOR. The market values of such Notes typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

# Notes carrying an interest rate which may be converted from fixed to floating interest rates and vice-versa may have lower market values than other Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of such Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Notes may be less favourable than the prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than the prevailing rates on its Notes.

# The market prices of Notes issued at a substantial discount or premium tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

## Investors may lose part or all of their investment in any Index Linked Notes or variable redemption amount issued

If, in the case of a particular Tranche of Notes, the relevant Pricing Supplement specifies that the Notes are Index Linked Notes or variable redemption amount Notes, there is a risk that the investor may lose the value of its entire investment or part of it.

#### Risks Relating to the Market Generally

Set out below is a brief description of certain market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk.

# Notes issued under the Programme have no current active trading market and may trade at a discount to their initial issue price and/or with limited liquidity

Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Notes which is already issued). If the Notes are traded after their initial issuance, they may trade at a discount to their initial issue price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the Issuer and/or the Guarantor, amongst other things. If the Notes are trading at a discount, investors may not be able to receive a favourable price for their Notes, and in some circumstances investors may not be able to sell their Notes at all or at their fair market value.

Although application has been made for the Notes issued under the Programme which are agreed at the time of issue to be listed on the SGX-ST to be admitted to listing on the SGX-ST, there is no assurance that such application will be accepted, that any particular Tranche of Notes will be so admitted or that an active trading market will develop. In addition, the market for investment grade and crossover grade debt has been subject to disruptions that have caused volatility in prices of securities similar to the Notes issued under the Programme. Accordingly, there is no assurance as to the development or liquidity of any trading market, or that disruptions will not occur, for any particular Tranche of Notes.

# Exchange rate risks and exchange controls may result in investors receiving less interest or principal than expected

The Issuer will pay principal and interest on the Notes in the currency specified in the relevant Pricing Supplement (the "Specified Currency"). This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease:

- the Investor's Currency-equivalent yield on the Notes;
- the Investor's Currency-equivalent value of the principal payable on the Notes; and
- the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

#### Changes in market interest rates may adversely affect the value of Fixed Rate Notes

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of Fixed Rate Notes.

## The Programme has not been rated and any credit ratings assigned to the Notes may not reflect all risks

The Programme has not been rated and Notes issued under the Programme may be rated or unrated. Where an issue of Notes is rated, one or more credit rating agencies may assign credit ratings to an issue of Notes. The credit ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above and other factors that may affect the value of the Notes. A credit rating is a statement of opinion and not a recommendation to buy, sell or hold securities and may be subject to suspension, revision or withdrawal by the assigning rating agency at any time.

## Additional Risks Relating to the Perpetual Notes

## Perpetual Notes may be issued for which investors have no right to require redemption

The Issuer may issue Perpetual Notes under the Programme. The Perpetual Notes are perpetual and have no fixed maturity date. Noteholders have no right to require the Issuer to redeem Perpetual Notes at any time, and an investor who acquires Perpetual Notes may only dispose of such Perpetual Notes by sale. Noteholders who wish to sell their Perpetual Notes may be unable to do so at a price at or above the amount they have paid for them, or at all. Therefore, holders of Perpetual Notes should be aware that they may be required to bear the financial risks of an investment in Perpetual Notes for an indefinite period of time.

# If specified in the relevant Pricing Supplement, Noteholders may not receive Distribution payments if the Issuer elects to defer Distribution payments

If Distribution Deferral is specified in the relevant Pricing Supplement, the Issuer may, at its sole discretion, elect to defer any scheduled Distribution on the Perpetual Notes for any period of time. Each of the Issuer and the Guarantor may be subject to certain restrictions in relation to the payment of dividends on its Junior Obligations and the redemption and repurchase of its Junior Obligations until any Arrears of Distribution and any Additional Distribution Amounts are satisfied. The Issuer is not subject to any limits as to the number of times Distributions can be deferred pursuant to the Terms and Conditions of the Perpetual Notes, subject to compliance with the foregoing restrictions. Although Distributions may be cumulative (should Cumulative Deferral be specified in the relevant Pricing Supplement), the Issuer may defer its payment for an indefinite period of time by delivering the relevant deferral notices to the holders, and holders have no rights to claim any Distribution, Arrears of Distribution or Additional Distribution Amount if there is such a deferral.

# Investors will not be entitled to recover missed Distributions on Perpetual Notes if the Distributions on a Tranche of Perpetual Notes are not cumulative

Distributions on Perpetual Notes will not be cumulative if Distribution Deferral and Non-Cumulative Deferral are specified in the relevant Pricing Supplement. If, and to the extent the Issuer does not declare, all or any portion of a Distribution for payment on the Perpetual Notes or if the Issuer is prohibited by the terms of the Perpetual Notes from paying all or any portion of a Distribution, investors will not receive that Distribution or portion of a Distribution not paid and will have no claim to that Distribution or portion thereof, whether or not the Issuer has funds to pay that Distribution or portion thereof or subsequently pays Distributions under the Perpetual Notes.

## There are limited remedies for default under the Perpetual Notes

Notwithstanding any of the provisions in the Terms and Conditions of the Perpetual Notes relating to non-payment defaults, the right to institute winding-up proceedings is limited to circumstances where payment has become due and the Issuer or the Guarantor, as the case may be, fails to make the payment when due. Any scheduled Distribution will not be due if the Issuer elects to defer that Distribution pursuant to the Terms and Conditions of the Perpetual Notes, and will not be a payment default.

The only remedy against the Issuer and/or the Guarantor (as the case may be) available to any holder of Perpetual Notes for recovery of amounts in respect of the Perpetual Notes following the occurrence of a payment default after any sum becomes due in respect of the Perpetual Notes will be proving in such winding-up and/or claiming in the liquidation of the Issuer and/or the Guarantor (as the case may be) in respect of any payment obligations arising from the Perpetual Notes.

## The Issuer may raise other capital which affects the price of the Perpetual Notes

The Issuer may raise additional capital through the issue of other securities or other means. There is no restriction under the Terms and Conditions of the Perpetual Notes, on the amount of securities or other liabilities which the Issuer may issue or incur and which rank senior to, or *pari passu* with, the Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities may reduce the amount (if any) recoverable by holders of Perpetual Notes on a winding-up of the Issuer and may increase the likelihood of a deferral of Distribution under the Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities might also have an adverse impact on the trading price of the Perpetual Notes and/or the ability of holders of Perpetual Notes to sell their Perpetual Notes.

#### The Subordinated Perpetual Notes are subordinated obligations

The obligations of the Issuer under the Subordinated Perpetual Notes will constitute unsecured and subordinated obligations of the Issuer. In the event of the winding-up of the Issuer, the rights of the holders of Subordinated Perpetual Notes to receive payments in respect of the Subordinated Perpetual Notes will rank senior to the holders of all Junior Obligations and *pari passu* with the holders of all Parity Obligations, but junior to the claims of all other creditors, including, for the avoidance of doubt, the holders of Senior Perpetual Notes and/or Notes. In the event of a shortfall of funds or a winding-up, there is a real risk that an investor in the Subordinated Perpetual Notes will lose all or some of its investment and will not receive a full return of the principal amount or any unpaid Arrears of Distribution, Additional Distribution Amounts or accrued but unpaid Distributions.

In addition, there is no restriction under the Terms and Conditions of the Perpetual Notes on the amount of unsubordinated securities or other liabilities which the Issuer may issue or incur and which rank senior to, or *pari passu* with, the Subordinated Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities may reduce the amount (if any)

recoverable by holders of Subordinated Perpetual Notes on a winding-up of the Issuer and/or may increase the likelihood of a deferral of Distribution under the Subordinated Perpetual Notes.

#### Tax treatment of the Perpetual Notes is unclear

It is not clear whether any particular tranche of the Perpetual Notes (the "Relevant Tranche of the Perpetual Notes") will be regarded as debt securities by the Inland Revenue Authority of Singapore (the "IRAS") for the purposes of the ITA and whether the tax concessions available for qualifying debt securities under the Qualifying Debt Securities Scheme (as set out in "Taxation – Singapore Taxation") would apply to the Relevant Tranche of the Perpetual Notes.

If the Relevant Tranche of the Perpetual Notes is not regarded as debt securities for the purposes of the ITA and holders thereof are not eligible for the tax concessions under the Qualifying Debt Securities Scheme, the tax treatment to holders may differ. Investors and holders of the Relevant Tranche of the Perpetual Notes should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding and disposal of the Relevant Tranche of the Perpetual Notes.

## Additional Risks Relating to Renminbi-denominated Notes

Notes denominated in Renminbi ("**Renminbi Notes**") may be issued under the Programme. Renminbi Notes contain particular additional risks for potential investors.

# Renminbi is not completely freely convertible and there are significant restrictions on remittance of Renminbi into and outside the PRC

Renminbi is not completely freely convertible at present. The PRC government continues to regulate conversion between Renminbi and foreign currencies. However, there has been significant reduction in control by it in recent years, particularly over trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transactions. These transactions are known as current account items.

On the other hand, remittance of Renminbi by foreign investors into the PRC for the settlement of capital account items, such as capital contributions, debt financing and securities investment, is generally only permitted upon obtaining specific approvals from, or completing specific registrations or filings with, the relevant authorities on a case-by-case basis and is subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into the PRC for settlement of capital account items are being developed.

Although Renminbi was added to the Special Drawing Rights basket created by the International Monetary Fund in 2016 and policies further improving accessibility to Renminbi to settle cross-border transactions in foreign currencies were implemented by the PBOC in 2018, there is no assurance that the PRC government will continue to liberalise control over cross border remittance of Renminbi in the future, or that the schemes for Renminbi cross-border utilisation will not be discontinued or that new regulations in the PRC will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside the PRC. Despite Renminbi internationalisation pilot programme and efforts in recent years to internationalise the currency, there can be no assurance that the PRC government will not impose interim or long-term restrictions on the cross-border remittance of Renminbi. In the event that funds cannot be repatriated out of the PRC in Renminbi, this may affect the overall availability of Renminbi outside the PRC and the ability of the Issuer or the Guarantor to source Renminbi to finance its obligations under Renminbi Notes. Each investor should consult its own advisers to obtain a more detailed explanation of how the PRC regulations and rules may affect their investment decisions.

There is only limited availability of Renminbi outside the PRC, which may affect the liquidity of Renminbi Notes and the Issuer's and the Guarantor's ability to source Renminbi outside the PRC to service such Renminbi Notes

As a result of the restrictions by the PRC government on cross-border Renminbi fund flows, the availability of Renminbi outside of the PRC is limited. While the PBOC has entered into agreements on the clearing of Renminbi business with financial institutions in a number of financial centres and cities (the "Renminbi Clearing Banks") including but not limited to Hong Kong, London, Paris and Frankfurt and are in the process of establishing Renminbi clearing and settlement mechanisms in several other jurisdictions (the "Settlement Arrangements"), the current size of Renminbi denominated financial assets outside the PRC is limited.

There are restrictions imposed by the PBOC on Renminbi business participating banks in respect of cross-border Renminbi settlement, such as those relating to direct transactions with PRC enterprises. Furthermore, Renminbi business participating banks do not have direct Renminbi liquidity support from the PBOC. The Renminbi Clearing Banks only have access to onshore liquidity support from the PBOC for the purpose of squaring open positions of participating banks for limited types of transactions and are not obliged to square for participating banks any open positions resulting from other foreign exchange transactions or conversion services. In such cases, the participating banks will need to source Renminbi from outside the PRC to square such open positions.

Although it is expected that the offshore Renminbi market will continue to grow in depth and size, its growth is subject to many constraints as a result of PRC laws and regulations on foreign exchange. There is no assurance that new PRC rules and regulations will not be promulgated or the Settlement Arrangements will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi offshore. The limited availability of Renminbi outside the PRC may affect the liquidity of Renminbi Notes. To the extent the Issuer is required to source Renminbi in the offshore market to service Renminbi Notes, there is no assurance that the Issuer will be able to source such Renminbi on satisfactory terms, if at all. If Renminbi is not available in certain circumstances as described under the Notes, the Issuer can make payments under the Renminbi Notes in a currency other than Renminbi.

#### Investment in Renminbi Notes is subject to exchange rate risks

The value of the Renminbi against the U.S. Dollar and other foreign currencies fluctuates and is affected by changes in the PRC and international political and economic conditions and other factors. Recently, the PBOC implemented changes to the way it calculates the Renminbi's daily mid-point against the U.S. Dollar to take into account market-maker quotes before announcing such daily mid-point. This change, and others that may be implemented, may increase the volatility in the value of the Renminbi against foreign currencies. All payments of interest and principal will be made with respect to Renminbi Notes in Renminbi, save as provided in the terms and conditions in accordance with Condition 7(i) of the Terms and Conditions of the Notes other than Perpetual Notes and Condition 6(i) of the Terms and Conditions of the Perpetual Notes. As a result, the value of these Renminbi payments may vary with the changes in the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against another foreign currency, the value of the investment made by a holder of the Renminbi Notes in that foreign currency will decline. If an investor measures its investment returns by reference to a currency other than Renminbi, an investment in the Renminbi Notes entails foreign exchange related risks, including possible significant changes in the value of Renminbi relative to the currency by reference to which an investor measures its investment returns. Depreciation of the Renminbi against such currency could cause a decrease in the effective yield of the Renminbi Notes below their stated coupon rates and could result in a loss when the return on the Renminbi Notes is translated into such currency. In addition, there may be tax consequences for investors as a result of any foreign currency gains resulting from any investment in Renminbi Notes.

# Payments in respect of Renminbi Notes will only be made to investors in the manner specified in such Renminbi Notes

All payments to investors in respect of Renminbi Notes will be made solely:

- when Renminbi Notes are represented by Global Notes, by transfer to a Renminbi bank account maintained in Hong Kong or Singapore, as the case may be, in accordance with prevailing CMU rules and procedures or CDP rules, as the case may be; or
- when Renminbi Notes are in definitive form, by transfer to a Renminbi bank account maintained in Hong Kong in accordance with prevailing rules and regulations.

In the event that a holder of Renminbi Notes fails to maintain a valid Renminbi account with a bank in Hong Kong or Singapore, as the case may be, and accordingly, payments are unsuccessful, it is possible that such amounts may be settled in a currency other than Renminbi. The Issuer and the Guarantor cannot be required to make payment by any other means (including in any other currency or in bank notes, by cheque or draft or by transfer to a bank account in the PRC).

# **DESCRIPTION OF THE ISSUER**

The Issuer was incorporated with limited liability under the laws of the Republic of Singapore. It is a wholly-owned subsidiary of the Guarantor.

Its principal activities are the provision of financial and treasury services to related parties. Apart from the issue of Notes under the Programme, it is also intended that the Issuer, as a central funding vehicle for the Group, may enter into other transactions for the purpose of raising funds to meet the funding requirements of the Group. The Issuer had also in 2012 established a \$\$5,000,000,000 Euro Medium Term Note Programme and has issued notes under such programme, which are unconditionally and irrevocably guaranteed by the Guarantor.

## **Registered Office**

The registered office of the Issuer as at the date of this Offering Circular is at 168 Robinson Road, #30-01 Capital Tower, Singapore 068912.

## **Shareholding and Capital**

As at the date of this Offering Circular, the issued and fully paid up share capital of the Issuer is \$\$100,000,000 comprising \$\$27,600,000 in ordinary shares and \$\$72,400,000 in redeemable preference shares.

## **Directors**

As at the date of this Offering Circular, the Directors of the Issuer are:

- (1) Lim Cho Pin Andrew Geoffrey;
- (2) Tan Seng Chai; and
- (3) Tan Swee Chuan.

# **DESCRIPTION OF THE GROUP**

#### **OVERVIEW**

CapitaLand is one of Asia's largest listed real estate companies, with a market capitalisation of approximately S\$13.0 billion as at 31 December 2018. Headquartered and listed in Singapore, it is an owner and manager of a global portfolio valued at over S\$100.1 billion as at 31 December 2018, comprising integrated developments, shopping malls, lodging, offices, homes, REITs and funds. With a presence in more than 180 cities in over 30 countries, the Group focuses on its core markets of Singapore and China, while it continues to expand in markets such as Vietnam, Europe and the U.S.

CapitaLand's competitive advantage is its significant asset base and extensive market network. Coupled with extensive design, development and operational capabilities, the Group develops and manages high-quality real estate products and services. It also has one of the largest investment management businesses in Asia and a stable of five REITs listed in Singapore and Malaysia — CapitaLand Mall Trust ("CMT"), CapitaLand Commercial Trust ("CCT"), Ascott Residence Trust ("Ascott Reit") and CapitaLand Retail China Trust ("CRCT") which are listed on the Main Board of the SGX-ST and CapitaLand Malaysia Mall Trust ("CMMT") which is listed on the Main Market of Bursa Malaysia Securities Berhad.

For the financial year ended 31 December 2018 ("**FY2018**"), the Group recorded a total revenue of approximately S\$5,602.4 million and a profit attributable to the owners of CapitaLand ("**PATMI**") of approximately S\$1,762.5 million. Excluding portfolio gains, revaluations and impairments, CapitaLand posted an operating PATMI of approximately S\$872.2 million for this period.

As at 8 March 2019, Temasek Holdings (Private) Limited ("**Temasek**") has a direct and deemed interest in 1,698,659,122 ordinary shares in the capital of CapitaLand, representing approximately 40.69% of the issued share capital of CapitaLand as of such date. Upon and assuming completion of the Proposed ASB Transaction, Temasek and its subsidiaries and associated companies are expected to own approximately 50.84% of the enlarged issued share capital of CapitaLand.

The Group has organised its structure into real estate investment and operating platforms to allow the Group to harness its competitive advantages and core competences across various asset classes, as well as enable it to allocate capital more efficiently.

The Group's real estate investment units are classified by geography and comprise the following:

- CapitaLand Singapore, Malaysia & Indonesia involved in residential, commercial, shopping malls and serviced residence property investment and development in Singapore, Malaysia and Indonesia:
- CapitaLand China involved in residential, commercial, shopping malls and serviced residence property investment and development in China;
- CapitaLand Vietnam involved in residential, commercial and serviced residence property investment and development in Vietnam; and
- CapitaLand International involved in commercial, shopping malls and serviced residence property investment and development in Europe, the U.S. and Middle East as well as key Asia Pacific cities excluding Singapore, Malaysia, Indonesia, China and Vietnam.

The Group's operating platforms are classified based on asset classes and comprise CapitaLand Retail, CapitaLand Commercial and The Ascott Limited ("Ascott").

CapitaLand also has a dedicated investment management business, which explores opportunities to grow the Group's business units through private vehicles platform.

#### **HISTORY**

The Group was formed on 27 November 2000 following a merger between DBS Land Limited ("**Pidemco**") and Pidemco Land Limited ("**Pidemco**") (which were incorporated on 31 July 1978 and 5 January 1989, respectively).

On 17 April 2000, ST Property Investments Pte Ltd ("STPI"), a shareholder of Pidemco and a company within the Singapore Technologies Group of Companies, acquired 24.6% of DBS Land, a company then listed on the SGX-ST. This acquisition resulted in STPI becoming a shareholder of both DBS Land and Pidemco.

DBS Land and Pidemco were engaged in similar sectors of the property business. Consequently, the management of Pidemco and DBS Land conducted a strategic review of their businesses and concluded that shareholder value would be maximised by merging the two companies.

On 12 July 2000, Pidemco and DBS Land announced that they had signed a merger agreement to create CapitaLand, one of the then largest listed real estate companies in Asia. The merger was completed on 27 November 2000.

#### RECENT SIGNIFICANT DEVELOPMENTS

## Ascott Reit divests Ascott Raffles Place Singapore for S\$353.3 million

On 9 January 2019, CapitaLand, through Ascott Reit, announced that it had entered into an agreement to sell Ascott Raffles Place Singapore to an unrelated third party for S\$353.3 million, 64.3% above the property's latest valuation of S\$215 million as at 31 December 2018.

# Proposed ASB Transaction – Proposed Acquisition of Shares in Ascendas Pte Ltd and Singbridge Pte. Ltd.

On 14 January 2019, CapitaLand announced that it had entered into a sale and purchase agreement ("SPA") with Ascendas-Singbridge Pte. Ltd. (the "Vendor") for the sale by the Vendor and purchase by CapitaLand and/or its nominee(s) of all the issued ordinary shares in each of APL and SB for a total consideration of S\$6,035.9 million, to be satisfied by cash and new ordinary shares in CapitaLand in equal proportions (the "Proposed ASB Transaction").

On 12 April 2019, the Proposed ASB Transaction was approved by CapitaLand's independent shareholders at the EGM. Through the Proposed ASB Transaction, new asset classes such as industrial, logistics and business parks will be included in the Group's portfolio and upon and assuming completion of the Proposed ASB Transaction, CapitaLand currently expects to become one of the leading diversified real estate companies in Asia, with combined total assets under management ("AUM") currently expected to exceed S\$123.4 billion. Please refer to "Description of the Group – Ascendas-Singbridge Group – Proposed ASB Transaction" for further details of the Proposed ASB Transaction.

# Acquisition of Mall in Hohhot and Divestment of CapitaMall Saihan

On 1 February 2019, CapitaLand, through CRCT, announced that it has entered into a co-operative framework agreement with unrelated third parties for a bundle deal to acquire a mall in Yuquan District, Hohhot, Inner Mongolia, China, at an agreed purchase consideration of RMB808.3 million. CRCT targets to take over in the second half of 2019 and to open the mall in the second half of 2020. As part of the agreement, upon the new mall's opening, CRCT will transfer its entire interest in a company that holds CapitaMall Saihan in Hohhot to a party related to the vendor of the acquired mall at an agreed property value of RMB460.0 million.

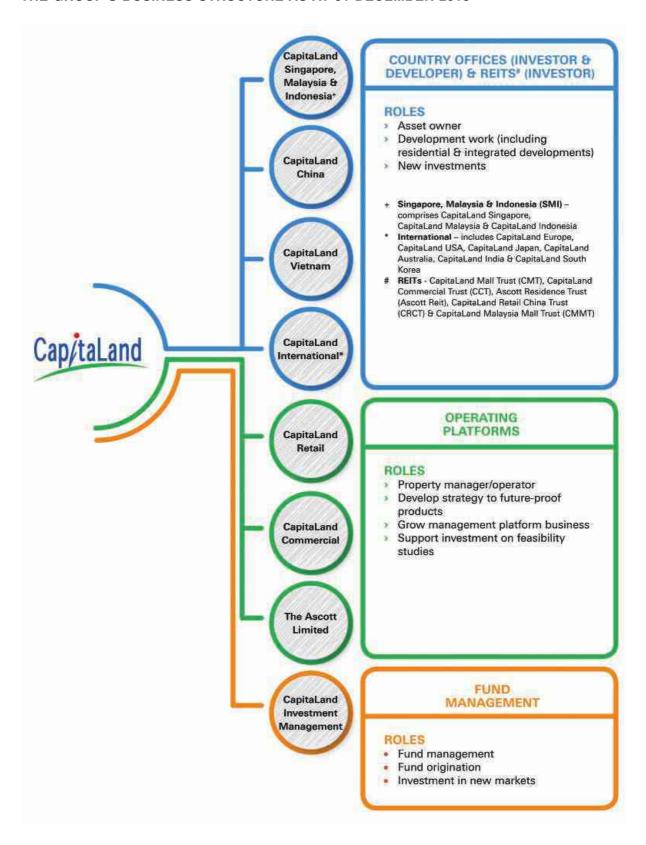
#### Divestment of 51.0% Interest in CapitaMall Wuhu

On 29 March 2019, CapitaLand, through CRCT, announced that it has, together with Luck Joy International Limited ("LJI"), entered into an equity transfer agreement to divest CRCT's 51.0% equity interest in CapitaMalls Wuhu Commercial Property Co., Ltd ("CWCP"), together with LJI's 49.0% equity interest in CWCP, to a party unrelated to CRCT and LJI. Based on the financial accounts of CWCP as at 31 December 2018, 51.0% of CWCP's adjusted net asset value was RMB15.1 million (approximately S\$3.0 million), the aggregate amount of the existing entrustment and shareholder loans of CWCP was approximately S\$15.3 million and the sale consideration was approximately RMB92.7 million (approximately S\$18.3 million).

## **Divestment of Companies Holding the Self-Storage Properties**

On 23 April 2019, CapitaLand announced that it has, through its wholly-owned subsidiary StorHub Group Pte. Ltd., divested its 100% interest in a group of companies which own and/or have interests in a portfolio of eleven self-storage properties in Singapore and one self-storage property in Shanghai, PRC to a party unrelated to CapitaLand for an agreed value of S\$185.0 million.

## THE GROUP'S BUSINESS STRUCTURE AS AT 31 DECEMBER 2018



#### **BUSINESS OVERVIEW**

#### **Real Estate Investment Units**

#### CapitaLand Singapore, Malaysia & Indonesia ("CL SMI")

CL SMI is involved in residential, commercial, shopping malls and serviced residence property investment and development in Singapore, Malaysia and Indonesia.

## **Singapore**

CapitaLand is one of Singapore's leading developers and owners of homes, office and integrated projects.

## Replenishing Residential Pipeline

In 2018, CapitaLand replenished its residential development pipeline by acquiring two sites. Through a private treaty collective sale, CapitaLand acquired Pearl Bank Apartments for S\$728.0 million in February 2018. In August 2018, CapitaLand and JV partner City Developments Ltd successfully obtained a 3.7-hectare mixed-use Government Land Sales site at Sengkang Central, which was the largest commercial and residential site awarded since 2015, for S\$777.8 million.

The Pearl Bank Apartments site is situated at the centre of Singapore's business and cultural districts with enhanced transport connectivity. CapitaLand currently expects to launch the new development in 2019 and offer around 800 units with unblocked panoramic views.

The mixed-use commercial and residential site at Sengkang Central was secured by CapitaLand and JV partner City Developments Ltd via a two-envelope "Concept and Price Revenue" tender system. Targeted for completion in the first half of 2022, the site will be transformed into a one-stop community hub offering about 700 residential units with direct access to Buangkok MRT station, an upcoming bus interchange along with amenities such as a hawker centre, community club, childcare centre, retail shops, food and beverage ("F&B") and commercial schools.

In 2018, CapitaLand also sold 99 residential units (2017: 409 units) with a total sales value of S\$371.0 million (2017: S\$1.5 billion), substantially lowering its exposure to residential properties in Singapore. As at 31 December 2018, d'Leedon, Bedok Residences and Victoria Park Villas were fully sold.

#### Reconstitution of Office Portfolio for Future growth

CapitaLand's portfolio of commercial properties held through CCT reported a higher committed occupancy rate of 99.4% as at 31 December 2018 (as compared to 97.3% as at 31 December 2017). This was achieved through proactive leasing strategies, forward renewals leases with major tenants and stronger take-up of vacant space at Asia Square Tower 2, a premium Grade-A office tower.

In 2018, CCT continued its value creation, divesting Twenty Anson for S\$516.0 million. The sale consideration was 19.2% above the property's valuation of S\$433.0 million as at 31 December 2017 and 20.0% higher than the property price of S\$430.0 million when CCT acquired Twenty Anson in 2012. The transaction allowed CCT to unlock value and deploy the divestment proceeds towards repayment of higher interest rate borrowings, which resulted in lower aggregate leverage and enhancement of CCT's financial flexibility.

CapitaSpring, a S\$1.8 billion landmark integrated development at Raffles Place, was developed with JV partners, CCT and Mitsubishi Estate Co., Ltd and broke ground on 9 February 2018, with completion targeted for the first half of 2021. In April 2018, CapitaSpring also secured its first anchor tenant, J.P. Morgan, which will take up about a quarter of CapitaSpring's 635,000 square feet ("sq ft") of net lettable area.

Unlocking Value and Building a Stronger Retail Presence

CapitaLand, as one of the largest mall owners and managers in Singapore, continued in 2018 to achieve high stable committed occupancy rate of 97.9% as at 31 December 2018 (as compared to 98.0% as at 31 December 2017). Tenants' sales also grew 1.6% year-on-year from 2017 to 2018.

During 2018, CMT divested Sembawang Shopping Centre to an unrelated third party for S\$248.0 million and CapitaLand divested its 70.0% interest in Westgate to CMT for S\$789.6 million. Gains from these divestments totalled S\$134.4 million and such divestments allowed the Group to unlock the value of these properties and grow the Group's AUM, enhancing its financial flexibility to deploy capital into other high-yield investments.

In April 2019, Jewel Changi Airport, Singapore's first multi-dimensional lifestyle destination to integrate nature, play and retail elements on a large scale was opened. Later in the year, Funan, Singapore's first 'online-and-offline' shopping mall is slated to open.

#### Malaysia and Indonesia

CapitaLand has also continued to develop its investments in Malaysia and Indonesia.

In Malaysia, genKL, a boutique freehold residential development in the mature neighbourhood in Kuchai Lama, Kuala Lumpur, is expected to be completed by 2020. Additionally, 505 new residential units in the Group's master-planned township situated in Kuala Lumpur, secured through a 50.0% JV with a Malaysian third party, is expected to be ready for launch by 2020. CMMT announced a RM54.5 million Asset Enhancement Initiative ("AEI") plan for Sungei Wang, a well-known shopping mall in the heart of Kuala Lumpur's city centre. It is planned that there will be a new annex, named Jumpa, offering diversified retail, curated F&B, athleisure and family entertainment catering to young and active shoppers, office workers and tourists. The AEI works are expected to complete in 2019. Despite a challenging 2018, CapitaLand expects new opportunities for investment and growth in Malaysia.

In Indonesia, The Stature Jakarta, CapitaLand's first integrated development in Indonesia, has completed piling works and construction is expected to be finished by 2021. CapitaLand believes Indonesia has a strong macroeconomic outlook and favourable demographics, including a growing urban population, and intends to continue to explore opportunities within Indonesia.

# Looking Ahead

CapitaLand intends to continue to invest in, and develop, residential properties, offices and integrated developments in Singapore and Malaysia, and explore opportunities within Indonesia. It will also continue to evaluate and source for well-located sites to replenish its pipeline of residences as the long-term prospects of Singapore's residential market remain attractive. CapitaLand also intends to remain selective, disciplined and strategic in its acquisitions.

## CapitaLand China

CapitaLand is a leading foreign real estate company in China. Its portfolio comprises integrated developments, shopping malls, serviced residences, offices and homes.

In 2018, CapitaLand continued to optimise its asset portfolio and accelerate investments in five core city clusters in China, namely:

- (1) Shanghai/Hangzhou/Suzhou/Ningbo;
- (2) Beijing/Tianjin;
- (3) Guangzhou/Shenzhen;
- (4) Chengdu/Chongqing/Xi'an; and
- (5) Wuhan.

#### Proactive Portfolio Reconstitution

At the start of 2018, CapitaLand entered into agreements to divest its share of the interests in a group of companies that held 20 non-core retail assets in China at an agreed value of RMB8.4 billion (approximately \$\$1.7 billion). Proceeds from unlocking the value of these mature assets were redeployed to deepen CapitaLand's presence in the core city clusters in China such as the 32-hectare mixed-use site in Chongqing's Liangjiang Spring City Project which was purchased for RMB5.7 billion (approximately \$\$1.2 billion), adding 2,100 units to its residential pipeline.

In August 2018, CapitaLand acquired two prime residential sites in Zengcheng District, Guangzhou for RMB2.1 billion (approximately S\$409.3 million), that is expected to yield 1,300 homes when fully developed by 2021.

In November 2018, CapitaLand won a tender for a mixed-use site in Guangzhou Science City for RMB882.0 million (approximately S\$175.2 million). In addition, through Raffles City China Investment Partners III ("RCCIP III"), CapitaLand formed a 50.0% JV with GIC Private Limited ("GIC") to acquire Shanghai's tallest twin towers for RMB12.8 billion (approximately S\$2.5 billion). This integrated development (consisting office and retail) along the Huangpu River in North Bund will be CapitaLand's third Raffles City development in Shanghai and its 10th Raffles City development globally.

#### Healthy Residential Sales

CapitaLand's projects enjoyed an overall sales rate of approximately 92.0% based on number of residential units launched as at 31 December 2018.

## Deepening Commercial and Retail Management Capabilities

CapitaLand also continues to deepen its commercial management capabilities in the five core city clusters in China. In addition, CapitaLand's acquisition of Shanghai's tallest twin towers, an integrated development (consisting office and retail) along the Huangpu River in North Bund, Shanghai, will be its third Raffles City project in Shanghai.

Another major project, the Raffles City Chongqing, is also expected to open in phases from the third quarter of 2019. By the end of 2018, seven of the development's eight towers had topped out, and the structure of the skybridge connecting six of these towers were also completed.

As at 31 December 2018, CapitaLand had a total of 52 malls in its portfolio in China, of which eight are managed for third parties. During 2018, CapitaMall Tiangongyuan in Beijing, CapitaMall LuOne in Shanghai and CapitaMall ONE in Changsha were opened. Featuring smart

technologies, these malls provide shoppers with seamless online-and-offline experiences. In addition, CapitaLand also clinched two contracts to manage malls in Guangzhou and Chengdu.

#### Exploring New Business Models

In 2018, while continuing to expand its traditional businesses, CapitaLand also explored new business terrains. In April 2018, CapitaLand signed two memoranda of understanding to explore developing and managing large-scale business park and township projects in Zhejiang Province. In May 2018, CapitaLand launched its own co-working space, C<sup>3</sup>, at Innov Center in Shanghai.

During 2018, Ascott accelerated the expansion of its "Citadines" brand in China through a JV with Nasdaq-listed Huazhu Hotels Group, one of China's leading hotel operators and its subsidiary, CJIA Apartments Group. The partnership marks a significant move in the asset-light "manachise" (managed and franchised) business, and complements Ascott's strong position in the long-stay hotel business.

## Looking Ahead

The Group intends to maintain its competitive edge in the deleveraging environment in China by unlocking value through proactive asset management, improving capital efficiency by working with like-minded capital partners and continuing to deploy a disciplined strategy on a sustainable basis to achieve an optimal mix between trading and investment properties.

In line with its long-term commitment in China, CapitaLand intends to stay invested through market cycles to reap the compounding effects on its investments, actively optimise its portfolio in China and deepen its presence in the core city clusters in China. It will also continue to expand its digital strategy to strengthen customer engagement and enhance customer experience.

# CapitaLand Vietnam

Vietnam is one of CapitaLand's key markets in Asia and one of the fastest growing countries in Asia. As at 31 December 2018, CapitaLand's portfolio in Vietnam comprised two integrated developments, close to 8,600 homes across 15 residential developments, two retail malls and more than 6,400 lodging units in 25 properties.

In March 2018, CapitaLand also entered into a JV to develop its first integrated development in Vietnam's capital city, Hanoi. It has also successfully set up its second commercial fund in Vietnam, CapitaLand Vietnam Commercial Value-Added Fund ("CVCVF"). In August 2018, CapitaLand acquired a prime site in Ho Chi Minh City, where 100 landed residential units will be developed with completion targeted by 2021.

CapitaLand's residential launches in Vietnam in 2018, D2eight and De La Sol, were met with strong demand. D2eight is CapitaLand's first landed development in Vietnam, an exclusive community with only 28 units in Ho Chi Minh City's District 2.

In 2018, CapitaLand sold 1,102 residential units with a total sales value of S\$346.0 million, mainly from De La Sol, Seasons Avenue and Vista Verde. The Group also handed over 1,422 units valued at S\$285.0 million, mainly from Seasons Avenue, Vista Verde and Mulberry Lane.

# CapitaLand International

CapitaLand's global investment portfolio focuses on gateway cities in Europe, the U.S., Japan and Australia as well as key cities in Asia Pacific beyond Singapore, Malaysia, Indonesia, China and Vietnam.

In 2018, CapitaLand continued to expand its global investment footprint with acquisitions in key developed markets of the U.S. and Europe.

#### **Europe**

In May 2018, CCT and CapitaLand acquired Gallileo, a freehold Grade A office building in Frankfurt, Germany. This expanded CapitaLand's commercial portfolio in Europe to two freehold prime office properties with over one million sq ft of net lettable area, in addition to its existing serviced residence and hotel investment portfolio in Europe of over 4,000 units.

The Group believes that investment demand for commercial real estate in Europe remains healthy, and CapitaLand will continue to evaluate opportunities to expand its network in the commercial real estate sector in Europe.

#### U.S.

CapitaLand International holds interests in five hospitality properties in the U.S. and is actively evaluating opportunities to expand its presence in the lodging segment.

In line with CapitaLand's strategy to build new revenue streams, CapitaLand forayed into the U.S. multi-family asset class in 2018, acquiring 16 freehold properties comprising 3,787 units in well-connected suburban communities on the West Coast and Mountain Region. This leverages on the growing demand for long-term rental housing while providing immediate scale in an established sector.

#### **Operating Platforms**

## CapitaLand Retail

As at 31 December 2018, CapitaLand's retail network in Asia comprised 84 shopping malls with a total gross floor area ("**GFA**") of about 93.5 million sq ft of which 73 shopping malls are operational and 11 shopping malls are under development. Its retail portfolio in Asia comprised over 15,000 leases with diverse local and international retailers.

#### Proactive Asset Management

To enhance the competitive edge of CapitaLand's shopping malls, in 2018, CapitaLand continued to engage in AEI to rejuvenate its offerings and increase the attractiveness of CapitaLand's shopping malls. For example, in Singapore, Tampines Mall added a new F&B duplex, while also refreshing its facade and external walkway. At Westgate, CapitaLand enclosed selected alfresco dining outlets in the mall with air conditioning to increase shopper comfort and added new escalators and entrance points to improve shopper accessibility to and within the mall. In Kuantan, Malaysia, a new cluster of international fashion stores was introduced in East Coast Mall to diversify the retail offerings. In Tokyo, Japan, CapitaLand refreshed the tenant mix of Olinas Mall after reconfiguring certain store layouts.

## Growing Fee Income

CapitaLand also secured three retail management contracts in 2018. These included two shopping malls in China, one each in Guangzhou and Chengdu, and a third shopping mall in Phnom Penh, marking its first retail foray into Cambodia. CapitaLand first announced in April 2016 its intention to grow its retail footprint through management contracts and as at 31 December 2018, including these new contracts, CapitaLand had signed 10 management contracts to manage shopping malls with a total GFA of approximately 5.8 million sq ft.

## Innovating the Future

During 2018, CapitaLand made several enhancements to its CapitaStar programme in China and Singapore, which included in-application ("**in-app**") redemption of promotions and car park fees. To support Singapore's Smart Nation initiative, an in-app ePayment feature on CapitaStar was launched. CapitaVoucher was also digitalised, enabling shoppers to purchase and gift eCapitaVouchers on the CapitaStar app and automating the redemption process for CapitaLand's tenants. By the end of 2018, CapitaStar's membership figure had crossed the 7.5 million mark.

In Singapore, NomadX – CapitaLand's first multilabel concept store featuring digital sensors, ePayment systems and unmanned store technology was launched. Strategically located at Plaza Singapura in Orchard Road, NomadX provided a platform to collaborate with both new and established retailers looking to adopt technology to enhance interaction with shoppers. In addition, NomadX extended its reach to pop-up retailers that only require transient space or space to complement their online presence. Integrating physical retail space with digital technology has enabled CapitaLand's shopping malls and tenants to engage and strengthen their interactions with more customers.

# CapitaLand Commercial

As at 31 December 2018, CapitaLand's commercial portfolio comprised around 2.0 million square metres of office buildings in Singapore, China, Germany, Japan and Vietnam. Besides standalone commercial buildings, approximately 66.5% of the portfolio are commercial assets that form part of the integrated developments. CapitaLand continues to consider commercial buildings an attractive asset class, proactively managing its portfolio by divesting, through CCT, Twenty Anson in Singapore and commencing operations at Innov Center in Shanghai, China in 2018.

## Office of the Future Strategy

CapitaLand Commercial launched its "Office of the Future" strategy in 2018, which is aimed at driving innovation, attracting and retaining talent as well as optimising cost efficiency for its tenants. This involves the integration of conventional office space ("core") and flexible space ("flex"), such as coworking and collaboration spaces, into an ecosystem of innovative workplace solutions that are community-driven and technology-enabled. Tenants will have the flexibility to structure any combination of core and/or flex spaces in their leases. CapitaLand Commercial intends to introduce these new offerings in phases in buildings such as Innov Center in Shanghai, China, Capital Tower and Asia Square Tower 2 in Singapore, and other suitable developments in its portfolio in the coming years.

#### Technology Enhancements

In 2018, CapitaLand also invested further in technology to help manage its commercial buildings more efficiently, strengthen tenant engagement and improve the digital workplace experience. Key technology platforms launched in 2018 included CapitaStar@Work, digital tenancy system, intelligent building platform, facial recognition system and visitor management system.

## Ascott

CapitaLand manages a quality portfolio of serviced residences and hotels across more than 170 cities in over 30 countries in the Americas, Asia Pacific, Europe, the Middle-East and Africa through its lodging unit, Ascott.

#### Growth Track Record

In 2018, Ascott added more than 30,000 units to its portfolio and expanded its presence in 45 new cities across nine countries. In the same year, Ascott opened 27 properties with more than 4,200 units, including its first property in Africa. Total operational units contributed S\$186.9 million of fee income in FY2018 and the revenue per available unit improved 4.0% to S\$121 on a same-store basis.

## Expanding through Strategic Partnerships and Investments

In 2018, Ascott invested in a 70.0% stake in TAUZIA Hotel Management for U.S.\$25.9 million, boosting its portfolio with close to 20,000 units spanning 122 hotels across Indonesia, Malaysia and Vietnam.

Ascott also established a JV with one of China's leading hotel operators Huazhu Hotels Group and its apartment rental subsidiary, CJIA Apartments Group. The JV has secured four Citadines properties in Beijing and Shanghai.

In 2018, Ascott entered into strategic alliances with top real estate developers across the region, including Ciputra Development Group in Indonesia, Cebu Landmasters Inc. in Philippines, Ananda Development in Thailand, NTT Urban Development Corporation in Japan and Riverside Group in China. These partnerships are expected to enable Ascott to gain access to a pipeline of quality projects, strengthen its foothold in the respective markets and extend its partners' reach overseas.

## **Investment Management**

CapitaLand has a dedicated investment management business, which explores opportunities to grow the Group's business units through private vehicles platform. As a real estate developer, owner and manager with multi-sector expertise and deep local knowledge of the various markets it invests in, CapitaLand provides its capital partners access to a broad variety of investment opportunities. Further, CapitaLand uses its operational expertise to enhance cash flow, optimise the value of underlying assets and produce long term risk-adjusted returns for its capital partners.

## A Leading Real Estate Investment Manager in Asia

CapitaLand manages 15 real estate private equity funds and five listed REITs with an aggregate AUM of S\$54.2 billion as at 31 December 2018. Most of the AUM are located in Asia Pacific, with sizeable presence in Singapore (40.4%) and China (48.3%).

In March 2018, CapitaLand set up its second commercial fund in Vietnam, CVCVF, a U.S.\$130.0 million private equity vehicle investing in Grade A commercial real estate in Vietnam. With a fund life span of eight years, CapitaLand will hold a 50.0% stake in CVCVF with the balance interest held by an institutional investor.

In February 2019, CapitaLand launched its first discretionary real estate debt fund with a target capital raise of U.S.\$750 million to invest in offshore U.S. Dollar-denominated subordinated instruments for real estate in China's first- and second-tier cities.

In May 2018, CapitaLand topped the ranking of Asia Pacific managers with the highest total real estate AUM in a 2018 Fund Manager Survey jointly conducted by the Asian Association for Investors in Non-Listed Real Estate Vehicles Limited, the European Association for Investors in Non-Listed Real Estate Vehicles and the National Council of Real Estate Investment Fiduciaries in the U.S.

The Group manages 15 real estate private equity funds as at 31 December 2018:

No.	Fund name	Fund size <sup>(1)</sup>
		(in million)
1	CapitaLand Mall China Income Fund	U.S.\$900
2	CapitaLand Mall China Income Fund II	U.S.\$425
3	CapitaLand Mall China Income Fund III	S\$900
4	CapitaLand Mall China Development Fund III	U.S.\$1,000
5	Ascott Serviced Residence (China) Fund	U.S.\$500
6	Ascott Serviced Residence (Global) Fund	U.S.\$600
7	Raffles City China Income Ventures Limited <sup>(2)</sup>	U.S.\$1,180
8	Raffles City Changning JV	S\$1,026
9	CTM Property Trust	S\$1,120
10	CapitaLand Township Development Fund I	U.S.\$250
11	CapitaLand Township Development Fund II	U.S.\$200
12	Vietnam Joint Venture Fund	U.S.\$200
13	CapitaLand Mall India Development Fund	S\$880
14	Raffles City China Investment Partners III	U.S.\$1,500
15	CapitaLand Vietnam Commercial Value-Added Fund	U.S.\$130

#### Notes:

<sup>(1)</sup> Total fund size as at respective fund closing date.

<sup>(2)</sup> Formerly known as Raffles City China Fund.

## **Performance Overview**

The tables below summarise the relative contribution of the various strategic business units and asset class to the Group's revenue, EBIT and total assets.

# **Revenue by Strategic Business Units**

	For the year ended 31 December 2018	For the year ended 31 December 2017 <sup>(2)</sup>
	(%)	
CL SMI	38.5	43.1
CL China	42.0	38.7
CL Vietnam	2.2	2.0
CL International	18.6	17.1
Corporate and Others <sup>(1)</sup>	-1.3	-0.9
Total Revenue	100.0	100.0

#### Notes:

# **Revenue by Asset Class**

	For the year ended 31 December 2018	For the year ended 31 December 2017 <sup>(2)</sup>
	(%	%)
Residential and Commercial Strata	38.7	46.2
Retail	28.8	22.1
Commercial	11.5	10.9
Lodging	21.4	21.4
Corporate and Others <sup>(1)</sup>	-0.4	-0.6
Total Revenue	100.0	100.0

#### Notes:

<sup>(1)</sup> Includes intercompany eliminations.

<sup>(2)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

<sup>(1)</sup> Includes intercompany eliminations.

<sup>(2)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

# **EBIT by Strategic Business Units**

	For the year ended 31 December 2018	For the year ended 31 December 2017 <sup>(2)</sup>
	(%)	
CL SMI	44.5	47.2
CL China	48.0	45.4
CL Vietnam	1.7	2.0
CL International	6.9	6.6
Corporate and Others <sup>(1)</sup>	-1.1	-1.2
Total EBIT	100.0	100.0

#### Notes:

# **EBIT by Asset Class**

	For the year ended 31 December 2018	For the year ended 31 December 2017 <sup>(2)</sup>
	(%	%)
Residential and Commercial Strata	21.2	26.8
Retail	49.7	32.5
Commercial	23.2	31.5
Lodging	7.7	10.6
Corporate and Others <sup>(1)</sup>	-1.8	-1.4
Total EBIT	100.0	100.0

## Notes:

<sup>(1)</sup> Includes intercompany eliminations.

<sup>(2)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

<sup>(1)</sup> Includes intercompany eliminations and expenses at SBU Corporate.

<sup>(2)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

# **Total Assets by Strategic Business Units**

	As at	
	31 December	31 December
	2018	2017 <sup>(2)</sup>
	(%)	
CL SMI	45.3	45.7
CL China	36.2	36.2
CL Vietnam	2.0	1.9
CL International	13.4	11.5
Corporate and Others <sup>(1)</sup>	3.1	4.7
Total Assets	100.0	100.0

#### Notes:

## **Total Assets by Asset Class**

	As at	
	31 December	31 December
	2018	2017 <sup>(1)</sup>
	(%)	
Residential and Commercial Strata	14.8	13.0
Retail	40.0	41.9
Commercial	26.6	25.3
Lodging	15.4	15.1
Corporate and Others	3.2	4.7
Total Assets	100.0	100.0

#### Note:

# **Ascendas-Singbridge Group**

# **Proposed ASB Transaction**

On 14 January 2019, CapitaLand entered into the SPA with the Vendor for the sale by the Vendor and purchase by CapitaLand and/or its nominee(s) of all the issued ordinary shares in the Target Companies for a total consideration of \$\$6,035.9 million, to be satisfied by an equal proportion of cash and new ordinary shares in CapitaLand.

<sup>(1)</sup> Includes eliminations.

<sup>(2)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

<sup>(1)</sup> FY2017 results have been restated to take into account the retrospective adjustments relating to SFRS(I) 15 Revenue from Contracts with Customers.

The Vendor is a subsidiary of Temasek. The Target Companies are subsidiaries of the Vendor and are the holding companies of the businesses of the Ascendas-Singbridge Group. Upon and assuming completion of the Proposed ASB Transaction, Temasek and its subsidiaries and associated companies are expected to own approximately 50.84% of the enlarged issued share capital of CapitaLand.

The Proposed ASB Transaction was approved by CapitaLand's independent shareholders at the EGM on 12 April 2019. Completion of the Proposed ASB Transaction is pending fulfilment of conditions precedent, including the obtaining of regulatory approvals.

Under the SPA, completion of the Proposed ASB Transaction is to take place on the last business day of the calendar month after the calendar month in which the last applicable condition precedent has been fulfilled or waived (or such other date as may be agreed between CapitaLand and the Vendor), provided that completion shall not fall after 30 September 2019 (or such other date as may be agreed between CapitaLand and the Vendor). In the event that there is an outstanding regulatory approval, CapitaLand and the Vendor shall in good faith discuss an extension to the deadline for fulfilment of conditions precedent by up to two months.

## Overview of the Ascendas-Singbridge Group

Headquartered in Singapore, the Ascendas-Singbridge Group owns and manages an integrated real estate portfolio with AUM of S\$24.4 billion as at 31 December 2018 across 11 countries in Asia, Australia, the U.S. and Europe. Its portfolio comprises of integrated developments, business parks, industrial facilities, offices, hotels and logistics properties, amongst others.

As at 31 December 2018, 55% of the Ascendas-Singbridge Group's AUM comprised properties in the sectors of business parks, logistics and data centres while the remaining 45% comprised industrial facilities, office, hospitality, residential and retail amenities. 73% of the Ascendas-Singbridge Group's AUM was located in developed markets while 27% of its AUM was located in emerging markets.

In addition to its extensive real estate portfolio, the Ascendas-Singbridge Group is also involved in large-scale urban developments. The Ascendas-Singbridge Group undertakes urban development projects, adopting an integrated approach to master planning, and collaborating with its partners to develop townships with sustainable economic growth within an ecological environment and supporting vibrant communities in the process.

The Ascendas-Singbridge Group's investment management platform in business space-related and hospitality-related offerings is via its three listed REITs/trusts and seven private funds as well as capital partnerships. The Ascendas Real Estate Investment Trust ("Ascendas Reit"), Ascendas India Trust ("a-iTrust") and Ascendas Hospitality Trust ("A-HTRUST") (together "Ascendas Listed Trusts") invest mainly in income-yielding assets, while the private funds and co-investment platforms invest in core, core plus, value-add and opportunistic assets and selected development projects. It also has multiple capital partnerships which include collaborations with third party partners to co-develop and jointly manage projects.

Singapore is the Ascendas-Singbridge Group's key market, where close to half of its AUM is located. Beyond Singapore, the Ascendas-Singbridge Group has presence in China, India, the UK, the U.S., Australia, South Korea, Japan and Southeast Asia. The top three overseas markets are Australia, China, and India, which together made up 36.0% of the Ascendas-Singbridge Group's AUM as at 31 December 2018.

#### The Enlarged Group

Through the Proposed ASB Transaction, CapitaLand intends to acquire the business of the Ascendas-Singbridge Group and is expected to become one of the leading diversified real estate companies in Asia upon and assuming completion of the Proposed ASB Transaction. The Group

and the Ascendas-Singbridge Group combined (the "**Enlarged Group**") is also expected to become one of the top 10 real estate investment managers globally, with a combined AUM of approximately S\$123.4 billion. Upon and assuming completion of the Proposed ASB Transaction, the Enlarged Group is expected to have eight listed REITs/trusts, 23 private funds and multiple capital partnerships, all of which are long term capital platforms for efficient capital recycling.

## Organisation of the Enlarged Group

It is intended that the Enlarged Group will initially comprise the following businesses:

Residential, commercial, retail and integrated developments

It is envisioned that the residential, commercial, retail and integrated developments business in CapitaLand's core and new markets will be organised along geographical lines given the localised nature of these sectors.

Industrial, logistics and business parks

The industrial, logistics and business parks business will focus on developing, owning and operating properties in the industrial, logistics and business parks sector. Depending on their respective scale at any given point in time, each of these may be organised as standalone sectors or be incorporated in the businesses organised along geographical lines.

Lodging

The lodging business will focus on owning and operating lodging properties. It is likely that being a global business, it would be organised as a separate standalone sector.

Fund and asset management

The listed and private fund management activities will be carried out under the fund and asset management business.

• Sustainable urban development

The sustainable urban development business undertakes urban development projects, adopting an integrated approach to master planning, and collaborating with its partners to develop smart cities, sustaining economic growth within an ecological environment and supporting vibrant and harmonious communities in the process.

The respective businesses may be organised along geographical lines or as standalone sectors to optimise capital as well as to facilitate future growth.

#### Financial Effects of the Proposed ASB Transaction

Set out below are pro forma financial effects of the Proposed ASB Transaction based on (i) the audited consolidated financial statements of the Group for the financial year ended 31 December 2018, being the most recently completed financial year for which financial statements are available; and (ii) adjusted for the Target Companies' results that are derived from the management accounts of the Target Companies for the period from 1 October 2017 to 30 September 2018:

(1) an increase of approximately 0.2 Singapore cents in the consolidated earnings per share of the Group from 42.1 Singapore cents to 42.3 Singapore cents (assuming the Proposed ASB Transaction had been effected on 1 January 2018);

(2) a decrease of approximately S\$0.36 in the consolidated net tangible assets per share of the Group from S\$4.40 to S\$4.04 (assuming the Proposed ASB Transaction had been effected on 31 December 2018); and

The Group's consolidated net debt/equity ratio would also increase by approximately 0.16 times from 0.56 times to 0.72 times on a pro forma basis as of 31 December 2018.

The pro forma financial effects have been prepared on an illustrative basis and are not necessarily indicative of what the Group's actual results would have been on or as of such dates nor does it purport to project the Group's results of operations, financial position or cash flows for any future period or date. Please also refer to "Notice to Investors – Pro Forma Financial Effects of the Proposed ASB Transaction".

#### STRATEGY OF THE GROUP

The key drivers of the Group's strategy are as follows:

#### **Financial Prudence and Soundness**

The Group proactively manages its balance sheet and capital requirements, to achieve financial prudence and soundness, and to support growth.

As at 31 December 2018, CapitaLand's consolidated cash balance stood at S\$5.1 billion, backed by a further S\$2.9 billion of available undrawn bank facilities. In addition, the Group has staggered its debt maturity profile such that it stretches from 2019 to 2027 and beyond, and this allows the Group to avoid the formation of "debt towers". As at 31 December 2018, the on balance sheet debt due in 2019 is at 13.5%. CapitaLand's debt maturity was extended to 3.6 years in FY2018 from 3.4 years in the financial year ended 31 December 2017 ("FY2017"), and it maintained a high proportion of fixed rate debt to mitigate against potential interest rate hikes. Fixed rate debt accounted for approximately 74.0% of its total borrowings as at 31 December 2018. Average cost of borrowings was kept low at 3.2% per annum, and debt servicing remains comfortable and prudent, with interest service and interest coverage ratio at 4.4 times and 8.3 times respectively.

The Group continues to look into new ways to improve its financial flexibility and resilience. In October 2018, the Group secured a general-purpose, sustainability-linked, five-year multicurrency facility of S\$300.0 million. The interest rate on this facility may be adjusted downwards, pegged to the Group's performance against Environment, Sustainability and Governance ("ESG") indicators.

As the debts of the Group (including, but not limited to, the additional debt to be incurred by the Group in order to finance the Proposed ASB Transaction) will be consolidated with those of the Ascendas-Singbridge Group upon and assuming completion of the Proposed ASB Transaction, the Group's consolidated net debt/equity ratio will increase from 0.56 times to 0.72 times on a pro forma basis as of 31 December 2018. The Group intends to reduce its net debt/equity ratio to no more than 0.64 times by December 2020 through, amongst others, cash generated from its business operations and active and disciplined asset recycling.

## Sustainable Returns above the Cost of Equity

CapitaLand's return on equity ("**ROE**") has improved to 9.3% in FY2018 from 8.6% in FY2017 and 6.6% in the financial year ended 31 December 2016. The Group is committed to delivering returns higher than the cost of equity across cycles. To this end, it focuses on four key components:

(i) 20:80 asset allocation between trading and investment properties;

- (ii) active and disciplined asset recycling;
- (iii) expanding AUM; and
- (iv) achieving balance across developed and emerging markets.

# Achieving Resilient Operating Income through a 20:80 Asset Allocation between Trading and Investment Properties

CapitaLand derives its income from two main sources:

- (i) trading income from the sale of residential properties; and
- (ii) rental income from investment properties.

The Group plans to have a 20:80 asset allocation between trading and investment properties. The latter will underpin a recurring and stable income for the Group while the former, though more cyclical, generally provides higher returns.

In FY2018, operating PATMI from residential projects and investment properties was approximately S\$872.2 million, accounting for approximately half of the Group's total PATMI. Recurring income from investment properties, which made up approximately 60.0% of operating PATMI in FY2018, has strengthened as more shopping malls and commercial properties came on stream in the second half of 2017 and 2018.

During 2018, the Group replenished and expanded its residential land banks in Singapore, China and Vietnam. In Singapore, it acquired Pearl Bank Apartments which is located near the CBD and a government land sales site at Sengkang Central. The Group also acquired sites in Chongqing and Guangzhou in China, and Hanoi and Ho Chi Minh City in Vietnam. As at 31 December 2018, residential properties including land banks made up approximately 21.0% of the Group's total assets on an effective share basis, in line with the Group's 20:80 asset allocation between trading and investment properties.

#### **Active and Disciplined Asset Recycling**

Active and disciplined asset recycling is an important part of the process to enhance returns and to rejuvenate and rebalance CapitaLand's portfolio. In 2018, the Group divested S\$4.0 billion of assets, exceeding its target of S\$3.0 billion, and invested S\$6.1 billion in residential and investment properties across different countries and asset classes.

In 2018, the Group divested 20 shopping malls in China for S\$1.7 billion. The divestment enabled it to rebalance its shopping mall portfolio and to focus on locating its malls in selected city clusters. The divested malls were located across 19 cities, 14 of which were outside the Group's current focus areas. The divestments also generated net proceeds of S\$660.0 million, and a gain of close to S\$78.8 million, for reinvestment.

The new investments include the acquisition of Shanghai's tallest twin towers in North Bund, Shanghai, through a JV between RCCIP III (a fund managed by the Group) and GIC, as well as approximately 70.0% of Pufa Tower in Shanghai's Lujiazui CBD, an operational office property, through a JV with an unrelated third party.

## **Expanding Assets Under Management**

Expanding AUM is an important and integral part of CapitaLand's growth strategy. The Group intends to grow its AUM by managing assets jointly owned with third parties in JVs or through

funds which it has a stake. This capital-efficient and ROE-accretive way of owning assets also leverages on the Group's operational expertise and platforms in shopping malls, commercial properties and lodging assets.

Amongst the assets that were acquired in 2018 were Gallileo, a freehold Grade A office building in Frankfurt, Germany owned 94.9% by CCT and 5.1% by CapitaLand, the twin towers in North Bund, Shanghai acquired through a JV between RCCIP III and GIC and 70.0% of Westgate by CMT which had already owned 30.0% of the property.

As at 31 December 2018, CapitaLand had an AUM of approximately S\$100.1 billion, a 12.7% increase from the S\$88.8 billion as at 31 December 2017 and surpassing CapitaLand's target of achieving an AUM of S\$100 billion by year 2020.

Upon and assuming completion of the Proposed ASB Transaction, CapitaLand expects the Enlarged Group to benefit from, among other things, collaborative opportunities and additional opportunities arising from an expanded range of asset classes and portfolio, which are expected to drive growth in the Enlarged Group's AUM. Please refer to "Description of the Group – Strategy of the Enlarged Group – Strengthen the Fund and Asset Management Platform".

## Achieving Balance across Developed and Emerging Markets

Apart from diversification through asset classes and geographies, CapitaLand aims to achieve a 50:50 balance in developed and emerging markets to better insulate itself against volatility through real estate cycles.

As at 31 December 2018, 58% and 42% of CapitaLand's consolidated total assets were located in developed and emerging markets respectively.

Currently, most of the Group's business activities are concentrated in the Asia Pacific region, mainly in Singapore and China. The bulk of the Group's assets are also in the core markets of Singapore and China, which together accounted for 80.9% of its total assets as at 31 December 2018 (with Singapore and China contributing 44.7% and 36.2%, respectively).

The Group expects to continue to expand its business in China, including undertaking strategic acquisitions of land banks and other assets in China. In addition to capturing growth opportunities in China and Vietnam, the Group also sought out investments in the developed markets. Towards this end, the Group invested S\$1.1 billion in the U.S. in 2018, in a portfolio of 16 multi-family properties which is an attractive and resilient emerging global asset class, complementing its long-stay lodging business. As part of the Group's strategy, it will also continue to seek investment opportunities in the U.S. and Europe.

The Ascendas-Singbridge Group's key market is Singapore, and it also has a presence in China, India, the UK, the U.S., Australia, South Korea, Japan and Southeast Asia. Upon and assuming completion of the Proposed ASB Transaction, CapitaLand expects the Enlarged Group to have an increased presence in jurisdictions such as India, Japan and South Korea, and its business activities are expected to remain concentrated in the Asia Pacific region, mainly in Singapore and China.

# **Digitalising CapitaLand**

In 2018, substantial efforts were put into building a robust and agile information technology infrastructure which has allowed the Group to digitalise its processes and scale up.

At the corporate level, a group-wide enterprise resource planning system was implemented in 2018. This created an integrated platform to allow the Group to scale up its businesses across geographies and asset classes more efficiently.

As CapitaLand strengthens its digital capabilities, it has also sharpened its focus on cyber resilience. During 2018, the Group has increased efforts to strengthen its internal cyber security ecosystem. This is an area which the Group has invested significantly in recent years to safeguard the interests of its customers, partners and shareholders and expects to continue to do so.

#### STRATEGY OF THE ENLARGED GROUP

## Building a Sustainable Future - CapitaLand 3.0

To take CapitaLand forward into a new era of growth, a high-quality complementary business in the Ascendas-Singbridge Group was identified for acquisition for a total purchase consideration of approximately S\$6.0 billion. Upon and assuming completion of the Proposed ASB Transaction, the Group and the Ascendas-Singbridge Group will be combined to form the Enlarged Group. The current expected key strategies of the Enlarged Group are described below.

# **Unlock Embedded Long-term Development Growth Potential**

The Ascendas-Singbridge Group brings proven capabilities in the industrial, logistics and business parks sectors. CapitaLand intends to integrate these strengths to enhance its development platform and create further value to its large-scale, integrated developments. With a stronger development platform and knowledge across different sectors, CapitaLand believes that the Enlarged Group would benefit from being more competitively positioned to extract and unlock further value for shareholders from the development projects and pipeline.

# Driving Recurring Income and ROE Growth Through Disciplined Portfolio Reconstitution

The Group's focus on portfolio reconstitution would continue to form the cornerstone in driving better performance through (i) reviewing non-core businesses and properties and/or underpenetrated markets so as to optimise shareholder value and consolidate resources to focus on key business drivers, (ii) recycling properties for reinvestment and capital redeployment and (iii) ramping up asset performance to drive operating yield.

The Ascendas-Singbridge Group will add S\$5.1 billion of investment properties in various sectors and stages of operations to the Enlarged Group's portfolio. Depending on opportunity and timing, these properties may be recycled so that the Enlarged Group can redeploy its proceeds to invest in higher yielding properties or opportunities that provide further growth potential.

#### Strengthen the Fund and Asset Management Platform

Upon and assuming completion of the Proposed ASB Transaction, CapitaLand currently expects the Enlarged Group to benefit from collaborative opportunities to drive growth across listed trusts and funds and more extensive offerings. Its expanded range of asset classes and portfolio could also contribute to opportunities for new listed and private funds. CapitaLand also expects to have access to new investors and capital partners for both listed and private funds across different sectors. All of these are expected to drive growth in the Enlarged Group's AUM.

CapitaLand expects the Proposed ASB Transaction to deepen CapitaLand's presence in its core markets of Singapore and China, adding approximately 19.0% to its AUM across existing sectors such as residential, retail, commercial and lodging, and new sectors such as industrial, logistics and business parks.

To improve operational efficiencies, rationalising platforms would also be considered with a focus on consolidating capabilities to establish stronger platforms, with a view to improving ability to deliver value to shareholders on a sustainable basis.

#### Maintaining a Balanced Global Portfolio

As described in "Description of the Group – Strategy of the Group – Achieving Balance across Developed and Emerging Markets", CapitaLand aims to achieve a 50:50 balance in developed and emerging markets to better insulate itself against volatility through real estate cycles. As at 31 December 2018, 58% and 42% of CapitaLand's consolidated total assets were located in developed and emerging markets respectively.

The Ascendas-Singbridge Group's key market is Singapore, and it also has presence in China, India, the UK, the U.S., Australia, South Korea, Japan and Southeast Asia. Upon and assuming completion of the Proposed ASB Transaction, CapitaLand expects the Enlarged Group to have an increased presence in jurisdictions such as India, Japan and South Korea, and its business activities are expected to remain concentrated in the Asia Pacific region, mainly in Singapore and China.

The Enlarged Group is expected to benefit from a well-balanced exposure to developed markets and emerging markets. While exposure to developed markets provides stability to the Enlarged Group's earnings profile, exposure to emerging markets provides exposure to capital growth opportunities. CapitaLand expects that the Enlarged Group will become more competitively positioned to deliver greater shareholder value on a sustainable basis post completion of the Proposed ASB Transaction.

## Continuous Focus on Aligning Management's and Shareholders' Interests

With a view to building capable and committed management teams, CapitaLand's compensation system is built upon competitive and progressive policies which are aligned to its long-term interests. To promote alignment of management grade employees' interests with that of shareholders', CapitaLand's remuneration system incorporates a share-based component. The share-based component of the compensation system is an anchor for alignment of interests with shareholders and will continue to be an important element of the compensation system for the Enlarged Group after completion of the Proposed ASB Transaction.

#### **Enhance Talent Acquisition and Development Practices**

The CapitaLand Group and the Ascendas-Singbridge Group have much in common in the area of fair and progressive employment policies and practices. Both groups strive to provide a safe, conducive and family-friendly work environment that enhances employees' professional and personal growth. Being adopters of "The Tripartite Standards" allows both groups to differentiate themselves in specific key employment and workplace practices that the workforce looks for, thereby enhancing their ability as employers to attract and retain manpower. The CapitaLand Group and the Ascendas-Singbridge Group also support work-life integration and promote a pro-family culture, through initiatives which include staggered work hours and the provision of nursing rooms.

Both groups also have similar approaches to strategic talent and development programmes. Structured assessment tools are adopted to complement the rigorous talent review and identification framework, which aims to identify, groom and develop talents to build sustainable bench strength for growth. To prepare for the future, both groups have also put in place a role-based competency training roadmap, which incorporates skills conversion such as digital competency modules.

# **Proactive Sustainability Leadership**

CapitaLand is one of the leading sustainable real estate companies with clear targets for green building ratings, energy, water and carbon emission reduction, certified to International Organisation for Standardisation ("ISO") 14001 and Occupational Health and Safety Assessment Series ("OHSAS") 18001 for its environment, health and safety management system. CapitaLand also implements a code of conduct to manage its supply chain. The Ascendas-Singbridge Group has similar ambitions, particularly in the area of green buildings in their overseas markets and supply chain monitoring. The Enlarged Group, with an aligned vision to provide sustainable real estate developments and services at a bigger scale, will continue to be proactive in its sustainability leadership efforts.

## **Continuous Corporate Social Responsibility Stewardship**

Both the Group and the Ascendas-Singbridge Group strive to be good corporate citizens in communities by building a culture of giving within the company. Their respective philanthropic foundations, CapitaLand Hope Foundation and Ascendas-Singbridge Gives Foundation, support community development projects focusing on underprivileged children and the vulnerable elderly community. There are similarities in the corporate giving strategy and both groups have common partners and projects that they support, such as Project Silver Screen by Temasek Foundation Cares. Thus, synergy can be gained from the combined effort to optimise returns for each group's contributions towards the community.

#### **COMPETITIVE STRENGTHS**

#### Size and Scale

CapitaLand is one of Asia's largest listed real estate companies, with a market capitalisation of approximately S\$13.0 billion and consolidated total assets of approximately S\$64.6 billion as at 31 December 2018. In addition, the Group has approximately S\$100.1 billion of real estate AUM as at 31 December 2018.

Since its formation, CapitaLand has grown to become one of the leading real estate developers in Asia with a consistent track record and is a market leader across real estate sectors and geographical regions. CapitaLand is one of the leading residential developers and shopping mall owners and managers in Singapore and one of the leading foreign real estate developers in China. Currently, Singapore and China are the Group's two largest markets. In particular, Ascott is one of the leading international lodging owner-operators, that manages a quality portfolio of serviced residences and hotels with award-winning brands across more than 170 cities in over 30 countries in Americas, Asia Pacific, Europe, the Middle East and Africa.

CapitaLand is therefore able to leverage its significant asset base, real estate domain knowledge, product design and development capabilities, capital management strategies and extensive market network to develop real estate products and services in Singapore and around the region.

Sectors such as logistics and business parks are exposed to and benefit from new economy trends such as e-commerce, urbanisation and growth of knowledge economies. With the Ascendas-Singbridge Group's developer-owner-operator platforms in these sectors and proven track record, the Proposed ASB Transaction is expected to deliver further capabilities and scale to the Enlarged Group. It is anticipated that the Proposed ASB Transaction will also enable the Enlarged Group to capitalise on the growth in these new economy sectors.

Upon and assuming completion of the Proposed ASB Transaction, the Enlarged Group currently expects to become one of the top 10 global real estate investment managers with a combined AUM of approximately S\$123.4 billion. Upon and assuming completion of the Proposed ASB Transaction, the Enlarged Group will also manage a total of eight listed REITs/trusts, including the largest Singapore REITs/trusts in four key sectors – industrial and business parks, retail, commercial and lodging.

#### **Diversified and Balanced Business Profile**

CapitaLand has a balanced real estate portfolio, which spans more than 180 cities in over 30 countries and includes homes, offices, shopping malls, serviced residences and integrated developments.

While its core markets in Singapore and China account for approximately 80.9% of its total assets as at 31 December 2018, it has a balanced portfolio across Singapore and China, with the two countries contributing 44.7% and 36.2% respectively, allowing the Group to manage volatility and mitigate any adverse developments in each of these markets. For example, diversification across types of real estate enables the Group to avoid dependence on a particular asset class and positions CapitaLand favourably to capitalise on the growth opportunities in each asset class.

Furthermore, the Proposed ASB Transaction is expected to deepen CapitaLand's presence in its core markets of Singapore and China, adding approximately 19.0% to its AUM across existing sectors such as residential, retail, commercial and lodging, and new complementary sectors such as industrial, logistics and business parks.

## **Integrated Real Estate Model**

CapitaLand operates with an integrated real estate model, with operations across the entire real estate value chain as an investor, a developer, a manager, an operator and a fund manager. It has a balanced portfolio across integrated developments, shopping malls, serviced residences, offices and homes in both mature and growth markets. Expertise across the various real estate segments places the Group in a unique position to develop large scale, integrated development projects in the jurisdictions in which it operates. CapitaLand was also the pioneer of the Singapore REIT market having listed CMT, the first REIT in Singapore. The Group has five listed REITs, comprising CMT, CCT, Ascott Reit, CRCT and CMMT.

Upon and assuming completion of the Proposed ASB Transaction, the Enlarged Group will manage a total of eight listed REITs/trusts, with the addition of Ascendas Reit, a-iTrust and A-HTRUST. This includes the largest Singapore REITs/trusts in four key sectors – industrial and business parks, retail, commercial and lodging.

The Group's integrated model enhances its ability to leverage upon the diverse skill sets and broad experience of its various entities to extract value across the entire real estate value chain, from development, incubation of completed investment properties to maturity, realisation of full value upon exit, to the recycling of capital, with a strong focus on capital efficiency and productivity.

## **Product and Design-Driven Project Development Approach**

CapitaLand has developed unique product design and development capabilities that allow it to deliver award-winning integrated developments, such as Bedok Mall and Bedok Residences, ION Orchard and Raffles City Chengdu in China. The Group leverages its expertise in the integrated development segment by acquiring new sites and delivering attractive products that command a market premium.

In addition, CapitaLand is also increasingly focused on ensuring that its real estate portfolio is developed with environmental considerations. For example, CapitaGreen and Westgate were each conferred the Green Mark Platinum award by Singapore's Building and Construction Authority.

# **Prudent and Efficient Capital Management**

CapitaLand has a net debt to equity ratio of 0.56 times and a cash position of S\$5.1 billion as at 31 December 2018. In addition, the Group maintains a relatively long debt maturity profile of 3.6 years on average with a fixed rate debt of approximately 74.0% of its total borrowings, as at 31 December 2018, in hedging against interest rate risk.

CapitaLand focuses on continuously improving its capital efficiency. In this regard, the Group's REITs and non-listed real estate vehicles serve as platforms to efficiently utilise and recycle capital and diversify its capital exposure. The placement of stabilised investment properties into its managed REITs and non-listed real estate vehicles allows the Group to grow its asset base while leveraging third party capital through such investment vehicles and consequently diversify its capital exposure. By maintaining a strong balance sheet, the Group has been able to achieve significant expansion through various strategic JVs and acquisitions.

#### Access to Capital

CapitaLand has sourced funding from banks, debt and equity capital markets, private equity funds and REITs, amongst others. The diversity of these capital sources combined with its capital efficient business platform has enabled it to gain access to liquidity from domestic and global markets.

#### **OTHER BUSINESS MATTERS**

## **Enterprise Risk Management**

The Group's Enterprise Risk Management ("ERM") Framework is adapted from the ISO 31000 International Risk Management Standards. It is also guided by the Internal Control-Integrated Framework issued by the Committee of Sponsoring Organisations of the Treadway Commission, as well as other relevant best practices and guidelines. It specifies the required environmental and organisational components for managing risks in an integrated, systematic and consistent manner. The ERM Framework and related risk management policies are reviewed annually. The President & Group Chief Executive Officer (the "President & GCEO"), together with a team of other key management personnel, is responsible for directing and monitoring the development, implementation and practice of ERM across the Group.

A robust internal control system and an effective, independent review and audit process underpin the Group's ERM Framework. While the line management is responsible for the design and implementation of effective internal controls using a risk-based approach, the Internal Audit function reviews such design and implementation to provide reasonable assurance to the Audit Committee (the "AC") on the adequacy and effectiveness of the risk management and internal control systems.

CapitaLand's successful ERM program is based on fostering the right risk culture. The Risk Assessment Group (the "RAG") conducts regular workshops to enhance risk management knowledge and promote a Group culture of risk awareness. Risk management principles are embedded in the Group's decision-making and business processes. Once a year, the RAG coordinates a Group-wide risk and control self-assessment exercise. This requires business units and corporate functions to identify, assess and document material risks along with their key controls and mitigating measures. Material risks and their associated controls are consolidated and reviewed at the Group level before they are presented to the Risk Committee (the "RC"), the AC and the board of directors of CapitaLand (the "Board").

# **Employees**

As at 31 December 2018, the Group had approximately 12,000 employees. The Group believes its employees are critical to its success and is committed to investing in the development of its employees through continuing education, and structured training, as well as promoting its employees' career growth.

#### **Intellectual Property**

CapitaLand relies on a combination of trademarks and domain name registrations, copyright protection and contractual arrangements to protect its brand name and logos, marketing designs and internet domain names. CapitaLand and the companies within the Group are the proprietors of trade mark registrations and the applicants of pending trade mark applications in various countries around the world for the marks used in the course of its business including "CapitaLand", "CapitaLand Icon", "Capita", "Jiæ", "CapitaMalls Asia", "CapitaMall", "CapitaLand Hope Foundation", "Ascott", "Somerset", "Citadines", "The Crest Collection", "Iyf", "StorHub", "Raffles City", "来福士", "CapitaStar", "CapitaCard", "CapitaVoucher", "gathr" and "CLIMB".

#### Insurance

The Group is covered by insurance policies arranged with reputable insurance intermediaries which cover risks such as loss of rental, fire, flood, riot, strike, malicious damage, other material damage to property and development sites, business interruption, public liability and professional indemnity. The Group believes that it has adequate insurance coverage provided by reputable independent insurance companies, with coverage and financial limits that are commercially reasonable and appropriate for a group of its size and activities in the property business. Notwithstanding the Group's insurance coverage, damage to its facilities, equipment, machinery, buildings or other properties as a result of occurrences such as fire, explosion, power loss, communications failure, intentional unlawful act, human error or natural disaster could nevertheless have a material adverse effect on its financial condition and results of operations to the extent that such occurrences disrupt the normal operation of its businesses.

# **Sustainability Commitment**

CapitaLand was one of the first companies in Singapore to voluntarily publish an annual Global Sustainability Report and externally assure the entire report. Benchmarking against an international standard and framework that is externally validated helps the Group to overcome the challenges in sustainability reporting that arise from its diversified asset types and geographical presence. The Group is also a signatory to the United Nations Global Compact and its Global Sustainability Report serves as its Communication on Progress.

CapitaLand is also listed in the Sustainability Yearbook, Global 100 Most Sustainable Corporations, Dow Jones Sustainability World Index and Asia Pacific Index, Global Real Estate Sustainability Benchmark (5 Star), FTSE4Good Index Series, MSCI Global Sustainability Indexes, Euronext VigeoEiris Indices World 120, STOXX® Global ESG Leaders Indices.

## **Environmental, Health and Safety ("EHS")**

CapitaLand's EHS Management System is periodically externally audited to maintain the ISO 14001 and OHSAS 18001 certification across 15 countries.

Some of CapitaLand's key EHS performance indicators include the following:

- Green building ratings: in 2018, CapitaLand obtained 20 green building ratings;
- Reduction in energy and water usage, and carbon intensity: for the first nine months of 2018,
   CapitaLand's reduction in energy usage, water usage and carbon intensity were 16.6%,
   21.1% and 28.0% respectively, from the 2008 baseline;
- Universal Design: in 2018, CapitaLand achieved two Universal Design Mark Awards for its projects in Singapore; and
- Certified contractors: in 2018, two main contractors appointed for CapitaLand's new development projects were both ISO 14001 and OHSAS 18001 certified.

In addition, more than 280 of the Group's properties across Asia and Europe participated in the Earth Hour initiative of the World Wide Fund for Nature.

## **Community Development**

Community development is an important component of CapitaLand's commitment to sustainability. It focuses on providing support to enhance the lives of underprivileged children and vulnerable elderly, through corporate philanthropy and employee volunteerism. Some of the contributions include the following:

- more than S\$2.2 million of investments made through CapitaLand Hope Foundation to benefit underprivileged children and vulnerable elderly;
- over S\$0.5 million of investments in other community development initiatives; and
- launch of the S\$2 million CapitaLand Silver Empowerment Fund, which aims to assist and empower vulnerable elderly in Singapore in July 2018.

## **Environmental Matters and Compliance**

The operations of the Group are subject to regulatory requirements and potential liabilities arising under applicable environmental laws and regulations. CapitaLand believes that each member of the Group is in compliance in all material respects with applicable environmental regulations in Singapore and the other jurisdictions in which it operates.

# **CAPITALISATION AND INDEBTEDNESS**

# **Capitalisation of the Guarantor**

As at 31 December 2018, CapitaLand had an issued and paid-up share capital of \$\$6,309.5 million consisting of 4,162.8 million ordinary shares (excluding treasury shares).

The table below sets forth the consolidated capitalisation of CapitaLand as at 31 December 2018. This table should be read in conjunction with the consolidated financial statements and related notes appearing elsewhere in this Offering Circular.

	As at 31 December 2018
	(\$'000)
Short-Term Borrowings (repayable within one year)	
Short-term bank borrowings	1,729,472
Current portion of debt securities	1,463,984
Total short-term borrowings	3,193,456
Long-Term Borrowings (repayable after one year)	
Bank borrowings	11,274,259
Debt securities	9,166,230
Total long-term borrowings	20,440,489
Total Borrowings	23,633,945
Total Equity	
Issued and fully paid capital	6,309,496
Reserves	12,643,216
Equity attributable to equity holders of CapitaLand	18,952,712
Non-controlling Interests	14,354,227
Total capitalisation <sup>(1)</sup>	33,306,939
Total capitalisation and indebtedness	56,940,884

#### Note:

<sup>(1)</sup> Total capitalisation includes equity attributable to equity holders of CapitaLand and non-controlling interests.

## DIRECTORS AND MANAGEMENT OF THE GUARANTOR

The Board oversees the strategic direction, performance and affairs of the Group and provides overall guidance to management. The Board has the primary responsibility to foster the success of CapitaLand so as to deliver sustainable value over the long-term to shareholders. The Board appoints the President & GCEO who is responsible for developing and implementing the Group's strategic plans approved by the Board and managing the Group's business.

As at the date of this Offering Circular, the Directors of CapitaLand are as follows:

#### **Board of Directors**

# Mr Ng Kee Choe

#### Chairman

Mr Ng Kee Choe, a Non-Executive Independent Director, joined the CapitaLand Board on 16 April 2010 and was appointed as Chairman on 1 May 2012. Mr Ng was last re-elected as a Director at CapitaLand's Annual General Meeting on 12 April 2019. He is Chairman of CapitaLand's Executive Resource and Compensation Committee and Strategy, Investment and Finance Committee, and a Member of CapitaLand's Nominating Committee.

Mr Ng is presently the President-Commissioner of PT Bank Danamon Indonesia, Tbk (listed on the Stock Exchange of Indonesia) and Chairman of Tanah Merah Country Club. In addition, Mr Ng is a Director of Fullerton Financial Holdings Pte Ltd and Temasek Trustees Pte. Ltd., and a Member of the International Advisory Council of China Development Bank and the Corporate Governance Advisory Committee. He was previously Chairman of AusNet Services (listed on both the SGX-ST and the Australian Securities Exchange Ltd).

Mr Ng was Vice-Chairman of DBS Group Holdings Ltd ("**DBS**") and retired from his executive position in DBS in July 2003 after 33 years of service.

Mr Ng was awarded The Distinguished Service Award by the Singapore National Trades Union Congress in 2013, The Meritorious Service Medal at the Singapore National Day Awards 2012 and The Public Service Star at the Singapore National Day Awards 2001.

Mr Ng is a graduate of the University of Singapore with a Bachelor of Science (Honours).

## Mr Lee Chee Koon

## President & Group Chief Executive Officer

Mr Lee Chee Koon, an Executive Non-Independent Director, joined the CapitaLand Board on 1 January 2019. Mr Lee was last re-elected as a Director at CapitaLand's Annual General Meeting on 12 April 2019.

Mr Lee is presently a Director of Ascott Residence Trust Management Limited (Manager of Ascott Reit), CapitaLand Commercial Trust Management Limited (Manager of CCT) and CapitaLand Retail China Trust Management Limited (Manager of CRCT) (all listed on the SGX-ST). In addition, Mr Lee is a Director of EDBI Pte Ltd, SkillsFuture Singapore Agency and Temasek Foundation Nurtures CLG Limited, and a member of Lifelong Learning Endowment Fund Advisory Council.

Prior to his appointment as President & GCEO of CapitaLand, Mr Lee held various executive positions in CapitaLand from February 2007 to September 2018. He served in various capacities with the Ministry of Finance and Ministry of Trade and Industry from November 2001 to January 2007.

Mr Lee was awarded Business China Young Achiever Award in 2017 and National Order of Merit (Chevalier de l'Ordre National du Mérite) in 2016.

Mr Lee is a graduate of the National University of Singapore with a Bachelor of Science in Mechanical Engineering (First Class Honours). He also holds a Master of Science degree in Advanced Mechanical Engineering (Distinction) from Imperial College London, United Kingdom.

#### Tan Sri Amirsham Bin A Aziz

#### Director

Tan Sri Amirsham, a Non-Executive Independent Director, joined the CapitaLand Board on 30 July 2012 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 30 April 2018. He is Chairman of CapitaLand's RC, and a Member of CapitaLand's AC.

Tan Sri Amirsham is presently Chairman of the Financial Services Talent Council, RAM Holdings Berhad and Themed Attractions Resorts & Hotels Sdn Bhd. He is also a Director of Petroliam Nasional Berhad, Glenealy Plantations Sdn Bhd and Wearnes-StarChase Limited. He was previously Chairman of Bursa Malaysia Berhad (listed on the Bursa Malaysia Securities Berhad).

Tan Sri Amirsham retired as the President and CEO of Malayan Banking Berhad in March 2008. Prior to this, he was appointed Minister in the Malaysian Prime Minister's Department heading the Economic Planning Unit and Department of Statistics, Malaysia from March 2008 to April 2009. He served as Chairman of the Malaysian National Economic Advisory Council from June 2009 to May 2011.

Tan Sri Amirsham was awarded Global Hall of Fame by the International Association of Outsourcing Professionals 2009 and Asian Bankers Lifetime Achievement Award 2008.

Tan Sri Amirsham is a graduate from the University of Malaya with a Bachelor of Economics (Honours). He is also a Certified Public Accountant.

## Mr Stephen Lee Ching Yen

#### Director

Mr Stephen Lee, a Non-Executive Independent Director, joined the CapitaLand Board on 1 January 2013 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 12 April 2019. He is also Chairman of CapitaLand's Nominating Committee and a Member of CapitaLand's Executive Resource and Compensation Committee.

Mr Lee is presently Chairman of Shanghai Commercial Bank Ltd and Tripartite Alliance Limited, and Deputy Chairman of M+S Pte. Ltd. He is a Director of G2000 Apparel (S) Private Limited, Kidney Dialysis Foundation, Marina South Investments Pte. Ltd., MS Property Management Pte. Ltd., Ophir-Rochor Investments Pte. Ltd., NTUC Enterprise Co-operative Limited, Singapore Labour Foundation and Temasek Holdings (Private) Limited. Mr Lee is also a Member of Council of Presidential Advisers, a Board Member of Dr Goh Keng Swee Scholarship Fund and a Member of the Board of Trustees of NTUC-ARU (Administration & Research Unit). He is Managing Director of Great Malaysia Textile Investments Pte Ltd and Shanghai Commercial & Savings Bank Limited, and Chancellor of Singapore University of Social Sciences.

Mr Lee was Chairman of SIA Engineering Company Limited and Singapore Airlines Limited (both listed on the SGX-ST), NTUC Income Insurance Co-operative Limited, International Enterprise Singapore and Singapore Business Federation. He was Chairman/Advisor of PSA International Pte Ltd and President of the Singapore National Employers Federation.

Mr Lee was awarded The Order of Nila Utama (First Class) at the Singapore National Day Awards 2015, The Distinguished Comrade of Labour Award by the Singapore National Trades Union Congress in 2015, The Distinguished Service Order at the Singapore National Day Awards 2006, and The Public Service Star at the Singapore National Day Awards 1998.

Mr Lee is a graduate of Northwestern University, USA, with a Master of Business Administration.

#### Dr Philip Nalliah Pillai

#### Director

Dr Philip Pillai, a Non-Executive Independent Director, joined the CapitaLand Board on 25 April 2014 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 12 April 2019. He is also a Member of CapitaLand's Audit Committee and Nominating Committee.

Dr Pillai is presently a Director of Hotung Investment Holdings Limited (listed on the SGX-ST), Inland Revenue Authority of Singapore, SMRT Trains Ltd and SMRT Corporation Ltd. He was a Judge of the Supreme Court of Singapore from June 2010 to December 2012. Prior to that, Dr Pillai was Judicial Commissioner from October 2009 to June 2010 and a Member of the Legal Service Commission from 2007 to 2013.

Dr Pillai was Joint Managing Partner of Allen & Overy, Shook Lin & Bok JLV from 2000 to 2008, and Partner and Managing Partner of Shook Lin & Bok, Singapore from 1986 to 2009. He has over 23 years of experience in legal practice specialised in corporate, corporate finance and securities law.

Dr Pillai was awarded The Public Service Medal at the Singapore National Day Awards 2003.

Dr Pillai is a graduate of the University of Singapore with a Bachelor of Laws (First Class Honours), and the Harvard Law School, USA with a LLM (Master of Laws) & SJD (Doctor of Juridical Sciences). Dr Pillai is an Advocate & Solicitor, Singapore, and a Solicitor, England & Wales.

#### Mr Kee Teck Koon

#### Director

Mr Kee Teck Koon, a Non-Executive Independent Director, joined the CapitaLand Board on 22 September 2014 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 30 April 2018. He is also a Member of CapitaLand's Strategy, Investment and Finance Committee and Executive Resource and Compensation Committee.

Mr Kee is presently Chairman of Changi Airports International Pte Ltd, and Deputy Chairman of NTUC Income Insurance Co-operative Limited. He is also a Director of Raffles Medical Group Ltd (listed on the SGX-ST), Fullerton Fund Management Company Ltd, FFMC Holdings Pte. Ltd., Mandai Park Holdings Pte. Ltd. and Lien Foundation. Mr Kee is also an Executive Director of NTUC Enterprise Co-operative Limited.

Mr Kee retired from his executive positions in CapitaLand Group in July 2009 after 13 years of service.

Mr Kee is a graduate of the University of Oxford, UK, with a Bachelor of Arts and Master of Arts.

# Mr Chaly Mah Chee Kheong

#### Director

Mr Chaly Mah, a Non-Executive Independent Director, joined the CapitaLand Board on 1 February 2017 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 24 April 2017. He is Chairman of CapitaLand's Audit Committee and a Member of CapitaLand's Risk Committee.

Mr Mah is presently Chairman of Netlink NBN Management Pte. Ltd. (Trustee-Manager of Netlink NBN Trust listed on the SGX-ST), National University of Singapore Business School Accounting Advisory Board, Singapore Accountancy Commission and Singapore Tourism Board. He is also a Director of Flipkart Private Limited, Monetary Authority of Singapore, and Singapore Economic Development Board. He is an External Member of Audit Committee of Asian Infrastructure Investment Bank and a Member of the Board Trustees of National University of Singapore.

Mr Mah was CEO of Deloitte Asia Pacific, Chairman of Deloitte Singapore, Member of the Deloitte Global Executive and Vice Chairman of Deloitte Global Board, and retired in May 2016 after 38 years with Deloitte.

Mr Mah was awarded The Public Service Medal at the Singapore National Day Awards 2014.

Mr Mah is a graduate of the University of Melbourne, Australia with a Bachelor of Commerce. He also a Fellow of Certified Practising Accountants in Australia and Institute of Singapore Chartered Accountants and Associate of Institute of Chartered Accountants in Australia.

# Mr Anthony Lim Weng Kin

#### Director

Mr Anthony Lim, a Non-Executive Independent Director, joined the CapitaLand Board on 11 August 2017 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 30 April 2018. He is a Member of CapitaLand's Strategy, Investment and Finance Committee.

Mr Lim is presently a Member of Institute of International Education, Scholar Rescue Fund Selection Committee and Teach For All Global Advisory Council.

Mr Lim was previously a Director of Vista Oil & Gas S.A.B. de C.V. (listed on Mexican Stock Exchange).

Mr Lim was President (Americas) of GIC Pte Ltd, and retired in 2017 after 19 years of service.

Mr Lim is a graduate of the National University of Singapore with a Bachelor of Science and attended Advanced Management Program in Harvard Business School, USA.

# Mr Gabriel Lim Meng Liang

#### Director

Mr Gabriel Lim, a Non-Executive Independent Director, joined the CapitaLand Board on 11 August 2017 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 30 April 2018. He is a Member of CapitaLand's Audit Committee and Risk Committee.

Mr Lim is presently the Permanent Secretary of the Ministry of Trade and Industry. He is also a Director of Civil Service College, National Healthcare Group Pte Ltd, National Research Foundation and Singapore Innovate Pte. Ltd.. He is a Member of the Board of Governors of St. Joseph's Institution International Ltd and St. Joseph's Institution International Elementary School Ltd.

Mr Lim served in the Ministry of Communications and Information, Infocomm Development Authority of Singapore, Media Development Authority of Singapore, the Prime Minister's Office, Ministry of Defence and Ministry of Health.

Mr Lim is a graduate of the University of Cambridge, UK with a Bachelor of Arts in Economics, London School of Economics, UK with a Master of Science in Economics and the University of Stanford, USA with a Masters of Science in Management.

#### Ms Goh Swee Chen

#### Director

Ms Goh Swee Chen, a Non-Executive Independent Director, joined the CapitaLand Board on 1 September 2017 and was last re-elected as a Director at CapitaLand's Annual General Meeting on 30 April 2018. She is a Member of CapitaLand's Executive Resource and Compensation Committee.

Ms Goh is presently President of Global Compact Network Singapore and Chairman of Institute of Human Resource Professionals Limited. She is also a Council Member of National Arts Council, a Member of Legal Service Commission and an Advisory Board Member of The Centre for Liveable Cities. Ms Goh is a Director of Human Capital Leadership Institute Pte. Ltd. and Singapore University of Technology and Design.

Ms Goh was previously Chairman of Shell Companies in Singapore and retired in January 2019 after 16 years of service. She was Chairman/Deputy Chairman of Shell Downstream Joint Ventures in China, Saudi Arabia and Korea. Her roles in Shell included heading Shell's IT services globally and Fuels & Lubricants businesses in Asia Pacific/Middle East.

Ms Goh was awarded Distinguished Alumni Award, Chicago Booth, University of Chicago, USA 2018.

Ms Goh is a graduate of the Victoria University of Wellington, NZ with a Bachelor of Science in Information Science and the University of Chicago, USA with a Master of Business Administration.

#### **Executive Management Council**

The Group's principal executive officers are as follows:

## Mr Lee Chee Koon

## President & Group Chief Executive Officer, CapitaLand Group

Please refer to write-up under "Directors and Management of the Guarantor – Board of Directors".

#### Mr Jason Leow

# President, CEO Singapore & International, CapitaLand Group

Mr Jason Leow is the President, CEO Singapore & International of CapitaLand Group and reports to the President & GCEO. He oversees the Singapore, Malaysia, Indonesia, Vietnam and international (excluding China) markets.

Mr Leow was previously President (Asia\* and Retail) of CapitaLand Group, responsible for the Singapore, Malaysia, Indonesia and Vietnam markets as well as the retail business of the Group. Before this appointment, he was the Group Chief Operating Officer of the Group, responsible for efficient and cost-effective support services for business operations across geographies and asset classes globally.

Mr Leow started his career with the Group in 1994 and was based in China from 2001 to 2014. Mr Leow was the CEO and Executive Director of CapitaLand Mall Asia, a role he held on 15 September 2014. From 2009 to 2014, Mr Leow was the CEO of CapitaLand China and led the team in streamlining as well as growing the Group's residential and integrated development businesses, including the development and operations of the Group's Raffles City projects in China.

Mr Leow is a Chartered Accountant of Singapore and a member of the Institute of Singapore Chartered Accountants. He obtained an Executive Master in Business Administration from Fudan University and in 2007, attended the Advanced Management Program at Harvard Business School.

#### Mr Lucas Loh

# President, CEO China, CapitaLand Group

Mr Lucas Loh is the President, CEO China of CapitaLand Group, reporting to the President & GCEO. He oversees the business and growth of China as a core geographical market for the Group including investment and portfolio management.

Prior to this, he was the President (China & Investment Management) of CapitaLand Group and was concurrently the CEO of CapitaLand China, a position he held since 2014. As the CEO of CapitaLand China, Mr Loh led the team in doubling China's return contributions to the Group, as well as achieving record residential sales and the highest handover value in 2016. He also successfully assisted in the completion and opening of three Raffles City integrated developments spanning across more than an aggregate of 680,000 square metre in gross floor area in 2017.

Prior to his appointment as CEO of CapitaLand China, he was the Deputy CEO and Chief Investment Officer, as well as Regional General Manager for South China, CapitaLand China. During then, Mr Loh was instrumental in growing CapitaLand's integrated developments and residential businesses in South China. He was also responsible for the company's real estate financial business, including the Raffles City China Income Ventures (formerly known as Raffles City China Fund) and establishment of the U.S.\$1.5 billion RCCIP III.

Mr Loh joined CapitaLand in September 2001 and has been based in China since August 2004. He also held several appointments within the Group, including MD for China of Ascott. Mr Loh also has extensive experience in the real estate sector where he started his career in 1991. Prior to joining CapitaLand, Mr Loh was the Associate Director for Private Equity Investment at Temasek Holdings.

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<sup>\*</sup> Asia (ex-China)

Mr Loh obtained a Bachelor of Science in Estate Management from the National University of Singapore. He also holds a Master of Business Administration from Oklahoma City University and attended the Advanced Management Program at Harvard Business School in 2013.

#### Mr Andrew Lim

## Group Chief Financial Officer, CapitaLand Group

Mr Andrew Lim is the Group Chief Financial Officer of CapitaLand Group. In his role, he has direct oversight of the functions of treasury, financial reporting and controls, risk management, tax, investor relations, compliance, and oversees the administrative matters of the Group's internal audit department. Mr Lim also has oversight responsibilities for the managers of CapitaLand's REITs. He is a Director of CapitaLand Mall Trust Management Limited, a Director of CapitaLand Commercial Trust Management Limited, a Director of Ascott Residence Trust Management Limited, a Director of CapitaLand Retail China Trust Management Limited and a Director of CapitaLand Malaysia Mall REIT Management Sdn. Bhd.

Mr Lim is the President of the Real Estate Investment Trust Association of Singapore. He is a member of the Institute of Singapore Chartered Accountants' CFO Committee, a member of the Accounting Standards Council, and represents CapitaLand as a founding member of the first Accounting for Sustainability Circle of Practice in Asia.

Prior to joining CapitaLand, he served as Managing Director and Head of South East Asia Advisory Coverage, Real Estate and Hospitality at The Hongkong and Shanghai Banking Corporation.

Mr Lim has a Master of Business Administration and a Bachelor of Commerce degree from the Rotman School of Business at the University of Toronto, and is a Chartered Financial Analyst charterholder.

# Mr Tan Seng Chai

# Group Chief People Officer, CapitaLand Group

Mr Tan Seng Chai is the Group Chief People Officer of CapitaLand Group. He is responsible for the Group's human capital management and development. Mr Tan oversees the Group's corporate functions including Group human resource and administration, Group communications, Group legal, company secretariat, corporate sustainability, corporate social responsibility, Group procurement, Group safety and security and Global shared services. He is also an Executive Director of CHF, the philanthropic arm of CapitaLand.

Mr Tan was previously Group Chief Corporate Officer ("CCO") of CapitaLand. Prior to this, he was Deputy CCO and Chief Human Resource Officer of CapitaLand. Before joining CapitaLand in February 2008, Mr Tan was with Chartered Semiconductor Manufacturing Ltd, Singapore ("Chartered") for 12 years. He held key positions in the company which includes heading its worldwide human resource organisation as well as overseeing key project implementation and strategic investment activities.

An engineer by training, Mr Tan started his career with National Semiconductor Manufacturer Singapore Pte Ltd as a Process Engineer and subsequently became the company's Human Resource Manager. He continued his career progression to head the human resource function at Creative Technology Ltd, Singapore, before joining Chartered.

Mr Tan holds an Honours degree in Civil and Structural Engineering and a Master of Science in Industrial and System Engineering from the National University of Singapore.

# TERMS AND CONDITIONS OF THE NOTES OTHER THAN PERPETUAL NOTES

The following is the text of the terms and conditions that, subject to completion and amendment and as supplemented or varied in accordance with the provisions of the relevant Pricing Supplement, shall be applicable to the Notes in definitive form (if any) issued in exchange for the Global Note(s) or the Global Certificate representing each Series. Either (i) the full text of these terms and conditions together with the relevant provisions of the Pricing Supplement or (ii) these terms and conditions as so completed, amended, supplemented or varied (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the relevant Pricing Supplement. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in the Conditions to "Notes" are to the Notes of one Series only, not to all Notes that may be issued under the Programme.

The Notes are constituted by a Trust Deed (as amended and/or supplemented as at the date of issue of the Notes (the "Issue Date"), the "Trust Deed") dated 29 April 2019 between CapitaLand Treasury Limited (the "Issuer"), CapitaLand Limited (the "Guarantor") and The Bank of New York Mellon, London Branch (the "Trustee", which expression shall include all persons for the time being the trustee or trustees under the Trust Deed) as trustee for the Noteholders (as defined below) [as supplemented by the Singapore Supplemental Trust Deed (as amended and/or supplemented as at the Issue Date) dated 29 April 2019 between the Issuer, the Guarantor and the Trustee|1. These terms and conditions (the "Conditions") include summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the form of the Bearer Notes, Certificates, Receipts, Coupons and Talons referred to below. An Agency Agreement (as amended and/or supplemented as at the Issue Date, the "Agency Agreement") dated 29 April 2019 has been entered into in relation to the Notes between the Issuer, the Guarantor, the Trustee, The Bank of New York Mellon, London Branch as initial issuing and paying agent (except as otherwise described below), The Bank of New York Mellon, Hong Kong Branch as the lodging and paying agent, transfer agent and as registrar and (where appointed as contemplated in the Agency Agreement) as calculation agent for Notes to be held in the Central Moneymarkets Unit Service operated by the Hong Kong Monetary Authority (the "CMU Service"), The Bank of New York Mellon, Singapore Branch as issuing and paying agent, transfer agent and as registrar and (where appointed as contemplated in the Agency Agreement) as calculation agent for Notes to be cleared through the computerised system (the "CDP System") operated by The Central Depository (Pte) Limited ("CDP"), The Bank of New York Mellon SA/NV, Luxembourg Branch as registrar and transfer agent for the Notes to be cleared through Euroclear Bank SA/NV ("Euroclear") and/or Clearstream Banking S.A. ("Clearstream, Luxembourg") and the other agents named in it. The issuing and paying agent, the CMU lodging and paying agent, the CDP issuing and paying agent, the paying agents, the registrars, the transfer agents and the calculation agent(s) for the time being (if any) are referred to below respectively as the "Issuing and Paying Agent", the "CMU Lodging and Paying Agent", the "CDP Issuing and Paying Agent", the "Paying Agents" (which expression shall include the Issuing and Paying Agent, the CMU Lodging and Paying Agent and the CDP Issuing and Paying Agent), the "Registrars", the "Transfer Agents" (which expression shall include the Registrars) and the "Calculation Agent(s)". For the purposes of these Conditions, all references to the Issuing and Paying Agent shall, with respect to a Series of Notes to be held in the CMU Service, be deemed to be a reference to the CMU Lodging and Paying Agent and all such references shall be construed accordingly. Copies of the Trust Deed and the Agency Agreement are available for inspection during usual business hours (being between 9.00 a.m. and 3.00 p.m.) at the principal office of the Trustee (being at the Issue Date at One Canada Square, London E14 5AL, United Kingdom) and at the specified offices of the Paying Agents and the Transfer Agents following prior written request and proof of holding and identity satisfactory to the Trustee or, as the case may be, the relevant Agent.

<sup>1</sup> Include for Notes governed by Singapore law.

Notes may be denominated in Singapore dollars ("Singapore Dollar Notes") or in other currencies ("Non-Singapore Dollar Notes"). The Noteholders, the holders of the interest coupons (the "Coupons") relating to interest bearing Notes in bearer form and, where applicable in the case of such Notes, talons for further Coupons (the "Talons") (the "Couponholders") and the holders of the receipts for the payment of instalments of principal (the "Receipts") relating to Notes in bearer form of which the principal is payable in instalments are entitled to the benefit of, are bound by, and are deemed to have notice of all the provisions of the Trust Deed and are deemed to have notice of those provisions applicable to them of the Agency Agreement.

Notes to be held in and cleared through CDP are issued with the benefit of a CDP Deed of Covenant dated 29 April 2019 executed by the Issuer by way of deed poll (the "CDP Deed of Covenant").

As used in these Conditions, "Tranche" means Notes which are identical in all respects.

# 1 Form, Denomination and Title

(a) Form: The Notes are issued in bearer form ("Bearer Notes") or in registered form ("Registered Notes") in each case in the Specified Denomination(s) shown hereon.

This Note is a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index Linked Interest Note, an Index Linked Redemption Note, an Instalment Note, a Dual Currency Note or a Partly Paid Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest and Redemption/Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable. Instalment Notes are issued with one or more Receipts attached.

Registered Notes are represented by registered certificates ("**Certificates**") and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Notes by the same holder.

All Registered Notes shall have the same Specified Denomination. Unless otherwise permitted by the then current laws and regulations, Notes which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the Financial Services and Markets Act 2000 will have a minimum denomination of £100,000 (or its equivalent in other currencies).

(b) Title: Title to the Bearer Notes and the Receipts, Coupons and Talons shall pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "Register"). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

For so long as any of the Notes are represented by a Global Note or a Global Certificate held on behalf of Euroclear and/or Clearstream, Luxembourg or a sub-custodian for the CMU Service or CDP, each person (other than Euroclear or Clearstream, Luxembourg or the CMU Service or CDP) who is for the time being shown in the records of Euroclear or Clearstream, Luxembourg or the CMU Service or CDP as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg or the CMU Service or CDP as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Trustee and the Agents as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Notes, for which purpose the bearer of the relevant Bearer Global Note or the registered holder of the relevant Registered Global Note shall be treated by the Issuer, the Trustee and any Agent as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note or Global Certificate and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly. Notwithstanding the above, if a Note (whether in global or definitive form) is held through the CMU Service, any payment that is made in respect of such Note shall be made at the direction of the bearer or the registered holder to the person(s) for whose account(s) interests in such Note are credited as being held through the CMU Service in accordance with the CMU Rules at the relevant time as notified to the CMU Lodging and Paying Agent by the CMU Service in a relevant CMU Instrument Position Report or any other relevant notification by the CMU Service (which notification, in either case, shall be conclusive evidence of the records of the CMU Service as to the identity of any accountholder and the principal amount of any Note credited to its account, save in the case of manifest error) ("CMU Accountholders") and such payments shall discharge the obligation of the Issuer in respect of that payment under such Note. In addition, these Conditions are modified by certain provisions contained in the Global Note or the Global Certificate (as the case may be).

In these Conditions, "Noteholder" means the bearer of any Bearer Note and the Receipts relating to it or the person in whose name a Registered Note is registered (as the case may be), "holder" (in relation to a Note, Receipt, Coupon or Talon) means the bearer of any Bearer Note, Receipt, Coupon or Talon or the person in whose name a Registered Note is registered (as the case may be) and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Notes.

## 2 No Exchange of Notes and Transfers of Registered Notes

- (a) No Exchange of Notes: Registered Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.
- (b) Transfer of Registered Notes: One or more Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or any other Transfer Agent) of the Certificate representing such Registered Notes to be transferred, together with the form of transfer endorsed on such Certificate, (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may require. In the case of a transfer of part only of a holding of Registered Notes represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Notes and entries on the Register will be made subject to the detailed

regulations concerning transfers of Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and the Trustee, or by the Registrar, with the prior approval of the Trustee. A copy of the current regulations will be made available by the Registrar to any Noteholder following prior written request and proof of holding and identity satisfactory to the Registrar.

- (c) Exercise of Options or Partial Redemption in Respect of Registered Notes: In the case of an exercise of an Issuer's or Noteholders' option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Registered Notes of the same holding having different terms, separate Certificates shall be issued in respect of those Notes of that holding that have the same terms. New Certificates shall only be issued against surrender of the existing Certificates to the Registrar or any other Transfer Agent. In the case of a transfer of Registered Notes to a person who is already a holder of Registered Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.
- (d) **Delivery of New Certificates**: Each new Certificate to be issued pursuant to Conditions 2(b) or 2(c) shall be available for delivery within five business days of receipt of the form of transfer or Exercise Notice (as defined in Condition 6(e)) and surrender of the Certificate for transfer, exercise or redemption. Delivery of the new Certificate(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such form of transfer, Exercise Notice or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the relevant form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Transfer Agent or the Registrar the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer Agent or the Registrar (as the case may be).
- (e) Transfers Free of Charge: Transfers of Notes and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment by the relevant Noteholder of any tax or other governmental charges that may be imposed in relation to it.
- (f) **Closed Periods**: No Noteholder may require the transfer of a Registered Note to be registered:
  - (i) during the period of 15 days ending on the due date for redemption of, or payment of any Instalment Amount in respect of, that Note;
  - (ii) during the period of 15 days prior to any date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 6(d);
  - (iii) after any such Note has been called for redemption; or
  - (iv) during the period of seven days ending on (and including) any Record Date (as defined in Condition 7(b)(ii)).

#### 3 Guarantee and Status

- (a) Guarantee: The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by the Issuer under the Trust Deed, the Notes, the Receipts and the Coupons relating to them. Its obligations in that respect (the "Guarantee") are contained in the Trust Deed.
- (b) **Status of Notes and Guarantee**: The Notes and the Receipts and Coupons relating to them constitute (subject to Condition 4) direct, unconditional, unsecured and unsubordinated obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and Coupons relating to them and of the Guarantor under the Guarantee shall, save for such exceptions as may be provided by applicable legislation and subject to Condition 4, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer and the Guarantor respectively, present and future.

## 4 Negative Pledge

So long as any Note remains outstanding (as defined in the Trust Deed), neither the Issuer nor the Guarantor will create or permit to subsist any mortgage, charge, pledge, lien or other form of encumbrance or security interest ("Security") upon the whole or any part of its undertaking, assets or revenues, present or future, to secure any International Investment Securities issued by the Issuer or the Guarantor or to secure any guarantee or indemnity provided by the Issuer or the Guarantor of, or in respect of, any International Investment Securities unless, at the same time or prior thereto, the Issuer's obligations under the Notes, the Receipts, the Coupons and the Trust Deed or, as the case may be, the Guarantor's obligations under the Guarantee:

- (a) are secured equally and rateably therewith to the satisfaction of the Trustee; or
- (b) have the benefit of such other security, guarantee, indemnity or other arrangement as the Trustee in its absolute discretion shall deem to be not materially less beneficial to the Noteholders or as shall be approved by an Extraordinary Resolution (as defined in the Trust Deed) of the Noteholders.

For the purposes of these Conditions, "International Investment Securities" means any present or future indebtedness in the form of, or represented by, bonds, debentures, notes or other debt securities which are for the time being, or are intended to be, or are capable of being quoted, listed, ordinarily dealt in or traded on any stock exchange or over-the-counter or other securities market, having an original maturity of more than 365 days from its date of issue.

Nothing in this Condition 4:

- (i) shall extend to any Security of the Issuer or the Guarantor existing as at the Issue Date;
- (ii) shall prohibit or restrict the creation by the Issuer or the Guarantor of any Security upon any property or assets acquired, purchased or owned or to be acquired, purchased or owned by the Issuer, the Guarantor or any of their respective Subsidiaries for the purpose of securing the payment of any sum due in respect of the International Investment Securities or any payment under any guarantee of, or indemnity or other like obligation relating to the International Investment Securities, the proceeds of which are to be applied towards financing or refinancing the cost of the acquisition, purchase, development, construction, redevelopment and ownership of such property or assets

(including, without limitation, the equipping, alteration or improvement of such property or assets following their redevelopment, development or construction) provided that the Security in respect of any such refinancing undertaken by the Issuer or the Guarantor is (a) created or effected no later than six months after such acquisition, purchase, development, construction or redevelopment, as applicable, and the Security is limited to the property or assets acquired, purchased, developed, constructed or redeveloped, or (b) is created or effected only in respect of a refinancing of existing secured indebtedness; or

- (iii) shall prohibit or restrict the Issuer or the Guarantor from securing any indebtedness evidenced by International Investment Securities existing on (1) any property or asset of any entity at the time the Issuer, the Guarantor or any one of their respective Subsidiaries acquires such entity after the Issue Date or (2) any property or asset at the time it is acquired by the Issuer, the Guarantor or any one of their respective Subsidiaries after the Issue Date provided that, in each case:
  - (A) such Security shall not have been created in contemplation of or in connection with such acquisition; and
  - (B) the principal amount or maturity of such indebtedness is not increased.

For the purposes of these Conditions:

"Group" means the Guarantor and its Subsidiaries; and

"Subsidiary" has the meaning ascribed to "subsidiary" in Section 5 of the Companies Act, Chapter 50 of Singapore.

## 5 Interest and other Calculations

The amount payable in respect of the aggregate nominal amount of Notes represented by a Global Certificate or a Global Note (as the case may be) shall be made in accordance with the methods of calculation provided for in the Conditions and the applicable Pricing Supplement, save that the calculation is made in respect of the total aggregate amount of the Notes represented by a Global Certificate or a Global Note (as the case may be), together with such other sums and additional amounts (if any) as may be payable under the Conditions.

- (a) Interest on Fixed Rate Notes: Each Fixed Rate Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(i).
- (b) Interest on Floating Rate Notes and Index Linked Interest Notes (for Non-Singapore Dollar Notes only): This Condition 5(b) applies in respect of Floating Rate Notes and Index Linked Interest Notes which are Non-Singapore Dollar Notes:
  - (i) Interest Payment Dates: Each Floating Rate Note and Index Linked Interest Note which is a Non-Singapore Dollar Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(i). Such Interest Payment Date(s) is/are either shown hereon as Specified Interest Payment Dates or, if no Specified

Interest Payment Date(s) is/are shown hereon, Interest Payment Date shall mean each date which falls the number of months or other period shown hereon as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

- (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is:
  - (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event:
    - (x) such date shall be brought forward to the immediately preceding Business Day; and
    - (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment;
  - (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day;
  - (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day; or
  - (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.
- (iii) Rate of Interest for Floating Rate Notes which are Non-Singapore Dollar Notes: The Rate of Interest in respect of Floating Rate Notes which are Non-Singapore Dollar Notes for each Interest Accrual Period shall be determined in the manner specified hereon and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified hereon.
  - (A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this Condition 5(b)(iii)(A), "ISDA Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (x) the Floating Rate Option is as specified hereon;
- (y) the Designated Maturity is a period specified hereon; and
- (z) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified hereon.

For the purposes of this Condition 5(b)(iii)(A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

- (B) Screen Rate Determination for Floating Rate Notes
  - (x) Where Screen Rate Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either:
    - (1) the offered quotation; or
    - (2) the arithmetic mean (rounded up, if necessary, to the nearest 5 decimal places) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Interest Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified hereon as being other than LIBOR or EURIBOR, the Rate of Interest in respect of such Notes will be determined as provided hereon;

(y) if the Relevant Screen Page is not available or if sub-paragraph (x)(1) of Condition 5(b)(iii)(B) applies and no such offered quotation appears on the Relevant Screen Page or if sub-paragraph (x)(2) of Condition 5(b)(iii)(B) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and

- (z) if sub-paragraph (y) of Condition 5(b)(iii)(B) applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone interbank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this Condition 5(b)(iii)(B), the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum Rate of Interest or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).
- (iv) Rate of Interest for Index Linked Interest Notes which are Non-Singapore Dollar Notes: The Rate of Interest in respect of Index Linked Interest Notes which are Non-Singapore Dollar Notes for each Interest Accrual Period shall be determined in the manner specified hereon and interest will accrue by reference to an Index or Formula as specified hereon.
- (c) Interest on Floating Rate Notes and Index Linked Interest Notes (for Singapore Dollar Notes only): This Condition 5(c) applies in respect of Floating Rate Notes and Index Linked Interest Notes which are Singapore Dollar Notes:
  - (i) Interest Payment Dates: Each Floating Rate Note or Index Linked Interest Note which is a Singapore Dollar Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. Such Interest Payment Date(s) is/are either shown hereon as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown hereon, Interest Payment Date shall mean each date which falls the number of months or other period specified hereon as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

- (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then if the Business Day Convention specified is:
  - (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event:
    - (x) such date shall be brought forward to the immediately preceding Business Day; and
    - (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment;
  - (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day;
  - (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day; or
  - (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.
- (iii) Rate of Interest for Floating Rate Notes which are Singapore Dollar Notes: Each Floating Rate Note which is a Singapore Dollar Note bears interest at a floating rate determined by reference to the Reference Rate as stated hereon, including the Swap Rate (in which case such Note will be a Swap Rate Note). A "Swap Rate Note" means a Note which bears interest calculated in the manner set out in Condition 5(c)(iv)(B) below.
- (iv) Determination of Rate of Interest: The Rate of Interest payable from time to time in respect of each Floating Rate Note which is a Singapore Dollar Note will be determined by the Calculation Agent on the basis of the following provisions:
  - (A) In the case of Floating Rate Notes which are not Swap Rate Notes, and where Screen Rate Determination is specified hereon as the manner in which the Rate of Interest is to be determined, and such Reference Rate is specified as being SIBOR, the Calculation Agent will determine the Rate of Interest in respect of any Interest Accrual Period at or about the Relevant Time on the Interest Determination Date in respect of such Interest Accrual Period as follows:
    - (1) the Calculation Agent will, at or about the Relevant Time on the relevant Interest Determination Date in respect of each Interest Accrual Period, determine the Rate of Interest for such Interest Accrual Period which shall be the offered rate for deposits in Singapore dollars for a period equal to the duration of such Interest Accrual Period which appears on the Reuters Screen ABSIRFIX01 Page under the caption "ABX SIBOR FIX – SIBOR AND SWAP OFFER RATES – RATES AT 11:00 HRS SINGAPORE TIME" and the column headed "SGD SIBOR" (or such other Relevant Screen Page);

- (2) if no such rate appears on Reuters Screen ABSIRFIX01 Page (or such other replacement page thereof or, if no rate appears, on such other Relevant Screen Page) or if Reuters Screen ABSIRFIX01 (or such other replacement page thereof or such other Relevant Screen Page) is unavailable for any reason, the Calculation Agent will, determine the Rate of Interest for such Interest Accrual Period as being the rate or if there is more than one rate which is published, the arithmetic mean of those rates (rounded up, if necessary, to the nearest 1/16%) for a period equal to the duration of such Interest Accrual Period published by a recognised industry body where such rate is widely used (after taking into account the industry practice at that time), or by such other relevant authority as the Issuer may select and advise in writing to the Calculation Agent;
- (3) if on any Interest Determination Date such Calculation Agent is otherwise unable to determine the Rate of Interest under subparagraphs (1) and (2) above, the Calculation Agent will request the principal Singapore offices of each of the Reference Banks to provide the Calculation Agent with the rate at which deposits in Singapore dollars are offered by it at approximately the Relevant Time on the Interest Determination Date to prime banks in the Singapore inter-bank market for a period equivalent to the duration of such Interest Accrual Period commencing on such Interest Payment Date in an amount comparable to the aggregate nominal amount of the relevant Floating Rate Notes and such rate shall be notified to the Calculation Agent. The Rate of Interest for such Interest Accrual Period shall be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of such offered quotations, as determined by the Calculation Agent;
- (4) if on any Interest Determination Date two but not all the Reference Banks provide the Calculation Agent with such quotations, the Rate of Interest for the relevant Interest Accrual Period shall be determined in accordance with sub-paragraph (3) of Condition 5(c)(iv)(A) on the basis of the quotations of those Reference Banks providing such quotations; and
- if on any Interest Determination Date one only or none of the Reference Banks provides the Calculation Agent with such quotations, the Rate of Interest for the relevant Interest Accrual Period shall be the rate per annum which the Calculation Agent determines to be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of the rates quoted by the Reference Banks or those of them (being at least two in number) to the Calculation Agent at or about the Relevant Time on such Interest Determination Date as being their cost (including the cost occasioned by or attributable to complying with reserves, liquidity, deposit or other requirements imposed on them by any relevant authority or authorities) of funding, for the relevant Interest Accrual Period, an amount equal to the aggregate nominal amount of the relevant Floating Rate Notes for such Interest Accrual Period by whatever means they determine to be most appropriate or if on such Interest Determination Date one only or none of the Reference Banks provides the Calculation Agent with such quotation, the rate per annum which the Calculation Agent determines to be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of the prime lending

rates for Singapore dollars quoted by the Reference Banks at or about the Relevant Time on such Interest Determination Date.

provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum Rate of Interest or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to that last preceding Interest Accrual Period);

- (B) In the case of Floating Rate Notes which are Swap Rate Notes:
  - (1) the Calculation Agent will, at or about the Relevant Time on the relevant Interest Determination Date in respect of each Interest Accrual Period, determine the Rate of Interest for such Interest Accrual Period as being the rate which appears on Reuters Screen ABSIRFIX01 Page under the caption "SGD SOR rates as of 11:00 a.m. London Time" under the column headed "SGD SOR" (or such replacement page thereof for the purpose of displaying the swap rates of leading reference banks) at or about the Relevant Time on such Interest Determination Date and for a period equal to the duration of such Interest Accrual Period;
  - (2) if on any Interest Determination Date, no such rate is quoted on Reuters Screen ABSIRFIX01 Page (or such other replacement page as aforesaid) or Reuters Screen ABSIRFIX01 Page (or such other replacement page as aforesaid) is unavailable for any reason, each Calculation Agent will determine the Rate of Interest for such Interest Accrual Period as being the rate (or, if there is more than one rate which is published, the arithmetic mean of those rates (rounded up, if necessary, to the nearest 1/16%)) for a period equal to the duration of such Interest Accrual Period published by a recognised industry body where such rate is widely used (after taking into account the industry practice at that time), or by such other relevant authority as such Issuer may select and advise in writing to the Calculation Agent; and
  - (3) if on any Interest Determination Date such Calculation Agent is otherwise unable to determine the Rate of Interest under subparagraphs (1) and (2) above, the Rate of Interest shall be determined by such Calculation Agent to be the rate per annum equal to the arithmetic mean (rounded up, if necessary, to four decimal places) of the rates quoted by the Reference Banks or those of them (being at least two in number) to the Calculation Agent at or about 11.00 a.m. (Singapore time) on the first business day following such Interest Determination Date as being their cost (including the cost occasioned by or attributable to complying with reserves, liquidity, deposit or other requirements imposed on them by any relevant authority or authorities) of funding, for the relevant Interest Accrual Period, an amount equal to the aggregate principal amount of the relevant Floating Rate Notes for such Interest Accrual Period by whatever means they determine to be most appropriate or, if on such day one only or none of the Reference Banks provides the Calculation Agent with such quotation, the Rate of Interest for the relevant Interest Accrual Period shall be the rate per annum equal to the arithmetic mean (rounded up, if necessary, to four

decimal places) of the prime lending rates for Singapore dollars quoted by the Reference Banks at or about 11.00 a.m. (Singapore time) on such Interest Determination Date and such rate shall be notified to the Calculation Agent,

provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum Rate of Interest or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to that last preceding Interest Accrual Period); and

- (C) On the last day of each Interest Accrual Period, the Issuer will pay interest on each Floating Rate Note to which such Interest Accrual Period relates at the Rate of Interest for such Interest Accrual Period.
- (v) Rate of Interest for Index Linked Interest Notes: The Rate of Interest in respect of Index Linked Interest Notes which are Singapore Dollar Notes for each Interest Accrual Period shall be determined in the manner specified hereon and interest will accrue by reference to an Index or Formula as specified hereon.
- (d) **Zero Coupon Notes**: Where a Note the Interest Basis of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(b)(i)).
- (e) Dual Currency Notes: In the case of Dual Currency Notes, if the rate or amount of interest falls to be determined by reference to a Rate of Exchange or a method of calculating Rate of Exchange, the rate or amount of interest payable shall be determined in the manner specified hereon.
- (f) Partly Paid Notes: In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes), interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified hereon.
- (g) Accrual of Interest: Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (both before and after judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).
- (h) Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding:
  - (i) If any Margin is specified hereon (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with this Condition 5 by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to Condition 5(h)(ii).

- (ii) If any Maximum Rate of Interest or Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified hereon, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
- (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country of such currency.
- (i) Calculations: The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable to such Interest Accrual Period, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.
- Determination and Publication of Rates of Interest, Interest Amounts, Final (i) Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts and Instalment Amounts: The Calculation Agent shall, as soon as practicable on each Interest Determination Date, or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or Instalment Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or any Instalment Amount to be notified to the Trustee, the Issuer, each of the Paying Agents, the Noteholders and any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(b)(ii) or Condition 5(c)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made with the consent of the Trustee by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 10, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition 5 but no publication of the Rate of Interest or the Interest

Amount so calculated need be made. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall be final and binding upon all parties.

(k) **Definitions**: In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

# "Business Day" means:

- (i) in the case of Notes denominated in a currency other than Singapore dollars, euros or Renminbi, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London and the principal financial centre for such currency; and/or
- (ii) in the case of Notes denominated in euros, a day on which the TARGET system is operating (a "TARGET Business Day") and a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London and the principal financial centre for such currency; and/or
- (iii) in the case of Notes denominated in Renminbi, if cleared through the CMU Service, a day (other than a Saturday, Sunday or public holiday) on which commercial banks in Hong Kong are generally open for business and settlement of Renminbi payments in Hong Kong, if cleared through the CDP System, a day (other than a Saturday, Sunday or gazetted public holiday) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Singapore and Hong Kong and if cleared through Euroclear and Clearstream, Luxembourg, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London; and/or
- (iv) in the case of Singapore Dollar Notes, if cleared through the CDP System, a day (other than a Saturday, Sunday or gazetted public holiday) on which commercial banks settle payments to Singapore and if cleared through Euroclear and Clearstream, Luxembourg, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London; and/or
- (v) in the case of a currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres.

"CNY" and "Renminbi" means the lawful currency for the time being of the PRC.

"Day Count Fraction" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "Calculation Period"):

(i) if "Actual/Actual" or "Actual/Actual – ISDA" is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);

- (ii) if "Actual/365 (Fixed)" is specified hereon, the actual number of days in the Calculation Period divided by 365;
- (iii) if "**Actual/360**" is specified hereon, the actual number of days in the Calculation Period divided by 360;
- (iv) if "30/360", "360/360" or "Bond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

(v) if "30E/360" or "Eurobond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

where:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

- " $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30;
- (vi) if "30E/360 (ISDA)" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

where:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

- "Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;
- "Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- "M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;
- "M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and
- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30; and
- (vii) if "Actual/Actual-ICMA" is specified hereon,
  - (A) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and
  - (B) if the Calculation Period is longer than one Determination Period, the sum of:
    - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and
    - (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year,

where:

"Determination Period" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"Determination Date" means the date(s) specified as such hereon or, if none is so specified, the Interest Payment Date(s).

"euros" means the lawful currency of member states of the European Union that adopt the single currency introduced in accordance with the Treaty establishing the European Community, as amended from time to time.

"Euro-zone" means the region comprised of member states of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended.

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date.

## "Interest Amount" means:

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period.

"Interest Commencement Date" means the Issue Date or such other date as may be specified hereon.

"Interest Determination Date" means (x) in the case of Non-Singapore Dollar Notes, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling or Renminbi or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro nor Renminbi or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro; or (y) in the case of Singapore Dollar Notes, in respect of any Interest Accrual Period, that number of Business Days in Singapore prior to the first day of the Interest Accrual Period as specified hereon.

"Interest Period" means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Payment Date and each successive period beginning on and including an Interest Payment Date and ending on but excluding the next succeeding Interest Payment Date.

"Interest Period Date" means each Interest Payment Date unless otherwise specified hereon.

"ISDA Definitions" means the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc., unless otherwise specified hereon.

"PRC" means the People's Republic of China excluding Hong Kong, the Macau Special Administrative Region of the People's Republic of China and Taiwan.

"Rate of Interest" means the rate of interest payable from time to time in respect of this Note and that is either specified or calculated in accordance with the provisions hereon.

"Reference Banks" means (i) in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market; (ii) in the case of a determination of EURIBOR, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market; and (iii) in the case of a determination of the relevant Reference Rate, SIBOR or Swap Rate, the principal Singapore office of three major banks in the Singapore inter-bank market, in each case selected by the Issuer and notified in writing to the Calculation Agent or as specified hereon.

"Reference Rate" means the rate specified as such hereon.

"Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified hereon or such other page, section, caption, column or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate.

"Relevant Time" means 11.00 a.m. (Singapore time).

"Singapore dollars" and "S\$" means the lawful currency for the time being of the Republic of Singapore.

"Specified Currency" means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated.

"Sterling" and "£" means the lawful currency for the time being in the United Kingdom.

"TARGET System" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007 or any successor thereto.

"U.S. Dollars" means the lawful currency for the time being of the United States of America.

(I) Calculation Agents: The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them hereon and for so long as any Note is outstanding (as defined in the Trust Deed). Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under these Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. No Calculation Agent appointed in respect of the Notes may resign its duties without a successor having been appointed as aforesaid.

#### (m) Benchmark Discontinuation:

## (i) Independent Adviser

If a Benchmark Event occurs in relation to an Original Reference Rate when any Rate of Interest (or any component part thereof) remains to be determined by reference to such Original Reference Rate, the Issuer shall use its reasonable endeavours to appoint an Independent Adviser, as soon as reasonably practicable, to determine a Successor Rate, failing which an Alternative Rate (in accordance with Condition 5(m)(ii)) and, in either case, an Adjustment Spread and any Benchmark Amendments (in accordance with Condition 5(m)(iv)). In making such determine, the Independent Adviser appointed pursuant to this Condition 5(m) shall act in good faith and in a commercially reasonable manner as an expert. In the absence of bad faith or fraud, the Independent Adviser shall have no liability whatsoever to the Issuer, the Guarantor, the Trustee, the Principal Paying Agent, the Paying Agents, the Noteholders, the Receiptholders or the Couponholders for any determination made by it pursuant to this Condition 5(m).

If (A) the Issuer is unable to appoint an Independent Adviser; or (B) the Independent Adviser appointed by it fails to determine a Successor Rate or, failing which, an Alternative Rate in accordance with this Condition 5(m)(i) prior to the relevant Interest Determination Date, the Rate of Interest applicable to the next succeeding Interest Period shall be equal to the Rate of Interest last determined in relation to the Notes in respect of the immediately preceding Interest Period. If there has not been a first Interest Payment Date, the Rate of Interest shall be the initial Rate of Interest. Where a different Margin or Maximum Rate of Interest or Minimum Rate of Interest is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to the relevant Interest Period shall be substituted in place of the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to that last preceding Interest Period. For the avoidance of doubt, this paragraph shall apply to the relevant next succeeding Interest Period only and any subsequent Interest Periods are subject to the subsequent operation of, and to adjustment as provided in, the first paragraph of this Condition 5(m)(i).

## (ii) Successor Rate or Alternative Rate

If the Independent Adviser determines that:

- (A) there is a Successor Rate, then such Successor Rate and the applicable Adjustment Spread shall subsequently be used in place of the Original Reference Rate to determine the Rate of Interest (or the relevant component part thereof) for all future payments of interest on the Notes (subject to the operation of this Condition 5(m)); or
- (B) there is no Successor Rate but that there is an Alternative Rate, then such Alternative Rate and the applicable Adjustment Spread subsequently be used in place of the Original Reference Rate to determine the Rate of Interest (or the relevant component part thereof) for all future payments of interest on the Notes (subject to the operation of this Condition 5(m)).

## (iii) Adjustment Spread

The Adjustment Spread (or the formula or methodology for determining the Adjustment Spread) shall be applied to the Successor Rate or the Alternative Rate (as the case may be).

## (iv) Benchmark Adjustments

If any Successor Rate or Alternative Rate and, in either case, the applicable Adjustment Spread is determined in accordance with this Condition 5(m) and the Independent Adviser, determines (A) that amendments to these Conditions and/or the Trust Deed are necessary to ensure the proper operation of such Successor Rate or Alternative Rate and/or (in either case) the applicable Adjustment Spread (such amendments, the "Benchmark Amendments") and (B) the terms of the Benchmark Amendments, then the Issuer shall, subject to giving notice thereof in accordance with Condition 5(m)(v), without any requirement for the consent or approval of Noteholders, vary these Conditions and/or the Trust Deed to give effect to such Benchmark Amendments with effect from the date specified in such notice.

At the request of the Issuer, but subject to receipt by the Trustee of a certificate in English signed by an Authorised Signatory of the Issuer pursuant to Condition 5(m)(v), the Trustee shall (at the expense of the Issuer), without any requirement for the consent or approval of the Noteholders, be obliged to concur with the Issuer in effecting any Benchmark Amendments (including, *inter alia*, by the execution of a deed supplemental to or amending the Trust Deed), provided that the Trustee shall not be obliged so to concur if in the opinion of the Trustee doing so would impose more onerous obligations upon it or expose it to any additional duties, responsibilities or liabilities or reduce or amend the protective provisions afforded to the Trustee in these Conditions or the Trust Deed (including, for the avoidance of doubt, any supplemental trust deed) in any way.

In connection with any such variation in accordance with this Condition 5(m)(iv), the Issuer shall comply with the rules of any stock exchange on which the Notes are for the time being listed or admitted to trading.

## (v) Notices, etc.

Any Successor Rate, Alternative Rate, Adjustment Spread and the specific terms of any Benchmark Amendments, determined under this Condition 5(m) will be notified promptly by the Issuer to the Trustee, the Principal Paying Agent and, in accordance with Condition 16, the Noteholders. Such notice shall be irrevocable and shall specify the effective date of the Benchmark Amendments, if any.

No later than notifying the Trustee of the same, the Issuer shall deliver to the Trustee a certificate in English signed by an authorised officer of the Issuer:

- (A) confirming (1) that a Benchmark Event has occurred, (2) the Successor Rate or, as the case may be, the Alternative Rate, (3) the applicable Adjustment Spread and (4) the specific terms of any Benchmark Amendments (if any), in each case as determined in accordance with the provisions of this Condition 5(m); and
- (B) certifying that the Benchmark Amendments (if any) are necessary to ensure the proper operation of such Successor Rate or Alternative Rate and (in either case) the applicable Adjustment Spread.

The Trustee shall be entitled to rely conclusively on such certificate (without liability to any person) as sufficient evidence thereof and shall not be liable to the Issuer, the Guarantor, the Noteholders, the Couponholders or any other person for so doing. The Successor Rate or Alternative Rate and the Adjustment Spread and the Benchmark Amendments (if any) specified in such certificate will (in the absence of manifest error or bad faith in the determination of the Successor Rate or Alternative Rate and the Adjustment Spread and the Benchmark Amendments (if any) and without prejudice to the Trustee's ability to rely on such certificate as aforesaid) be binding on the Issuer, the Guarantor, the Trustee, the Principal Paying Agent and the Noteholders.

# (vi) Survival of Original Reference Rate

Without prejudice to the obligations of the Issuer under Conditions 5(m)(i), 5(m)(ii), 5(m)(iii) and 5(m)(iv), the Original Reference Rate and the fallback provisions provided for in Condition 5(m)(ii) will continue to apply unless and until a Benchmark Event has occurred.

## (vii) **Definitions**

As used in this Condition 5(m):

- "Adjustment Spread" means either (a) a spread (which may be positive, negative or zero) or (b) a formula or methodology for calculating a spread, in each case to the applied to the Successor Rate or the Alternative Rate (as the case may be) and is the spread, formula or methodology which:
- (i) in the case of a Successor Rate, is formally recommended in relation to the replacement of the Original Reference Rate with the Successor Rate by any Relevant Nominating Body, or (if no such recommendation has been made, or in the case of an Alternative Rate);

- (ii) the Independent Adviser determines, is customarily applied to the relevant Successor Rate or the Alternative Rate (as the case may be) in international debt capital markets transactions to produce an industry-accepted replacement rate for the Original Reference Rate, or (if the Independent Adviser determines that no such spread is customarily applied); or
- (iii) the Independent Adviser determines is recognised or acknowledged as being the industry standard for over-the-counter derivative transactions which reference the Original Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Rate (as the case may be).

"Alternative Rate" means an alternative benchmark or screen rate which the Independent Adviser determines in accordance with Condition 5(m)(ii) is customarily applied in international debt capital markets transactions for the purposes of determining rates of interest (or the relevant component part thereof) for the same interest period and in the same Specified Currency as the Notes.

"Benchmark Amendments" has the meaning given to it in Condition 5(m)(iv).

#### "Benchmark Event" means:

- (i) the Original Reference Rate ceasing to be published for a period of at least five business days or ceasing to exist; or
- (ii) a public statement by the administrator of the Original Reference Rate that it has ceased or that it will cease publishing the Original Reference Rate permanently or indefinitely (in circumstances where no successor administrator has been appointed that will continue publication of the Original Reference Rate); or
- (iii) a public statement by the supervisor of the administrator of the Original Reference Rate that the Original Reference Rate has been or will be permanently or indefinitely discontinued; or
- (iv) a public statement by the supervisor of the administrator of the Original Reference Rate as a consequence of which the Original Reference Rate will be prohibited from being used either generally, or in respect of the Notes; or
- (v) it has become unlawful for the Principal Paying Agent, the Issuer or any other party to calculate any payments due to be made to any Noteholder using the Original Reference Rate.

"Independent Adviser" means an independent financial institution of international repute or an independent financial adviser with appropriate expertise appointed by the Issuer under Condition 5(m)(i).

"Original Reference Rate" means the originally-specified benchmark or screen rate (as applicable) used to determine the Rate of Interest (or any component part thereof) on the Notes.

"Relevant Nominating Body" means, in respect of a benchmark or screen rate (as applicable):

- the central bank for the currency to which the benchmark or screen rate (as applicable) relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable); or
- (ii) any working group or committee sponsored by, chaired or co-chaired by or constituted at the request of (a) the central bank for the currency to which the benchmark or screen rate (as applicable) relates, (b) any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable), (c) a group of the aforementioned central banks or other supervisory authorities or (d) the Financial Stability Board or any part thereof.

"Successor Rate" means a successor to or replacement of the Original Reference Rate which is formally recommended by any Relevant Nominating Body.

# 6 Redemption, Purchase and Options

# (a) Redemption by Instalments and Final Redemption:

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 6, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the related Instalment Amount specified hereon. The outstanding nominal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the nominal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- (ii) Unless previously redeemed, purchased and cancelled as provided in this Condition 6, each Note shall be finally redeemed on the Maturity Date specified hereon at its Final Redemption Amount (which, unless otherwise provided, is its nominal amount) or, in the case of a Note falling within Condition 6(a)(i), its final Instalment Amount.

# (b) Early Redemption:

# (i) Zero Coupon Notes:

- (A) The Early Redemption Amount payable in respect of any Zero Coupon Note, the Early Redemption Amount of which is not linked to an index and/or a formula, upon redemption of such Note pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified hereon.
- (B) Subject to the provisions of Condition 6(b)(i)(C), the Amortised Face Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon,

shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.

- (C) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in Condition 6(b)(i)(B), except that Condition 6(b)(i)(B) shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this Condition 6(b)(i)(C) shall continue to be made (both before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(d). Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.
- (ii) Other Notes: The Early Redemption Amount payable in respect of any Note (other than Notes described in Condition 6(b)(i)), upon redemption of such Note pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10, shall be the Final Redemption Amount unless otherwise specified hereon.
- (c) **Redemption for Taxation Reasons**: The Notes may be redeemed at the option of the Issuer in whole, but not in part, on any Interest Payment Date (if this Note is either a Floating Rate Note or an Index Linked Note) or at any time (if this Note is neither a Floating Rate Note nor an Index Linked Note), on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their Early Redemption Amount (as described in Condition 6(b)) (together with interest accrued to but excluding the date fixed for redemption but unpaid), if:
  - (i) the Issuer (or if the Guarantee was called, the Guarantor) satisfies the Trustee immediately before the giving of such notice that it has or will become obliged to pay additional amounts as described under Condition 8 as a result of any change in, or amendment to, the laws (or regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or, in each case, any authority thereof or therein having power to tax (or any taxing authority of any taxing jurisdiction to which the Issuer or the Guarantor, as the case may be, is or has become subject), or any change in the application or official interpretation of such laws, regulations, rulings or other administrative pronouncements, including (without limitation) where the Notes do or will not qualify or cease to qualify as "qualifying debt securities" for the purposes of the Income Tax Act, Chapter 134 of Singapore, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes; and
  - (ii) such obligation cannot be avoided by the Issuer (or the Guarantor, as the case may be) taking reasonable measures available to it,

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer (or the Guarantor, as the case may be) would be obliged to pay such additional amounts were a payment in respect of the Notes (or Guarantee, as the case may be) then due. Prior to the publication of any notice of redemption pursuant to this Condition 6(c), the Issuer shall deliver to the Trustee a

certificate in English signed by two Authorised Signatories of the Issuer stating that the obligation referred to in (i) above of this Condition 6(c) cannot be avoided by the Issuer (or the Guarantor, as the case may be) taking reasonable measures available to it. The Trustee shall be entitled, without further enquiry and without liability to any Noteholder, any Couponholder or any other person, to accept such certificate as sufficient evidence of the satisfaction of the conditions precedent set out in (i) and (ii) above of this Condition 6(c), in which event it shall be conclusive and binding on the Noteholders and Couponholders.

(d) Redemption at the Option of the Issuer: If Call Option is specified hereon, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) redeem all or, if so provided, some of the Notes on any Optional Redemption Date. Any such redemption of Notes shall be at their Optional Redemption Amount together with interest accrued to but excluding the date fixed for redemption but unpaid. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified hereon and no greater than the Maximum Redemption Amount to be redeemed specified hereon.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition 6(d).

In the case of a partial redemption, the notice to Noteholders shall also contain the certificate numbers of the Bearer Notes, or in the case of Registered Notes shall specify the nominal amount of Registered Notes drawn and the holder(s) of such Registered Notes, to be redeemed, which shall have been drawn in such place and in such manner as determined by the Issuer and notified in writing to the Trustee, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

(e) Redemption at the Option of Noteholders: If Put Option is specified hereon, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified hereon) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount together with interest accrued to but excluding the date fixed for redemption but unpaid.

To exercise such option the holder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent or (in the case of Registered Notes) the Certificate representing such Note(s) with the Registrar or any other Transfer Agent at its specified office, together with a duly completed option exercise notice (an "Exercise Notice") in the form obtainable from any Paying Agent, the Registrar or any other Transfer Agent (as applicable) within the notice period. No Note or Certificate so deposited and option exercised may be withdrawn (except as provided in the Agency Agreement) without the prior consent of the Issuer.

(f) Redemption in the case of Minimal Outstanding Amount: If Minimal Outstanding Amount Redemption Option is specified hereon, the Issuer may, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, redeem the Notes, in whole, but not in part, at their principal amount (together with interest accrued to but excluding the date fixed for redemption but unpaid) if, immediately before giving such notice, the aggregate principal amount of the Notes outstanding is less than 10% of the aggregate

principal amount originally issued. All Notes shall be redeemed on the date specified in such notice in accordance with this Condition 6(f).

- (g) **Partly Paid Notes**: Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition 6(g) and the provisions specified hereon.
- (h) Purchases: Each of the Issuer, the Guarantor and their respective Subsidiaries may at any time purchase Notes (provided that all unmatured Receipts and Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price.
- (i) Cancellation: All Notes purchased by or on behalf of the Issuer, the Guarantor or any of their respective Subsidiaries may be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Note together with all unmatured Receipts and Coupons and all unexchanged Talons to the Issuing and Paying Agent and, in the case of Registered Notes, by surrendering the Certificate representing such Notes to the Registrar and, in each case, if so surrendered, the same shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer and the Guarantor in respect of any such Notes shall be discharged.

# 7 Payments and Talons

- (a) **Bearer Notes**: Payments of principal and interest in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its relevant Note), Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 7(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 7(f)(ii)), as the case may be:
  - (i) in the case of a currency other than Renminbi, by transfer to an account denominated in such currency with a Bank; and
  - (ii) in the case of Renminbi, by transfer to a relevant account maintained by or on behalf of the Noteholder with a bank in Hong Kong. If a holder does not maintain a relevant account in respect of a payment to be made under the Notes, the Issuer reserves the right, in its sole discretion and upon such terms as it may determine, to make arrangements to pay such amount to that holder by another means, provided that the Issuer shall not have any obligation to make any such arrangements.

For the purpose of this Condition 7(a):

"relevant account" means the Renminbi account maintained by or on behalf of the Noteholder with:

- (i) in the case of Notes cleared through the CMU Service; a bank in Hong Kong; or
- (ii) in the case of Notes cleared through the CDP System, a bank in Singapore or Hong Kong.

In this Condition 7(a) and in Condition 7(b), "**Bank**" means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to the TARGET System.

## (b) Registered Notes:

- (i) Payments of principal (which for the purposes of this Condition 7(b) shall include final Instalment Amounts but not other Instalment Amounts) in respect of Registered Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in Condition 7(b)(ii).
- (ii) Interest (which for the purpose of this Condition 7(b) shall include all Instalment Amounts other than final Instalment Amounts) on Registered Notes shall be paid to the person shown on the Register at the close of business (i) on the fifteenth day before the due date for payment thereof or (ii) in the case of Notes denominated in Renminbi, on the fifth day before the due date for payment thereof (the "Record Date"). Payments of interest on each Registered Note shall be made:
  - (A) in the case of a currency other than Renminbi, in the relevant currency by transfer to an account in the relevant currency maintained by the payee with a Bank; and
  - (B) in the case of Renminbi, by transfer to the registered account of the Noteholder. If a holder does not maintain a registered account in respect of a payment to be made under the Notes, the Issuer reserves the right, in its sole discretion and upon such terms as it may determine, to make arrangements to pay such amount to that holder by another means, provided that the Issuer shall not have any obligation to make any such arrangements.

For the purposes of this Condition 7(b):

"registered account" means the Renminbi account maintained by or on behalf of the Noteholder with:

- (i) in the case of Notes cleared through the CMU Service; a bank in Hong Kong; or
- (ii) in the case of Notes cleared through the CDP System, a bank in Singapore or Hong Kong,

details of which appear on the Register at the close of business on the fifth business day before the due date for payment.

(c) Payments in the United States: Notwithstanding the foregoing, if any Bearer Notes are denominated in U.S. Dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

- (d) Payments subject to Fiscal Laws: Save as provided in Condition 8, all payments will be subject in all cases to any applicable fiscal or other laws, regulations and directives in the place of payment or other laws to which the Issuer or the Guarantor agrees to be subject and the Issuer or the Guarantor will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations, directives or agreements. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) Appointment of Agents: The Issuing and Paying Agent, the CMU Lodging and Paying Agent, the CDP Issuing and Paying Agent, the Paying Agents, the Registrars, the Transfer Agents and the Calculation Agent initially appointed by the Issuer and the Guarantor and their respective specified offices are listed below. The Issuing and Paying Agent, the CMU Lodging and Paying Agent, the CDP Issuing and Paying Agent, the Paying Agents, the Registrars, the Transfer Agents and the Calculation Agent act solely as agents of the Issuer and the Guarantor and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer and the Guarantor reserve the right at any time with the approval of the Trustee to vary or terminate the appointment of the Issuing and Paying Agent, any other Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, provided that the Issuer shall at all times maintain (i) an Issuing and Paying Agent, (ii) a Registrar in relation to Registered Notes, (iii) a Transfer Agent in relation to Registered Notes, (iv) a CMU Lodging and Paying Agent in relation to Notes accepted for clearance through the CMU Service, (v) a CDP Issuing and Paying Agent in relation to Notes cleared through the CDP System, (vi) one or more Calculation Agent(s) where the Conditions so require and (vii) such other agents as may be required by any other stock exchange on which the Notes may be listed.

In addition, the Issuer and the Guarantor shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in U.S. Dollars in the circumstances described in Condition 7(c).

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

# (f) Unmatured Coupons and Receipts and unexchanged Talons:

- (i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Notes (other than Dual Currency Notes or Index Linked Notes), such Notes should be surrendered for payment together with all unmatured Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 9).
- (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Note, Dual Currency Note or Index Linked Note, unmatured Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.

- (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Upon the due date for redemption of any Bearer Note that is redeemable in instalments, all Receipts relating to such Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.
- (v) Where any Bearer Note that provides that the relative unmatured Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmatured Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer or the Issuing and Paying Agent may require.
- (vi) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note or Certificate representing it, as the case may be.
- (g) **Talons**: On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Issuing and Paying Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 9).
- (h) Non-Business Days: If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this Condition 7(h), "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "Financial Centres" hereon and:
  - (i) (in the case of a payment in a currency other than euro and Renminbi) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
  - (ii) (in the case of a payment in euro) which is a TARGET Business Day; or
  - (iii) (in the case of Renminbi cleared through the CMU Service) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Hong Kong; or
  - (iv) (in the case of Renminbi cleared through the CDP System) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Singapore and Hong Kong.

(i) Renminbi fallback: Notwithstanding any other provision in these Conditions, if by reason of Inconvertibility, Non-transferability or Illiquidity, neither the Issuer nor the Guarantor, in their sole discretion, is able to satisfy payments of principal or interest in respect of Notes when due in Renminbi (in the case of Notes cleared through the CMU Service) in Hong Kong, or (in the case of Notes cleared through the CDP System) in Singapore, the Issuer or the Guarantor as the case may be, on giving not less than 10 nor more than 30 days' irrevocable notice to the Noteholders and the Paying Agent prior to the due date for the relevant payment, settle any such payment (in the case of Notes cleared through the CMU Service) in U.S. Dollars, or (in the case of Notes cleared through the CMU Service), the U.S. Dollar Equivalent or, (in the case of Notes cleared through the CMU Service), the U.S. Dollar Equivalent or any such Renminbi denominated amount.

In such event, payment of the U.S. Dollar Equivalent or the Singapore Dollar Equivalent (as applicable) of the relevant amounts due under the Notes shall be made by:

- (i) in the case of Notes cleared through the CMU Service, in U.S. Dollars by transfer to a U.S. Dollar denominated account with a bank in New York City; or
- (ii) in the case of Notes cleared through the CDP System, transfer to a Singapore dollar denominated account maintained by the payee with a bank in Singapore.

In this Condition 7(i):

"Determination Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange):

- (i) in the case of Notes cleared through the CMU Service, in Hong Kong, in Singapore and in New York City; or
- (ii) in the case of Notes cleared through the CDP System, in Singapore;

# "Determination Date" means the day which:

- in the case of Notes cleared through the CMU Service, is two Determination Business Days before the due date of the relevant amount under these Conditions; or
- (ii) in the case of Notes cleared through the CDP System, is seven Determination Business Days before the due date of the relevant amount under these Conditions;

# "Governmental Authority" means:

- (i) in the case of Notes cleared through the CMU Service, any de facto or de jure government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) of Hong Kong; or
- iii) in the case of Notes cleared through the CDP System, the Monetary Authority of Singapore or any other governmental authority or any other entity (private or public) charged with the regulation of the financial markets of Singapore;

# "Illiquidity" means:

- (i) in the case of Notes cleared through the CMU Service, the general Renminbi exchange market in Hong Kong becomes illiquid as a result of which the Issuer or the Guarantor cannot obtain sufficient Renminbi in order to satisfy its obligation to pay interest or principal in respect of the Notes as determined by the Issuer or the Guarantor in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers; or
- (ii) in the case of Notes cleared through the CDP System, the general Renminbi exchange market in Singapore becomes illiquid as a result of which the Issuer cannot obtain sufficient Renminbi in order to satisfy its obligation to pay interest or principal in respect of the Notes as determined by the Issuer in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers selected by the Issuer;

"Inconvertibility" means the occurrence of any event that makes it impossible (where it had previously been possible) for the Issuer or the Guarantor to convert any amount due in respect of the Notes in the general Renminbi exchange market in, in the case of Notes cleared through the CMU Service, Hong Kong, or, in the case of Notes cleared through the CDP System, Singapore, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation);

"Non-transferability" means the occurrence of any event that makes it impossible for the Issuer or the Guarantor to transfer Renminbi between accounts:

- (i) in the case of Notes cleared through the CMU Service, inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation) in Hong Kong and in New York City; or
- (ii) in the case of Notes cleared through the CDP System, inside Singapore or from an account inside Singapore to an account outside Singapore and outside the PRC or from an account outside Singapore and outside the PRC to an account inside Singapore, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation);

"Renminbi Dealer" means an independent foreign exchange dealer of international repute active in the Renminbi exchange market in:

- (i) in the case of Notes cleared through the CMU Service, Hong Kong; and
- (ii) in the case of Notes cleared through the CDP System, in Singapore;

"Singapore Dollar Equivalent" means the Renminbi amount converted into Singapore dollars using the relevant Spot Rate for the relevant Determination Date;

# "Spot Rate" means:

(i) in the case of Notes cleared through the CMU Service, the spot CNY/U.S. Dollar exchange rate for the purchase of U.S. Dollars with Renminbi in the over-thecounter Renminbi exchange market in Hong Kong for settlement in two Determination Business Days, as determined by the Calculation Agent at or around 11.00 a.m. (Hong Kong time) on the Determination Date, on a deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADNDF.

If such rate is not available, the Calculation Agent will determine the Spot Rate at or around 11.00 a.m. (Hong Kong time) on the Determination Date as the most recently available CNY/U.S. Dollar official fixing rate for settlement in two Determination Business Days reported by The State Administration of Foreign Exchange of the PRC, which is reported on Reuters Screen Page CNY=SAEC. Reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate; or

(ii) in the case of Notes cleared through the CDP System, for a Determination Date, means the spot Renminbi/Singapore dollar exchange rate as determined by the Issuer at or around 11.00 a.m. (Singapore time) on such date in good faith and in a reasonable commercial manner, and if a spot rate is not readily available, the Issuer may determine the rate taking into consideration all available information which the Issuer deems relevant, including pricing information obtained from the Renminbi non-deliverable exchange market in Singapore or elsewhere and the PRC domestic foreign exchange market in Singapore.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 7(i) by the Calculation Agent, will (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Guarantor, the Agents and all Noteholders; and

**"U.S. Dollar Equivalent"** means the Renminbi amount converted into U.S. Dollars using the relevant Spot Rate for the relevant Determination Date.

## 8 Taxation

All payments of principal and interest by or on behalf of the Issuer or the Guarantor in respect of the Notes, the Receipts and the Coupons or under the Guarantee shall be made free and clear of, and without withholding or deduction for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law. In that event, in relation to Singapore Dollar Notes, the Issuer or, as the case may be, the Guarantor will not be obliged to pay any additional amounts in respect of any such withholding or deduction from payments in respect of such Singapore Dollar Notes for, or on account of, any such taxes or duties, and in relation to Non-Singapore Dollar Notes, the Issuer or, as the case may be, the Guarantor shall pay such additional amounts as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon:

- (a) Other connection: to, or to a third party on behalf of, a holder who is (i) treated as a resident of Singapore or as having a permanent establishment in Singapore for tax purposes or (ii) liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection with Singapore other than the mere holding of the Note, Receipt or Coupon; or
- (b) **Presentation more than 30 days after the Relevant Date**: presented (or in respect of which the Certificate representing it is presented) for payment more than 30 days after the Relevant Date except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth day.

As used in these Conditions, "Relevant Date" in respect of any Note, Receipt or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note (or relative Certificate), Receipt or Coupon being made in accordance with these Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to:

- (i) "principal" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it;
- (ii) "interest" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it; and
- (iii) "principal" and/or "interest" shall be deemed to include any additional amounts that may be payable under this Condition 8 or any undertaking given in addition to or in substitution for it under the Trust Deed.

# 9 Prescription

Claims against the Issuer and/or the Guarantor for payment in respect of the Notes, Receipts and Coupons (which, for this purpose, shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or 5 years (in the case of interest) from the appropriate Relevant Date in respect of them.

## 10 Events of Default

If any of the following events (each an "Event of Default") occurs and is continuing, the Trustee at its discretion may, and if so requested in writing by holders of at least 25% in principal amount of the Notes then outstanding or if so directed by an Extraordinary Resolution shall (subject in each case to first being indemnified and/or secured and/or prefunded to its satisfaction), give written notice to the Issuer that the Notes are, and they shall immediately become, due and payable at their principal amount together (if applicable) with accrued interest:

- (a) a default in the payment of any principal due in respect of the Notes is subsisting for a period of more than seven days; or
- (b) a default is subsisting for a period of 14 days or more in the payment of any interest due in respect of the Notes; or

- (c) the Issuer or the Guarantor does not perform or comply with one or more of its other obligations in the Notes or the Trust Deed which default is incapable of remedy or, if capable of remedy and is not remedied within 30 days after written notice of such default shall have been given to the Issuer or the Guarantor by the Trustee; or
- (d) the Issuer, the Guarantor or any Principal Subsidiary is (or is deemed by law or a court to be) insolvent or bankrupt or unable to pay its debts, stops payment of all or a material part of its debts (other than those contested in good faith and by appropriate proceedings), proposes or makes any agreement for the deferral, rescheduling or other readjustment of all of its debts (or of any material part which it will or might otherwise be unable to pay when due), proposes or makes a general assignment or an arrangement or composition with or for the benefit of the relevant creditors in respect of all or any material part of such debts or a moratorium is agreed or declared in respect of or affecting all or any material part of the debts of the Issuer, the Guarantor or any Principal Subsidiary; or
- (e) (i) any other present or future indebtedness of the Issuer, the Guarantor or any Principal Subsidiary for or in respect of moneys borrowed or raised becomes due and payable prior to its stated maturity by reason of any actual or potential default, event of default or the like (howsoever described), (ii) any such indebtedness is not paid when due or, as the case may be, within any applicable grace period, or (iii) the Issuer, the Guarantor or any Principal Subsidiary fails to pay when due any amount payable by it under any present or future guarantee for, or indemnity in respect of, any moneys borrowed or raised, provided that the aggregate amount of the relevant indebtedness, guarantees and indemnities in respect of which one or more of the events mentioned above in this Condition 9(e) have occurred equals or exceeds S\$100,000,000 or its equivalent (on the basis of the middle spot rate for the relevant currency against the Singapore dollar as quoted by any leading bank selected by the Issuer (and notified in writing to the Trustee) on the day on which such indebtedness becomes due and payable or is not paid or any such amount becomes due and payable or is not paid under any such guarantees or indemnity); or
- (f) a distress, attachment, execution or other legal process is levied, enforced or sued on or against any material part of the property, assets or revenues of the Issuer, the Guarantor or any Principal Subsidiary and is not discharged or stayed within 30 days; or
- (g) an order is made or an effective resolution passed for the winding-up or dissolution, judicial management or administration of the Issuer, the Guarantor or any Principal Subsidiary, or the Issuer, the Guarantor or any Principal Subsidiary ceases or threatens to cease to carry on all or substantially all of its business or operations, except for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation (i) on terms approved by an Extraordinary Resolution of the Noteholders or (ii) in the case of a Principal Subsidiary, whereby the undertaking and assets of such Principal Subsidiary are transferred to or otherwise vested in the Guarantor or any of its Subsidiaries; or
- (h) an encumbrancer takes possession or an administrative or other receiver or an administrator is appointed of the whole or any substantial part of the property, assets or revenues of the Issuer, the Guarantor or any Principal Subsidiary (as the case may be) and is not discharged within 30 days; or
- (i) it is or will become unlawful for the Issuer or the Guarantor to perform or comply with any one or more of their respective obligations under any of the Notes or the Trust Deed or any consent or approval required to make the Issuer's or the Guarantor's obligations under the Notes or the Trust Deed legally binding and enforceable is not obtained, or

any action, condition or thing (including the obtaining or effecting of any necessary consent, approval, authorisation, exemption, filing, licence, order, recording or registration) at any time required to be taken, fulfilled or done in order to ensure that those obligations are legally binding and enforceable and to make the Notes and the Trust Deed admissible in evidence in the courts of Singapore is not taken, fulfilled or done; or

- (j) the Guarantee is not (or is claimed by the Guarantor not to be) in full force and effect; or
- (k) the Issuer ceases to be a Subsidiary owned, directly or indirectly, by the Guarantor; or
- (I) any event occurs which under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in any of Conditions 10(a) to 10(k) (both inclusive).

# "Principal Subsidiary" means:

- (a) any Subsidiary of the Guarantor whose total gross assets or (in the case of a Subsidiary which itself has subsidiaries) total consolidated gross assets, as shown by its latest audited balance sheet, are at least 20% of the amount which equals the amount included in the total consolidated gross assets of the Group as shown by the latest audited consolidated balance sheet of the Group, provided that:
  - (i) in the case of a corporation or other business entity becoming a Subsidiary after the end of the financial period to which the latest audited consolidated accounts of the Group relate, the reference to the then latest consolidated accounts of the Group for the purposes of the calculation above shall be deemed to be a reference to the then latest audited consolidated accounts of the Group compared against the total gross assets of such new Subsidiary;
  - (ii) if, at any relevant time in relation to the Guarantor or any Subsidiary which itself has Subsidiaries, no consolidated accounts are prepared and audited, total gross assets of the Guarantor and/or any such Subsidiary shall be determined on the basis of pro forma consolidated accounts prepared for this purpose by the Guarantor;
  - (iii) if, at any relevant time in relation to any Subsidiary, no accounts are audited, its total gross assets (consolidated, if appropriate) shall be determined on the basis of pro forma accounts (consolidated, if appropriate) of the relevant Subsidiary, prepared for this purpose by the Guarantor; and
  - (iv) if the accounts of any subsidiary (not being a Subsidiary referred to in proviso (i) of this definition) are not consolidated with those of the Guarantor, then the determination of whether or not such subsidiary is a Principal Subsidiary shall be based on a pro forma consolidation of its accounts (consolidated, if appropriate) with the consolidated accounts (determined on the basis of the foregoing) of the Guarantor, prepared for this purpose by the Guarantor; or
- (b) any Subsidiary of the Guarantor to which is transferred the whole or substantially the whole of the assets of a Subsidiary which immediately prior to such transfer was a Principal Subsidiary will be deemed to be a Principal Subsidiary, provided that the Principal Subsidiary which so transfers its assets shall forthwith upon such transfer cease to be a Principal Subsidiary and the Subsidiary to which the assets are so transferred shall become a Principal Subsidiary at the date on which the first accounts (consolidated, if appropriate) of the Guarantor (whether audited or unaudited) prepared

as of a date later than such transfer are issued unless such Subsidiary would continue to be a Principal Subsidiary on the basis of such accounts.

For the purposes of these Conditions, the definition of "**Principal Subsidiary**" shall not include any Subsidiary which is listed on any stock exchange.

A certificate in English signed by two Authorised Signatories of the Guarantor listing those Subsidiaries of the Guarantor that as at the last day of the financial year of the Guarantor or as at the date specified in such certificate were Principal Subsidiaries shall, in the absence of manifest error, be conclusive.

# 11 Meetings of Noteholders, Modification, Waiver and Substitution

- (a) Meetings of Noteholders: The Trust Deed contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including without limitation the sanctioning by Extraordinary Resolution (as defined in the Trust Deed) of a modification of any of these Conditions or any provisions of the Trust Deed. Such a meeting may be convened by the Issuer, the Guarantor or the Trustee and shall be convened by the Trustee if requested in writing by Noteholders holding not less than 10% in principal amount of the Notes for the time being outstanding and subject to the Trustee being indemnified and/or secured and/or pre-funded to its satisfaction against all costs and expenses. The quorum for any meeting convened to consider an Extraordinary Resolution shall be two or more persons holding or representing more than 50% in principal amount of the Notes for the time being outstanding, or at any adjourned meeting two or more persons being or representing Noteholders whatever the principal amount of the Notes held or represented, unless the business of such meeting includes consideration of proposals, inter alia:
  - (i) to amend the dates of maturity or redemption of the Notes, any Instalment Date or any date for payment of interest or Interest Amounts on the Notes;
  - (ii) to reduce or cancel the principal amount of, or any Instalment Amount of, or any premium payable on redemption of, the Notes;
  - (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes;
  - (iv) if a Minimum Rate of Interest and/or a Maximum Rate of Interest, Instalment Amount or Redemption Amount is shown hereon, to reduce any such Minimum Rate of Interest and/or Maximum Rate of Interest;
  - (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount or the Optional Redemption Amount, including the method of calculating the Amortised Face Amount;
  - (vi) to vary the currency or currencies of payment or denomination of the Notes;
  - (vii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass the Extraordinary Resolution; or
  - (viii) to modify or cancel the Guarantee,

in which case the necessary quorum shall be two or more persons holding or representing not less than 75%, or at any adjourned meeting not less than 25% in principal amount of the Notes for the time being outstanding. Any Extraordinary

Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Trust Deed provides that a resolution in writing signed by or on behalf of the holders of not less than 75% in principal amount of the Notes outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

These Conditions may be amended, modified or varied in relation to any Series of Notes by the terms of the relevant Pricing Supplement in relation to such Series.

- (b) **Modification and Waiver of the Trust Deed**: The Trustee may agree, without the consent of the Noteholders or Couponholders to:
  - (i) any modification of any of the provisions of the Trust Deed, the Agency Agreement and/or these Conditions that is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of applicable law or as required by Euroclear and/or Clearstream, Luxembourg and/or CMU and/or CDP; and
  - (ii) any other modification (except as mentioned in the Trust Deed), and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Trust Deed that is in the opinion of the Trustee not materially prejudicial to the interests of the Noteholders.

Any such modification, authorisation or waiver shall be binding on the Noteholders and the Couponholders and, unless the Trustee otherwise agrees, such modification, authorisation or waiver shall be notified by the Issuer to the Noteholders as soon as practicable.

- (c) **Substitution**: The Trust Deed contains provisions permitting (but not obliging) the Trustee to agree, subject to such amendment of the Trust Deed and such other conditions as the Trustee may require, but without the consent of the Noteholders or the Couponholders, to the substitution of the Issuer's successor in business or any Subsidiary of the Issuer or its successor in business or the substitution of the Guarantor's successor in business or any Subsidiary of the Guarantor or its successor in business in place of the Issuer or the Guarantor, as the case may be, or of any previous substituted company, as principal debtor or guarantor, as the case may be, under the Trust Deed and the Notes. In the case of such a substitution the Trustee may agree, without the consent of the Noteholders or the Couponholders, to a change of the law governing the Notes, the Receipts, the Coupons, the Talons and/or the Trust Deed provided that such change would not in the opinion of the Trustee be materially prejudicial to the interests of the Noteholders.
- (d) Entitlement of the Trustee: In connection with the exercise of its functions, rights, powers and discretions (including but not limited to those referred to in this Condition 11), the Trustee shall have regard to the interests of the Noteholders as a class and shall not have regard to the consequences of such exercise for individual Noteholders or Couponholders and the Trustee, acting for and on behalf of the Noteholders, shall not be entitled to require, nor shall any Noteholder or Couponholder be entitled to claim, from the Issuer or the Guarantor or the Trustee any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders or Couponholders.

#### 12 Enforcement

At any time after the Notes become immediately due and payable, the Trustee may, at its discretion and without further notice, take such steps and/or actions and/or institute such proceedings against the Issuer and/or the Guarantor (as the case may be) as it may think fit to enforce repayment thereof together with premium (if any) and accrued interest and any other moneys payable pursuant to the Trust Deed and the obligations of the Guarantor under the Trust Deed, but it need not take any such steps, actions and/or proceedings unless (a) it shall have been so directed by an Extraordinary Resolution or so requested in writing by Noteholders holding at least 25% in principal amount of the Notes outstanding, and (b) it shall have first been indemnified and/or secured and/or prefunded to its satisfaction. No Noteholder or Couponholder may proceed directly against the Issuer or the Guarantor unless the Trustee, having become bound so to proceed, fails to do so within a reasonable time and such failure is continuing.

#### 13 Indemnification of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility. The Trustee is entitled to enter into business transactions with the Issuer, the Guarantor, any Subsidiary of the Issuer or the Guarantor and any entity related (directly or indirectly) to the Issuer or the Guarantor without accounting for any profit.

The Trustee may rely without liability to Noteholders, Couponholders or any other person on any report, confirmation or certificate from or any advice or opinion of any accountants, financial advisers, financial institution or any other expert, whether or not addressed to it and whether their liability in relation thereto is limited (by its terms or by any engagement letter relating thereto entered into by the Trustee or any other person or in any other manner) by reference to a monetary cap, methodology or otherwise. The Trustee may accept and shall be entitled to rely on any such report, confirmation or certificate, advice or opinion, in which event such report, confirmation, certificate, advice or opinion shall be binding on the Issuer, the Guarantor, the Noteholders and the Couponholders.

# 14 Replacement of Notes, Certificates, Receipts, Coupons and Talons

If a Note, Certificate, Receipt, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Issuing and Paying Agent (in the case of Bearer Notes, Receipts, Coupons or Talons) and of the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may include, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Certificate, Receipt, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Certificates, Receipts, Coupons or further Coupons) and otherwise as the Issuer, the Guarantor, the Issuing and Paying Agent and/or the Registrar may require. Mutilated or defaced Notes, Certificates, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

#### 15 Further Issues

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further securities either having the same terms and conditions as the Notes in all respects (or in all respects except for the first payment of interest on them) and so that such further issue shall be consolidated and form a single series with the outstanding

securities of any series (including the Notes) or upon such terms as the Issuer may determine at the time of their issue. References in these Conditions to the Notes include (unless the context requires otherwise) any other securities issued pursuant to this Condition 15 and forming a single series with the Notes. Any further securities consolidated and forming a single series with the outstanding securities of any series (including the Notes) constituted by the Trust Deed or any deed supplemental to it shall, and any other securities may (with the consent of the Trustee), be constituted by the Trust Deed. The Trust Deed contains provisions for convening a single meeting of the Noteholders and the holders of securities of other series where the Trustee so decides.

#### 16 Notices

Notices to the holders of Registered Notes shall be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in Singapore (which is expected to be *The Business Times* or, if any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Singapore), or so long as the Notes are listed on the SGX-ST, published on the website of the SGX-ST (www.sgx.com). Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 16.

So long as the Notes are represented by a Global Note or a Global Certificate and such Global Note or Global Certificate is held in its entirety on behalf of Euroclear, Clearstream, Luxembourg and/or the CMU Service and/or CDP, there may be substituted for such publication in such newspapers (i) the delivery of the relevant notice to Euroclear, Clearstream, Luxembourg and/or the CMU Service and/or (subject to the agreement of CDP) CDP for communication by it to the Noteholders or (ii) in the case of CDP, the recorded delivery of the relevant notice to the persons shown in the latest record received from CDP as holding interests in such Global Note or Global Certificate, except that if the Notes are listed on any stock exchange and the rules of such stock exchange so require, notice will in any event be published in accordance with the preceding paragraphs. Any such notice shall be deemed to have been given to the Noteholders on the day on which the said notice was given to, as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or the date of despatch of such notice to the persons shows in the records maintained by CDP.

Notices to be given by any Noteholder pursuant hereto (including to the Issuer) shall be in writing and given by lodging the same, together with the relative Note or Notes, with the Issuing and Paying Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) or such other Agent as may be specified in these Conditions. Whilst the Notes are represented by a Global Note or a Global Certificate, such notice may be given by any Noteholder to the Issuing and Paying Agent or, as the case may be, the Registrar or, as the case may be, such other Agent through, as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or CDP in such manner as the Issuing and Paying Agent or, as the case may be, the Registrar or, as the case may be, such other Agent and as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or CDP may approve for this purpose.

Notwithstanding the other provisions of this Condition, in any case where the identities and addresses of all the Noteholders are known to the Issuer, notices to such holders may be given individually by recorded delivery mail to such addresses and will be deemed to have been given when received at such addresses.

#### 17 Currency Indemnity

Any amount received or recovered in a currency other than the currency in which payment under the relevant Note, Coupon or Receipt is due (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction, in the insolvency, winding-up or dissolution of the Issuer or the Guarantor or otherwise) by any Noteholder or Couponholder in respect of any sum expressed to be due to it from the Issuer or the Guarantor shall only constitute a discharge to the Issuer or the Guarantor, as the case may be, to the extent of the amount in the currency of payment under the relevant Note, Coupon or Receipt that the recipient is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If the amount received or recovered is less than the amount expressed to be due to the recipient under any Note, Coupon or Receipt, the Issuer, failing whom the Guarantor, shall indemnify it against any loss sustained by it as a result. In any event, the Issuer, failing whom the Guarantor, shall indemnify the recipient against the cost of making any such purchase. For the purposes of this Condition 17, it shall be sufficient for the Noteholder or Couponholder, as the case may be, to demonstrate that it would have suffered a loss had an actual purchase been made. These indemnities constitute a separate and independent obligation from the Issuer's and the Guarantor's other obligations, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Noteholder or Couponholder and shall continue in full force and effect despite any other judgment, order, claim or proof for a liquidated amount in respect of any sum due under any Note, Coupon or Receipt or any other judgment or order.

#### 18 Rights of Third Parties

No person shall have any right to enforce any term or condition of the Notes under the [Contracts (Rights of Third Parties) Act 1999]<sup>2</sup>/[Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore]<sup>3</sup> but this shall not affect any right or remedy that exists or is available apart from such Act and is without prejudice to the rights of the Noteholders as set out in Condition 12.

# 19 Governing Law and Jurisdiction

- (a) **Governing Law**: The Trust Deed [as supplemented by the Supplemental Trust Deed]<sup>3</sup>, the Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, [English]<sup>2</sup>/[Singapore]<sup>3</sup> law.
- (b) **Jurisdiction**: The Courts of [England]<sup>4</sup>/[Singapore]<sup>5</sup> are to have jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Receipts, Coupons or Talons or the Guarantee and accordingly any legal action or proceedings arising out of or in connection with any Notes, Receipts, Coupons, Talons or the Guarantee ("**Proceedings**") may be brought in such courts. Each of the Issuer and the Guarantor

<sup>2</sup> Include for Notes governed by English law.

<sup>3</sup> Include for Notes governed by Singapore law.

<sup>4</sup> Include for Notes governed by English law.

<sup>5</sup> Include for Notes governed by Singapore law.

has in the Trust Deed irrevocably submitted to the non-exclusive jurisdiction of the courts of [England]<sup>6</sup>/[Singapore]<sup>7</sup> and waives any objection to Proceedings in such courts on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum. These submissions are made for the benefit of each of the holders of the Notes, Receipts, Coupons and Talons and shall not affect the right of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not).

(c) [Service of Process: Each of the Issuer and the Guarantor has in the Trust Deed appointed TMF Global Services (UK) Limited at its registered office at 6 St Andrew Street, 5th Floor, London EC4A 3AE as their agent in England to receive, for it and on its behalf, service of process in any Proceedings in England. Such service shall be deemed completed on delivery to such process agent (whether or not, it is forwarded to and received by the Issuer or the Guarantor). If for any reason such process agent ceases to be able to act as such or no longer has an address in London, each of the Issuer and the Guarantor irrevocably agrees to appoint a substitute process agent and shall immediately notify Noteholders of such appointment (in accordance with Condition 16) and the Trustee. Nothing shall affect the right to serve process in any manner permitted by law.]<sup>6</sup>

<sup>6</sup> Include for Notes governed by English law.

<sup>7</sup> Include for Notes governed by Singapore law.

## TERMS AND CONDITIONS OF THE PERPETUAL NOTES

The following is the text of the terms and conditions that, subject to completion and amendment (including, without limitation, to reflect the terms of any Series of Perpetual Notes and to reflect any changes required to the terms and conditions to reflect the proposed equity, tax or accounting treatment for the Perpetual Notes of such Series) and as supplemented or varied in accordance with the provisions of the relevant Pricing Supplement, shall be applicable to the Perpetual Notes in definitive form (if any) issued in exchange for the Global Note(s) or the Global Certificate representing each Series. Either (i) the full text of these terms and conditions together with the relevant provisions of the Pricing Supplement or (ii) these terms and conditions as so completed, amended, supplemented or varied (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Perpetual Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the relevant Pricing Supplement. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in the Conditions to "Perpetual Notes" are to the Perpetual Notes of one Series only, not to all Perpetual Notes that may be issued under the Programme.

The Perpetual Notes are constituted by a Trust Deed (as amended and/or supplemented as at the date of issue of the Perpetual Notes (the "Issue Date"), the "Trust Deed") dated 29 April 2019 between CapitaLand Treasury Limited (the "Issuer"), CapitaLand Limited (the "Guarantor") and The Bank of New York Mellon, London Branch (the "Trustee", which expression shall include all persons for the time being the trustee or trustees under the Trust Deed) as trustee for the Noteholders (as defined below) [as supplemented by the Singapore Supplemental Trust Deed (as amended and/or supplemented as at the Issue Date) dated 29 April 2019 between the Issuer, the Guarantor and the Trustee]<sup>1</sup>. These terms and conditions (the "Conditions") include summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the form of the Bearer Notes, Certificates, Coupons and Talons referred to below. An Agency Agreement (as amended and/or supplemented as at the Issue Date, the "Agency Agreement") dated 29 April 2019 has been entered into in relation to the Perpetual Notes between the Issuer, the Guarantor, the Trustee, The Bank of New York Mellon, London Branch as initial issuing and paying agent (except as otherwise described below), The Bank of New York Mellon, Hong Kong Branch as the lodging and paying agent, transfer agent and as registrar and (where appointed as contemplated in the Agency Agreement) as calculation agent for Notes to be held in the Central Moneymarkets Unit Service operated by the Hong Kong Monetary Authority (the "CMU Service"), The Bank of New York Mellon, Singapore Branch as issuing and paying agent, transfer agent and as registrar and (where appointed as contemplated in the Agency Agreement) as calculation agent for Notes to be cleared through the computerised system (the "CDP System") operated by The Central Depository (Pte) Limited ("CDP"), The Bank of New York Mellon SA/NV, Luxembourg Branch as registrar and transfer agent for the Perpetual Notes to be cleared through Euroclear Bank SA/NV ("Euroclear") and/or Clearstream Banking S.A. ("Clearstream, Luxembourg") and the other agents named in it. The issuing and paying agent, the CMU lodging and paying agent, the CDP issuing and paying agent, the paying agents, the registrars, the transfer agents and the calculation agent(s) for the time being (if any) are referred to below respectively as the "Issuing and Paying Agent", the "CMU Lodging and Paying Agent", the "CDP Issuing and Paying Agent", the "Paying Agents" (which expression shall include the Issuing and Paying Agent, the CMU Lodging and Paying Agent and the CDP Issuing and Paying Agent), the "Registrars", the "Transfer Agents" (which expression shall include the Registrars) and the "Calculation Agent(s)". For the purposes of these Conditions, all references to the Issuing and Paying Agent shall, with respect to a Series of Notes to be held in the CMU Service, be deemed to be a reference to the CMU Lodging and Paying Agent and all such references shall be construed accordingly.

<sup>1</sup> Included for Notes governed by Singapore law.

Copies of the Trust Deed and the Agency Agreement are available for inspection during usual business hours (being between 9.00 a.m. and 3.00 p.m.) at the principal office of the Trustee (being at the Issue Date at One Canada Square, London E14 5AL, United Kingdom) and at the specified offices of the Paying Agents and the Transfer Agents following prior written request and proof of holding and identity satisfactory to the Trustee or, as the case may be, the relevant Agent.

Perpetual Notes may be denominated in Singapore dollars ("Singapore Dollar Perpetual Notes") or in other currencies ("Non-Singapore Dollar Perpetual Notes"). The Noteholders and the holders of the Distribution coupons (the "Coupons") relating to Perpetual Notes in bearer form and, where applicable in the case of such Perpetual Notes, talons for further Coupons (the "Talons") (the "Couponholders") relating to Perpetual Notes in bearer form of which the principal is payable in instalments are entitled to the benefit of, are bound by, and are deemed to have notice of all the provisions of the Trust Deed and are deemed to have notice of those provisions applicable to them of the Agency Agreement.

Perpetual Notes to be held in and cleared through CDP are issued with the benefit of a CDP Deed of Covenant dated 29 April 2019 executed by the Issuer by way of deed poll (the "CDP Deed of Covenant").

As used in these Conditions, "Tranche" means Notes which are identical in all respects.

#### 1 Form, Denomination and Title

(a) Form: The Perpetual Notes are issued in bearer form ("Bearer Notes") or in registered form ("Registered Perpetual Notes") in each case in the Specified Denomination(s) shown hereon.

This Perpetual Note is a Fixed Rate Perpetual Note, a Floating Rate Perpetual Note or a Partly Paid Perpetual Note, a combination of any of the foregoing or any other kind of Perpetual Note, depending upon the Distribution and Redemption/Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached.

Registered Perpetual Notes are represented by registered certificates ("**Certificates**") and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Perpetual Notes by the same holder.

All Registered Perpetual Notes shall have the same Specified Denomination. Unless otherwise permitted by the then current laws and regulations, Perpetual Notes which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the Financial Services and Markets Act 2000 will have a minimum denomination of £100,000 (or its equivalent in other currencies).

(b) Title: Title to the Bearer Notes and the Coupons and Talons shall pass by delivery. Title to the Registered Perpetual Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "Register"). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

In these Conditions, "Noteholder" means the bearer of any Bearer Note or the person in whose name a Registered Perpetual Note is registered (as the case may be), "holder" (in relation to a Note, Coupon or Talon) means the bearer of any Bearer Note, Coupon or Talon or the person in whose name a Registered Perpetual Note is registered (as the case may be) and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Perpetual Notes.

For so long as any of the Perpetual Notes are represented by a Global Note or a Global Certificate held on behalf of Euroclear and/or Clearstream, Luxembourg or a subcustodian for the CMU Service or CDP, each person (other than Euroclear or Clearstream, Luxembourg or the CMU Service or CDP) who is for the time being shown in the records of Euroclear or Clearstream, Luxembourg or the CMU Service or CDP as the holder of a particular nominal amount of such Perpetual Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg or the CMU Service or CDP as to the nominal amount of such Perpetual Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Trustee and the Agents as the holder of such nominal amount of such Perpetual Notes for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Perpetual Notes, for which purpose the bearer of the relevant Bearer Global Note or the registered holder of the relevant Registered Global Note shall be treated by the Issuer, the Trustee and any Agent as the holder of such nominal amount of such Perpetual Notes in accordance with and subject to the terms of the relevant Global Note or Global Certificate and the expressions "Noteholder" and "holder of Perpetual Notes" and related expressions shall be construed accordingly. Notwithstanding the above, if a Perpetual Note (whether in global or definitive form) is held through the CMU Service, any payment that is made in respect of such Perpetual Note shall be made at the direction of the bearer or the registered holder to the person(s) for whose account(s) interests in such Perpetual Note are credited as being held through the CMU Service in accordance with the CMU Rules at the relevant time as notified to the CMU Lodging and Paying Agent by the CMU Service in a relevant CMU Instrument Position Report or any other relevant notification by the CMU Service (which notification, in either case, shall be conclusive evidence of the records of the CMU Service as to the identity of any accountholder and the principal amount of any Perpetual Note credited to its account, save in the case of manifest error) ("CMU Accountholders") and such payments shall discharge the obligation of the Issuer in respect of that payment under such Perpetual Note. In addition, these Conditions are modified by certain provisions contained in the Global Note or the Global Certificate (as the case may be).

## 2 No Exchange of Perpetual Notes and Transfers of Registered Perpetual Notes

- (a) **No Exchange of Perpetual Notes:** Registered Perpetual Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Perpetual Notes.
- (b) Transfer of Registered Perpetual Notes: One or more Registered Perpetual Notes may be transferred upon the surrender (at the specified office of the Registrar or any other Transfer Agent) of the Certificate representing such Registered Perpetual Notes to be transferred, together with the form of transfer endorsed on such Certificate, (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may require. In the case of a transfer of part only of a holding of Registered Perpetual Notes

represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Perpetual Notes and entries on the Register will be made subject to the detailed regulations concerning transfers of Perpetual Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and the Trustee, or by the Registrar, with the prior approval of the Trustee. A copy of the current regulations will be made available by the Registrar to any Noteholder following prior written request and proof of holding and identity satisfactory to the Registrar.

- (c) Exercise of Options or Partial Redemption in Respect of Registered Perpetual Notes: In the case of an exercise of an Issuer's option in respect of, or a partial redemption of, a holding of Registered Perpetual Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Registered Perpetual Notes of the same holding having different terms, separate Certificates shall be issued in respect of those Perpetual Notes of that holding that have the same terms. New Certificates shall only be issued against surrender of the existing Certificates to the Registrar or any other Transfer Agent. In the case of a transfer of Registered Perpetual Notes to a person who is already a holder of Registered Perpetual Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.
- (d) Delivery of New Certificates: Each new Certificate to be issued pursuant to Conditions 2(b) or 2(c) shall be available for delivery within five business days of receipt of the form of transfer and surrender of the Certificate for transfer or redemption. Delivery of the new Certificate(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such form of transfer or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the relevant form of transfer or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Transfer Agent or the Registrar the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer Agent or the Registrar (as the case may be).
- (e) Transfers Free of Charge: Transfers of Perpetual Notes and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment by the relevant Noteholder of any tax or other governmental charges that may be imposed in relation to it.
- (f) **Closed Periods:** No Noteholder may require the transfer of a Registered Perpetual Note to be registered:
  - (i) during the period of 15 days ending on the due date for redemption of that Registered Perpetual Note;
  - (ii) during the period of 15 days prior to any date on which the Perpetual Notes may be called for redemption by the Issuer at its option pursuant to Condition 5(d);

- (iii) after any such Registered Perpetual Note has been called for redemption; or
- (iv) during the period of seven days ending on (and including) any Record Date (as defined in Condition 6(b)(B)).
- 3 Guarantee and Status of Senior Perpetual Notes and Senior Guarantee and status of, and Ranking of Claims in relation to, Subordinated Perpetual Notes and Subordinated Guarantee
  - (a) **Senior Perpetual Notes:** This Condition 3(a) applies to Perpetual Notes that are Senior Perpetual Notes:
    - (i) **Senior Guarantee:** The Guarantor has unconditionally and irrevocably guaranteed the due payment of all sums expressed to be payable by the Issuer under the Trust Deed, the Senior Perpetual Notes and the Coupons relating to them. Its obligations in that respect (in relation to Senior Perpetual Notes, the "**Senior Guarantee**") are contained in the Trust Deed.
    - (ii) Status of Senior Perpetual Notes and Senior Guarantee: The Senior Perpetual Notes and the Coupons relating to them constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Issuer under the Senior Perpetual Notes and the Coupons relating to them and of the Guarantor under the Senior Guarantee shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer and the Guarantor respectively, present and future.
  - (b) **Subordinated Perpetual Notes:** This Condition 3(b) applies to Perpetual Notes that are Subordinated Perpetual Notes:
    - (i) Status of Subordinated Perpetual Notes: The Subordinated Perpetual Notes constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves and with any Parity Obligations (as defined in the relevant Pricing Supplement) of the Issuer. The rights and claims of the Noteholders in respect of the Subordinated Perpetual Notes are subordinated as provided in this Condition 3(b).
    - (ii) Ranking of claims on winding-up Issuer: Subject to the insolvency laws of Singapore and other applicable laws, in the event of the winding-up of the Issuer, the rights of the Noteholders to payment of principal of and Distribution on the Subordinated Perpetual Notes and the Coupons relating to them are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Issuer but at least *pari passu* with all other subordinated obligations of the Issuer that are not expressed by their terms to rank junior to the Subordinated Perpetual Notes and in priority to the claims of shareholders of the Issuer and/or as otherwise specified in the applicable Pricing Supplement or in a supplement to the Offering Circular.
    - (iii) **Set-off Issuer:** Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes, and each Noteholder shall, by virtue of his

holding of any Subordinated Perpetual Notes, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Issuer. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes is discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.

- (iv) Guarantee of Subordinated Perpetual Notes: The Guarantor has irrevocably guaranteed on a subordinated basis the due payment of all sums expressed to be payable by the Issuer under the Subordinated Perpetual Notes and the Trust Deed. The obligations of the Guarantor in that respect (in relation to Subordinated Perpetual Notes, the "Subordinated Guarantee") are contained in the Trust Deed.
- (v) Status of the Subordinated Guarantee of Subordinated Perpetual Notes: In relation to each Series of Subordinated Perpetual Notes, the payment obligations of the Guarantor under the Subordinated Guarantee shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with any Parity Obligations of the Guarantor. The rights and claims of the Noteholders in respect of the Subordinated Guarantee are subordinated as provided in this Condition 3(b).
- (vi) Ranking of claims on winding-up Guarantor: Subject to the insolvency laws of Singapore and other applicable laws, in the event of the winding-up of the Guarantor, the rights of the Noteholders to payment of principal of and Distribution on the Subordinated Perpetual Notes and the Coupons relating to them are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Guarantor but at least *pari passu* with all other subordinated obligations of the Guarantor that are not expressed by their terms to rank junior to the Subordinated Guarantee and in priority to the claims of shareholders of the Guarantor and/or as otherwise specified in the applicable Pricing Supplement or in a supplement to the Offering Circular.
- (vii) Set-off Guarantor: Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Guarantor in respect of, or arising under or in connection with, the Subordinated Guarantee, and each Noteholder shall, by virtue of his holding of any Subordinated Perpetual Notes, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Guarantor. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Guarantor in respect of, or arising under or in connection with the Subordinated Guarantee is discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Guarantor (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Guarantor) and, until such time as payment is made, shall hold such amount in trust for the Guarantor (or the liquidator or, as appropriate, administrator of the Guarantor) and accordingly any such discharge shall be deemed not to have taken place.

#### 4 Distributions and other Calculations

- (a) **Distributions on Fixed Rate Perpetual Notes:** Subject to Condition 4(h), each Fixed Rate Perpetual Note confers a right to receive Distributions on its outstanding nominal amount from the Distribution Commencement Date at the rate per annum (expressed as a percentage) equal to the Distribution Rate, such Distributions being payable in arrear on each Distribution Payment Date. The amount of Distributions payable shall be determined in accordance with Condition 4(g).
- (b) Distributions on Floating Rate Perpetual Notes (for Non-Singapore Dollar Perpetual Notes only): This Condition 4(b) applies in respect of Floating Rate Perpetual Notes which are Non-Singapore Dollar Perpetual Notes:
  - (i) Distribution Payment Dates: Each Floating Rate Perpetual Note which is a Non-Singapore Dollar Perpetual Note confers a right to receive Distributions on its outstanding nominal amount from the Distribution Commencement Date at the rate per annum (expressed as a percentage) equal to the Distribution Rate, such Distributions being payable in arrear on each Distribution Payment Date. The amount of each Distribution payable shall be determined in accordance with Condition 4(g). Such Distribution Payment Date(s) is/are either shown hereon as Specified Distribution Payment Dates or, if no Specified Distribution Payment Date(s) is/are shown hereon, Distribution Payment Date shall mean each date which falls the number of months or other period shown hereon as the Distribution Period after the preceding Distribution Payment Date or, in the case of the first Distribution Payment Date, after the Distribution Commencement Date.
  - (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is:
    - (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event:
      - (x) such date shall be brought forward to the immediately preceding Business Day; and
      - (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment;
    - (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day;
    - (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day; or
    - (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

- (iii) Distribution Rate for Floating Rate Perpetual Notes which are Non-Singapore Dollar Perpetual Notes: The Distribution Rate in respect of Floating Rate Perpetual Notes which are Non-Singapore Dollar Perpetual Notes for each Distribution Accrual Period shall be determined in the manner specified hereon and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified hereon.
  - (A) ISDA Determination for Floating Rate Perpetual Notes

Where ISDA Determination is specified hereon as the manner in which the Distribution Rate is to be determined, the Distribution Rate for each Distribution Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this Condition 4(b)(iii)(A) "ISDA Rate" for a Distribution Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (x) the Floating Rate Option is as specified hereon;
- (y) the Designated Maturity is a period specified hereon; and
- (z) the relevant Reset Date is the first day of that Distribution Accrual Period unless otherwise specified hereon.

For the purposes of this Condition 4(b)(iii)(A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

- (B) Screen Rate Determination for Floating Rate Perpetual Notes
  - (x) Where Screen Rate Determination is specified hereon as the manner in which the Distribution Rate is to be determined, the Distribution Rate for each Distribution Accrual Period will, subject as provided below, be either:
    - (1) the offered quotation; or
    - (2) the arithmetic mean (rounded up, if necessary, to the nearest 5 decimal places) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Distribution Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

If the Reference Rate from time to time in respect of Floating Rate Perpetual Notes is specified hereon as being other than LIBOR or EURIBOR, the Distribution Rate in respect of such Perpetual Notes will be determined as provided hereon;

- (y) if the Relevant Screen Page is not available or if Condition 4(b)(iii)(B) applies and no such offered quotation appears on the Relevant Screen Page or if Condition 4(b)(iii)(B) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Distribution Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Distribution Rate for such Distribution Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and
- (z) if sub-paragraph (y) of Condition 4(b)(iii)(B) applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Distribution Rate shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Distribution Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone interbank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Distribution Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, provided that, if the Distribution Rate cannot be determined in accordance with the foregoing provisions of this Condition 4(b)(iii)(B), the Distribution Rate shall be determined as at the last preceding Distribution Determination Date (though substituting, where a

different Margin or Maximum Distribution Rate or Minimum Distribution Rate is to be applied to the relevant Distribution Accrual Period from that which applied to the last preceding Distribution Accrual Period, the Margin or Maximum Distribution Rate or Minimum Distribution Rate relating to the relevant Distribution Accrual Period, in place of the Margin or Maximum Distribution Rate or Minimum Distribution Rate relating to that last preceding Distribution Accrual Period).

- (c) Distributions on Floating Rate Perpetual Notes (for Singapore Dollar Perpetual Notes only): This Condition 4(c) applies in respect of Floating Rate Perpetual Notes which are Singapore Dollar Perpetual Notes:
  - (i) Distribution Payment Dates: Each Floating Rate Perpetual Note which is a Singapore Dollar Perpetual Note confers a right to receive Distributions on its outstanding nominal amount from the Distribution Commencement Date at the rate per annum (expressed as a percentage) equal to the Distribution Rate, such Distributions being payable in arrear on each Distribution Payment Date. Such Distribution Payment Date(s) is/are either shown hereon as Specified Distribution Payment Dates or, if no Specified Distribution Payment Date(s) is/are shown hereon, Distribution Payment Date shall mean each date which falls the number of months or other period specified hereon as the Distribution Period after the preceding Distribution Payment Date or, in the case of the first Distribution Payment Date, after the Distribution Commencement Date.
  - (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then if the Business Day Convention specified is:
    - (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event:
      - (x) such date shall be brought forward to the immediately preceding Business Day; and
      - (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment,
    - (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day;
    - (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day; or
    - (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

- (iii) Distribution Rate for Floating Rate Perpetual Notes which are Singapore Dollar Perpetual Notes: Each Floating Rate Perpetual Note which is a Singapore Dollar Perpetual Note confers a right to receive Distributions at a floating rate determined by reference to the Reference Rate as stated hereon, including the Swap Rate (in which case such Note will be a Swap Rate Perpetual Note). A "Swap Rate Perpetual Note" means a Perpetual Note which confers a right to receive Distributions calculated in the manner set out in Condition 4(c)(iv)(B) below.
- (iv) Determination of Distribution Rate: The Distribution Rate payable from time to time in respect of each Floating Rate Perpetual Note which is a Singapore Dollar Perpetual Note will be determined by the Calculation Agent on the basis of the following provisions:
  - (A) In the case of Floating Rate Perpetual Notes which are not Swap Rate Perpetual Notes, and where Screen Rate Determination is specified hereon as the manner in which the Distribution Rate is to be determined, and such Reference Rate is specified as being SIBOR, the Calculation Agent will determine the Distribution Rate in respect of any Distribution Accrual Period at or about the Relevant Time on the Distribution Determination Date in respect of such Distribution Accrual Period as follows:
    - (1) the Calculation Agent will, at or about the Relevant Time on the relevant Distribution Determination Date in respect of each Distribution Accrual Period, determine the Distribution Rate for such Distribution Accrual Period which shall be the offered rate for deposits in Singapore dollars for a period equal to the duration of such Distribution Accrual Period which appears on Reuters Screen ABSIRFIX1 page under the caption "ABS SIBOR FIX – SIBOR AND SWAP OFFER RATES – RATES AT 11:00 HRS SINGAPORE TIME" and the column headed "SGD SIBOR" (or such other Relevant Screen Page);
    - (2) if no such rate appears on Reuters Screen ABSIRFIX1 page (or such other replacement page thereof or, if no rate appears, on such other Relevant Screen Page) or if Reuters Screen ABSIRFIX1(or such other replacement page thereof or such other Relevant Screen Page) is unavailable for any reason, the Calculation Agent will, determine the Distribution Rate for such Distribution Accrual Period as being the rate (or if there is more than one rate which is published, the arithmetic mean of those rates (rounded up, if necessary, to the nearest 1/16%) for a period equal to the duration of such Distribution Accrual Period published by a recognised industry body where such rate is widely used (after taking into account the industry practice at that time), or by such other relevant authority as the Issuer may select and advise in writing to the Calculation Agent;
    - (3) if on any Distribution Determination Date such Calculation Agent is otherwise unable to determine the Rate of Distribution under subparagraphs (1) and (2) above, the Calculation Agent will request the principal Singapore offices of each of the Reference Banks to provide the Calculation Agent with the rate at which deposits in Singapore dollars are offered by it at approximately the Relevant Time on the Distribution Determination Date to prime banks in the Singapore inter-bank market for a period equivalent to the duration of such Distribution Accrual Period commencing on such Distribution Payment Date in an amount comparable to the aggregate nominal amount of the

relevant Floating Rate Perpetual Notes and such rate shall be notified to the Calculation Agent. The Distribution Rate for such Distribution Accrual Period shall be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of such offered quotations, as determined by the Calculation Agent;

- (4) if on any Distribution Determination Date two but not all the Reference Banks provide the Calculation Agent with such quotations, the Distribution Rate for the relevant Distribution Accrual Period shall be determined in accordance with sub-paragraph (3) of Condition 4(c)(iv)(A) on the basis of the quotations of those Reference Banks providing such quotations; and
- (5) if on any Distribution Determination Date one only or none of the Reference Banks provides the Calculation Agent with such quotations, the Distribution Rate for the relevant Distribution Accrual Period shall be the rate per annum which the Calculation Agent determines to be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of the rates quoted by the Reference Banks or those of them (being at least two in number) to the Calculation Agent at or about the Relevant Time on such Distribution Determination Date as being their cost (including the cost occasioned by or attributable to complying with reserves, liquidity, deposit or other requirements imposed on them by any relevant authority or authorities) of funding, for the relevant Distribution Accrual Period, an amount equal to the aggregate nominal amount of the relevant Floating Rate Perpetual Notes for such Distribution Accrual Period by whatever means they determine to be most appropriate or if on such Distribution Determination Date one only or none of the Reference Banks provides the Calculation Agent with such quotation, the rate per annum which the Calculation Agent determines to be the arithmetic mean (rounded up, if necessary, to the nearest 1/16%) of the prime lending rates for Singapore dollars quoted by the Reference Banks at or about the Relevant Time on such Distribution Determination Date, provided that, if the Distribution Rate cannot be determined in accordance with the foregoing provisions of this Condition 4(c)(iv)(A), the Distribution Rate shall be determined as at the immediately preceding Distribution Determination Date (though substituting, where a different Margin or Maximum Distribution Rate or Minimum Distribution Rate is to be applied to the relevant Distribution Accrual Period from that which applied to the last preceding Distribution Accrual Period, the Margin or Maximum Distribution Rate or Minimum Distribution Rate relating to that last preceding Distribution Accrual Period);
- (B) In the case of Floating Rate Perpetual Notes which are Swap Rate Perpetual Notes:
  - (1) the Calculation Agent will, at or about the Relevant Time on the relevant Distribution Determination Date in respect of each Distribution Accrual Period, determine the Distribution Rate for such Distribution Accrual Period as being the rate which appears on Reuters Screen ABSIRFIX01 Page under the caption "SGD SOR rates as of 11:00 a.m. London Time" under the column headed "SGD SOR" (or such replacement page thereof for the purpose of displaying the swap rates of leading reference

banks) at or about the Relevant Time on such Distribution Determination Date and for a period equal to the duration of such Distribution Accrual Period:

- (2) if on any Distribution Determination Date, no such rate is quoted on Reuters Screen ABSIRFIX01 Page (or such other replacement page as aforesaid) or Reuters Screen ABSIRFIX01 Page (or such other replacement page as aforesaid) is unavailable for any reason, such Calculation Agent will determine the Distribution Rate for such Distribution Accrual Period as being the rate (or, if there is more than one rate which is published, the arithmetic mean of those rates (rounded up, if necessary, to the nearest 1/16%)) for a period equal to the duration of such Distribution Accrual Period published by a recognised industry body where such rate is widely used (after taking into account the industry practice at that time), or by such other relevant authority as the Issuer may select and advise in writing to the Calculation Agent; and
- (3) if on any Distribution Determination Date such Calculation Agent is otherwise unable to determine the Distribution Rate under subparagraphs (1) and (2) above, the Distribution Rate shall be determined by such Calculation Agent to be the rate per annum equal to the arithmetic mean (rounded up, if necessary, to four decimal places) of the rates guoted by the Reference Banks or those of them (being at least two in number) to the Calculation Agent at or about 11.00 a.m. (Singapore time) on the first business day following such Distribution Determination Date as being their cost (including the cost occasioned by or attributable to complying with reserves, liquidity, deposit or other requirements imposed on them by any relevant authority or authorities) of funding for the relevant Distribution Accrual Period, an amount equal to the aggregate principal amount of the relevant Floating Rate Perpetual Notes for such Distribution Accrual Period by whatever means they determine to be most appropriate or, if on such Distribution Determination Date one only or none of the Reference Banks provides the Calculation Agent with such quotation, the Distribution Rate for the relevant Distribution Accrual Period shall be the rate per annum equal to the arithmetic mean (rounded up, if necessary, to four decimal places) of the prime lending rates for Singapore dollars quoted by the Reference Banks at or about 11.00 a.m. (Singapore time) on such Distribution Determination Date and such rate shall be notified to the Calculation Agent; and
- (C) On the last day of each Distribution Accrual Period, the Issuer will make payment of Distributions on each Floating Rate Perpetual Note to which such Distribution Accrual Period relates at the Distribution Rate for such Distribution Accrual Period.
- (d) Partly Paid Perpetual Notes: In the case of Partly Paid Perpetual Notes, Distributions will accrue as aforesaid on the paid-up nominal amount of such Perpetual Notes and otherwise as specified hereon.
- (e) **Accrual of Distributions:** Distributions shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (both before and after judgment) at the Distribution Rate in the manner provided in this Condition 4 to the Relevant Date (as defined in Condition 7).

# (f) Margin, Maximum/Minimum Rates of Distribution and Redemption Amounts and Rounding:

- (i) If any Margin is specified hereon (either (x) generally, or (y) in relation to one or more Distribution Accrual Periods), an adjustment shall be made to all Distribution Rates, in the case of (x), or the Distribution Rates for the specified Distribution Accrual Periods, in the case of (y), calculated in accordance with this Condition 4 by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to Condition 4(f)(ii);
- (ii) If any Maximum Rate of Distribution or Minimum Rate of Distribution or Redemption Amount is specified hereon, then any Distribution Rate or Redemption Amount shall be subject to such maximum or minimum, as the case may be;
- (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified):
  - (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up);
  - (y) all figures shall be rounded to seven significant figures (with halves being rounded up); and
  - (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country of such currency.
- (g) Calculations: The amount of Distribution payable per Calculation Amount in respect of any Perpetual Note for any Distribution Accrual Period shall be equal to the product of the Distribution Rate, the Calculation Amount specified hereon, and the Day Count Fraction for such Distribution Accrual Period, unless a Distribution Amount (or a formula for its calculation) is applicable to such Distribution Accrual Period, in which case the amount of Distribution payable per Calculation Amount in respect of such Perpetual Note for such Distribution Accrual Period shall equal such Distribution Amount (or be calculated in accordance with such formula). Where any Distribution Period comprises two or more Distribution Accrual Periods, the amount of Distribution payable per Calculation Amount in respect of such Distribution Period shall be the sum of the Distribution Amounts payable in respect of each of those Distribution Accrual Periods. In respect of any other period for which Distributions are required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which Distributions are required to be calculated.

## (h) Distribution Deferral:

(i) Optional Deferral: If Distribution Deferral is set out hereon, the Issuer may, at its sole discretion, elect to defer (in whole or in part) any Distribution which is otherwise scheduled to be paid on a Distribution Payment Date to the next Distribution Payment Date by giving notice (a "Deferral Election Notice") to the Noteholders (in accordance with Condition 14) and to the Trustee and the Issuing and Paying Agent in writing not more than 15 nor less than 5 Business Days (or such other notice period as may be specified hereon) prior to a scheduled Distribution Payment Date unless, during the Look-Back Period (as defined in the

relevant Pricing Supplement) ending on the day before that scheduled Distribution Payment Date, the Issuer has at its discretion repurchased, redeemed or otherwise acquired any of its Junior Obligations (as defined in the relevant Pricing Supplement) or, in relation to Subordinated Perpetual Notes only, the Parity Obligations (other than (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants or (ii) as a result of the exchange or conversion of its Parity Obligations for its Junior Obligations) (a "Compulsory Distribution Payment Event") and/or as otherwise specified in the applicable Pricing Supplement.

- (ii) **No obligation to pay**: The Issuer shall have no obligation to pay any Distribution (including any Arrears of Distribution and any Additional Distribution Amount) on any Distribution Payment Date if it validly elects not to do so in accordance with Condition 4(h)(i).
- (iii) Requirements as to Notice: Each Deferral Election Notice shall be accompanied, in the case of the notice to the Trustee and the Issuing and Paying Agent, by a certificate in the form scheduled to the Trust Deed signed by an Authorised Signatory of the Issuer or, as the case may be, the Guarantor confirming that no Compulsory Distribution Payment Event has occurred. Any such certificate shall be conclusive evidence that no Compulsory Distribution Payment Event has occurred and the Trustee and the Issuing and Paying Agent shall be entitled to rely conclusively without any obligation to verify the same and without liability to any Noteholder, any Couponholder or any other person on any Deferral Election Notice or any certificate as aforementioned. Each Deferral Election Notice shall be conclusive and binding on the Noteholders.
- (iv) Cumulative Deferral: If Cumulative Deferral is set out hereon, any Distribution deferred pursuant to this Condition 4(h) shall constitute "Arrears of Distribution". The Issuer may, at its sole discretion, elect to (in the circumstances set out in Condition 4(h)(i)) further defer any Arrears of Distribution by complying with the foregoing notice requirement applicable to any deferral of an accrued Distribution. The Issuer is not subject to any limit as to the number of times Distributions and Arrears of Distribution can or shall be deferred pursuant to this Condition 4(h) except that this Condition 4(h)(iv) shall be complied with until all outstanding Arrears of Distribution have been paid in full.

If Additional Distribution is set out hereon, each amount of Arrears of Distribution shall bear interest as if it constituted the principal of the Perpetual Notes at the Distribution Rate and the amount of such interest (the "Additional Distribution Amount") with respect to Arrears of Distribution shall be due and payable pursuant to this Condition 4 and shall be calculated by applying the applicable Distribution Rate to the amount of the Arrears of Distribution and otherwise *mutatis mutandis* as provided in the foregoing provisions of this Condition 4. The Additional Distribution Amount accrued up to any Distribution Payment Date shall be added, for the purpose of calculating the Additional Distribution Amount accruing thereafter, to the amount of Arrears of Distribution remaining unpaid on such Distribution Payment Date so that it will itself become Arrears of Distribution.

(v) **Non-Cumulative Deferral; Optional Distribution**: If Non-Cumulative Deferral is set out hereon, any Distribution deferred pursuant to this Condition 4(h) is non-cumulative and will not accrue Distribution. The Issuer is not under any obligation to pay such Distribution or any other Distributions that have not been paid in whole or in part. If Optional Distribution is set out hereon, the Issuer may, at its sole discretion, and at any time, elect to pay an optional amount equal to the

amount of Distribution which is unpaid in whole or in part (an "Optional Distribution") at any time by giving notice of such election to the Noteholders (in accordance with Condition 14) and the Trustee and the Issuing and Paying Agent in writing not more than 15 and not less than 5 Business Days (or such other notice period as may be specified hereon) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Optional Distribution on the payment date specified in such notice).

Any partial payment of outstanding Optional Distribution by the Issuer shall be shared by the Noteholders or Couponholders of all outstanding Perpetual Notes and the Coupons related to them on a pro-rata basis.

- (vi) Restrictions in the case of Deferral: If Dividend Stopper is set out hereon and on any Distribution Payment Date, payment of all Distribution payments scheduled to be made on such date is not made in full by reason of this Condition 4(h), the Issuer and the Guarantor shall not and shall procure that none of their respective Subsidiaries (other than any Subsidiary which is listed on any stock exchange) will:
  - (A) declare or pay any dividends, distributions or make any other payment on, and will procure that no dividend, distribution or other payment is made on:
    - (1) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or
    - (2) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations;
    - (except (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants or (ii) in relation to the Parity Obligations on a pro-rata basis); or
  - (B) redeem, reduce, cancel, buy-back or acquire for any consideration
    - (1) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or
    - (2) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations;

(other than (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants or (ii) as a result of the exchange or conversion of Parity Obligations for Junior Obligations),

in each case, other than:

- (i) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants;
- (ii) as a result of the exchange or conversion of Parity Obligations for Junior Obligations;
- (iii) (if Cumulative Deferral is set out hereon) if the Issuer or the Guarantor (as the case may be) has satisfied in full all outstanding Arrears of Distribution;

- (iv) (if Non-Cumulative Deferral is set out hereon) if all outstanding Perpetual Notes have been redeemed in full, the next scheduled Distribution has been paid in full or an Optional Distribution equal to the amount of Distribution payable with respect to the most recent Distribution Payment Date that was unpaid in full or in part, has been paid in full; or
- (v) if the Issuer or the Guarantor (as the case may be) is permitted to do so by an Extraordinary Resolution (as defined in the Trust Deed) of the Noteholders and/or as otherwise specified in the applicable Pricing Supplement.

For the avoidance of doubt, the restrictions in this Condition 4(h)(vi) shall only apply to the Issuer's or the Guarantor's Subsidiaries to the extent that such dividends, distributions or payments are made in respect of the Issuer's or the Guarantor's (as the case may be) Junior Obligations or the Issuer's or the Guarantor's (as the case may be) Parity Obligations and nothing in this Condition 4(h)(vi) shall restrict the Issuer or the Guarantor or any of their respective Subsidiaries from making payment on its guarantees in respect of obligations which are not the Issuer's or the Guarantor's (as the case may be) Junior Obligations or the Issuer's or the Guarantor's (as the case may be) Parity Obligations (except that if this Perpetual Note is a Subordinated Perpetual Note, such payment in respect of the Issuer's or the Guarantor's (as the case may be) Parity Obligations are to be made on a pro-rata basis).

## (vii) Satisfaction of Arrears of Distribution by payment: The Issuer:

- (A) may satisfy any Arrears of Distribution (in whole or in part) at any time by giving notice of such election to the Noteholders (in accordance with Condition 14) and to the Trustee and the Issuing and Paying Agent in writing not more than 20 nor less than 10 Business Days (or such other notice period as may be specified hereon) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Arrears of Distribution on the payment date specified in such notice); and
- (B) in any event shall satisfy any outstanding Arrears of Distribution (in whole but not in part) on the earlier of:
  - (1) the date of redemption of the Perpetual Notes in accordance with the redemption events set out in Condition 5 (as applicable);
  - (2) the next Distribution Payment Date on the occurrence of a breach of Condition 4(h)(vi) or the occurrence of a Compulsory Distribution Payment Event; and
  - (3) the date such amount becomes due under Condition 9 or on a winding-up of the Issuer.

Any partial payment of outstanding Arrears of Distribution by the Issuer shall be shared by the Noteholders or Couponholders of all outstanding Perpetual Notes and the Coupons relating to them on a pro-rata basis. Further provisions relating to this Condition 4(h)(vii) may be specified in the applicable Pricing Supplement.

- (viii) **No default**: Notwithstanding any other provision in these Conditions or in the Trust Deed, the deferral of any Distribution payment in accordance with this Condition 4(h) shall not constitute a default for any purpose (including, without limitation, pursuant to Condition 9) on the part of the Issuer under the Perpetual Notes or the Guarantor under the Guarantee or for any other purpose.
- Determination and Publication of Distribution Rates, Distribution Amounts and Early Redemption Amounts: The Calculation Agent shall, as soon as practicable on each Distribution Determination Date, or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Distribution Amounts for the relevant Distribution Accrual Period, calculate the Early Redemption Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Distribution Rate and the Distribution Amounts for each Distribution Accrual Period and the relevant Distribution Payment Date and, if required to be calculated, the Early Redemption Amount to be notified to the Trustee, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Perpetual Notes that is to make a further calculation upon receipt of such information as soon as possible after their determination but in no event later than (i) the commencement of the relevant Distribution Period, if determined prior to such time, in the case of notification to such exchange of a Distribution Rate and Distribution Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Distribution Payment Date or Distribution Period Date is subject to adjustment pursuant to Condition 4(b)(ii) or Condition 4(c)(ii), the Distribution Amounts and the Distribution Payment Date so published may subsequently be amended (or appropriate alternative arrangements made with the consent of the Trustee by way of adjustment) without notice in the event of an extension or shortening of the Distribution Period. If the Perpetual Notes become due and payable under Condition 9, the accrued Distributions and the Distribution Rate payable in respect of the Perpetual Notes shall nevertheless continue to be calculated as previously in accordance with this Condition 4 but no publication of the Distribution Rate or the Distribution Amount so calculated need be made. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall be final and binding upon all parties.
- (j) **Definitions:** In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

## "Business Day" means:

- (i) in the case of Perpetual Notes denominated in a currency other than Singapore dollars, euros or Renminbi, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London and the principal financial centre for such currency; and/or
- (ii) in the case of Perpetual Notes denominated in euros, a day on which the TARGET system is operating (a "TARGET Business Day") and a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London and the principal financial centre for such currency; and/or
- (iii) in the case of Perpetual Notes denominated in Renminbi, if cleared through the CMU Service, a day (other than a Saturday, Sunday or public holiday) on which commercial banks in Hong Kong are generally open for business and settlement of Renminbi payments in Hong Kong, if cleared through the CDP System, a day (other than a Saturday, Sunday or gazetted public holiday) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Singapore and Hong Kong and, if cleared through Euroclear and

Clearstream, Luxembourg, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London; and/or

- (iv) in the case of Singapore Dollar Perpetual Notes, if cleared through the CDP System, a day (other than a Saturday, Sunday or gazetted public holiday) on which commercial banks settle payments to Singapore and, if cleared through Euroclear and Clearstream, Luxembourg, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London; and/or
- (v) in the case of a currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres.

"CNY" and "Renminbi" means the lawful currency for the time being of the PRC.

"Day Count Fraction" means, in respect of the calculation of an amount of Distribution on any Perpetual Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting a Distribution Period or a Distribution Accrual Period, the "Calculation Period"):

- (i) if "Actual/Actual" or "Actual/Actual ISDA" is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (ii) if "Actual/365 (Fixed)" is specified hereon, the actual number of days in the Calculation Period divided by 365;
- (iii) if "**Actual/360**" is specified hereon, the actual number of days in the Calculation Period divided by 360;
- (iv) if "30/360", "360/360" or "Bond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls:

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D<sub>1</sub> will be 30; and

- " $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;
- (v) if "30E/360" or "Eurobond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

where:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

- "Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;
- "Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- ${}^{\mathbf{m}}\mathbf{M_{1}}$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;
- "M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and
- " $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $\mathbf{D_2}$  will be 30;
- (vi) if "30E/360 (ISDA)" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a *formula* basis as follows:

where:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

- "Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls:
- "Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- "M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;
- "M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;
- " $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $\mathbf{D_2}$  will be 30; and

## (vii) if "Actual/Actual-ICMA" is specified hereon,

- (A) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and
- (B) if the Calculation Period is longer than one Determination Period, the sum of:
  - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and
  - (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year;

#### where:

"Determination Period" means the period from and including a Determination Date in any year to but excluding the next Determination Date.

"Determination Date" means the date(s) specified as such hereon or, if none is so specified, the Distribution Payment Date(s).

"Distribution Accrual Period" means the period beginning on (and including) the Distribution Commencement Date and ending on (but excluding) the first Distribution Period Date and each successive period beginning on (and including) a Distribution Period Date and ending on (but excluding) the next succeeding Distribution Period Date.

#### "Distribution Amount" means:

- (x) in respect of a Distribution Accrual Period, the amount of Distribution payable per Calculation Amount for that Distribution Accrual Period and which, in the case of Fixed Rate Perpetual Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Distribution Payment Date ending the Distribution Period of which such Distribution Accrual Period forms part; and
- (y) in respect of any other period, the amount of Distribution payable per Calculation Amount for that period.

"Distribution Commencement Date" means the Issue Date or such other date as may be specified hereon.

"Distribution Determination Date" means (x) in the case of Non-Singapore Dollar Perpetual Notes, with respect to a Distribution Rate and Distribution Accrual Period, the date specified as such hereon or, if none is so specified, the first day of such Distribution Accrual Period if the Specified Currency is Sterling or Renminbi or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Distribution Accrual Period if the Specified Currency is neither Sterling nor euro nor Renminbi or the day falling two TARGET Business Days prior to the first day of such Distribution Accrual Period if the Specified Currency is euro; or (y) in the case of Singapore Dollar Perpetual Notes, in respect of any Distribution Accrual Period, that number of Business Days in Singapore prior to the first day of the Distribution Accrual Period as specified hereon.

"Distribution Period" means the period beginning on and including the Distribution Commencement Date and ending on but excluding the first Distribution Payment Date and each successive period beginning on and including a Distribution Payment Date and ending on but excluding the next succeeding Distribution Payment Date.

"Distribution Period Date" means each Distribution Payment Date unless otherwise specified hereon.

"Distribution Rate" means the rate of distribution payable from time to time in respect of this Note and that is either specified or calculated in accordance with the provisions hereon.

"euros" means the lawful currency of member states of the European Union that adopt the single currency introduced in accordance with the Treaty establishing the European Community, as amended from time to time.

"Euro-zone" means the region comprised of member states of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended.

"ISDA Definitions" means the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc., unless otherwise specified hereon.

**"PRC"** means the People's Republic of China excluding Hong Kong, the Macau Special Administrative Region of the People's Republic of China and Taiwan.

"Reference Banks" means (i) in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market; (ii) in the case of a determination of EURIBOR, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market; and (iii) in the case of a determination of the relevant Reference Rate, SIBOR or Swap Rate, the principal Singapore office of three major banks in the Singapore inter-bank market, in each case selected by the Issuer and notified in writing to the Calculation Agent or as specified hereon.

"Reference Rate" means the rate specified as such hereon.

"Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified hereon or such other page, section, caption, column or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate.

"Relevant Time" means 11.00 a.m. (Singapore time).

"Singapore dollars" and "S\$" means the lawful currency for the time being of the Republic of Singapore.

"Specified Currency" means the currency specified as such hereon or, if none is specified, the currency in which the Perpetual Notes are denominated.

"Sterling" and "£" means the lawful currency for the time being in the United Kingdom.

"TARGET System" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007 or any successor thereto.

**"U.S. Dollars"** means the lawful currency for the time being of the United States of America.

(k) Calculation Agents: The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them hereon and for so long as any Note is outstanding (as defined in the Trust Deed). Where more than one Calculation Agent is appointed in respect of the Perpetual Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under these Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Distribution Rate for a Distribution Accrual Period or to calculate any Distribution Amount or Early Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. No Calculation Agent appointed in respect of the Perpetual Notes may resign its duties without a successor having been appointed as aforesaid.

#### (I) Benchmark Discontinuation:

#### (i) Independent Adviser

If a Benchmark Event occurs in relation to an Original Reference Rate when any Distribution Rate (or any component part thereof) remains to be determined by reference to such Original Reference Rate, the Issuer shall use its reasonable endeavours to appoint an Independent Adviser, as soon as reasonably practicable, to determine a Successor Rate, failing which an Alternative Rate (in accordance with Condition 4(I)(ii)) and, in either case, an Adjustment Spread and any Benchmark Amendments (in accordance with Condition 4(I)(iv)). In making such determine, the Independent Adviser appointed pursuant to this Condition 4(I) shall act in good faith and in a commercially reasonable manner as an expert. In the absence of bad faith or fraud, the Independent Adviser shall have no liability whatsoever to the Issuer, the Guarantor, the Trustee, the Principal Paying Agent, the Paying Agents, the Noteholders, the Receiptholders or the Couponholders for any determination made by it pursuant to this Condition 4(I).

If (A) the Issuer is unable to appoint an Independent Adviser; or (B) the Independent Adviser appointed by it fails to determine a Successor Rate or, failing which, an Alternative Rate in accordance with this Condition 4(I)(i) prior to the relevant Interest Determination Date, the Distribution Rate applicable to the next succeeding Interest Period shall be equal to the Distribution Rate last determined in relation to the Perpetual Notes in respect of the immediately preceding Interest Period. If there has not been a first Interest Payment Date, the Distribution Rate

shall be the initial Rate of Interest. Where a different Margin or Maximum Distribution Rate or Minimum Distribution Rate is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin or Maximum Distribution Rate or Minimum Distribution Rate relating to the relevant Interest Period shall be substituted in place of the Margin or Maximum Distribution Rate or Minimum Distribution Rate relating to that last preceding Interest Period. For the avoidance of doubt, this paragraph shall apply to the relevant next succeeding Interest Period only and any subsequent Interest Periods are subject to the subsequent operation of, and to adjustment as provided in, the first paragraph of this Condition 4(I)(i).

# (ii) Successor Rate or Alternative Rate

If the Independent Adviser determines that:

- (A) there is a Successor Rate, then such Successor Rate and the applicable Adjustment Spread shall subsequently be used in place of the Original Reference Rate to determine the Distribution Rate (or the relevant component part thereof) for all future payments of interest on the Perpetual Notes (subject to the operation of this Condition 4(I)); or
- (B) there is no Successor Rate but that there is an Alternative Rate, then such Alternative Rate and the applicable Adjustment Spread subsequently be used in place of the Original Reference Rate to determine the Distribution Rate (or the relevant component part thereof) for all future payments of interest on the Perpetual Notes (subject to the operation of this Condition 4(I)).

## (iii) Adjustment Spread

The Adjustment Spread (or the formula or methodology for determining the Adjustment Spread) shall be applied to the Successor Rate or the Alternative Rate (as the case may be).

# (iv) Benchmark Adjustments

If any Successor Rate or Alternative Rate and, in either case, the applicable Adjustment Spread is determined in accordance with this Condition 4(I) and the Independent Adviser, determines (A) that amendments to these Conditions and/or the Trust Deed are necessary to ensure the proper operation of such Successor Rate or Alternative Rate and/or (in either case) the applicable Adjustment Spread (such amendments, the "Benchmark Amendments") and (B) the terms of the Benchmark Amendments, then the Issuer shall, subject to giving notice thereof in accordance with Condition 4(I)(v), without any requirement for the consent or approval of Noteholders, vary these Conditions and/or the Trust Deed to give effect to such Benchmark Amendments with effect from the date specified in such notice.

At the request of the Issuer, but subject to receipt by the Trustee of a certificate in English signed by an Authorised Signatory of the Issuer pursuant to Condition 4(I)(v), the Trustee shall (at the expense of the Issuer), without any requirement for the consent or approval of the Noteholders, be obliged to concur with the Issuer in effecting any Benchmark Amendments (including, inter alia, by the execution of a deed supplemental to or amending the Trust Deed), provided that the Trustee shall not be obliged so to concur if in the opinion of the Trustee doing so would impose more onerous obligations upon it or expose it to any additional duties, responsibilities or liabilities or reduce or amend the protective provisions afforded to the Trustee in these Conditions or the Trust Deed (including, for the avoidance of doubt, any supplemental trust deed) in any way.

In connection with any such variation in accordance with this Condition 4(I)(iv), the Issuer shall comply with the rules of any stock exchange on which the Perpetual Notes are for the time being listed or admitted to trading.

#### (v) Notices, etc.

Any Successor Rate, Alternative Rate, Adjustment Spread and the specific terms of any Benchmark Amendments, determined under this Condition 4(I) will be notified promptly by the Issuer to the Trustee, the Principal Paying Agent and, in accordance with Condition 16, the Noteholders. Such notice shall be irrevocable and shall specify the effective date of the Benchmark Amendments, if any.

No later than notifying the Trustee of the same, the Issuer shall deliver to the Trustee a certificate in English signed by an authorised officer of the Issuer:

- (A) confirming (1) that a Benchmark Event has occurred, (2) the Successor Rate or, as the case may be, the Alternative Rate, (3) the applicable Adjustment Spread and (4) the specific terms of any Benchmark Amendments (if any), in each case as determined in accordance with the provisions of this Condition 4(I); and
- (B) certifying that the Benchmark Amendments (if any) are necessary to ensure the proper operation of such Successor Rate or Alternative Rate and (in either case) the applicable Adjustment Spread.

The Trustee shall be entitled to rely conclusively on such certificate (without liability to any person) as sufficient evidence thereof and shall not be liable to the Issuer, the Guarantor, the Noteholders, the Couponholders or any other person for so doing. The Successor Rate or Alternative Rate and the Adjustment Spread and the Benchmark Amendments (if any) specified in such certificate will (in the absence of manifest error or bad faith in the determination of the Successor Rate or Alternative Rate and the Adjustment Spread and the Benchmark Amendments (if any) and without prejudice to the Trustee's ability to rely on such certificate as aforesaid) be binding on the Issuer, the Guarantor, the Trustee, the Principal Paying Agent and the Noteholders.

# (vi) Survival of Original Reference Rate

Without prejudice to the obligations of the Issuer under Conditions 4(I)(i), 4(I)(ii), 4(I)(iii) and 4(I)(iv), the Original Reference Rate and the fallback provisions provided for in Condition 4(I)(ii) will continue to apply unless and until a Benchmark Event has occurred.

# (vii) **Definitions**

As used in this Condition 4(I):

"Adjustment Spread" means either (a) a spread (which may be positive, negative or zero) or (b) a formula or methodology for calculating a spread, in each case to the applied to the Successor Rate or the Alternative Rate (as the case may be) and is the spread, formula or methodology which:

 in the case of a Successor Rate, is formally recommended in relation to the replacement of the Original Reference Rate with the Successor Rate by any Relevant Nominating Body, or (if no such recommendation has been made, or in the case of an Alternative Rate);

- (ii) the Independent Adviser determines, is customarily applied to the relevant Successor Rate or the Alternative Rate (as the case may be) in international debt capital markets transactions to produce an industry-accepted replacement rate for the Original Reference Rate, or (if the Independent Adviser determines that no such spread is customarily applied); or
- (iii) the Independent Adviser determines is recognised or acknowledged as being the industry standard for over-the-counter derivative transactions which reference the Original Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Rate (as the case may be).

"Alternative Rate" means an alternative benchmark or screen rate which the Independent Adviser determines in accordance with Condition 4(I)(ii) is customarily applied in international debt capital markets transactions for the purposes of determining rates of interest (or the relevant component part thereof) for the same interest period and in the same Specified Currency as the Perpetual Notes.

"Benchmark Amendments" has the meaning given to it in Condition 4(I)(iv).

#### "Benchmark Event" means:

- (i) the Original Reference Rate ceasing to be published for a period of at least five business days or ceasing to exist; or
- (ii) a public statement by the administrator of the Original Reference Rate that it has ceased or that it will cease publishing the Original Reference Rate permanently or indefinitely (in circumstances where no successor administrator has been appointed that will continue publication of the Original Reference Rate); or
- (iii) a public statement by the supervisor of the administrator of the Original Reference Rate that the Original Reference Rate has been or will be permanently or indefinitely discontinued; or
- (iv) a public statement by the supervisor of the administrator of the Original Reference Rate as a consequence of which the Original Reference Rate will be prohibited from being used either generally, or in respect of the Perpetual Notes; or
- (v) it has become unlawful for the Principal Paying Agent, the Issuer or any other party to calculate any payments due to be made to any Noteholder using the Original Reference Rate.

"Independent Adviser" means an independent financial institution of international repute or an independent financial adviser with appropriate expertise appointed by the Issuer under Condition 4(I)(i).

"Original Reference Rate" means the originally-specified benchmark or screen rate (as applicable) used to determine the Distribution Rate (or any component part thereof) on the Perpetual Notes.

"Relevant Nominating Body" means, in respect of a benchmark or screen rate (as applicable):

- the central bank for the currency to which the benchmark or screen rate (as applicable) relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable); or
- (ii) any working group or committee sponsored by, chaired or co-chaired by or constituted at the request of (a) the central bank for the currency to which the benchmark or screen rate (as applicable) relates, (b) any central bank or other supervisory authority which is responsible for supervising the administrator of the benchmark or screen rate (as applicable), (c) a group of the aforementioned central banks or other supervisory authorities or (d) the Financial Stability Board or any part thereof.

"Successor Rate" means a successor to or replacement of the Original Reference Rate which is formally recommended by any Relevant Nominating Body.

#### 5 Redemption and Purchase

- (a) **No Fixed Redemption Date:** The Perpetual Notes are perpetual notes in respect of which there is no fixed redemption date and the Issuer shall (subject to the provisions of Condition 3 and without prejudice to Condition 9), only have the right to redeem or purchase them in accordance with the following provisions of this Condition 5.
- (b) Redemption for Taxation Reasons: The Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, on any Distribution Payment Date (if this Perpetual Note is a Floating Rate Perpetual Note) or at any time (if this Perpetual Note is not a Floating Rate Perpetual Note), on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid), if:
  - the Issuer (or if the Guarantee was called, the Guarantor) satisfies the Trustee immediately before the giving of such notice that it has or will become obliged to pay additional amounts as described under Condition 7 as a result of any change in, or amendment to, the laws (or regulations, rulings or other administrative pronouncements promulgated thereunder) of Singapore or any political subdivision or, in each case, any authority thereof or therein having power to tax (or any taxing authority of any taxing jurisdiction to which the Issuer or the Guarantor, as the case may be, is or has become subject), or any change in the application or official interpretation of such laws, regulations, rulings or other administrative pronouncements, or the Perpetual Notes do or will not be regarded as "debt securities" for the purposes of Section 43N(4) of the Income Tax Act, Chapter 134 of Singapore (the "ITA") and Regulation 2 of the Income Tax (Qualifying Debt Securities) Regulations, or Distributions (including any Arrears of Distribution and any Additional Distribution Amount) will not be regarded as interest payable and such payments will not be entitled to the tax concessions and exemptions (including the withholding tax exemption) available to interest payable on "qualifying debt securities" under the ITA, or distributions will not be regarded as sums "payable by way of interest upon money borrowed" for the purposes of Section 14(1)(a) of the ITA, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes; and

(ii) such obligation cannot be avoided by the Issuer (or the Guarantor, as the case may be) taking reasonable measures available to it,

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer (or the Guarantor, as the case may be) would be obliged to pay such additional amounts were a payment in respect of the Perpetual Notes (or Guarantee, as the case may be) then due. Prior to the publication of any notice of redemption pursuant to this Condition 5(b), the Issuer shall deliver to the Trustee a certificate in English signed by two Authorised Signatories of the Issuer stating that the obligation referred to in (i) above of this Condition 5(b) cannot be avoided by the Issuer (or the Guarantor, as the case may be) taking reasonable measures available to it. The Trustee shall be entitled, without further enquiry and without liability to any Noteholder, any Couponholder or any other person, to accept such certificate as sufficient evidence of the satisfaction of the conditions precedent set out in (i) and (ii) above of this Condition 5(b), in which event it shall be conclusive and binding on the Noteholders and Couponholders.

(c) Redemption for Accounting Reasons: If Redemption for Accounting Reasons is specified hereon, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid) if, as a result of any changes or amendments to the Singapore Financial Reporting Standards (International) issued by the Singapore Accounting Standards Council as amended from time to time ("SFRS(I)") or any other accounting standards that may replace SFRS(I) for the purposes of the consolidated financial statements of the Guarantor as amended from time to time (the "Relevant Accounting Standards"), the Perpetual Notes and/or the Guarantee of the Perpetual Notes must not or must no longer be recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standards.

Prior to the publication of any notice of redemption pursuant to this Condition 5(c), the Guarantor shall deliver to the Trustee a certificate in English signed by two Authorised Signatories of the Guarantor stating that the circumstances referred to above prevail and setting out the details of such circumstances and an opinion addressed to the Trustee of the Guarantor's independent auditors stating that the circumstances referred to above prevail and the date on which the relevant change or amendment to the Relevant Accounting Standards is due to take effect. The Trustee shall be entitled without further enquiry and without liability to any Noteholder, Couponholder or any other person to rely on such certificate and opinion and it shall be conclusive evidence of the satisfaction of the entitlement of the Issuer to publish a notice of redemption pursuant to this Condition 5(c). Each such certificate and opinion shall be conclusive and binding on Noteholders and Couponholders. All Perpetual Notes shall be redeemed on the date specified in such notice in accordance with this Condition 5(c), provided that such date for redemption shall be no earlier than 90 days prior to the last day before the date on which the Perpetual Notes and/or the Guarantee of the Perpetual Notes must not or must no longer be so recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standards.

- (d) Redemption for tax deductibility reasons: The Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders in accordance with Condition 14 and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, at the Early Redemption Amount as specified in the applicable Pricing Supplement if the Issuer satisfies the Trustee immediately before giving such notice that, as a result of:
  - (i) any amendment to, or change in, the laws (or any rules or regulations thereunder) of Singapore or any political subdivision or any taxing authority thereof or therein (or any taxing authority of any taxing jurisdiction to which the Issuer or the Guarantor, as the case may be, is or has become subject) which is enacted, promulgated, issued or becomes effective on or after the Issue Date;
  - (ii) any amendment to, or change in, an official and binding interpretation of any such laws, rules or regulations by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued or becomes effective on or after the Issue Date; or
  - (iii) any applicable official interpretation or pronouncement which is issued or announced on or after the Issue Date that provides for a position with respect to such laws or regulations that differs from the position advised by the Issuer's tax advisers or the previously generally accepted position which is issued or announced on or before the Issue Date.

the Distributions (including any Arrears of Distribution and any Additional Distribution Amount) by the Issuer would no longer be, or within 90 days of the date of the opinion referred to in paragraph (y) below of this Condition 5(d) would no longer be, regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA ("Tax Deductibility Event"), provided that no notice of redemption may be given earlier than 90 days prior to the effective date on which payments on the Perpetual Notes would not be regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA.

Prior to the publication of any notice of redemption pursuant to this Condition 5(d), the Issuer shall deliver or procure that there is delivered to the Trustee (x) a certificate in English signed by two Authorised Signatories of the Issuer stating that the circumstances referred to above prevail and setting out the details of such circumstances and (y) an opinion of the Issuer's independent auditors or tax advisers of recognised standing stating that the circumstances referred to above prevail and the date on which the relevant change, amendment, interpretation or pronouncement has taken place or is due to take effect, and the Trustee shall be entitled to accept such certificate and opinion as sufficient evidence of the satisfaction of the conditions precedent set out above in this Condition 5(d) in which event the same shall be conclusive and binding on the Noteholders.

(e) Redemption at the Option of the Issuer: If Call Option is specified hereon, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, redeem all or, if so provided, some of the Perpetual Notes on any Optional Redemption Date. Any such redemption of Perpetual Notes shall be at their principal amount (together with

Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid).

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition 5(e).

In the case of a partial redemption the notice to Noteholders shall also contain the certificate numbers of the Bearer Notes, or in the case of Registered Perpetual Notes shall specify the principal amount of Registered Perpetual Notes drawn and the holder(s) of such Registered Perpetual Notes, to be redeemed, which shall have been drawn in such place and in such manner as determined by the Issuer and notified in writing to the Trustee, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

- (f) Redemption in the case of Minimal Outstanding Amount: If Minimal Outstanding Amount Redemption Option is specified hereon, the Issuer may, at any time, on giving not less than 30 nor more than 60 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) and to the Trustee, the Issuing and Paying Agent, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent, as the case may be, and the Registrar in writing, redeem the Perpetual Notes, in whole, but not in part, at their principal amount (together with Distributions (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) accrued to but excluding the date fixed for redemption but unpaid) if, immediately before giving such notice, the aggregate principal amount of the Perpetual Notes outstanding is less than 10% of the aggregate principal amount originally issued. All Perpetual Notes shall be redeemed on the date specified in such notice in accordance with this Condition 5(f).
- (g) **No Other Redemption:** The Issuer shall not be entitled to redeem the Perpetual Notes and shall have no obligation to make any payment of principal in respect of the Perpetual Notes otherwise than as provided in Condition 5(b) and, to the extent specified hereon, in Conditions 5(c) to 5(f) (both inclusive), and as otherwise specified hereon.
- (h) Purchases: Each of the Issuer, the Guarantor and their respective Subsidiaries as defined in the Trust Deed may at any time purchase Perpetual Notes (provided that all unmatured Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price.
- (i) Cancellation: All Perpetual Notes purchased by or on behalf of the Issuer, the Guarantor or any of their respective Subsidiaries may be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Perpetual Note together with all unmatured Coupons and all unexchanged Talons to the Issuing and Paying Agent and, in the case of Registered Perpetual Notes, by surrendering the Certificate representing such Perpetual Notes to the Registrar and, in each case, if so surrendered, the same shall, together with all Perpetual Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Perpetual Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer and the Guarantor in respect of any such Perpetual Notes shall be discharged.

# 6 Payments and Talons

- (a) **Bearer Notes:** Payments of principal and Distributions (including any Arrears of Distribution and any Additional Distribution Amount) in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Perpetual Notes (in the case of all payments of principal and, in the case of Distribution, as specified in Condition 6(f)(v)) or Coupons (in the case of Distributions, save as specified in Condition 6(f)(ii)), as the case may be:
  - (A) in the case of a currency other than Renminbi by transfer to an account denominated in such currency with, a Bank; and
  - (B) in the case of Renminbi, by transfer to a relevant account maintained by or on behalf of the Noteholder with a bank in Hong Kong. If a holder does not maintain a relevant account in respect of a payment to be made under the Perpetual Notes, the Issuer reserves the right, in its sole discretion and upon such terms as it may determine, to make arrangements to pay such amount to that holder by another means, provided that the Issuer shall not have any obligation to make any such arrangements.

For the purpose of this Condition 6(a):

"relevant account" means the Renminbi account maintained by or on behalf of the Noteholder with:

- (i) in the case of Notes cleared through the CMU Service, a bank in Hong Kong; or
- (ii) in the case of Notes cleared through the CDP System, a bank in Singapore or Hong Kong.

In this Condition 6(a) and in Condition 6(b), "Bank" means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to the TARGET System.

#### (b) Registered Perpetual Notes:

- (A) Payments of principal in respect of Registered Perpetual Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in Condition 6(b)(B).
- (B) Distribution on Registered Perpetual Notes shall be paid to the person shown on the Register at the close of business (i) on the fifteenth day before the due date for payment thereof or (ii) in the case of Perpetual Notes denominated in Renminbi, on the fifth day before the due date for payment thereof (the "Record Date"). Payments of Distributions on each Registered Perpetual Note shall be made:
  - (x) in the case of a currency other than Renminbi, in the relevant currency by transfer to an account in the relevant currency maintained by the payee with a Bank; and
  - (y) in the case of Renminbi, by transfer to the registered account of the Noteholder. If a holder does not maintain a registered account in respect of a payment to be made under the Perpetual Notes, the Issuer reserves the right, in its sole discretion and upon such terms as it may determine, to make arrangements to pay such amount to that holder by another means, provided that the Issuer shall not have any obligation to make any such arrangements.

For the purposes of this Condition 6(b):

"registered account" means the Renminbi account maintained by or on behalf of the Noteholder with:

- (i) in the case of Notes cleared through the CMU Service, a bank in Hong Kong; or
- (ii) in the case of Notes cleared through the CDP System, a bank in Singapore or Hong Kong,

details of which appear on the Register at the close of business on the fifth business day before the due date for payment.

- (c) Payments in the United States: Notwithstanding the foregoing, if any Bearer Notes are denominated in U.S. Dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Perpetual Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.
- (d) Payments subject to Fiscal Laws: Save as provided in Condition 7, all payments will be subject in all cases to any applicable fiscal or other laws, regulations and directives in the place of payment or other laws to which the Issuer or the Guarantor agrees to be subject and the Issuer or the Guarantor will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations, directives or agreements. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) Appointment of Agents: The Issuing and Paying Agent, the CMU Lodging and Paying Agent, the CDP Issuing and Paying Agent, the Paying Agents, the Registrars, the Transfer Agents and the Calculation Agent initially appointed by the Issuer and the Guarantor and their respective specified offices are listed below. The Issuing and Paying Agent, the CMU Lodging and Paying Agent, the CDP Issuing and Paying Agent, the Paying Agents, the Registrars, the Transfer Agents and the Calculation Agent act solely as agents of the Issuer and the Guarantor and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer and the Guarantor reserve the right at any time with the approval of the Trustee to vary or terminate the appointment of the Issuing and Paying Agent, any other Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, provided that the Issuer shall at all times maintain:
  - (i) an Issuing and Paying Agent;
  - (ii) a Registrar in relation to Registered Perpetual Notes;
  - (iii) a Transfer Agent in relation to Registered Perpetual Notes;
  - (iv) a CMU Lodging and Paying Agent in relation to Perpetual Notes accepted for clearance through the CMU Service;
  - (v) a CDP Issuing and Paying Agent in relation to Perpetual Notes cleared through the CDP System;

- (vi) one or more Calculation Agent(s) where the Conditions so require; and
- (vii) such other agents as may be required by any other stock exchange on which the Perpetual Notes may be listed.

In addition, the Issuer and the Guarantor shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in U.S. Dollars in the circumstances described in Condition 6(c).

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

# (f) Unmatured Coupons and unexchanged Talons:

- (i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Perpetual Notes, such Perpetual Notes should be surrendered for payment together with all unmatured Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the principal amount or Early Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 8).
- (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Perpetual Note, unmatured Coupons relating to such Perpetual Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Perpetual Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Where any Bearer Note that provides that the relative unmatured Coupons are to become void upon the due date for redemption of those Perpetual Notes is presented for redemption without all unmatured Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer or the Issuing and Paying Agent may require.
- (v) If the due date for redemption of any Perpetual Note is not a Distribution Payment Date, Distributions accrued from the preceding Distribution Payment Date or the Distribution Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be.
- (g) Talons: On or after the Distribution Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Issuing and Paying Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 8).

- (h) Non-Business Days: If any date for payment in respect of any Note or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this Condition 6(h), "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "Financial Centres" hereon and:
  - (i) (in the case of a payment in a currency other than euro and Renminbi) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
  - (ii) (in the case of a payment in euro) which is a TARGET Business Day; or
  - (iii) (in the case of Renminbi cleared through the CMU Service) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Hong Kong; or
  - (iv) (in the case of Renminbi cleared through the CDP System) on which banks and foreign exchange markets are open for business and settlement of Renminbi payments in Singapore and Hong Kong.
- (i) Renminbi fallback: Notwithstanding any other provision in these Conditions, if by reason of Inconvertibility, Non-transferability or Illiquidity, neither the Issuer nor the Guarantor, in their sole discretion, is able to satisfy payments of principal or distributions in respect of Notes when due in Renminbi (in the case of Notes cleared through the CMU Service) in Hong Kong, or (in the case of Notes cleared through the CDP System) in Singapore, the Issuer or the Guarantor as the case may be, on giving not less than 10 nor more than 30 days' irrevocable notice to the Noteholders and the Paying Agent prior to the due date for the relevant payment, settle any such payment (in the case of Notes cleared through the CMU Service) in U.S. Dollars, or (in the case of Notes cleared through the CDP System) in Singapore dollars, on the due date at, (in the case of Notes cleared through the CMU Service), the U.S. Dollar Equivalent or, (in the case of Notes cleared through the CDP System), the Singapore Dollar Equivalent of any such Renminbi denominated amount.

In such event, payment of the U.S. Dollar Equivalent or the Singapore Dollar Equivalent (as applicable) of the relevant amounts due under the Perpetual Notes shall be made by:

- (i) in the case of Notes cleared through the CMU Service, in U.S. Dollars by transfer to a U.S. Dollar denominated account with a bank in New York City; or
- (ii) in the case of Notes cleared through the CDP System, transfer to a Singapore dollar denominated account maintained by the payee with a bank in Singapore.

In this Condition 6(h):

"Determination Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange):

- (i) in the case of Notes cleared through the CMU Service, in Hong Kong, in Singapore and in New York City; or
- (ii) in the case of Notes cleared through the CDP System, in Singapore;

# "Determination Date" means the day which:

- in the case of Notes cleared through the CMU Service, is two Determination Business Days before the due date of the relevant amount under these Conditions; or
- (ii) in the case of Notes cleared through the CDP System, is seven Determination Business Days before the due date of the relevant amount under these Conditions;

# "Governmental Authority" means:

- (i) in the case of Notes cleared through the CMU Service, any de facto or de jure government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) of Hong Kong; or
- (ii) in the case of Notes cleared through the CDP System, the Monetary Authority of Singapore or any other governmental authority or any other entity (private or public) charged with the regulation of the financial markets of Singapore;

#### "Illiquidity" means:

- (i) in the case of Notes cleared through the CMU Service, the general Renminbi exchange market in Hong Kong becomes illiquid as a result of which the Issuer or the Guarantor cannot obtain sufficient Renminbi in order to satisfy its obligation to pay distributions or principal in respect of the Perpetual Notes as determined by the Issuer or the Guarantor in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers; or
- (ii) in the case of Notes cleared through the CDP System, the general Renminbi exchange market in Singapore becomes illiquid as a result of which the Issuer cannot obtain sufficient Renminbi in order to satisfy its obligation to pay distributions or principal in respect of the Perpetual Notes as determined by the Issuer in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers selected by the Issuer;

"Inconvertibility" means the occurrence of any event that makes it impossible (where it had previously been possible) for the Issuer or the Guarantor to convert any amount due in respect of the Perpetual Notes in the general Renminbi exchange market in, in the case of Notes cleared through the CMU Service, Hong Kong, or, in the case of Notes cleared through the CDP System, Singapore, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation);

"Non-transferability" means the occurrence of any event that makes it impossible for the Issuer or the Guarantor to transfer Renminbi between accounts:

- (i) in the case of Notes cleared through the CMU Service, inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation) in Hong Kong and in New York City; or
- (ii) in the case of Notes cleared through the CDP System, inside Singapore or from an account inside Singapore to an account outside Singapore and outside the PRC or from an account outside Singapore and outside the PRC to an account inside Singapore, other than where such impossibility is due solely to the failure of the Issuer or the Guarantor to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer or the Guarantor, due to an event beyond its control, to comply with such law, rule or regulation);

"Renminbi Dealer" means an independent foreign exchange dealer of international repute active in the Renminbi exchange market in:

- (i) in the case of Notes cleared through the CMU Service, Hong Kong; and
- (ii) in the case of Notes cleared through the CDP System, in Singapore;

"Singapore Dollar Equivalent" means the Renminbi amount converted into Singapore dollars using the relevant Spot Rate for the relevant Determination Date;

#### "Spot Rate" means:

(i) in the case of Notes cleared through the CMU Service, the spot CNY/U.S. Dollar exchange rate for the purchase of U.S. Dollars with Renminbi in the over-the-counter Renminbi exchange market in Hong Kong for settlement in two Determination Business Days, as determined by the Calculation Agent at or around 11.00 a.m. (Hong Kong time) on the Determination Date, on a deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADNDF.

If such rate is not available, the Calculation Agent will determine the Spot Rate at or around 11.00 a.m. (Hong Kong time) on the Determination Date as the most recently available CNY/U.S. Dollar official fixing rate for settlement in two Determination Business Days reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC. Reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate; or

(ii) in the case of Notes cleared through the CDP System, for a Determination Date, means the spot Renminbi/Singapore dollar exchange rate as determined by the Issuer at or around 11.00 a.m. (Singapore time) on such date in good faith and in a reasonable commercial manner, and if a spot rate is not readily available, the Issuer may determine the rate taking into consideration all available information which the Issuer deems relevant, including pricing information obtained from the

Renminbi non-deliverable exchange market in Singapore or elsewhere and the PRC domestic foreign exchange market in Singapore.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 7(i) by the Calculation Agent, will (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Guarantor, the Agents and all Noteholders; and

**"U.S. Dollar Equivalent"** means the Renminbi amount converted into U.S. Dollars using the relevant Spot Rate for the relevant Determination Date.

#### 7 Taxation

All payments of principal and Distributions (including any Arrears of Distribution and any Additional Distribution Amount) by or on behalf of the Issuer or the Guarantor in respect of the Perpetual Notes and the Coupons or under the Guarantee shall be made free and clear of, and without withholding or deduction for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Singapore or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law. In that event, in relation to Singapore Dollar Perpetual Notes, the Issuer or, as the case may be, the Guarantor will not be obliged to pay any additional amounts in respect of any such withholding or deduction from payments in respect of such Singapore Dollar Perpetual Notes for, or on account of, any such taxes or duties, and in relation to Non-Singapore Dollar Perpetual Notes, the Issuer or, as the case may be, the Guarantor shall pay such additional amounts as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Perpetual Note or Coupon:

- (a) Other connection: to, or to a third party on behalf of, a holder who is (i) treated as a resident of Singapore or as having a permanent establishment in Singapore for tax purposes or (ii) liable to such taxes, duties, assessments or governmental charges in respect of such Perpetual Note or Coupon by reason of his having some connection with Singapore other than the mere holding of the Perpetual Note or Coupon; or
- (b) Presentation more than 30 days after the Relevant Date: presented (or in respect of which the Certificate representing it is presented) for payment more than 30 days after the Relevant Date except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth day.

As used in these Conditions, "Relevant Date" in respect of any Perpetual Note or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Perpetual Note (or relative Certificate) or Coupon being made in accordance with these Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to (i) "principal" shall be deemed to include any premium payable in respect of the Perpetual Notes, any Early Redemption Amounts and all other amounts in the nature of principal payable pursuant to Condition 5 or any amendment or supplement to it and (ii) "principal", "Distribution", "Arrears of Distribution" and "Additional Distribution Amount" shall be deemed to include any additional amounts in respect of any principal, Distribution, Arrears of Distribution or Additional Distribution Amount

(as the case may be) may be payable under this Condition 7 or any undertaking given in addition to or in substitution for it under the Trust Deed.

#### 8 Prescription

Claims against the Issuer and/or the Guarantor for payment in respect of the Perpetual Notes and Coupons (which, for this purpose, shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or 5 years (in the case of Distributions) from the appropriate Relevant Date in respect of them.

# 9 Non-payment

(a) **Non-payment when due:** Notwithstanding any of the provisions below in this Condition 9, the right to institute proceedings for winding-up is limited to circumstances where payment has become due. In the case of any Distribution, such Distribution will not be due if the Issuer has elected to defer that Distribution in accordance with Condition 4(h). In addition, nothing in this Condition 9, including any restriction on commencing proceedings, shall in any way restrict or limit the rights of the Trustee or any of its directors, officers, employees or Appointees to claim from or to otherwise take any action against the Issuer and/or the Guarantor in respect of any costs, charges, fees or expenses properly incurred or liabilities incurred by such party pursuant to or in connection with the Perpetual Notes or the Trust Deed.

## (b) Proceedings for winding-up: If:

- (i) an order is made or an effective resolution is passed for the winding-up of the Issuer or the Guarantor; or
- (ii) the Issuer shall not make payment in respect of the Perpetual Notes or the Guarantor shall not make payment in respect of the Guarantee, as the case may be, for a period of 10 days or more after the date on which such payment is due,

(together, the "Enforcement Events"),

the Issuer (or, as the case may be, the Guarantor) shall be deemed to be in default under the Trust Deed and the Perpetual Notes (in the case of the Issuer) and the Guarantee (in the case of the Guarantor) and where such Enforcement Event is continuing, the Trustee may, subject to the provisions of Condition 9(d), institute proceedings for the winding-up of the Issuer (or, as the case may be, the Guarantor) and/or prove in the winding-up of the Issuer (or, as the case may be, the Guarantor) and/or claim in the liquidation of the Issuer and/or the Guarantor for such payment.

(c) **Enforcement:** Without prejudice to Condition 9(a) and Condition 9(b) but subject to the provisions of Condition 9(d), the Trustee may without further notice to the Issuer or the Guarantor take such steps and/or actions and/or institute such proceedings against the Issuer and/or the Guarantor as it may think fit to enforce any term or condition binding on the Issuer and/or the Guarantor under the Perpetual Notes or the Guarantee (other than any payment obligation of the Issuer or the Guarantor under or arising from the Perpetual Notes or the Guarantee, including, without limitation, payment of any principal or premium or satisfaction of any Distributions (including any Arrears of Distribution and any Additional Distribution Amount) in respect of the Perpetual Notes or the Guarantee, including any damages awarded for breach of any obligations) and in no event shall the Issuer or the Guarantor, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it.

- (d) **Entitlement of Trustee:** The Trustee shall not and shall not be obliged to take any of the actions referred to in Condition 9(b) or Condition 9(c) against the Issuer and/or the Guarantor to enforce the terms of the Trust Deed, the Guarantee or the Perpetual Notes unless:
  - (i) it shall have been so directed by an Extraordinary Resolution of the Noteholders or requested in writing by the Noteholders of at least 25% in principal amount of the Perpetual Notes then outstanding; and
  - (ii) it shall have first been indemnified and/or secured and/or pre-funded to its satisfaction.
- (e) **Right of Noteholders:** No Noteholder shall be entitled to proceed directly against the Issuer or the Guarantor or to institute proceedings for the winding-up or claim in the liquidation of the Issuer and/or the Guarantor or to prove in such winding-up unless the Trustee, having become so bound to proceed or being able to prove in such winding-up or claim in such liquidation, fails to do so within a reasonable period and such failure shall be continuing, in which case the Noteholder shall have only such rights against the Issuer and/or the Guarantor as those which the Trustee is entitled to exercise as set out in this Condition 9.
- (f) Extent of Noteholders' remedy in respect of Subordinated Perpetual Notes: No remedy against the Issuer or the Guarantor, other than as referred to in this Condition 9, shall be available to the Trustee or the Noteholders of Subordinated Perpetual Notes, whether for the recovery of amounts owing in respect of the Trust Deed, the Subordinated Perpetual Notes or the Guarantee or in respect of any breach by the Issuer or the Guarantor of any of its other obligations under or in respect of the Trust Deed, the Guarantee or the Subordinated Perpetual Notes (as applicable).

# 10 Meetings of Noteholders, Modification, Waiver and Substitution

- (a) Meetings of Noteholders: The Trust Deed contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including without limitation the sanctioning by Extraordinary Resolution (as defined in the Trust Deed) of a modification of any of these Conditions or any provisions of the Trust Deed. Such a meeting may be convened by the Issuer, the Guarantor or the Trustee and shall be convened by the Trustee if requested in writing by Noteholders holding not less than 10% in principal amount of the Perpetual Notes for the time being outstanding and subject to the Trustee being indemnified and/or secured and/or pre-funded to its satisfaction against all costs and expenses. The quorum for any meeting convened to consider an Extraordinary Resolution shall be two or more persons holding or representing more than 50% in principal amount of the Perpetual Notes for the time being outstanding, or at any adjourned meeting two or more persons being or represented, unless the business of such meeting includes consideration of proposals, inter alia;
  - (i) to modify the maturity of the Perpetual Notes or to amend the dates of redemption of the Perpetual Notes, or the dates on which any Distribution (including Arrears of Distribution or Additional Distribution Amounts) is payable on the Perpetual Notes:
  - (ii) to reduce or cancel the principal amount of, or any premium payable on redemption of, the Perpetual Notes;

- (iii) to reduce the Distribution Rate in respect of the Perpetual Notes or to vary the method or basis of calculating the Distribution Rate or the basis for calculating any Distribution Amount in respect of the Perpetual Notes;
- (iv) if a Minimum Distribution Rate and/or a Maximum Distribution Rate or Redemption Amount is shown hereon, to reduce any such Minimum Distribution Rate and/or Maximum Distribution Rate:
- (v) to vary any method of, or basis for, calculating the Early Redemption Amount;
- (vi) to vary the currency or currencies of payment or denomination of the Perpetual Notes;
- (vii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass the Extraordinary Resolution;
- (viii) to modify or cancel the Guarantee; or
- (ix) if this Perpetual Note is a Subordinated Perpetual Note, to amend the subordination provisions in the Trust Deed, the Guarantee relating to the Subordinated Perpetual Notes or these Conditions (as they relate to the subordination of Subordinated Perpetual Notes),

in which case the necessary quorum shall be two or more persons holding or representing not less than 75%, or at any adjourned meeting not less than 25%, in principal amount of the Perpetual Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Trust Deed provides that a resolution in writing signed by or on behalf of the holders of not less than 75% in principal amount of the Perpetual Notes outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

These Conditions may be amended, modified or varied in relation to any Series of Perpetual Notes by the terms of the relevant Pricing Supplement in relation to such Series.

- (b) **Modification and Waiver of the Trust Deed:** The Trustee may agree, without the consent of the Noteholders or Couponholders, to:
  - (i) any modification of any of the provisions of the Trust Deed, the Agency Agreement and/or these Conditions that is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of applicable law or as required by Euroclear and/or Clearstream, Luxembourg and/or CMU and/or CDP; and
  - (ii) any other modification (except as mentioned in the Trust Deed), and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Trust Deed that is in the opinion of the Trustee not materially prejudicial to the interests of the Noteholders.

Any such modification, authorisation or waiver shall be binding on the Noteholders and the Couponholders and, unless the Trustee otherwise agrees, such modification, authorisation or waiver shall be notified by the Issuer to the Noteholders as soon as practicable.

- (c) **Substitution:** The Trust Deed contains provisions permitting (but not obliging) the Trustee to agree, subject to such amendment of the Trust Deed and such other conditions as the Trustee may require, but without the consent of the Noteholders or the Couponholders, to the substitution of the Issuer's successor in business or any Subsidiary of the Issuer or its successor in business or the substitution of the Guarantor's successor in business or any Subsidiary of the Guarantor or its successor in business in place of the Issuer or the Guarantor, as the case may be, or of any previous substituted company, as principal debtor or guarantor, as the case may be, under the Trust Deed and the Perpetual Notes. In the case of such a substitution the Trustee may agree, without the consent of the Noteholders or the Couponholders, to a change of the law governing the Perpetual Notes, the Coupons, the Talons and/or the Trust Deed provided that such change would not in the opinion of the Trustee be materially prejudicial to the interests of the Noteholders.
- (d) Entitlement of the Trustee: In connection with the exercise of its functions, rights, powers and discretions (including but not limited to those referred to in this Condition 10), the Trustee shall have regard to the interests of the Noteholders as a class and shall not have regard to the consequences of such exercise for individual Noteholders or Couponholders and the Trustee, acting for and on behalf of the Noteholders, shall not be entitled to require, nor shall any Noteholder or Couponholder be entitled to claim, from the Issuer or the Guarantor or the Trustee any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders or Couponholders.

# 11 Indemnification of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility. The Trustee is entitled to enter into business transactions with the Issuer, the Guarantor, any Subsidiary of the Issuer or the Guarantor and any entity related (directly or indirectly) to the Issuer or the Guarantor without accounting for any profit.

The Trustee may rely without liability to Noteholders, Couponholders or any other person on any report, confirmation or certificate from or any advice or opinion of any accountants, financial advisers, financial institution or any other expert, whether or not addressed to it and whether their liability in relation thereto is limited (by its terms or by any engagement letter relating thereto entered into by the Trustee or any other person or in any other manner) by reference to a monetary cap, methodology or otherwise. The Trustee may accept and shall be entitled to rely on any such report, confirmation, certificate, advice or opinion, in which event such report, confirmation, certificate, advice or opinion shall be binding on the Issuer, the Guarantor, the Noteholders and the Couponholders.

#### 12 Replacement of Perpetual Notes, Certificates, Coupons and Talons

If a Perpetual Note, Certificate, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Issuing and Paying Agent (in the case of Bearer Notes, Coupons or Talons) and of the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred

in connection therewith and on such terms as to evidence, security and indemnity (which may include, *inter alia*, that if the allegedly lost, stolen or destroyed Perpetual Note, Certificate, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Perpetual Notes, Certificates, Coupons or further Coupons) and otherwise as the Issuer, the Guarantor, the Issuing and Paying Agent and/or the Registrar may require. Mutilated or defaced Perpetual Notes, Certificates, Coupons or Talons must be surrendered before replacements will be issued.

#### 13 Further Issues

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further securities either having the same terms and conditions as the Perpetual Notes in all respects (or in all respects except for the first payment of Distribution on them) and so that such further issue shall be consolidated and form a single series with the outstanding securities of any series (including the Perpetual Notes) or upon such terms as the Issuer may determine at the time of their issue. References in these Conditions to the Perpetual Notes include (unless the context requires otherwise) any other securities issued pursuant to this Condition 13 and forming a single series with the Perpetual Notes. Any further securities consolidated and forming a single series with the outstanding securities of any series (including the Perpetual Notes) constituted by the Trust Deed or any deed supplemental to it shall, and any other securities may (with the consent of the Trustee), be constituted by the Trust Deed. The Trust Deed contains provisions for convening a single meeting of the Noteholders and the holders of securities of other series where the Trustee so decides.

#### 14 Notices

Notices to the holders of Registered Perpetual Notes shall be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in Singapore (which is expected to be *The Business Times* or, if any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Singapore), or so long as the Notes are listed on the SGX-ST, published on the website of the SGX-ST (www.sgx.com). Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 14.

So long as the Perpetual Notes are represented by a Global Note or a Global Certificate and such Global Note or Global Certificate is held in its entirety on behalf of Euroclear, Clearstream, Luxembourg and/or the CMU Service and/or CDP, there may be substituted for such publication in such newspapers (i) the delivery of the relevant notice to Euroclear, Clearstream, Luxembourg and/or the CMU Service and/or (subject to the agreement of CDP) CDP for communication by it to the Noteholders or (ii) in the case of CDP, the recorded delivery of the relevant notice to the persons shown in the latest record received from CDP as holding interests in such Global Note or Global Certificate, except that if the Perpetual Notes are listed on any stock exchange and the rules of such stock exchange so require, notice will in any event be published in accordance with the preceding paragraphs. Any such notice shall be deemed to have been given to the Noteholders on the day on which the said notice was given to, as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or CDP or the date of despatch of such notice to the persons shows in the records maintained by CDP.

Notices to be given by any Noteholders pursuant hereto (including to the Issuer) shall be in writing and given by lodging the same, together with the relative Perpetual Security or Perpetual Notes, with the Issuing and Paying Agent (in the case of Bearer Perpetual Notes) or the Registrar (in the case of Certificates) or such other Agent as may be specified in these Conditions. Whilst the Perpetual Notes are represented by a Global Note or a Global Certificate, such notice may be given by any Noteholders to the Issuing and Paying Agent or, as the case may be, the Registrar or, as the case may be, such other Agent through, as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or CDP in such manner as the Issuing and Paying Agent or, as the case may be, the Registrar or, as the case may be, such other Agent and, as the case may be, Euroclear and/or Clearstream, Luxembourg or the CMU Service or CDP may approve for this purpose.

Notwithstanding the other provisions of this Condition, in any case where the identities and addresses of all the Noteholders are known to the Issuer, notices to such holders may be given individually by recorded delivery mail to such addresses and will be deemed to have been given when received at such addresses.

## 15 Currency Indemnity

Any amount received or recovered in a currency other than the currency in which payment under the relevant Perpetual Note or Coupon is due (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction, in the insolvency, winding-up or dissolution of the Issuer or the Guarantor or otherwise) by any Noteholder or Couponholder in respect of any sum expressed to be due to it from the Issuer or the Guarantor shall only constitute a discharge to the Issuer or the Guarantor, as the case may be, to the extent of the amount in the currency of payment under the relevant Perpetual Note or Coupon that the recipient is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If the amount received or recovered is less than the amount expressed to be due to the recipient under any Perpetual Note or Coupon, the Issuer, failing whom the Guarantor, shall indemnify it against any loss sustained by it as a result. In any event, the Issuer, failing whom the Guarantor, shall indemnify the recipient against the cost of making any such purchase. For the purposes of this Condition 15, it shall be sufficient for the Noteholder or Couponholder, as the case may be, to demonstrate that it would have suffered a loss had an actual purchase been made. These indemnities constitute a separate and independent obligation from the Issuer's and the Guarantor's other obligations, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Noteholder or Couponholder and shall continue in full force and effect despite any other judgment, order, claim or proof for a liquidated amount in respect of any sum due under any Perpetual Note or Coupon or any other judgment or order.

#### 16 Rights of Third Parties

No person shall have any right to enforce any term or condition of the Perpetual Notes under the [Contracts (Rights of Third Parties) Act 1999]<sup>2</sup>/[Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore]<sup>3</sup> but this shall not affect any right or remedy that exists or is available apart from such Act and is without prejudice to the rights of the Noteholders as set out in Conditions 9(c) and 9(e).

<sup>2</sup> Include for Notes governed by English law.

<sup>3</sup> Include for Notes governed by Singapore law.

# 17 Governing Law and Jurisdiction

- (a) **Governing Law:** The Trust Deed [as supplemented by the Supplemental Trust Deed]<sup>4</sup>, the Perpetual Notes, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, [English]<sup>5</sup>/[Singapore]<sup>4</sup> law, except that the subordination provisions set out in Condition 3(b) applicable to the Issuer and the Guarantor shall be governed by and construed in accordance with the laws of the Republic of Singapore.
- (b) **Jurisdiction:** The Courts of [England]<sup>5</sup>/[Singapore]<sup>4</sup> are to have jurisdiction to settle any disputes that may arise out of or in connection with any Perpetual Notes, Coupons or Talons or the Guarantee and accordingly any legal action or proceedings arising out of or in connection with any Perpetual Notes, Coupons, Talons or the Guarantee ("**Proceeding**") may be brought in such courts. Each of the Issuer and the Guarantor has in the Trust Deed irrevocably submitted to the non-exclusive jurisdiction of the courts of [England]<sup>5</sup>/[Singapore]<sup>4</sup> and waives any objection to Proceedings in such courts on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum. These submissions are made for the benefit of each of the holders of the Perpetual Notes, Coupons and Talons and shall not affect the right of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not).
- (c) [Service of Process: Each of the Issuer and the Guarantor has in the Trust Deed appointed TMF Global Services (UK) Limited at its registered office at 6 St Andrew Street, 5th Floor, London EC4A 3AE as their agent in England to receive, for it and on its behalf, service of process in any Proceedings in England. Such service shall be deemed completed on delivery to such process agent (whether or not, it is forwarded to and received by the Issuer or the Guarantor). If for any reason such process agent ceases to be able to act as such or no longer has an address in London, each of the Issuer and the Guarantor irrevocably agrees to appoint a substitute process agent and shall immediately notify Noteholders of such appointment (in accordance with Condition 14) and the Trustee. Nothing shall affect the right to serve process in any manner permitted by law.]<sup>5</sup>

<sup>4</sup> Include for Notes governed by Singapore law.

<sup>5</sup> Include for Notes governed by English law.

# SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

#### 1 Initial Issue of Notes

Global Notes and Global Certificates may be delivered on or prior to the original issue date of the Tranche to a common depositary for Euroclear and Clearstream, Luxembourg (the "Common Depositary").

Upon the initial deposit of a Global Note with a Common Depositary, CDP or a sub-custodian for the HKMA as operator of the CMU, or registration of Registered Notes in the name of (i) any nominee for Euroclear and Clearstream, Luxembourg, (ii) CDP and/or (iii) the HKMA as operator of the CMU and delivery of the relative Global Certificate to the Common Depositary or CDP or a sub-custodian for the HKMA as operator of the CMU (as the case may be), the relevant clearing system will credit each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

Notes that are initially deposited with the Common Depositary may also be credited to the accounts of subscribers with (if indicated in the relevant Pricing Supplement) other clearing systems through direct or indirect accounts with Euroclear and Clearstream, Luxembourg held by such other clearing systems. Conversely, Notes that are initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Luxembourg or other clearing systems.

# 2 Relationship of Accountholders with Clearing Systems

Save as provided in the following paragraph, each of the persons shown in the records of Euroclear, Clearstream, Luxembourg, CDP or any other clearing system (each an "Alternative Clearing System") as the holder of a Note represented by a Global Note or a Global Certificate must look solely to Euroclear, Clearstream, Luxembourg, CDP or such Alternative Clearing System (as the case may be) for his share of each payment made by the Issuer to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, and in relation to all other rights arising under the Global Notes or Global Certificates, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg, CDP or such Alternative Clearing System (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Notes for so long as the Notes are represented by such Global Note or Global Certificate and such obligations of the Issuer will be discharged by payment to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, in respect of each amount so paid.

If a Global Note or Global Certificate is lodged with the CMU, the person(s) for whose account(s) interests in such Global Note or Global Certificate are credited as being held in the CMU in accordance with the CMU rules and procedures as notified by the CMU to the CMU Lodging and Paying Agent in a relevant CMU Instrument Position Report or any other relevant notification by the CMU (which notification, in either case, shall be conclusive evidence of the records of the CMU save in the case of manifest error) shall be the only person(s) entitled or in the case of Registered Notes, directed or deemed by the CMU as entitled to receive payments in respect of Notes represented by such Global Note or Global Certificate and the Issuer will be discharged by payment to, or to the order of, such person(s) for whose account(s) interests in such Global Note or Global Certificate are credited as being held in the CMU in respect of each amount so paid. Each of the persons shown in the records of the CMU, as the beneficial holder of a particular principal amount of Notes represented by

such Global Note or Global Certificate must look solely to the CMU Lodging and Paying Agent for his share of each payment so made by the Issuer in respect of such Global Note or Global Certificate.

#### 3 Exchange

# 3.1 Temporary Global Notes

Each temporary Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date:

- (i) if the relevant Pricing Supplement indicates that such Global Note is issued in compliance with the C Rules or in a transaction to which TEFRA is not applicable (as to which, see "Summary of the Programme Selling Restrictions"), in whole, but not in part, for the Definitive Notes defined and described below; and
- (ii) otherwise, in whole or in part upon certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement for interests in a permanent Global Note or, if so provided in the relevant Pricing Supplement, for Definitive Notes.

The CMU may require that any such exchange for a permanent Global Note is made in whole and not in part and in such event, no such exchange will be effected until all relevant account holders (as set out in a CMU Instrument Position Report (as defined in the rules of the CMU) or any other relevant notification supplied to the CMU Lodging and Paying Agent by the CMU) have so certified. The CMU may require the issue and deposit of such permanent Global Note with a sub-custodian without permitting the withdrawal of the temporary Global Note so exchanged, although any interests thereon exchanged shall have been properly effected in its records.

#### 3.2 Permanent Global Notes

Each permanent Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date in whole but not, except as provided under paragraph 3.4 below, in part for Definitive Notes:

- (i) if the permanent Global Note is held on behalf of Euroclear or Clearstream, Luxembourg or the CMU Service or an Alternative Clearing System and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or in fact does so; or
- (ii) if the permanent Global Note is cleared through the CDP System (as defined in 'Clearance and Settlement The Clearing Systems CDP') and (a) in the case of Notes other than Perpetual Notes, an Event of Default (as defined in 'Terms and Conditions of the Notes other than the Perpetual Notes') has occurred and is continuing, (b) in the case of Perpetual Notes, an Enforcement Event (as defined in "Terms and Conditions of the Perpetual Notes") has occurred and is continuing, (c) CDP has closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise), (d) CDP has announced an intention to permanently cease business and no alternative clearing system is available or (e) CDP has notified the Issuer that it is unable or unwilling to act as depository for the Notes and to continue performing its duties as set out in the 'Depository Services for Issuers of Debt and Preference Shares Terms and Conditions' as set

out in the application form prepared by the Issuer and submitted to CDP and no alternative clearing system is available.

In the event that a Global Note is exchanged for Definitive Notes, such Definitive Notes shall be issued in Specified Denomination(s) only. A Noteholder who holds a principal amount of less than the minimum Specified Denomination will not receive a definitive Note in respect of such holding and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

#### 3.3 Global Certificates

If the Pricing Supplement states that the Notes are to be represented by a Global Certificate on issue, the following will apply in respect of transfers of Notes held in Euroclear or Clearstream, Luxembourg, CDP, the CMU or an Alternative Clearing System. These provisions will not prevent the trading of interests in the Notes within a clearing system whilst they are held on behalf of such clearing system, but will limit the circumstances in which the Notes may be withdrawn from the relevant clearing system.

Transfers of the holding of Notes represented by a Global Certificate pursuant to Condition 2(b) may only be made in part:

- (a) if the relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or does in fact do so; or
- (b) with the consent of the Issuer; or
- (c) if the Global Certificate is cleared through CDP and:
  - in the case of Notes other than Perpetual Notes, an Event of Default has occurred and is continuing; or
  - in the case of Perpetual Notes, an Enforcement Event has occurred and is continuing; or
  - CDP has closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise); or
  - CDP has announced an intention to permanently cease business and no alternative clearing system is available; or
  - CDP has notified the Issuer that it is unable or unwilling to act as depository for the Notes and to continue performing its duties as set out in the "Depository Services for Issuers of Debt and Preference Shares – Terms and Conditions" as set out in the application form prepared by the Issuer and submitted to CDP and no alternative clearing system is available,

provided that, in the case of the first transfer of part of a holding pursuant to this paragraph 3.3, the Registered Holder has given the Registrar not less than 30 days' notice at its specified office of the Registered Holder's intention to effect such transfer

# 3.4 Partial Exchange of Permanent Global Notes

For so long as a permanent Global Note is held on behalf of a clearing system and the rules of that clearing system permit, such permanent Global Note will be exchangeable in part on one or more occasions for Definitive Notes if so provided in, and in accordance with, the Conditions (which will be set out in the relevant Pricing Supplement) relating to Partly Paid Notes.

# 3.5 Delivery of Notes

On or after any due date for exchange the holder of a Global Note may surrender such Global Note or, in the case of a partial exchange, present it for endorsement to or to the order of the Issuing and Paying Agent (or, in the case of Notes lodged with the CMU, the CMU Lodging and Paying Agent). In exchange for any Global Note, or the part thereof to be exchanged, the Issuer will (i) in the case of a temporary Global Note exchangeable for a permanent Global Note, deliver, or procure the delivery of, a permanent Global Note in an aggregate nominal amount equal to that of the whole or that part of a temporary Global Note that is being exchanged or, in the case of a subsequent exchange, endorse, or procure the endorsement of, a permanent Global Note to reflect such exchange or (ii) in the case of a Global Note exchangeable for Definitive Notes, deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Notes. In this Offering Circular, "Definitive Notes" means, in relation to any Global Note, the definitive Bearer Notes for which such Global Note may be exchanged (if appropriate, having attached to them all Coupons and Receipts in respect of interest or Instalment Amounts that have not already been paid on the Global Note and a Talon). Definitive Notes will be security printed in accordance with any applicable legal and stock exchange requirements in or substantially in the form set out in the Schedules to the Trust Deed. On exchange in full of each permanent Global Note, the Issuer will, if the holder so requests, procure that it is cancelled and returned to the holder together with the relevant Definitive Notes.

The CMU may require the issue and deposit of such permanent Global Note with a sub-custodian without permitting the withdrawal of the temporary Global Note so exchanged, although any interests thereon exchanged shall have been properly effected in its records.

#### 3.6 Exchange Date

**"Exchange Date"** means, in relation to a temporary Global Note, the day falling after the expiry of 40 days after its issue date and, in relation to a permanent Global Note, a day falling not less than 60 days, or in the case of failure to pay principal in respect of any Notes when due, 30 days, after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Issuing and Paying Agent is located and in the city in which the relevant clearing system is located.

# 4 Amendment to Conditions

The temporary Global Notes, permanent Global Notes and Global Certificates contain provisions that apply to the Notes that they represent, some of which modify the effect of the Terms and Conditions of the Notes other than Perpetual Notes and the Terms and Conditions of the Perpetual Notes set out in this Offering Circular. The following is a summary of certain of those provisions:

## 4.1 Payments

No payment falling due after the Exchange Date will be made on any Global Note unless exchange for an interest in a permanent Global Note or for Definitive Notes is improperly withheld or refused. Payments on any temporary Global Note issued in compliance with the D Rules before the Exchange Date will only be made against presentation of certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement. All payments in respect of Notes represented by a Global Note (except with respect to a Global Note held through the CMU) will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Notes, surrender of that Global Note to or to the order of the Issuing and Paying Agent or such other Paying Agent as shall have been notified to the Noteholders for such purpose. A record of each payment so made will be endorsed on each Global Note, which endorsement will be prima facie evidence that such payment has been made in respect of the Notes. Condition 7(e)(ix) and Condition 8(d) of the Terms and Conditions of the Notes other than Perpetual Notes (in the case of Notes other than Perpetual Notes) and Condition 6(e)(viii) and Condition 7(d) of the Terms and Conditions of the Perpetual Notes (in the case of Perpetual Notes) will apply to the Definitive Notes only.

For the purpose of any payments made in respect of a Global Note, the relevant place of presentation (if applicable) shall be disregarded in the definition of "business day" set out in Condition 7(h) of the Terms and Conditions of the Notes other than the Perpetual Notes (in the case of Notes other than Perpetual Notes) or Condition 6(h) of the Terms and Conditions of the Perpetual Notes (in the case of Perpetual Notes).

All payments in respect of Notes represented by a Global Certificate (other than a Global Certificate held through CDP or the CMU) will be made to, or to the order of, the person whose name is entered on the Register at the close of business on the record date which shall be the Clearing System Business Day immediately prior to the date for payment, where "Clearing System Business Day" means Monday to Friday inclusive except 25 December and 1 January.

All payments in respect of Notes represented by a Global Certificate held through CDP will be made to, or to the order of, the person whose name is entered on the Register at the close of business on the fifth business day before the due date for payment.

In respect of a Global Note or Global Certificate held through the CMU, any payments of principal, interest (if any) or any other amounts shall be made to the person(s) for whose account(s) interests in the relevant Global Note or Global Certificate are credited (as set out in a CMU Instrument Position Report or any other relevant notification supplied to the CMU Lodging and Paying Agent by the CMU) at the relevant time on the day immediately prior to the date of payment on which the CMU is operating and open for business and, save in the case of final payment, no presentation of the relevant Global Note or Global Certificate shall be required for such purpose.

# 4.2 Prescription

Claims against the Issuer in respect of Notes that are represented by a permanent Global Note will become void unless it is presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 8 of the Terms and Conditions of the Notes other than the Perpetual Notes (in the case of Notes other than Perpetual Notes) or Condition 7 of the Terms and Conditions of the Perpetual Notes (in the case of Perpetual Notes)).

## 4.3 Meetings

The holder of a permanent Global Note or of the Notes represented by a Global Certificate shall (unless such permanent Global Note or Global Certificate represents only one Note) be treated as being two persons for the purposes of any quorum requirements of a meeting of Noteholders and, at any such meeting, the holder of a permanent Global Note or the Notes represented by a Global Certificate shall be treated as having one vote in respect of each integral currency unit of the Specified Currency of the Notes. (All holders of Registered Notes are entitled to one vote in respect of each integral currency unit of the Specified Currency of the Notes comprising such Noteholder's holding, whether or not represented by a Global Certificate.)

#### 4.4 Cancellation

Cancellation of any Note represented by a permanent Global Note that is required by the Conditions to be cancelled (other than upon its redemption) will be effected by reduction in the nominal amount of the relevant permanent Global Note or its presentation to or to the order of the Issuing and Paying Agent (or, in the case of Notes lodged with the CMU, the CMU Lodging and Paying Agent or the CDP Issuing and Paying Agent) for endorsement in the relevant schedule of such permanent Global Note or in the case of a Global Certificate, by reduction in the aggregate principal amount of the Certificates in the Register, whereupon the principal amount thereof shall be reduced for all purposes by the amount so cancelled and endorsed.

#### 4.5 Purchase

Notes represented by a permanent Global Note may only be purchased by the Issuer, the Guarantor or any of their respective Subsidiaries (as defined in the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, in the Terms and Conditions of the Perpetual Notes) if they are purchased together with the rights to receive all future payments of interest and Instalment Amounts (if any) thereon.

# 4.6 Issuer's Option

Any option of the Issuer provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note shall be exercised by the Issuer giving notice to the Noteholders within the time limits set out in and containing the information required by the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, by the Terms and Conditions of the Perpetual Notes, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and accordingly no drawing of Notes shall be required. In the event that any option of the Issuer is exercised in respect of some but not all of the Notes of any Series, the rights of accountholders with a clearing system in respect of the Notes will be governed by the standard procedures of Euroclear, Clearstream, Luxembourg, CDP, the CMU or any other clearing system (as the case may be).

# 4.7 Noteholders' Options

Any option of the Noteholders provided for in the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, in the Terms and Conditions of the Perpetual Notes while such Notes are represented by a permanent Global Note may be exercised by the holder of the permanent Global Note giving notice to the Issuing and Paying Agent (or, in the case of Notes lodged with the CMU or the CDP, the CMU Lodging and Paying Agent and the CDP Issuing and Paying Agent respectively) within the time limits relating to the deposit of Notes with a Paying Agent set out in the

Conditions substantially in the form of the notice available from any Paying Agent, except that the notice shall not be required to contain the serial numbers of the Notes in respect of which the option has been exercised and the option may be exercised in respect of the whole or any part of such permanent Global Note, and stating the nominal amount of Notes in respect of which the option is exercised and at the same time presenting the permanent Global Note to the Issuing and Paying Agent, or to a Paying Agent acting on behalf of the Issuing and Paying Agent (or, in the case of Notes lodged with the CMU or the CDP, the CMU Lodging and Paying Agent and the CDP Issuing and Paying Agent respectively), for notation. Any option of the Noteholders provided for in the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, in the Terms and Conditions of the Perpetual Notes while such Notes are represented by a permanent Global Certificate may be exercised in respect of the whole or any part of the holding of Notes represented by such Global Certificate.

#### 4.8 Trustee's Powers

In considering the interests of Noteholders while any Global Note is held on behalf of, or Registered Notes are registered in the name of any nominee for, a clearing system, the Trustee may have regard to any information provided to it by such clearing system or its operator as to the identity (either individually or by category) of its accountholders or participants with entitlements to such Global Note or Registered Notes and may consider such interests as if such accountholders or participants were the holders of the Notes represented by such Global Note or Global Certificate.

#### 4.9 Notices

So long as any Notes are represented by a Global Note or a Global Certificate and such Global Note or Global Certificate is held on behalf of:

- (i) Euroclear and/or Clearstream, Luxembourg or any other clearing system (except as provided in (ii) and (iii) below of this paragraph 4.9), notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, by the Terms and Conditions of the Perpetual Notes or by delivery of the relevant notice to the holder of the Global Note or Global Certificate; or
- (ii) CDP, subject to the agreement of CDP, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to CDP for communication by it to entitled accountholders in substitution for publication as required by the Terms and Conditions of the Notes other than Perpetual Notes or, as the case may be, by the Terms and Conditions of the Perpetual Notes or by delivery of the relevant notice to the holder of the Global Note or Global Certificate; or
- (iii) the CMU, notices to holders of Notes of that Series may be given by delivery of the relevant notice to the persons shown in a CMU Instrument Position Report issued by the CMU on the second business day preceding the date of despatch of such notice as holding interests in the relevant Global Note or Global Certificate.

# 5 Partly Paid Notes

The provisions relating to Partly Paid Notes are not set out in this Offering Circular, but will be contained in the relevant Pricing Supplement and thereby in the Global Notes. While any instalments of the subscription moneys due from the holder of Partly Paid Notes are overdue, no interest in a Global Note representing such Notes may be exchanged for an interest in a permanent Global Note or for Definitive Notes (as the case may be). If any Noteholder fails to pay any instalment due on any Partly Paid Notes within the time specified, the Issuer may forfeit such Notes and shall have no further obligation to their holder in respect of them.

# **USE OF PROCEEDS**

The net proceeds from the issue of each Tranche of Notes will be used for the purpose of refinancing existing borrowings, financing the investments and general corporate purposes of the Issuer and the Guarantor unless otherwise specified in the relevant Pricing Supplement.

# **TAXATION**

# **Singapore Taxation**

The statements below are general in nature and are based on certain aspects of current tax laws in Singapore and administrative guidelines and circulars issued by the MAS in force as at the date of this Offering Circular and are subject to any changes in such laws, administrative guidelines or circulars, or the interpretation of those laws, guidelines or circulars, occurring after such date, which changes could be made on a retroactive basis. Neither these statements nor any other statements in this Offering Circular are intended or are to be regarded as advice on the tax position of any holder of the Notes or of any person acquiring, selling or otherwise dealing with the Notes or on any tax implications arising from the acquisition, sale or other dealings in respect of the Notes. The statements made herein do not purport to be a comprehensive or exhaustive description of all the tax considerations that may be relevant to a decision to subscribe for, purchase, own or dispose of the Notes and do not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or financial institutions in Singapore which have been granted the relevant Financial Sector Incentive(s)) may be subject to special rules or tax rates. Prospective holders of the Notes are advised to consult their own professional tax advisers as to the Singapore or other tax consequences of the acquisition, ownership of or disposal of the Notes, including, in particular, the effect of any foreign, state or local tax laws to which they are subject. It is emphasised that none of the Issuer, the Guarantor, the Arrangers and any other persons involved in the Programme accepts responsibility for any tax effects or liabilities resulting from the subscription for, purchase, holding or disposal of the Notes.

In addition, the disclosure below is on the assumption that the IRAS regards each tranche of the Perpetual Notes as "debt securities" for the purposes of the ITA and that interest payments made under each tranche of the Perpetual Notes will be regarded as interest payable on indebtedness and holders thereof may therefore enjoy the tax concessions and exemptions available for qualifying debt securities ("QDS"), provided that the other conditions for the Qualifying Debt Securities Scheme are satisfied. If any tranche of the Perpetual Notes is not regarded as "debt securities" for the purposes of the ITA, any distribution payment made under any tranche of the Perpetual Notes is not regarded as interest payable on indebtedness or holders thereof are not eligible for the tax concessions under the QDS scheme, the tax treatment to holders may differ. Investors and holders of any tranche of the Perpetual Notes should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding and disposal of any tranche of the Perpetual Notes.

# **Interest and Other Payments**

Subject to the following paragraphs, under Section 12(6) of the ITA, the following payments are deemed to be derived from Singapore:

- (a) any interest, commission, fee or any other payment in connection with any loan or indebtedness or with any arrangement, management, guarantee, or service relating to any loan or indebtedness which is:
  - (i) borne, directly or indirectly, by a person resident in Singapore or a permanent establishment in Singapore (except in respect of any business carried on outside Singapore through a permanent establishment outside Singapore or any immovable property situated outside Singapore); or
  - (ii) deductible against any income accruing in or derived from Singapore; or

(b) any income derived from loans where the funds provided by such loans are brought into or used in Singapore.

Such payments, where made to a person not known to the paying party to be a resident in Singapore for tax purposes, are generally subject to withholding tax in Singapore. The rate at which tax is to be withheld for such payments (other than those subject to the 15.0 per cent. final withholding tax described below) to non-resident persons (other than non-resident individuals) is currently 17.0 per cent. The applicable rate for non-resident individuals is currently 22.0 per cent. However, if the payment is derived by a person not resident in Singapore otherwise than from any trade, business, profession or vocation carried on or exercised by such person in Singapore and is not effectively connected with any permanent establishment in Singapore of that person, the payment is subject to a final withholding tax of 15.0 per cent. The rate of 15.0 per cent. may be reduced by applicable tax treaties.

However, certain Singapore-sourced investment income derived by individuals from financial instruments is exempt from tax, including:

- (a) interest from debt securities derived on or after 1 January 2004;
- (b) discount income (not including discount income arising from secondary trading) from debt securities derived on or after 17 February 2006; and
- (c) prepayment fee, redemption premium and break cost from debt securities derived on or after 15 February 2007,

except where such income is derived through a partnership in Singapore or is derived from the carrying on of a trade, business or profession.

In addition, as the Programme as a whole is arranged by DBS Bank Ltd., The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch, Morgan Stanley Asia (Singapore) Pte., Oversea-Chinese Banking Corporation Limited and United Overseas Bank Limited, each of which is a Financial Sector Incentive (Capital Market) Company or a Financial Sector Incentive (Standard Tier) Company (as defined in the ITA) at such time, any tranche of the Notes (the "Relevant Notes") issued as debt securities under the Programme during the period from the date of this Offering Circular to 31 December 2023 would be QDS for the purposes of the ITA, to which the following treatment shall apply:

subject to certain prescribed conditions having been fulfilled (including the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require and the inclusion by the Issuer in all offering documents relating to the Relevant Notes of a statement to the effect that where interest, discount income, prepayment fee, redemption premium or break cost from the Relevant Notes is derived by a person who is not resident in Singapore and who carries on any operation in Singapore through a permanent establishment in Singapore, the tax exemption for qualifying debt securities shall not apply if the non-resident person acquires the Relevant Notes using the funds and profits of such person's operations through the Singapore permanent establishment), interest, discount income (not including discount income arising from secondary trading), prepayment fee, redemption premium and break cost (collectively, the "Qualifying Income") from the Relevant Notes paid by the Issuer and derived by a holder who is not resident in Singapore and who (aa) does not have any permanent establishment in Singapore or (bb) carries on any operation in Singapore through a permanent establishment in Singapore but the funds used by that person to acquire the Relevant Notes are not obtained from such person's operation through a permanent establishment in Singapore, are exempt from Singapore tax; • subject to certain conditions having been fulfilled (including the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require), Qualifying Income from the Relevant Notes paid by the Issuer and derived by any company or body of persons (as defined in the ITA) in Singapore is subject to income tax at a concessionary rate of 10.0 per cent. (except for holders of the relevant Financial Sector Incentive(s) who may be taxed at different rates); and

# subject to:

- (aa) the Issuer including in all offering documents relating to the Relevant Notes a statement to the effect that any person whose interest, discount income, prepayment fee, redemption premium or break cost derived from the Relevant Notes is not exempt from tax shall include such income in a return of income made under the ITA; and
- (bb) the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require,

payments of Qualifying Income derived from the Relevant Notes are not subject to withholding of tax by the Issuer.

# Notwithstanding the foregoing:

- (A) if during the primary launch of any tranche of Relevant Notes, the Relevant Notes of such tranche are issued to fewer than four persons and 50.0 per cent. or more of the issue of such Relevant Notes is beneficially held or funded, directly or indirectly, by related parties of the Issuer, such Relevant Notes would not qualify as QDS; and
- (B) even though a particular tranche of Relevant Notes are QDS, if, at any time during the tenure of such tranche of Relevant Notes, 50.0 per cent. or more of such Relevant Notes which are outstanding at any time during the life of the issue is beneficially held or funded, directly or indirectly, by any related party(ies) of the Issuer, Qualifying Income derived from such Relevant Notes held by:
  - (i) any related party of the Issuer; or
  - (ii) any other person where the funds used by such person to acquire such Relevant Notes are obtained, directly or indirectly, from any related party of the Issuer,

shall not be eligible for the tax exemption or concessionary rate of tax as described above.

The term "related party", in relation to a person, means any other person who, directly or indirectly, controls that person, or is controlled, directly or indirectly, by that person, or where he and that other person, directly or indirectly, are under the control of a common person.

The terms "break cost", "prepayment fee" and "redemption premium" are defined in the ITA as follows:

"break cost", in relation to debt securities and qualifying debt securities, means any fee
payable by the issuer of the securities on the early redemption of the securities, the amount
of which is determined by any loss or liability incurred by the holder of the securities in
connection with such redemption;

- "prepayment fee", in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities; and
- "redemption premium", in relation to debt securities and qualifying debt securities, means any premium payable by the issuer of the securities on the redemption of the securities upon their maturity.

References to "break cost", "prepayment fee" and "redemption premium" in this Singapore tax disclosure have the same meaning as defined in the ITA.

Where interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) is derived from the Relevant Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for QDS under the ITA (as mentioned above) shall not apply if such person acquires such Relevant Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) derived from the Relevant Notes is not exempt from tax is required to include such income in a return of income made under the ITA.

# **Capital Gains**

Any gains considered to be in the nature of capital made from the sale of the Notes will not be taxable in Singapore. However, any gains derived by any person from the sale of the Notes which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

Holders of the Notes who apply or are required to apply Singapore Financial Reporting Standard ("FRS") 39, FRS 109 or SFRS(I) 9 (as the case may be) may for Singapore income tax purposes be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Notes, irrespective of disposal, in accordance with FRS 39, FRS 109 or SFRS(I) 9 (as the case may be). Please refer to "Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes".

# Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes

Section 34A of the ITA provides for the tax treatment for financial instruments in accordance with FRS 39 (subject to certain exceptions and "opt-out" provisions) to taxpayers who are required to comply with FRS 39 for financial reporting purposes. The IRAS has also issued a circular entitled "Income Tax Implications Arising from the Adoption of FRS 39 – Financial Instruments: Recognition and Measurement".

FRS 109 or SFRS(I) 9 (as the case may be) is mandatorily effective for annual periods beginning on or after 1 January 2018, replacing FRS 39. Section 34AA of the ITA requires taxpayers who comply or who are required to comply with FRS 109 or SFRS(I) 9 for financial reporting purposes to calculate their profit, loss or expense for Singapore income tax purposes in respect of financial instruments in accordance with FRS 109 or SFRS(I) 9 (as the case may be), subject to certain exceptions. The IRAS has also issued a circular entitled "Income Tax: Income Tax Treatment Arising from Adoption of FRS 109 — Financial Instruments".

Holders of the Notes who may be subject to the tax treatment under Sections 34A or 34AA of the ITA should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding or disposal of the Notes.

## **Estate Duty**

Singapore estate duty has been abolished with respect to all deaths occurring on or after 15 February 2008.

# REMITTANCE OF RENMINBI INTO AND OUTSIDE THE PRC

Renminbi is not a freely convertible currency. The remittance of Renminbi into and outside the PRC is subject to control imposed under PRC law.

#### **Current Account Items**

Under PRC foreign exchange control regulations, current account items refer to any transaction for international receipts and payments involving goods, services, earnings and other frequent transfers.

Prior to July 2009, all current account items were required to be settled in foreign currencies with limited exceptions. Following progressive reforms, Renminbi settlement of imports and exports of goods and of services and other current account items became permissible nationwide in 2012.

Since July 2013, the procedures for cross-border Renminbi trade settlement under current account items have been simplified and trades through e-commerce can also be settled under in Renminbi under the current regulatory regime. A cash pooling arrangement for qualified multinational enterprise group companies was introduced in late 2014, under which a multinational enterprise group can process cross-border Renminbi payments and receipts for current account items on a collective basis for eligible member companies in the group. In addition, the eligibility requirements for multinational enterprise groups have been lowered and the cap for net cash inflow has been increased in September 2015.

The regulations referred to above are subject to interpretation and application by the relevant PRC authorities. Local authorities may adopt different practices in applying these regulations and impose conditions for settlement of current account items.

# **Capital Account Items**

Under PRC foreign exchange control regulations, capital account items include cross-border transfers of capital, direct investments, securities investments, derivative products and loans. Capital account payments are generally subject to approval of, and/or registration of filing with, the relevant PRC authorities.

Until recently, settlement of capital account items, for example, the capital contribution of foreign investors to foreign invested enterprises in the PRC, were generally required to be made in foreign currencies. Under progressive reforms, foreign enterprises are now permitted use Renminbi to settle all capital account items that can be settled in foreign currencies. Cross-border Renminbi payment infrastructure and trading facilities are being improved. Approval, registration and filing requirements specifically for capital account payments in Renminbi are being removed gradually.

PRC entities are also permitted to borrow Renminbi-denominated loans from foreign lenders (which are referred to as "foreign debt") and lend Renminbi-denominated loans to foreign borrowers (which are referred to as "outbound loans"), as long as such PRC entities have the necessary quota, approval or registration. PRC entities may also denominate security or guarantee arrangements in Renminbi and make Renminbi payments thereunder to parties in the PRC as well as other jurisdictions (which is referred to as "cross-border security"). Under current rules promulgated by the State Administration of Foreign Exchange of the PRC ("SAFE") and PBOC, foreign debts borrowed, outbound loans extended, and the cross-border security provided by a PRC onshore entity (including a financial institution) in Renminbi shall, in principle, be regulated under the current PRC foreign debt, outbound loan and cross-border security regimes applicable to foreign currencies. After piloting in the free trade zones, PBOC and SAFE launched a nation-wide system of macro-prudential management on cross-border financing in 2016, which provides for a unified regime for financings denominated in both foreign currencies and Renminbi.

Since September 2015, qualified multinational enterprise groups can extend Renminbidenominated loans to, or borrow Renminbi-denominated loans from, eligible offshore member entities within the same group by leveraging the cash pooling arrangements. The Renminbi funds will be placed in a special deposit account and may not be used to invest in stocks, financial derivatives, or non-self-use real estate assets, or purchase wealth management products or extend loans to enterprises outside the group.

The securities markets, specifically the Renminbi Qualified Foreign Institutional Investor ("RQFII") regime and the China Interbank Bond Market ("CIBM"), have been further liberalised for foreign investors. PBOC has relaxed the quota control for RQFII, and has also expanded the list of eligible foreign investors in CIBM, removed quota restriction, and granted more flexibility for the settlement agents to provide the relevant institutions with more trading facilities (for example, in relation to derivatives for hedging foreign exchange risk).

Interbank foreign exchange market is also opening-up. In January 2016, CFETS set forth qualifications, application materials and procedure for foreign participating banks (which needs to have a relatively large scale of Renminbi purchase and sale business and international influence) to access the inter-bank foreign exchange market.

Recent reforms introduced were aimed at controlling the remittance of Renminbi for payment of transactions categorised as capital account items. There is no assurance that the PRC Government will continue to gradually liberalise the control over Renminbi payments of capital account item transactions in the future. The relevant regulations are relatively new and will be subject to interpretation and application by the relevant PRC authorities. Further, if any new PRC regulations are promulgated in the future which have the effect of permitting or restricting (as the case may be) the remittance of Renminbi for payment of transactions categorised as capital account items, then such remittances will need to be made subject to the specific requirements or restrictions set out in such rules.

# **CLEARANCE AND SETTLEMENT**

The information set out below is subject to any change in, or reinterpretation of, the rules, regulations and procedures of Euroclear and Clearstream, Luxembourg, CDP, the CMU or any other clearing system (together, the "Clearing Systems") currently in effect. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None of the Issuer, the Guarantor, any other party to the Agency Agreement, the Arrangers nor any Dealer will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

The relevant Pricing Supplement will specify the Clearing System(s) applicable for each Series.

# **Bearer Notes**

The Issuer may make applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of any Series of Bearer Notes. The Issuer may also apply to have Bearer Notes accepted for clearance through CDP or the CMU. In respect of Bearer Notes, a temporary Global Note and/or a permanent Global Note will be deposited with a Common Depositary, with CDP or with a sub-custodian for the HKMA as operator of the CMU. Transfers of interests in a temporary Global Note or a permanent Global Note will be made in accordance with the normal market debt securities operating procedures of the CMU, CDP, Euroclear and Clearstream, Luxembourg. Each Global Note will have an International Securities Identification Number ("ISIN") and a Common Code or a CMU Instrument Number, as the case may be. Investors in Notes of such Series may hold their interests in a Global Note through Euroclear or Clearstream, Luxembourg, CDP or the CMU, as the case may be.

#### **Registered Notes**

The Issuer may make applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of the Notes to be represented by a Global Certificate. The Issuer may also apply to have Notes represented by a Global Certificate accepted for clearance through CDP or the CMU. Transfers of interests in a Global Certificate will be made in accordance with the normal market debt securities operating procedures of Euroclear, Clearstream, Luxembourg, CDP or the CMU, as the case may be. Each Global Certificate will have an ISIN and a Common Code or a CMU Instrument Number. Investors in Notes of such Series may hold their interests in a Global Certificate only through Euroclear or Clearstream, Luxembourg, CDP or the CMU, as the case may be.

All Registered Notes will initially be in the form of a Global Certificate. Individual Certificates will only be available in the amounts specified in the applicable Pricing Supplement.

## **Transfers of Registered Notes**

Transfers of interests in Global Certificates within Euroclear, Clearstream, Luxembourg, CDP and the CMU will be in accordance with the usual rules and operating procedures of the relevant clearing system. Beneficial interests in a Global Certificate may only be held through CDP, Euroclear or Clearstream, Luxembourg.

#### **Individual Certificates**

Registration of title to Registered Notes in a name other than a depositary or its nominee for Euroclear and Clearstream, Luxembourg, CDP or the CMU will be permitted only in the circumstances set forth in "Summary of Provisions Relating to the Notes while in Global Form – Exchange – Global Certificates". In such circumstances, the Issuer will cause sufficient individual Certificates to be executed and delivered to the Registrar for completion, authentication and despatch to the relevant Noteholder(s). A person having an interest in a Global Certificate must provide the Registrar with a written order containing instructions and such other information as the Issuer and the Registrar may require to complete, execute and deliver such individual Certificates.

#### Clearance and Settlement

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear or Clearstream, Luxembourg, CDP and the CMU currently in effect. The information in this section concerning the Clearing Systems has been obtained from sources that the Issuer and the Guarantor believe to be reliable, but none of the Issuer, the Guarantor, the Arrangers, the Trustee, any Agent or any Dealer or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None of the Issuer, the Trustee, the Agents or any other party to the Agency Agreement or any person who controls any of them, or any of their respective officers, employees, advisers or agents, or any affiliate of any such person, will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

# The Clearing Systems

The relevant Pricing Supplement will specify the Clearing System(s) applicable for each Series.

#### Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each holds securities for participating organisations and facilitates the clearance and settlement of securities transactions between their respective participants through electronic book-entry changes in accounts of such participants. Euroclear and Clearstream, Luxembourg provide to their respective participants, among other things, services for safekeeping, administration, clearance and settlement of internationally-traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg participants are financial institutions throughout the world, including underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Indirect access to Euroclear or Clearstream, Luxembourg is also available to others, such as banks, brokers, dealers and trust companies which clear through or maintain a custodial relationship with a Euroclear or Clearstream, Luxembourg participant, either directly or indirectly.

Distributions of principal and interest with respect to book-entry interests in the Notes held through Euroclear or Clearstream, Luxembourg will be credited, to the extent received by any Paying Agent, to the cash accounts of Euroclear or Clearstream, Luxembourg participants in accordance with the relevant Clearing System's rules and procedures.

#### **CDP**

In respect of Notes which are accepted for clearance by CDP in Singapore, clearance will be effected through an electronic book-entry clearance and settlement system for the trading of debt securities (the "CDP System") maintained by CDP. Notes that are to be listed on the SGX-ST may be cleared through CDP. CDP, a wholly-owned subsidiary of Singapore Exchange Limited, is incorporated under the laws of Singapore and acts as a depository and clearing organisation. CDP holds securities for its accountholders and facilitates the clearance and settlement of securities transactions between accountholders through electronic book-entry changes in the securities accounts maintained by such accountholders with CDP.

In respect of Notes which are accepted for clearance by CDP, the entire issue of the Notes is to be held by CDP in the form of a Global Note or Global Certificate for persons holding the Notes in securities accounts with CDP (the "Depositors"). Delivery and transfer of Notes between Depositors is by electronic book-entries in the records of CDP only, as reflected in the securities accounts of Depositors. Settlement of over-the-counter trades in the Notes through the CDP System may be effected through securities sub-accounts held with corporate depositors ("Depository Agents") Depositors holding the Notes in direct securities accounts with CDP, and who wish to trade Notes through the CDP System, must transfer the Notes to be traded from such direct securities accounts to a securities sub-account with a Depository Agent for trade settlement. Market participants may mutually agree on a different settlement period for over-the-counter trades.

CDP is not involved in money settlement between the Depository Agents (or any other persons) as CDP is not a counterparty in the settlement of trades of debt securities. However, CDP will make payment of interest and repayment of principal on behalf of issuers of debt securities.

Although CDP has established procedures to facilitate transfer of interests in the Notes in global form among Depositors, it is under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Issuer, the Guarantor, the Trustee, the Paying Agent in Singapore or any other Agent will have the responsibility for the performance by CDP of its obligations under the rules and procedures governing its operations.

#### The CMU

The CMU is a central depositary service provided by the Central Moneymarkets Unit of the HKMA for the safe custody and electronic trading between the members of this service ("CMU Members") of capital markets instruments ("CMU Notes") which are specified in the CMU Reference Manual as capable of being held within the CMU.

The CMU is only available to CMU Notes issued by a CMU Member or by a person for whom a CMU Member acts as agent for the purposes of lodging instruments issued by such persons. Membership of the CMU is open to all members of the Hong Kong Capital Markets Association and "authorised institutions" under the Banking Ordinance (Cap. 155) of Hong Kong.

Compared to clearing services provided by Euroclear and Clearstream, Luxembourg, the standard custody and clearing service provided by the CMU is limited. In particular (and unlike Euroclear or Clearstream, Luxembourg), the HKMA does not as part of this service provide any facilities for the dissemination to the relevant CMU Members of payments (of interest or principal) under, or notices pursuant to the notice provisions of, the CMU Notes. Instead, the HKMA advises the lodging CMU Member (or a designated Paying Agent) of the identities of the CMU Members to whose accounts payments in respect of the relevant CMU Notes are credited, whereupon the lodging CMU Member (or the designated Paying Agent) will make the necessary payments of interest or principal or send notices directly to the relevant CMU Members. Similarly, the HKMA

will not obtain certificates of non-U.S. beneficial ownership from CMU Members or provide any such certificates on behalf of CMU Members. The CMU Lodging and Paying Agent will collect such certificates from the relevant CMU Members identified from an instrument position report obtained by request from the HKMA for this purpose.

An investor holding an interest through an account with either Euroclear or Clearstream, Luxembourg in any Notes held in the CMU will hold that interest through the respective accounts which Euroclear and Clearstream, Luxembourg each have with the CMU.

Although CMU has established procedures to facilitate transfer of interests in the Notes in global form among Depositors, it is under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Issuer, the Guarantor, the Trustee, the Paying Agent in Singapore or any other Agent will have the responsibility for the performance by CMU of its obligations under the rules and procedures governing its operations.

# SUBSCRIPTION AND SALE

# **Summary of Dealer Agreement**

The Programme Dealers and any further Dealer appointed in accordance with the dealer agreement dated 29 April 2019 (as modified, supplemented and/or restated from time to time, the "Dealer Agreement") have agreed with the Issuer and the Guarantor a basis upon which they or any of them may from time to time agree to purchase Notes.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer will reimburse the Arrangers for agreed expenses incurred in connection with the establishment of the Programme and the Dealers for certain of their activities in connection with the Programme.

The Issuer and the Guarantor have agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Dealer Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

# **Certain Matters Relating to the Dealers**

The Dealers and certain of their affiliates are full service financial institutions engaged in various activities which may include securities trading, commercial and investment banking, financial advice, investment management, principal investment, hedging, financing and brokerage activities. In connection with each Tranche of Notes issued under the Programme, the Dealers or certain of their affiliates may purchase Notes and be allocated Notes for asset management and/or proprietary purposes but not with a view to distribution. Further, any of the Dealers or their respective affiliates may purchase Notes for its or their own account and enter into transactions, including credit derivatives, such as asset swaps, repackaging and credit default swaps relating to such Notes and/ or other securities of the Issuer, the Guarantor or their respective subsidiaries or affiliates at the same time as the offer and sale of each Tranche of Notes or in secondary market transactions. Such transactions would be carried out as bilateral trades with selected counterparties and separately from any existing sale or resale of the Tranche of Notes to which a particular Pricing Supplement relates (notwithstanding that such selected counterparties may also be purchasers of such Tranche of Notes).

Each of the Dealers and its affiliates may also have performed certain investment banking and advisory services for the Issuer, the Guarantor and/or their respective subsidiaries or affiliates from time to time for which they have received customary fees and expenses and may, from time to time, engage in transactions with and perform services for the Issuer, the Guarantor and/or their respective subsidiaries or affiliates in the ordinary course of their business and receive fees for so acting. In addition to the transactions noted above, each Dealer and its affiliates may engage in other transactions with, and perform services for, the Issuer, the Guarantor or their respective subsidiaries or affiliates in the ordinary course of their business. While each Dealer and its affiliates have policies and procedures to deal with conflicts of interests, any such transactions may cause a Dealer or its affiliates or its clients or counterparties to have economic interests and incentives which may conflict with those of an investor in the Notes. Each Dealer may receive returns on such transactions and has no obligation to take, refrain from taking or cease taking any action with respect to any such transactions based on the potential effect on a prospective investor in the Notes.

The Dealers and/or their respective affiliates which are lenders and/or agents under the financing arrangements or other existing debt instruments of the Group routinely hedge their credit exposure to the Group consistent with their customary risk management policies. Typically, the Dealers and their respective affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Group's securities, including potentially the Notes. Any such credit default swaps or short positions could adversely affect future trading prices of the Notes.

# **Selling Restrictions**

#### **United States**

The Notes and the Guarantee have not been and will not be registered under the Securities Act and, subject to certain exceptions, the Notes may not be offered or sold within the United States. Each Dealer has agreed, and each further Dealer appointed under the Programme will be required to agree, that it will not offer or sell any Notes within the United States, except as permitted by the Dealer Agreement.

Bearer Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. Treasury regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended, and U.S. Treasury regulations thereunder.

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that, except as permitted by the Dealer Agreement, it will not offer, or sell or, in the case of Bearer Notes, deliver (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of an identifiable tranche of which such Notes are a part, as determined and certified to the Issuing and Paying Agent by such Dealer (or, in the case of an identifiable tranche of Notes sold to or through more than one Dealer, by each of such Dealers with respect to Notes of an identifiable tranche purchased by or through it, in which case the Principal Paying Agent shall notify such Dealer when all such Dealers have so certified), within the United States or to, or for the account or benefit of, U.S. persons, and it will have sent to each Dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting out the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in the preceding sentence have the meanings given to them by Regulation S.

The Notes are being offered and sold outside the United States to non-U.S. persons in reliance on Regulation S.

#### **Prohibition of Sales to EEA Retail Investors**

Unless the Pricing Supplement in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (i) the expression "retail investor" means a person who is one (or more) of the following:
  - (a) a retail client as defined in point (11) of MiFID II; or
  - (b) a customer within the meaning of the IMD, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (c) not a qualified investor as defined in the Prospectus Directive; and
- (ii) the expression "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes.

If the Pricing Supplement in respect of any Notes specifies "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represents and agrees, that in relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Offering Circular as completed by the pricing supplement in relation thereto to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

- (a) if the pricing supplement in relation to the Notes specifies that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, provided that any such prospectus has subsequently been completed by the final terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (c) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression "an offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "Prospectus Directive" means Directive 2003/71/EC (as amended or superseded), and includes any relevant implementing measure in the Relevant Member State.

# **United Kingdom**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that:

(a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or

dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Act 2000 (the "FSMA") by the Issuer;

- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated, an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer or the Guarantor; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

## Singapore

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;

- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Any reference to the SFA is a reference to the Securities and Futures Act, Chapter 289 of Singapore and a reference to any term as defined in the SFA or any provision in the SFA is a reference to that term as modified or amended from time to time including by such of its subsidiary legislation as may be applicable at the relevant time.

## **Hong Kong**

In relation to each Tranche of Notes issued by the Issuer, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold, and will not offer or sell, in Hong Kong, by means of any document, any Notes (except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance ((Cap. 571) of Hong Kong) other than (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO") and any rules made under the SFO, or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies Ordinance (Winding up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the "C(WUMP)O") or which do not constitute an offer to the public within the meaning of the C(WUMP)O; and
- (a) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the SFO and any rules made under the SFO.

## Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan Law (Act No. 25 of 1948, as amended; the "Financial Instruments and Exchange Act") and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Notes in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan) or to others for re-offering or re-sale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Act and other relevant laws and regulations of Japan.

## General

These selling restrictions may be modified by the agreement of the Issuer, the Guarantor and the Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in the Pricing Supplement issued in respect of the issue of Notes to which it relates or in a supplement to this Offering Circular.

No representation is made that any action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of this Offering Circular or any other offering material or any Pricing Supplement, in any country or jurisdiction where action for that purpose is required.

Each Dealer agrees that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Offering Circular and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and neither the Issuer, the Guarantor, the Trustee nor any of the other Dealers shall have any responsibility therefor.

If a jurisdiction requires that an offering of any of the Notes be made by a licensed broker or dealer and the Dealers or any affiliate of the Dealers is a licensed broker or dealer in that jurisdiction, such offering shall be deemed to be made by the Dealers or such affiliate on behalf of the Issuer (as defined in this Offering Circular) in such jurisdiction.

## FORM OF PRICING SUPPLEMENT FOR NOTES OTHER THAN PERPETUAL NOTES

The form of Pricing Supplement that will be issued in respect of each Tranche of Notes other than Perpetual Notes, subject only to the deletion of non-applicable provisions, is set out below:

[MiFID II product governance/Professional investors and ECPs only target market — Solely for the purposes of [the/each] manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in [Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. [Consider any negative target market.] Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer['s/s'] target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturer['s/s'] target market assessment) and determining appropriate distribution channels.]

[PRIIPS REGULATION – PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; (ii) a customer within the meaning of Directive 2002/92/EC (as amended or superseded, the "IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended or superseded, the "Prospectus Directive"). Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

[The Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).]<sup>1</sup>

[Date]

#### **CAPITALAND TREASURY LIMITED**

(Legal Entity Identifier: 2549009SR9TMQ3IRHP92]

**S\$5,000,000,000** 

**Euro Medium Term Note Programme** 

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] unconditionally and irrevocably guaranteed by CapitaLand Limited

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

<sup>1</sup> For any Notes to be offered to investors in Singapore, the Issuer to consider whether it needs to re-classify the Notes pursuant to Section 309B of the SFA prior to the launch of the offer.

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Notes other than Perpetual Notes (the "Conditions") set forth in the Offering Circular dated 29 April 2019 [and the supplemental Offering Circular dated [date]] ([together,] the "Offering Circular"). This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with the Offering Circular. Full information on the Issuer, the Guarantor and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular.

[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date:

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Notes other than Perpetual Notes (the "Conditions") set forth in the Offering Circular dated [•] [and the supplemental Offering Circular dated [date]] ([together,]the "Offering Circular")]. This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with the Offering Circular, save in respect of the Conditions which are extracted from the Offering Circular dated [•] and are attached hereto.]

Where interest, discount income, prepayment fee, redemption premium or break cost is derived from any of the Notes by any person who (i) is not resident in Singapore and (ii) carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities (subject to certain conditions) under the Income Tax Act, Chapter 134 of Singapore (the "Income Tax Act"), shall not apply if such person acquires such Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost derived from the Notes is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the Income Tax Act.

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote directions for completing the Pricing Supplement.]

[If the Notes have a maturity of less than one year from the date of their issue, the minimum denomination [must/may need to] be £100,000 or its equivalent in any other currency.]

1	(a)	Issuer:	CapitaLand Treasury Limited
	(b)	Guarantor:	CapitaLand Limited
2	(a)	Series Number:	[•]
	(b)	[Tranche Number: (If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible)]	[•]
3		Specified Currency or Currencies:	[•]
4		Aggregate Nominal Amount:	
	(a)	Series:	[•]
	(b)	[Tranche:]	[•]
5	(a)	Issue Price:	[•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (in applicable, in the case of fungible issues only)]
	(b)	Net Proceeds:	[•]

6 (a) Specified Denominations:

[ullet]

(Note – where multiple denominations above [€100,000] or equivalent are being used the following sample wording should be followed:

"[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000]. No Notes in definitive form will be issued with a denomination above [€199,000].")

(N.B. If an issue of Notes is (i) NOT admitted to trading on an European Economic Area exchange; and (ii) only offered in the European Economic Area in circumstances where a prospectus is not required to be published under the Prospectus Directive the [€100,000] minimum denomination is not required.)

(In the case of Registered Notes, this means the minimum integral amount in which transfers can be made.)

(b) Calculation Amount:

[•]

(If only one Specified Denomination, insert the Specified Denomination.

If more than one Specified Denomination, insert the highest common factor. Note: There must be a common factor in the case of two or more Specified Denominations.)

7 (a) Issue Date:

[ullet]

(b) Interest Commencement Date:

[Specify/Issue Date/Not Applicable]

(N.B. An Interest Commencement Date will not be relevant for certain Notes, for example Zero Coupon Notes.)

8 Maturity Date:

[Fixed rate – specify date/Floating rate – Interest Payment Date falling in or nearest to [specify month]]<sup>1</sup>

9 Interest Basis:

[•] per cent. Fixed Rate) [[LIBOR/EURIBOR/SIBOR/SOR] [•] per cent. Floating Rate]

[Zero Coupon]

[Index Linked Interest] [Dual Currency Interest]

[specify other]

(further particulars specified below)

<sup>1</sup> Note that for Renminbi denominated Fixed Rate Notes where the Payment Dates are subject to modification it will be necessary to use the second option here.

10 Redemption/Payment Basis: [Redemption at par]

[Index Linked Redemption] [Dual Currency

Redemption]
[Partly Paid]
[Instalment]
[specify other]

11 Change of Interest Basis or

Redemption/Payment Basis:

[Specify details of any provision for change of Notes into another Interest Basis or Redemption/

Payment Basis]

12 Put/Call Options: [Put Option] [Call Option]

[Minimal Outstanding Amount Redemption

Option]

[(further particulars specified below)]

13 (a) Status of the Notes: [Senior]

(b) Status of the Guarantee: [Senior]

14 Listing and admission to trading: [SGX-ST/Other (specify)/None]

15 Method of distribution: [Syndicated/Non-syndicated]

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

16 Fixed Rate Note Provisions: [Applicable/Not Applicable]

(If not applicable, delete the remaining

subparagraphs of this paragraph)

(a) Rate(s) of Interest: [●] per cent. per annum [payable [annually/semi-

annually/quarterly/other (specify)] in arrear]
(If payable other than annually, consider amending Condition 5 (Interest and Other

Calculations))

(b) Interest Payment Date(s): [[●] in each year up to and including the Maturity

Date]/[specify other]1

(N.B. This will need to be amended in the case of

long or short coupons)

(c) Fixed Coupon Amount(s): [•] per Calculation Amount<sup>2</sup>

(d) Broken Amount(s): [●] per Calculation Amount, payable on the

Interest Payment Date falling [in/on] [●]

Note that for certain Renminbi denominated Fixed Rate Notes, the Interest Payment Dates are subject to modification and the following words should be added: "provided that if any Interest Payment Date falls on a day which is not a Business Day, the Interest Payment Date will be the next succeeding Business Day unless it would thereby fall in the next calendar month in which event the Interest Payment Date shall be brought forward to the immediately preceding Business Day. For these purposes, "Business Day" means a day, other than a Saturday or a Sunday on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and currency deposits) in Singapore [and [•]]."

<sup>2</sup> For Hong Kong Dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Interest and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest CNY0.01, CNY0.05 in the case of Renminbi denominated Fixed Rate Notes or to the nearest HK\$0.01, HK\$0.005 in the case of Hong Kong Dollar denominated Fixed Rate Notes, being rounded upwards."

(e) Day Count Fraction:

[30/360 or Actual/Actual (ICMA) or Actual/365 (Fixed) or [specify other]]

(f) [Determination Date(s):

[•] in each year [(Insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon) (N.B. This will need to be amended in the case of regular interest payment dates which are not of equal duration N.B. Only relevant where Day Count Fraction is Actual/Actual (ICMA))]

(g) Other terms relating to the method of calculating interest for Fixed Rate Notes:

[None/Give details]

17 Fixed Rate Note Provisions:

[Applicable/Not Applicable]
(If not applicable, delete the remaining subparagraphs of this paragraph)

(a) Specified Period(s)/Specified

[•] Interest Payment Dates:

(b) Business Day Convention:

[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/[specify other]]

(c) Additional Business Centre:

[•]

(d) Manner in which the Rate of Interest and Interest Amount is to be determined: [Screen Rate Determination/ISDA Determination/specify other]

(e) Party responsible for calculating the Rate of Interest and Interest Amount (if not the Issuing and Paying Agent): [ullet]

- (f) Screen Rate Determination:
  - (i) Reference Rate:

[•]

(Either LIBOR, EURIBOR, SIBOR, SOR or other, although additional information is required if other – including fallback provisions in the Agency Agreement)

(ii) Interest Determination Date(s):

[•]

(Second Business Day prior to the start of each Interest Period if LIBOR (other than Sterling or euro LIBOR), first day of each Interest Period if Sterling LIBOR and the second day on which the TARGET2 System is open prior to the start of each Interest Period if EURIBOR or euro LIBOR)

	(iii) Relevant Screen Page:	[•] (In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or amend the fallback provisions appropriately)
(g)	ISDA Determination:	
	(iv) Floating Rate Option:	[•]
	(v) Designated Maturity:	[•]
	(vi) Reset Date:	[•]
(h)	Margin(s):	
(i)	Minimum Rate of Interest:	[●] per cent. per annum
(j)	Maximum Rate of Interest:	[●] per cent. per annum
(k)	Day Count Fraction:	[Actual/Actual or Actual/Actual (ISDA) Actual/365 (Fixed) Actual/365 (Sterling) Actual/360 30/360 or Bond Basis 30E/360 or Eurobond Basis 30E/360 (ISDA) Other] (See Condition 5 (Interest and Other Calculations) for alternatives)
(1)	Fallback provisions, rounding provisions and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	[●]
	Zero Coupon Note Provisions:	[Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph)
(a)	[Amortisation/Accrual] Yield:	[●] per cent. per annum
(b)	Reference Price:	[●]
(c)	Any other formula/basis of determining amount payable:	[●]
(d)	Day Count Fraction in relation to Early Redemption Amounts and late payment:	[Condition 6(b)(i) (Redemption, Purchase and Options – Early Redemption – Zero Coupon Notes)] (Consider applicable day count fraction if not

U.S. Dollar denominated)

19 Index Linked Interest Note [Applicable/Not Applicable] Provisions: (If not applicable. delete the remainina subparagraphs of this paragraph) (a) Index/Formula: [give or annex details] (b) Calculation Agent: [give name] (c) Party responsible for calculating [**•**] the Rate of Interest (if not the Calculation Agent) and Interest Amount (if not the Issuing and Paying Agent): (d) Provisions for determining Coupon [need to include a description of market where calculation by reference to disruption or settlement disruption events and Index and/or Formula is impossible adjustment provisions] or impracticable: (e) Specified Period(s)/Specified [ullet]Interest Payment Dates: (f) **Business Day Convention:** [Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Convention/specify other] Additional Business Centre: (g) Minimum Rate of Interest: (h) [•] Maximum Rate of Interest: (i) [•] per cent. per annum (j) Day Count Fraction: [•] per cent. per annum 20 **Dual Currency Interest Note** [Applicable/Not Applicable] Provisions: (If not applicable, delete the remaining subparagraphs of this paragraph) (a) Rate of Exchange/method of [give or annex details] calculating Rate of Exchange: (b) Party, if any, responsible for [**•**] calculating the principal and/or interest due (if not the Issuing and Paying Agent): (c) Provisions applicable where [need to include a description of market calculation by reference to Rate of disruption or settlement disruption events and Exchange impossible or adjustment provisions] impracticable:

(d) Person at whose option Specified

Currency(ies) is/are payable:

## PROVISIONS RELATING TO REDEMPTION

21 Call Option: [Applicable/Not Applicable] (If not applicable. delete the remainina

subparagraphs of this paragraph)

(a) Optional Redemption Date(s):

(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s):

[[•] per Calculation Amount/specify other/see Appendix]

(c) If redeemable in part: [**•**]

Minimum Redemption (i) Amount:

[•]

Maximum Redemption Amount:

[•]

(d) Notice period (if other than as set out in the Conditions):

(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Issuing and Paying Agent or Trustee)

22 Put Option: [Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(a) Optional Redemption Date(s):

(b) Optional Redemption Amount(s) and method, if any, of calculation of such amount(s):

[[•] per Calculation Amount/specify other/see Appendix]

(c) Notice period (if other than as set out in the Conditions):

(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution information of through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Issuing and Paying Agent or Trustee)

- 23 Minimum Outstanding Amount Redemption Option:
- [Applicable/Not Applicable]
  (If not applicable, delete the remaining subparagraphs of this paragraph)
- (a) Notice period (if other than as set out in the Conditions):
- [•]

(N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Issuing and Paying Agent or Trustee)

- 24 Final Redemption Amount:
- [[●] per Calculation Amount/specify other/see Appendix]
- 25 Early Redemption Amount payable on redemption for taxation reasons or on event of default and/or the method of calculating the same (if required or if different from that set out in Condition 6 (Redemption, Purchase and Options)):
- [[●] per Calculation Amount/specify other/see Appendix]

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

26 Form of Notes:

[Bearer Notes/Registered Notes]

[Bearer Notes: Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

[Bearer Notes: Temporary Global Note exchangeable for Definitive Notes on and after the Exchange Date]

[Bearer Notes: Permanent Global Note exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

(Ensure that this is consistent with the wording in the "Summary of the Programme – Form of the Notes" section in the Offering Circular and the Notes themselves. N.B. The exchange upon notice/at any time options should not be expressed to be applicable if the Specified Denomination of the Notes in paragraph 6 includes language substantially to the following effect:

"€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000." Furthermore, such Specified Denomination construction is not permitted in relation to any issue of Notes which is to be represented on issue by a Temporary Global Note exchangeable for Definitive Notes.)

[Registered Notes: Global Certificate ([•]) nominal amount exchangeable for Registered Notes in definitive form in the limited circumstances specified in the Global Certificate]

27 Additional Financial Centre(s) or other special provisions relating to Payment Days:

[Not Applicable/give details]
(Note that this paragraph relates to the place of payment and not Interest Period end dates to

which sub-paragraphs 17(c) and 19(g) relate)

28 Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

[Yes/No. If yes, give details]

29 Details relating to Partly Paid
Notes: amount of each payment
comprising the Issue Price and
date on which each payment is to
be made and consequences of
failure to pay, including any right
of the Issuer to forfeit the Notes
and interest due on late payment:

[Not Applicable/give details. N.B. a new form of Temporary Global Note and/or Permanent Global Note may be required for Partly Paid issues]

30 Details relating to Instalment Notes:

(a) Instalment Amount(s): [Not Applicable/give details]

(b) Instalment Date(s): [Not Applicable/give details]

31 Place for Notices: [specify]

32 Other final terms: [Not Applicable/give details]

## **DISTRIBUTION**

33 (a) If syndicated, names of Managers: [Not Applicable/give details]

(b) Stabilisation Manager(s) (if any): [Not Applicable/give details]

34 If non-syndicated, name of [Not Applicable/give name] relevant Dealer(s):

[Not Applicable/give details]

35 U.S. Selling Restrictions:

[Reg. S Compliance Category; TEFRA D/TEFRA C/TEFRA not applicable] The Notes are being offered and sold only in accordance with Regulation S.

36	Additional selling restrictions:	[Not Applicable/give details]
37	Prohibition of Sales to EEA Retail Investors:	[Applicable/Not Applicable] (If the Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be specified.)
OPERAT	TIONAL INFORMATION	
38	Any clearing system(s) other than CDP, Euroclear Bank SA/NV and Clearstream Banking, S.A. and the relevant identification number(s):	[CMU Service/Not Applicable/give name(s) and number(s)]
39	Delivery:	Delivery [against/free of] payment
40	Additional Paying Agent(s) (if any):	[•]
41	ISIN Code:	[•]
42	Common Code:	[•]
43	CFI:	[[●]/Not Applicable]
44	FISN:	[[•]/Not Applicable] (If the CFI and/or FISN is not required, requested or available, it/they should be specified to be "Not Applicable".)
	(insert here any other codes such as	s CUSIP and CINS Codes)
GENERA	AL	
45	The aggregate principal amount of Notes in the Specified Currency issued has been translated into Singapore dollars at the rate specified, producing a sum of:	[Not applicable/Exchange rate of Specified Currency: Singapore Dollar/Singapore Dollars equivalent: [•]]
46	In the case of Registered Notes, specify the location of the office of the Registrar:	[•]
47	In the case of Bearer Notes, specify the location of the office of the Issuing and Paying Agent if other than London:	[•]
48	Ratings:	[The Notes to be issued are unrated]
49	Applicable Governing Document:	Trust Deed dated 29 April 2019 [and Singapore Supplemental Trust Deed dated 29 April 2019]
		Supplemental Trust Deed dated 25 April 2019]

#### PURPOSE OF PRICING SUPPLEMENT

This Pricing Supplement comprises the final terms required for issue and admission to trading on [Singapore Exchange Securities Trading Limited] [or specify other relevant regulated market] of the Notes described herein pursuant to the S\$5,000,000,000 Euro Medium Term Note Programme of CapitaLand Treasury Limited.

## **STABILISATION**

In connection with this issue, [insert name of Stabilising Manager] (the "Stabilising Manager") (or persons acting on behalf of any Stabilising Manager) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the Notes and 60 days after the date of the allotment of the Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.]

#### **INVESTMENT CONSIDERATIONS**

There are significant risks associated with the Notes including, but not limited to, counterparty risk, country risk, price risk and liquidity risk. Investors should contact their own financial, legal, accounting and tax advisers about the risks associated with an investment in these Notes, the appropriate tools to analyse that investment, and the suitability of the investment in each investor's particular circumstances. No investor should purchase the Notes unless that investor understands and has sufficient financial resources to bear the price, market liquidity, structure and other risks associated with an investment in these Notes.

Before entering into any transaction, investors should ensure that they fully understand the potential risks and rewards of that transaction and independently determine that the transaction is appropriate given their objectives, experience, financial and operational resources and other relevant circumstances. Investors should consider consulting with such advisers as they deem necessary to assist them in making these determinations.

## MATERIAL ADVERSE CHANGE STATEMENT

[Except as disclosed in this document, there/There] has been no significant change in the financial or trading position of the Guarantor or of the Group since [insert date of last audited accounts or interim accounts (if later)] and no material adverse change in the financial position or prospects of the Guarantor or of the Group since [insert date of last published annual accounts.]

## **RESPONSIBILITY**

The Issuer and the Guarantor accept responsibility for the information contained in this Pricing Supplement.
Signed on behalf of CapitaLand Treasury Limited
By:  Duly authorised
Signed on behalf of CapitaLand Limited
By: Duly authorised

## FORM OF PRICING SUPPLEMENT FOR PERPETUAL NOTES

Set out below is the form of Pricing Supplement which will be completed for each Tranche of Perpetual Notes issued under the Programme.

[MiFID II product governance/Professional investors and ECPs only target market — Solely for the purposes of [the/each] manufacturer's product approval process, the target market assessment in respect of the Perpetual Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in [Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Perpetual Notes to eligible counterparties and professional clients are appropriate. [Consider any negative target market.] Any person subsequently offering, selling or recommending the Perpetual Notes (a "distributor") should take into consideration the manufacturer['s/s'] target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Perpetual Notes (by either adopting or refining the manufacturer['s/s'] target market assessment) and determining appropriate distribution channels.]

[PRIIPS REGULATION – PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Perpetual Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; (ii) a customer within the meaning of Directive 2002/92/EC (as amended or superseded, the "IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended or superseded, the "Prospectus Directive"). Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Perpetual Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Perpetual Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

[The Perpetual Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).]

[Date]

## **CAPITALAND TREASURY LIMITED**

(Legal Entity Identifier: 2549009SR9TMQ3IRHP92]

S\$5,000,000,000

**Euro Medium Term Note Programme** 

Issue of [Aggregate Nominal Amount of Tranche] [Title of Perpetual Notes] unconditionally and irrevocably guaranteed by CapitaLand Limited

This document constitutes the Pricing Supplement relating to the issue of Perpetual Notes described herein.

<sup>1</sup> For any Perpetual Notes to be offered to investors in Singapore, the Issuer to consider whether it needs to re-classify the Perpetual Notes pursuant to Section 309B of the SFA prior to the launch of the offer.

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Perpetual Notes (the "Conditions") set forth in the Offering Circular dated 29 April 2019 [and the supplemental Offering Circular dated [date]] ([together,] the "Offering Circular"). This Pricing Supplement contains the final terms of the Perpetual Notes and must be read in conjunction with the Offering Circular. Full information on the Issuer, the Guarantor and the offer of the Perpetual Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular.

[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date:

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Perpetual Notes (the "Conditions") set forth in the Offering Circular dated [●] [and the supplemental Offering Circular dated [date]] ([together,] the "Offering Circular")]. This Pricing Supplement contains the final terms of the Perpetual Notes and must be read in conjunction with the Offering Circular, save in respect of the Conditions which are extracted from the Offering Circular dated [●] and are attached hereto.]

[An advance tax ruling will be requested from the Inland Revenue Authority of Singapore ("IRAS") to confirm, amongst other things, whether the IRAS would regard the Perpetual Notes as "debt securities" for the purposes of the Income Tax Act, Chapter 134 of Singapore (the "Income Tax Act") and the distributions (including Arrears of Distribution and any Additional Distribution Amounts) made under the Perpetual Notes as interest payable on indebtedness such that holders of the Perpetual Notes may enjoy the tax concessions and exemptions available for qualifying debt securities under the qualifying debt securities scheme, as set out in the section "Taxation – Singapore Taxation" of the Offering Circular provided that the relevant conditions are met.

There is no guarantee that a favourable ruling will be obtained from the IRAS. In addition, no assurance is given that the Issuer can provide all information or documents requested by the IRAS for the purpose of the ruling request, and a ruling may not therefore be issued.

If the Perpetual Notes are not regarded as "debt securities" for the purposes of the Income Tax Act and/or holders thereof are not eligible for the tax concessions under the qualifying debt securities scheme, the tax treatment to holders may differ.

No assurance, warranty or guarantee is given on the tax treatment to holders of the Perpetual Notes in respect of the distributions payable to them (including Arrears of Distribution and Additional Distribution Amounts). Investors should therefore consult their own accounting and tax advisers regarding the Singapore income tax consequence of their acquisition, holding and disposal of the Perpetual Notes.]\*

Where interest (including distributions which are regarded as interest for Singapore income tax purposes), discount income, prepayment fee, redemption premium or break cost is derived from any of the Perpetual Notes by any person who (i) is not resident in Singapore and (ii) carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities (subject to certain conditions and if applicable) under the Income Tax Act, Chapter 134 of Singapore (the "Income Tax Act"), shall not apply if such person acquires such Perpetual Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest (including distributions which are regarded as interest for Singapore income tax purposes), discount income, prepayment fee, redemption premium or break cost derived from the Perpetual Notes is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the Income Tax Act.

<sup>\*</sup> To be inserted where a tax ruling is requested.

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote directions for completing the Pricing Supplement.]

[If the Perpetual Notes have a maturity of less than one year from the date of their issue, the minimum denomination [must/may need to] be £100,000 or its equivalent in any other currency.]

1	(i)	Issuer:	CapitaLand Treasury Limited
	(ii)	Guarantor:	CapitaLand Limited
2	(i)	Series Number:	[•]
	(ii)	[Tranche Number: (If fungible with an existing Series, details of that Series, including the date on which the Perpetual Notes become fungible.)]	[•]
3		Specified Currency or Currencies:	[•]
4		Aggregate Nominal Amount:	
	(i)	Series:	[•]
	(ii)	Tranche:	[•]
5	(i)	Issue Price:	[•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (in the case of fungible issues only, if applicable)]
	(ii)	Net Proceeds:	[•]
6	(i)	Specified Denominations:	[•]
			(Note – where multiple denominations above [€100,000] or equivalent are being used the following sample wording should be followed:
			"[€100,000] and integral multiples of [€1,000] in excess thereof up to and including [€199,000]. No Perpetual Notes in definitive form will be issued with a denomination above [€199,000].")
			(N.B. If an issue of Perpetual Notes is (i) NOT admitted to trading on an European Economic

Area exchange; and (ii) only offered in the European Economic Area in circumstances where a prospectus is not required to be published under the Prospectus Directive the [€100,000] minimum denomination is not required.)

(In the case of Registered Perpetual Notes, this means the minimum integral amount in which transfers can be made.)

	(ii)	Calculation Amount:	[•]
			(If only one Specified Denomination, insert the Specified Denomination.
			If more than one Specified Denomination, insert the highest common factor. Note: There must be a common factor in the case of two or more Specified Denominations.)
7	(i)	Issue Date:	[•]
	(ii)	Distribution Commencement Date:	[Specify/Issue Date/Not Applicable]
8		Distributions:	
	(i)	Distribution Rate:	[[●] per cent. Fixed Rate] [[specify reference rate] +/- [●] per cent. Floating Rate] [Other (specify)] (further particulars specified below)
	(ii)	Distribution Deferral:	[ullet]
	(iii)	Cumulative Deferral:	[ullet]
	(iv)	Non-Cumulative Deferral; Optional Distribution:	[•]
	(v)	Additional Distribution:	[ullet]
	(vi)	Dividend Stopper:	[ullet]
9		Look Back Period:	[ullet]
10		Redemption/Payment Basis:	[Redemption at par] [Others (specify)]
11		Early Redemption Amount:	
	(i)	Early Redemption Amount(s) per Calculation Amount payable on redemption and/or the method of calculating the same:	[•]
	(ii)	Make-Whole Amount:	[•]
	(iii)	Reference Rate(s)	[●] (Singapore Dollar Swap Offer Rate) [Specify in any other case]
12		Change of Redemption/Payment Basis:	[Specify details of any provision for convertibility of Perpetual Notes into another interest or redemption/payment basis]

13		Call Options:	[Call Option] [Redemption for Accounting Reasons] [Redemption in the case of Minimal Outstanding Amount] [(further details specified below)]
14		Status of the Perpetual Notes:	[Senior Perpetual Notes/Subordinated Perpetual Notes]
15		Parity Obligations:	[●]
16		Junior Obligations:	[●]
17		Listing and admission to trading:	[[●] (specify/None)
18		Method of distribution:	[Syndicated/Non-syndicated]
PRO	ovisio	ONS RELATING TO DISTRIBUTIONS	(IF ANY) PAYABLE
19		Fixed Rate Perpetual Note Provisions:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Distribution Rate:	[•] per cent. per annum [payable [annually/semi-annually/quarterly/monthly] in arrear]
	(ii)	Distribution Payment Date(s):	[•] in each year [adjusted in accordance with [specify Business Day Convention and any applicable Business Center(s) for the definition of "Relevant Business Day"]/[not adjusted]
	(iii)	Fixed Coupon Amount[(s)]:	[•] per Calculation Amount <sup>1</sup>
	(iv)	Broken Amount(s):	[●] per Calculation Amount, payable on the Distribution Payment Date falling [in/on] [●]
	(v)	Day Count Fraction:	[30/360/Actual/Actual (ICMA/ISDA)/other]
	(vi)	[Distribution Determination Dates:	[•] in each year [(insert regular distribution payment dates, ignoring issue date in the case of a long or short first coupon. N.B. Only relevant where Day Count Fraction is Actual/Actual (ICMA))]
	(vii)	Other terms relating to the method of calculating distribution for Fixed	[Not Applicable/give details]

Rate Perpetual Notes:

<sup>1</sup> For Renminbi or Hong Kong Dollar denominated Fixed Rate Perpetual Notes where the Distribution Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Distribution Rate and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest CNY0.01, CNY0.005 for the case of Renminbi denominated Fixed Rate Perpetual Notes, being rounded upwards."

20		Floating Rate Perpetual Note Provisions:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Distribution Period(s):	[●]
	(ii)	Specified Distribution Payment Dates:	[●]
	(iii)	Distribution Period Date:	[●] (Not applicable unless different from Distribution Payment Date)
	(iv)	Business Day Convention:	[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention/other [give details]]
	(v)	Business Centre(s):	[•]
	(vi)	Manner in which the Distribution Rate(s) is/are to be determined:	[Screen Rate Determination/ISDA Determination/other (give details)]
	(vii)	Party responsible for calculating the Distribution Rate(s) and Distribution Amount(s) (if not the [Agent]):	[●]
	(viii)	Screen Rate Determination:	[ <b>●</b> ]
	(viii)	Screen Rate Determination:  (i) Distribution Determination Date(s):	[•]  (the day falling two Business Days in London for the Specified Currency prior to the first day of such Distribution Accrual Period if the Specified Currency is not Sterling, euro or Hong Kong Dollars or Renminbi or first day of each Distribution Accrual Period if the Specified Currency is Sterling or Hong Kong Dollars or Renminbi or the day falling two TARGET Business Days prior to the first day of such Distribution Accrual Period if the Specified Currency is euro)
	(viii)	(i) Distribution Determination	[•] (the day falling two Business Days in London for the Specified Currency prior to the first day of such Distribution Accrual Period if the Specified Currency is not Sterling, euro or Hong Kong Dollars or Renminbi or first day of each Distribution Accrual Period if the Specified Currency is Sterling or Hong Kong Dollars or Renminbi or the day falling two TARGET Business Days prior to the first day of such Distribution Accrual Period if the Specified
	(viii)	(i) Distribution Determination Date(s):	[•] (the day falling two Business Days in London for the Specified Currency prior to the first day of such Distribution Accrual Period if the Specified Currency is not Sterling, euro or Hong Kong Dollars or Renminbi or first day of each Distribution Accrual Period if the Specified Currency is Sterling or Hong Kong Dollars or Renminbi or the day falling two TARGET Business Days prior to the first day of such Distribution Accrual Period if the Specified Currency is euro)  [•] [(In the case of EURIBOR, if not Reuters EURIBOR 01 ensure it is a page which shows a composite rate or amend the fallback provisions
		<ul><li>(i) Distribution Determination Date(s):</li><li>(ii) Relevant Screen Page:</li></ul>	[•] (the day falling two Business Days in London for the Specified Currency prior to the first day of such Distribution Accrual Period if the Specified Currency is not Sterling, euro or Hong Kong Dollars or Renminbi or first day of each Distribution Accrual Period if the Specified Currency is Sterling or Hong Kong Dollars or Renminbi or the day falling two TARGET Business Days prior to the first day of such Distribution Accrual Period if the Specified Currency is euro)  [•] [(In the case of EURIBOR, if not Reuters EURIBOR 01 ensure it is a page which shows a composite rate or amend the fallback provisions

(iii) Reset Date: [•]

2006 (if different to those set out in the (iv) ISDA Definitions:

Conditions, please specify)

(x) Margin(s): [+/-] [●] per cent. per annum

(xi) Minimum Rate of Distribution: [•] per cent. per annum

(xii) Maximum Rate of Distribution: [•] per cent. per annum

(xiii) Day Count Fraction: 

(xiv) Fallback provisions, rounding provisions and any other terms relating to the method of calculating interest on Floating Rate Perpetual Notes, if different from those set out in the Conditions:

## PROVISIONS RELATING TO REDEMPTION

21 Redemption for Accounting [Yes/No] [Specify maximum and minimum Reasons Issuer's Redemption number of days for notice period] Option Period (Condition 5(c)):

22 Redemption at the Option of the [Yes/No] [Specify maximum and minimum number of days for notice period]

Issuer's Redemption Option Period (Condition 5(e)):

> [Yes/No] [Specify maximum and minimum number of days for notice period]

Redemption in the case of Minimal Outstanding Amount Issuer's Redemption Option Period

(Condition 5(f)):

23

[•] per Calculation Amount

24 Redemption Amount of each Perpetual Note:

## GENERAL PROVISIONS APPLICABLE TO THE PERPETUAL NOTES

25 Form of Perpetual Notes: [Bearer Perpetual Notes/Registered Perpetual Notes1

> [Bearer Perpetual Notes: Temporary Global Perpetual Note exchangeable for a Permanent Global Perpetual Note which is exchangeable for Definitive Perpetual Notes in the limited circumstances specified in the Permanent Global Perpetual Note]

> [Bearer Perpetual Notes: Temporary Global Perpetual Note exchangeable for Definitive Perpetual Notes on and after the Exchange Date]

[Bearer Perpetual Notes: Permanent Global Perpetual Note exchangeable for Definitive Perpetual Notes in the limited circumstances specified in the Permanent Global Note]

(Ensure that this is consistent with the wording in the "Summary of the Programme – Form of the Notes" section in the Offering Circular and the Notes themselves. N.B. The exchange upon notice/at any time options should not be expressed to be applicable if the Specified Denomination of the Perpetual Notes in paragraph 6 includes language substantially to the following effect:

"€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000." Furthermore, such Specified Denomination construction is not permitted in relation to any issue of Perpetual Notes which is to be represented on issue by a Temporary Global Perpetual Note exchangeable for Definitive Perpetual Notes.)

[Registered Perpetual Notes: Global Perpetual Certificate ([•]) nominal amount exchangeable for Registered Perpetual Notes in definitive form in the limited circumstances specified in the Global Perpetual Certificate]

26 Financial Centre(s) or other special provisions relating to Payment Dates:

[Not Applicable/give details] (Note that this paragraph relates to the date and place of payment)

27 Talons for future Coupons to be attached to Definitive Perpetual Notes (and dates on which such Talons mature):

[Yes/No. If yes, give details]

28 Redenomination renominalisation and reconventioning provisions:

[Not Applicable/The provisions [annexed to this Pricing Supplement] apply]

29 Consolidation provisions:

[Not Applicable/The provisions [in Perpetual Note Condition [•]] [annexed to this Pricing Supplement] apply]

30 Other terms or special conditions: [Not Applicable/give details]

## **DISTRIBUTION**

31 (i) If syndicated, names of Managers: [Not Applicable/give name]

(ii) Stabilisation Manager (if any): [Not Applicable/give name]

32 If non-syndicated, name of Dealer: [Not Applicable/give name]

33	U.S. selling restrictions:	[Reg. S Category 1/2; TEFRA D/TEFRA C/TEFRA Not Applicable] The Perpetual Notes are being offered and sold only in accordance with Regulation S.
34	Additional selling restrictions:	[Not Applicable/give details]
35	Prohibition of Sales to EEA Retail Investors:	[Applicable/Not Applicable] (If the Perpetual Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the Perpetual Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be specified.)
OPERATI	ONAL INFORMATION	
36	Any clearing system(s) other than Euroclear Bank SA/NV, Clearstream banking S.A., CDP and the CMU and the relevant identification number(s):	[Not Applicable/give name(s) and number(s)]
37	Delivery:	Delivery [against/free of] payment
38	Additional Paying Agent(s) (if any):	[•]
39	[ISIN Code:	[•]]
40	Common Code:	[•]
41	[CMU Instrument Number:	[•]]
42	CFI:	[[●]/Not Applicable]
43	FISN:	[[•]/Not Applicable] (If the CFI and/or FISN is not required, requested or available, it/they

(insert here any other codes such as CUSIP and CINS Codes)

should be specified to be "Not Applicable".)

#### **GENERAL**

44	The aggregate principal amount of Perpetual Notes in the Specified Currency issued has been translated into Singapore dollars at the rate specified, producing a sum of:	[Not applicable/Exchange rate of Specified Currency: Singapore Dollar/Singapore Dollars equivalent: [•]]
45	In the case of Registered Perpetual Notes, specify the location of the office of the Registrar:	[•]
46	In the case of Bearer Perpetual Notes, specify the location of the office of the Issuing and Paying Agent if other than London:	[•]
47	Ratings:	[The Perpetual Notes to be issued are unrated]
48	Applicable Governing Document:	Trust Deed dated 29 April 2019 [and Singapore Supplemental Trust Deed dated 29 April 2019]
49	Governing Law:	[English law] [Singapore law]

#### PURPOSE OF PRICING SUPPLEMENT

This Pricing Supplement comprises the final terms required for issue and admission to trading on the [Singapore Exchange Securities Trading Limited] [specify relevant stock exchange/market] of the Perpetual Notes described herein pursuant to the S\$5,000,000,000 Euro Medium Term Note Programme guaranteed by CapitaLand Limited.

## [STABILISATION

In connection with this issue, [insert name of Stabilising Manager] (the "Stabilising Manager") (or persons acting on behalf of any Stabilising Manager) may over-allot Perpetual Notes or effect transactions with a view to supporting the market price of the Perpetual Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the Perpetual Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the Perpetual Notes and 60 days after the date of the allotment of the Perpetual Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.]

## **INVESTMENT CONSIDERATIONS**

There are significant risks associated with the Perpetual Notes including, but not limited to, counterparty risk, country risk, price risk and liquidity risk. Investors should contact their own financial, legal, accounting and tax advisers about the risks associated with an investment in these Perpetual Notes, the appropriate tools to analyse that investment, and the suitability of the investment in each investor's particular circumstances. No investor should purchase the Perpetual Notes unless that investor understands and has sufficient financial resources to bear the price, market liquidity, structure and other risks associated with an investment in these Perpetual Notes.

Before entering into any transaction, investors should ensure that they fully understand the potential risks and rewards of that transaction and independently determine that the transaction is appropriate given their objectives, experience, financial and operational resources and other relevant circumstances. Investors should consider consulting with such advisers as they deem necessary to assist them in making these determinations.

#### MATERIAL ADVERSE CHANGE STATEMENT

[Except as disclosed in this document, there/There] has been no significant change in the financial or trading position of the Guarantor or of the Group since [insert date of last audited accounts or interim accounts (if later)] and no material adverse change in the financial position or prospects of the Guarantor or of the Group since [insert date of last published annual accounts.]

#### **RESPONSIBILITY**

The Issuer and the Guarantor accept responsibility for the information contained in this Pricing Supplement.

By:Duly authorised	
Signed on behalf of CapitaLand Limited	

By: .....

Duly authorised

Signed on behalf of CapitaLand Treasury Limited

## **GENERAL INFORMATION**

- (1) Application has been made for permission to deal in, and for the listing or quotation for, any Notes which are agreed at the time of issue to be listed on the SGX-ST. There can be no assurance that the application to the SGX-ST will be approved.
- (2) Each of the Issuer and the Guarantor has obtained all necessary consents, approvals and authorisations in Singapore in connection with the establishment of the Programme and the Guarantee. The establishment of the Programme was authorised by resolutions of the Board of Directors of the Issuer and the Guarantor passed on 23 April 2019. The giving of the Guarantee by the Guarantor was authorised by resolutions of the Board of Directors of the Guarantor passed on 23 April 2019.
- (3) Except as disclosed in this Offering Circular, there has been no material adverse change in the financial condition or prospects in respect of the Guarantor and/or the Group since 31 December 2018.
- (4) So far as the Issuer and the Guarantor are aware, there are no legal or arbitration proceedings pending or threatened against the Issuer, the Guarantor or any of their respective subsidiaries the outcome of which, in the opinion of the Issuer and the Guarantor, may have or have had during the 12 months prior to the date of this Offering Circular a material adverse effect on the financial position of the Group.
- (5) Each Bearer Note having a maturity of more than one year, and each Receipt, Coupon or Talon with respect to such a Bearer Note will bear the following legend: "Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code".
- (6) The Notes may be accepted for clearance through Euroclear, Clearstream, Luxembourg, CDP, and the CMU. The appropriate ISIN and Common Code or CMU Instrument Number in relation to the Notes of each Tranche will be specified in the relevant Pricing Supplement. The relevant Pricing Supplement shall specify any other clearing system as shall have accepted the relevant Notes for clearance together with any further appropriate information.

The LEI of the Issuer is 2549009SR9TMQ3IRHP92.

- (7) For so long as Notes may be issued pursuant to this Offering Circular, the following documents will be available, during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted), for inspection by the Noteholders at the office of the Issuer and the Guarantor (as applicable) set out at the end of this Offering Circular:
  - (i) the Trust Deed (which includes the form of the Global Notes, the definitive Bearer Notes, the Certificates, the Coupons, the Receipts and the Talons);
  - (ii) the Agency Agreement;
  - (iii) the Constitution of each of the Issuer and the Guarantor;
  - (iv) the most recently published annual report and audited consolidated financial statements of the Guarantor and the most recently published interim accounts of the Guarantor;
  - (v) each Pricing Supplement (save that a Pricing Supplement related to an unlisted Series of Notes will only be available for inspection by a holder of any such Notes and

- such holder must produce evidence satisfactory to the Issuer, the Guarantor or the Trustee as to its holding of such Notes and identity);
- (vi) a copy of this Offering Circular together with any supplement to this Offering Circular or further Offering Circular; and
- (vii) all reports, letters and other documents, balance sheets, valuations and statements by any expert any part of which is extracted or referred to in this Offering Circular.

For so long as Notes may be issued pursuant to this Offering Circular, the following documents will be available, during usual business hours (being in the case of the Issuing and Paying Agent, the CDP Issuing and Paying Agent and the CMU Lodging and Paying Agent between 9:00 a.m. and 3:00 p.m. (local time) in the place of its specified office) on any weekday (Saturdays, Sundays and public holidays excepted), for inspection by the Noteholders at the specified office of (in the case of Notes other than CDP Notes or CMU Notes) the Issuing and Paying Agent, (in the case of CDP Notes) the CDP Issuing and Paying Agent or (in the case of CMU Notes) the CMU Lodging and Paying Agent (as applicable) set out at the end of this Offering Circular, in each case following prior written request and proof of holding and identity satisfactory to, as the case may be, the Issuing and Paying Agent, the CDP Issuing and Paying Agent or the CMU Lodging and Paying Agent:

- (i) the Trust Deed (which includes the form of the Global Notes, the definitive Bearer Notes, the Certificates, the Coupons, the Receipts and the Talons);
- (ii) the Agency Agreement;
- (iii) each Pricing Supplement (save that a Pricing Supplement related to an unlisted Series of Notes will only be available for inspection by a holder of any such Notes and such holder must produce evidence satisfactory to the Issuer, the Guarantor or the Trustee as to its holding of such Notes and identity); and
- (iv) a copy of this Offering Circular together with any supplement to this Offering Circular or further Offering Circular.
- (8) KPMG LLP of 16 Raffles Quay, #22-00 Hong Leong Building, Singapore 048581 have audited, and rendered unqualified audit reports on, the accounts of the Issuer and the Guarantor for the full years ended 31 December 2017 and 31 December 2018.

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# CapitaLand Treasury Limited Registration Number: 199606698M

Annual Report Year ended 31 December 2018



KPMG LLP 16 Raffles Quay #22-00 Hong Leong Building Singapore 048581 Telephone +65 6213 3388 Fax +65 6225 0984 Internet www.kpmg.com.sg

## Independent auditors' report

Member of the Company CapitaLand Treasury Limited

## Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of CapitaLand Treasury Limited (the 'Company'), which comprise the balance sheet as at 31 December 2018, the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages FS1 to FS36.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 ('the Act') and the Singapore Financial Reporting Standards (International) (SFRS(I)) so as to give a true and fair view of the financial position of the Company as at 31 December 2018 and the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

## Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ('SSAs'). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ('ACRA Code') together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## Valuation of amounts due from related corporations

(Refer to Note 5 to the financial statements)

#### Risk:

The Company provides financing to and has significant amounts due from related corporations. The assessment of the recoverability of the amounts involves judgement. There is therefore a risk that the amounts are not fully recoverable, resulting in impairment loss.

#### Our response:

We challenged management's assessment of the recoverability of the amounts due from related corporations by considering any long outstanding balances, the financial position and payment track record of the related corporations as well as the financial position of their guarantors, where relevant.

## Our findings:

We found management's basis of conclusion on the recoverability of the amounts due from related corporations to be supportable.

## Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I), and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.



In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Company's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions
  and events in a manner that achieves fair presentation.



We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Lee Sze Yeng.

KPMG LLP

Duy ut

Public Accountants and Chartered Accountants

Singapore 29 March 2019

## Balance Sheet As at 31 December 2018

	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Non-current assets				
Intangible asset	4	4	4	6
Amounts due from related corporations	5	3,295,710	3,790,575	4,085,486
Derivative financial assets	20	66,522	40,448	107,947
	_	3,362,236	3,831,027	4,193,439
Current assets				
Trade and other receivables		7,950	8,455	569
Amounts due from related corporations	5	4,235,020	3,212,390	3,392,158
Derivative financial assets	20	_	880	_
Cash and cash equivalents	6	1,763,483	2,556,508	1,548,649
	_	6,006,453	5,778,233	4,941,376
Total assets	-	9,368,689	9,609,260	9,134,815
Equity attributable to owner of the Company				
Share capital	7	100,000	100,000	100,000
Reserves	8	79,655	85,368	115,341
Total equity	-	179,655	185,368	215,341
Non-current liabilities				
Unsecured bank loans	9	2,243,638	1,407,420	944,860
Unsecured debt securities	10	1,894,642	2,133,978	1,666,641
Amounts due to immediate holding		, ,		
company	11	1,494,280	1,864,565	2,087,429
Amounts due to related corporations	15	250,000	250,000	250,000
Derivative financial liabilities	20	18,052	_	_
Deferred tax liabilities	12	2,739	5,055	6,145
	_	5,903,351	5,661,018	4,955,075
Current liabilities	_			
Trade and other payables Amounts due to immediate holding	14	40,641	33,162	22,454
company	11	1,030,765	1,895,677	1,077,905
Amounts due to related corporations	15	1,377,808	1,389,596	2,638,612
Unsecured bank loans	9	585,330	441,273	173,023
Unsecured debt securities	10	249,917	_	49,986
Derivative financial liabilities	20	_	880	_
Current tax payable		1,222	2,286	2,419
1 2	_	3,285,683	3,762,874	3,964,399
Total liabilities	=	9,189,034	9,423,892	8,919,474
Total equity and liabilities	_	9,368,689	9,609,260	9,134,815

The accompanying notes form an integral part of these financial statements.

# Income statement Year ended 31 December 2018

	Note	2018 \$'000	2017 \$'000
Revenue	16	221,016	211,873
Other operating income		19,024	880
Administrative expenses		(6,401)	(6,716)
Finance costs		(218,293)	(198,830)
Other operating expenses	_	(17,172)	(947)
(Loss) / Profit before tax	17	(1,826)	6,260
Tax credit / (expense)	18	681	(798)
(Loss) / Profit for the year		(1,145)	5,462

# Statement of comprehensive income Year ended 31 December 2018

	2018 \$'000	2017 \$'000
(Loss) / Profit for the year	(1,145)	5,462
Other comprehensive income: Items that are or may be reclassified subsequently to profit or loss:		
Effective portion of changes in fair value of cash flow hedges	(1,790)	(35,823)
Total other comprehensive income for the year, net of tax	(1,790)	(35,823)
Total comprehensive income for the year	(2,935)	(30,361)

# Statement of changes in equity Year ended 31 December 2018

	Note	Share capital \$'000	Hedging reserve \$'000	Capital reserve \$'000	Accumulated profits \$'000	Total \$'000
At 1 January 2017 Total comprehensive		100,000	26,127	1,125	88,089	215,341
income for the year Profit for the year Other comprehensive income		_	_	_	5,462	5,462
Effective portion of changes in fair value of cash flow hedges		÷	(35,823)	+	-	(35,823)
Total other comprehensive income		-	(35,823)	_	-	(35,823)
Total comprehensive income for the year		_	(35,823)	-	5,462	(30,361)
Transactions with owner, recorded directly in equity						
Share-based payment Reclassification of lapsed		-	_	389	-	389
share-based payment Dividends	19	_	_	(107)	107 (1)	- (1)
Total transaction with owner	1)	_	-	282	106	388
At 31 December 2017		100,000	(9,696)	1,407	93,657	185,368
At 1 January 2018 Adjustment on initial application of SFRS(I) 9		100,000	(9,696)	1,407	93,657	185,368
(net of tax) Adjusted balance at 1	20	=	=		(2,955)	(2,955)
January 2018		100,000	(9,696)	1,407	90,702	182,413
Total comprehensive income for the year Loss for the year Other comprehensive		_	-	-	(1,145)	(1,145)
income Effective portion of changes	ĺ					
in fair value of cash flow hedges			(1,790)			(1,790)
Total other comprehensive income		_	(1,790)		_	(1,790)
Total comprehensive income for the year			(1,790)		(1,145)	(2,935)
Transactions with owner, recorded directly in equity						
Share-based payment Reclassification of lapsed		_	_	178	_	178
share-based payment Dividends	19	_	_ _	(35)	35 (1)	- (1)
Total transaction with owner	17	_		143	34	177
At 31 December 2018	=	100,000	(11,486)	1,550	89,591	179,655

### Statement of cash flows Year ended 31 December 2018

Cash flows from operating activities         (Loss) / Profit for the year         (1,145)         5,462           Adjustments for:         Finance costs         17(c)         218,293         198,830           Interest income         16         (220,835)         (211,825)           Share-based expenses         17(b)         832         848           Unrealised foreign exchange (gain)/loss         (10,472)         5,428           Mark-to-market loss on derivative instruments         17(a)         17,172         880           Mark-to-market gain on derivative instruments with related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2		Note	2018 \$'000	2017 \$'000
Adjustments for:   Finance costs   17(c)   218,293   198,830   198,830   198,830   198,830   198,830   198,830   198,830   198,830   198,830   198,830   198,830   197,000   198,830   198,830   197,000   198,830   198,830   197,000   198,830   198,830   197,000   198,830   198,830   197,000   198,830   198,830   197,000   198,830   198,830   197,000   198,830   197,000   198,830   198,830   197,000   198,830   197,000   198,830   197,000   198,830   197,000   198,830   1	Cash flows from operating activities			
Finance costs         17(c)         218,293         198,830           Interest income         16         (220,835)         (211,825)           Share-based expenses         17(b)         832         848           Unrealised foreign exchange (gain)/loss         (10,472)         5,428           Mark-to-market loss on derivative instruments         17(a)         17,172         880           Mark-to-market gain on derivative instruments with related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           Operating loss before working capital changes         (14,006)         (457)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         -         270           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid	(Loss) / Profit for the year		(1,145)	5,462
Interest income	Adjustments for:			
Share-based expenses	Finance costs	17(c)	218,293	198,830
Unrealised foreign exchange (gain)/loss         (10,472)         5,428           Mark-to-market loss on derivative instruments         17(a)         17,172         880           Mark-to-market gain on derivative instruments with related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           Changes in working capital changes         (14,006)         (457)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         2,679,583         1,802,008           Repayments of bank loans	Interest income		(220,835)	(211,825)
Mark-to-market loss on derivative instruments         17(a)         17,172         880           Mark-to-market gain on derivative instruments with related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           (12,861)         (5,919)         (6919)           Operating loss before working capital changes         -         270           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities           Dividends paid         (1)         (1)         (1)		17(b)	832	848
Mark-to-market gain on derivative instruments with related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           (12,861)         (5,919)         (99)           Operating loss before working capital changes         (14,006)         (457)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         -         270           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)      <	Unrealised foreign exchange (gain)/loss		(10,472)	5,428
related corporation         17(a)         (17,172)         (880)           Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           (12,861)         (5,919)         (12,861)         (5,919)           Operating loss before working capital changes         (14,006)         (457)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (210,330)         (188,733)           Income tax paid         (1,773,263)         (178,956)           Cash flows from financing activities           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)	Mark-to-market loss on derivative instruments	17(a)	17,172	880
Amortisation of intangible assets         17(b)         2         2           Tax (credit) / expense         18         (681)         798           (12,861)         (5,919)         (12,861)         (5,919)           Operating loss before working capital changes         (14,006)         (457)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1,773,263)         (178,956)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securitie				
Tax (credit) / expense         18         (681)         798           Operating loss before working capital changes         (12,861)         (5,919)           Changes in working capital:         -         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         2,679,583         1,802,008           Repayments of bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         500,000           Net cash generated from financing activities         (788,691)         1,015,589           Cash and cash equi				(880)
(12,861) (5,919)	Amortisation of intangible assets	17(b)	2	2
Operating loss before working capital changes         (14,006)         (457)           Changes in working capital:         7         270           Trade and other receivables         -         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1,773,263)         (178,956)           Cash generated used in operating activities         (1,695,010)         (1,057,462)           Dividends paid         (1,695,010)         (1,057,462)           Proceeds from bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         500,000           Repayments of debt securities         -         500,000           Net cash generated from financing	Tax (credit) / expense	18	(681)	798
Changes in working capital:         —         270           Trade and other receivables         —         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         0         (1)         (1)           Dividends paid         (1)         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         —         500,000           Repayments of debt securities         —         500,000           Repayments of debt securities         —         (50,000)           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at begi			(12,861)	(5,919)
Trade and other receivables         —         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         —         500,000           Repayments of debt securities         —         500,000           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649	Operating loss before working capital changes		(14,006)	(457)
Trade and other receivables         —         270           Trade and other payables         163         147           Repayment of amount due (to)/from immediate holding company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         —         500,000           Repayments of debt securities         —         500,000           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649				
Trade and other payables       163       147         Repayment of amount due (to)/from immediate holding company       (1,239,468)       590,021         Advance to related corporations       (528,361)       (788,023)         Interest received       221,438       209,841         Interest paid       (210,330)       (188,733)         Income tax paid       (2,699)       (2,022)         Net cash generated used in operating activities       (1,773,263)       (178,956)         Cash flows from financing activities       2,679,583       1,802,008         Repayments of bank loans       (2,699,583)       1,802,008         Repayments of bank loans       (1,695,010)       (1,057,462)         Proceeds from debt securities       -       500,000         Repayments of debt securities       -       (50,000)         Net cash generated from financing activities       984,572       1,194,545         Net (decrease)/ increase in cash and cash equivalents       (788,691)       1,015,589         Cash and cash equivalents at beginning of the year       2,556,508       1,548,649         Effect of exchange rate on cash balances held in foreign				
Repayment of amount due (to)/from immediate holding company       (1,239,468)       590,021         Advance to related corporations       (528,361)       (788,023)         Interest received       221,438       209,841         Interest paid       (210,330)       (188,733)         Income tax paid       (2,699)       (2,022)         Net cash generated used in operating activities       (1,773,263)       (178,956)         Cash flows from financing activities       2,679,583       1,802,008         Dividends paid       (1)       (1)         Proceeds from bank loans       2,679,583       1,802,008         Repayments of bank loans       (1,695,010)       (1,057,462)         Proceeds from debt securities       -       500,000         Repayments of debt securities       -       (50,000)         Net cash generated from financing activities       984,572       1,194,545         Net (decrease)/ increase in cash and cash equivalents       (788,691)       1,015,589         Cash and cash equivalents at beginning of the year       2,556,508       1,548,649         Effect of exchange rate on cash balances held in foreign			_	270
company         (1,239,468)         590,021           Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign			163	147
Advance to related corporations         (528,361)         (788,023)           Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign	Repayment of amount due (to)/from immediate holding			
Interest received         221,438         209,841           Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign			(1,239,468)	590,021
Interest paid         (210,330)         (188,733)           Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         (1)         (1)           Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         -         500,000           Repayments of debt securities         -         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign	Advance to related corporations		(528,361)	(788,023)
Income tax paid         (2,699)         (2,022)           Net cash generated used in operating activities         (1,773,263)         (178,956)           Cash flows from financing activities         Use of the paid         (1)         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008         1,802,008         1,695,010)         (1,057,462)         1,057,462         1,000,000         1	Interest received		221,438	209,841
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Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         –         500,000           Repayments of debt securities         –         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign	Net cash generated used in operating activities		(1,773,263)	(178,956)
Dividends paid         (1)         (1)           Proceeds from bank loans         2,679,583         1,802,008           Repayments of bank loans         (1,695,010)         (1,057,462)           Proceeds from debt securities         –         500,000           Repayments of debt securities         –         (50,000)           Net cash generated from financing activities         984,572         1,194,545           Net (decrease)/ increase in cash and cash equivalents         (788,691)         1,015,589           Cash and cash equivalents at beginning of the year         2,556,508         1,548,649           Effect of exchange rate on cash balances held in foreign				
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Cash and cash equivalents at beginning of the year 2,556,508 1,548,649 Effect of exchange rate on cash balances held in foreign	Net cash generated from financing activities		984,572	1,194,545
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Effect of exchange rate on cash balances held in foreign	· · · · · · · · · · · · · · · · · · ·			, ,
			2,330,308	1,340,049
currencies (4.334) (7.730)	currencies		(4,334)	(7,730)
Cash and cash equivalents at end of the year $6 \frac{(1,331)}{1,763,483} \frac{(1,730)}{2,556,508}$		6		

#### Notes to the financial statements

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 29 March 2019.

#### 1 Domicile and activities

CapitaLand Treasury Limited (the Company) is incorporated in the Republic of Singapore and has its registered office at 168 Robinson Road, #30-01 Capital Tower, Singapore 068912.

The principal activities of the Company during the financial year are those relating to the provision of financial and treasury services to related companies.

The immediate and ultimate holding company is CapitaLand Limited, a company incorporated in the Republic of Singapore.

# 2 Basis of preparation

#### 2.1 Statement of compliance

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) (SFRS(I)). These are the Company's first financial statements prepared in accordance with SFRS(I) and SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International) has been applied.

In the previous financial years, the financial statements were prepared in accordance with Financial Reporting Standards in Singapore (FRS). An explanation of how the transition to SFRS(I) and application of SFRS(I) 9 and SFRS(I) 15 have affected the reported financial position, financial performance and cash flows is provided in Note 22.

# 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise disclosed in the notes below.

#### 2.3 Functional and presentation currency

These financial statements are presented in Singapore dollars, which is the Company's functional currency. All financial information presented in Singapore dollars have been rounded to the nearest thousand, unless otherwise stated.

# 2.4 Use of estimates and judgements

The preparation of the financial statements in conformity with FRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year is included in Note 5 – Valuation of amounts due from related corporations.

#### Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Company has established reporting policies with respect to the measurement of fair values. Significant fair value measurements, including Level 3 fair values will be reviewed by the Company and reported directly to the Head of Finance.

The Company regularly reviews significant unobservable inputs and valuation adjustments. If third party information is used to measure fair values, then the Company assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of FRS, including the level in the fair value hierarchy in which such valuations should be classified.

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- (i) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- (ii) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- (iii) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Company recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 20 – Financial risk management.

# 3 Significant accounting policies

#### 3.1 Foreign currency transactions

Items included in the financial statements of the Company are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to the Company (the functional currency).

Transactions in foreign currencies are translated to the functional currency of the Company at the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are translated to the functional currency at the exchange rate prevailing at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date on which the fair value was determined.

Foreign currency differences arising from translation are recognised in the profit or loss, except for differences arising from the translation of qualifying cash flow hedges to the extent such hedges are effective, which are recognised in other comprehensive income.

#### 3.2 Financial instruments

#### (i) Non-derivative financial instruments – Policy applicable from 1 January 2018

# Classification and measurement

The Company classifies its non-derivative financial assets as measured at amortised cost.

The classification depends on the Company's business model for managing the financial assets as well as the contractual terms of the cash flows of the financial asset.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

The Company reclassifies financial assets when and only when its business model for managing those assets changes.

#### At initial recognition

Financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset at amortised cost is initially measured at its fair value plus transaction costs that are directly attributable to the acquisition of the financial asset.

#### At subsequent measurement

Financial assets that are held for collection of contractual cash flows, where those cash flows represent solely payments of principal and interest, are subsequently measured at amortised cost. Interest income from these financial assets is included in interest income using the effective interest rate method.

Financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss.

#### (ii) Non-derivative financial instruments – Policy applicable before 1 January 2018

Non-derivative financial instruments comprise financial assets (including trade and other receivables, amounts due from related corporations and cash and cash equivalents) which are categorised as "loans and receivables" and financial liabilities (including unsecured bank loans, unsecured debt securities, amounts due to immediate holding company, amounts due to related corporations and trade and other payables) which are categorised as "other financial liabilities".

A financial instrument is recognised if the Company becomes a party to the contractual provisions of the instrument. Non-derivative financial instruments are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

# (iii) Derecognition

Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial assets to another party without retaining control or transfers substantially all the risks and rewards of the assets. Regular way purchases and sales of financial assets are accounted for at trade date, i.e., the date that the Company commits itself to purchase or sell the asset. Financial liabilities are derecognised if the Company's contractual obligations are discharged, cancelled or expired.

#### (iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

# (v) Derivative financial instruments and hedging activities – Policy applicable from 1 January 2018

The Company holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates each hedge as either: (a) fair value hedge; (b) cash flow hedge; or (c) net investment hedge.

On initial designation of the derivative as the hedging instrument, the Company formally documents the economic relationship between the hedging instrument and hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Company makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

Derivatives are recognised initially at fair value; attributable transaction costs are recognised in the profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

Hedging relationships designated under FRS 39 as at 31 December 2017 are treated as continuing hedges and hedge documentation are aligned with the requirements of SFRS(I) 9.

#### Cash flow hedges

The Company designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCI and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

Where the hedged forecast transaction subsequently results in the recognition of a non-financial item, such as inventory, the amounts recognised as OCI is included in the initial cost of the non-financial item.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

#### Separable embedded derivatives

Changes in the fair value of separated embedded derivatives are recognised immediately in the profit or loss.

#### Other non-trading derivatives

When a derivative financial instrument is not designated in a hedge relationship that qualifies for hedge accounting, all changes in its fair value are recognised immediately in the profit or loss.

# (vi) Derivative financial instruments and hedging activities – Policy applicable before 1 January 2018

The policy applied in the comparative information presented for 2017 is similar to that applied for 2018. However, embedded derivatives are not separated from host contracts that are financial assets in the scope of SFRS(I) 9. Instead, the hybrid financial instrument is assessed as a whole for classification of financial assets under SFRS(I) 9.

#### 3.3 Impairment of financial assets

Policy applicable from 1 January 2018

The Company assesses on a forward looking basis the expected credit losses (ECL) associated with its financial assets. For trade receivables, the Company applies the simplified approach permitted by the SFRS(I) 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Company applies the general approach of 12-month ECL at initial recognition for all other financial assets.

At each reporting date, the Company assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

Policy applicable before 1 January 2018

A financial asset not carried at fair value through profit or loss is assessed at each reporting period to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has been occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Company on terms that the Company would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers and issuers or economic conditions that correlate with defaults.

All individually significant financial assets are assessed for specific impairment on an individual basis. All individually significant financial assets found not to be specifically impaired are then collectively assessed for any impairment that has incurred but not yet identified. The remaining financial assets that are not individually significant are collectively assessed for impairment by grouping together such instruments with similar risk characteristics.

In assessing collective impairment, the Company uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than that suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are recognised in the profit or loss and reflected as an allowance account against receivables. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

#### 3.4 Employee benefits

#### Short-term employee benefits

All short-term employee benefits, including accumulated compensated absences, are measured on an undiscounted basis and are recognised in the period in which the employees render their services.

A provision is recognised for the amount expected to be paid under the short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Defined contribution plans

Contributions to post-employment benefits under defined contribution plans are recognised as an expense in profit or loss in the period during which the related services are rendered by employees.

#### Share-based payments

For equity-settled share-based payment transactions granted by the immediate holding company, the fair value of the services received is recognised as an expense, over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted at the grant date. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact on the revision of original estimates is recognised as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimate due to market conditions.

# 3.5 Share capital

Ordinary shares and redeemable preference shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

#### 3.6 Revenue recognition

Interest income is recognised as it accrues, using the effective interest method.

#### 3.7 Finance costs

Borrowing costs are recognised in profit or loss using the effective interest method.

#### 3.8 Tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Company takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Company believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Company to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

# 4 Intangible asset

	Software \$'000
Cost	Ψ 000
At 1 January 2017 and 31 December 2017	1,276
Additions	2
At 31 December 2018	1,278
Accumulated amortisation	
At 1 January 2017	(1,270)
Amortisation for the year	(2)
At 31 December 2017	(1,272)
Amortisation for the year	(2)_
At 31 December 2018	(1,274)
Carrying amounts	
At 1 January 2017	6
At 31 December 2017	4
At 31 December 2018	4

# 5 Amounts due from related corporations

	2018 \$'000	2017 \$'000
Not later than 1 year:		
- Interest-bearing (trade)	4,200,738	3,185,117
- Interest receivable	35,658	27,273
	4,236,396	3,212,390
Less : Allowance for impairment loss	(1,376)	_
	4,235,020	3,212,390
After 1 year:		
Interest-bearing (trade)		
- Between 1 to 5 years	3,158,544	3,661,867
- After 5 years	138,745	128,708
	3,297,289	3,790,575
Less: Allowance for impairment loss	(1,579)	_
	3,295,710	3,790,575
	7,530,730	7,002,965

The amounts due from related corporations are unsecured.

The current amounts due from related corporations are repayable on demand, except for amounts due from related corporation of \$710 million and \$200 million (2017: \$50 million and \$342 million) repayable on 11 April 2019 and 11 November 2019 respectively (2017: 28 May 2018 and 2 July 2018 respectively).

The non-current amounts due from related corporations are repayable between 28 February 2020 to 2 June 2025 (2017: 25 April 2019 to 2 June 2025).

As at 31 December 2018, the effective interest rates for amounts due from related corporations ranged from 0.74 % to 4.07% (2017: 0.58% to 2.97%) per annum. Interest rates reprice at intervals of 12 days to 364 days (2017: 17 days to 365 days).

During the year, the Company assessed the carrying amount of its amounts from related corporations for indicators of impairment by considering any long outstanding balances, the financial position, and payment track record of the related corporations, as well as the financial position of their guarantors, where relevant. The Company's exposure to credit risk on the amounts due from related corporations and the movements in allowance for impairment losses are disclosed in Note 20.

# 6 Cash and cash equivalents

1	2018 \$'000	2017 \$,000
Cash at banks	368,062	297,326
Fixed deposits with banks	1,395,421	2,259,182
Cash and cash equivalents	1,763,483	2,556,508

As at 31 December 2018, the effective interest rates for cash and cash equivalents ranged from 1.25% to 3.30% (2017: 0.55% to 3.85%) per annum. Interest rates reprice at intervals of 1 day to 94 days (2017: 1 day to 215 days).

# 7 Share capital

	2018 No. of shares '000	2017 No. of shares '000
Issued and fully paid: Ordinary shares	27,600	27,600
Redeemable preference shares	72,400	72,400
At 1 January and 31 December	100,000	100,000

#### **Ordinary shares**

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

# Redeemable convertible preference shares

The redeemable convertible preference shares carry a non-cumulative preferential dividend rate that shall be recommended by the Directors. These preference shares may be redeemed or converted, wholly or partially, by the Company at any time from the date of issue as follows:

- by the payment in cash of an amount equal to the subscription price per share; or
- by the issue to the preference shareholder of one ordinary share credited as fully paid for each preference share converted.

On winding up or other repayment of capital, the redeemable convertible preference shares carry the right to repayment of capital in priority to the holders of ordinary shares of the Company, but shall not entitle the redeemable convertible preference shareholders to any further or other participation in the profits or assets of the Company.

#### Capital management

The Company defines capital as including all components of equity. The Company's policy on capital management follows that of its immediate holding company, CapitaLand Limited. CapitaLand Limited's policy is to build a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

There were no changes in the Company's approach to capital management during the year.

The Company is not subject to externally imposed capital requirements.

#### 8 Reserves

	2018	2017
	\$'000	\$'000
Hedging reserve	(11,486)	(9,696)
Capital reserve	1,550	1,407
Accumulated profits	89,591	93,657
	79,655	85,368

The capital reserve comprises the cumulative value of employee services received for the issue of the immediate holding company's shares under the CapitaLand's Share Plans (see note 13).

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedge.

#### 9 Unsecured bank loans

	\$'000	\$'000
Repayable:		
Not later than 1 year	585,330	441,273
After 1 year:		
- Between 1 to 5 years	2,243,638	1,407,420
	2,828,968	1,848,693

2010

2017

The unsecured loans are guaranteed by the immediate holding company. As at 31 December 2018, the effective interest rates for bank loans ranged from 0.20% to 3.33% (2017: 0.38% to 2.13%) per annum. Interest rates reprice at intervals of 27 days to 181 days (2017: 32 days to 75 days). The maturity dates for the non-current unsecured bank loans ranged from 23 January 2020 to 12 September 2023 (2017: 27 March 2019 to 29 April 2022).

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Notes to the financial statements
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The reconciliation of liabilities arising from financing activities were as follows:

				Non-cash changes	changes		
The Company	Note	At 1/1/2018 \$'000	Financing cash flows \$'000	Changes in fair value \$'000	Foreign exchange movement \$`000	Others \$'000	At 31/12/2018 \$'000
Unsecured bank loans Unsecured debt securities Derivative financial liabilities Derivative financial assets	9 10 =	1,848,693 2,133,978 880 (41,328)	984,573	_ 17,172 (25,194)	(665) 9,812 -	(3,633)	2,828,968 2,144,559 18,052 (66,522)
				Non-cash changes	changes		
	Note	At 1/1/2017 \$'000	Financing cash flows	Changes in fair value \$'000	Foreign exchange movement \$*000	Others \$'000	At 31/12/2017 \$'000
Unsecured bank loans Unsecured debt securities Derivative financial liabilities Derivative financial assets	9 10	1,117,883 1,716,627 - (107,947)	744,546 450,000 -	- - 880 66,619	(15,794) (31,676)	2,058 (973)	1,848,693 2,133,978 880 (41,328)

#### 10 Unsecured debt securities

Unsecured debt securities comprise fixed rate notes issued by the Company:

	2018 \$'000	2017 \$'000
Repayable:		
Not later than 1 year	249,917	_
After 1 year:		
- Between 1 to 5 years	897,230	1,136,933
- After 5 years	997,412	997,045
	1,894,642	2,133,978
	2,144,559	2,133,978

On 11 June 2004, the Company established a \$3 billion Multicurrency Medium Term Note Programme ("MTN Programme"). Under this MTN Programme, the Company may from time to time issue notes in series or tranches in Singapore dollars or any other currency agreed between the Company and the relevant dealers of the MTN Programme.

On 3 August 2012, the Company established a \$5 billion Euro Medium Term Note Programme ("EMTN Programme"). Under this EMTN Programme, the Company may, subject to compliance with all relevant laws, regulations and directives, from time to time issue notes in series or tranches in Singapore dollars or any other currency agreed between the immediate holding company, the Company and the relevant dealers of the EMTN Programme.

The unsecured debt securities are guaranteed by the immediate holding company. As at 31 December 2018, the effective interest rates for debt securities ranged from 3.08% to 4.35% (2017: 3.08% to 4.35%) per annum. The maturity dates for the non-current unsecured debt securities ranged from 31 August 2020 to 19 October 2027 (2017: 31 October 2019 to 19 October 2027).

# 11 Amounts due to immediate holding company

	2018 \$'000	2017 \$'000
Not later than 1 year:		
- Interest-free	_	51,823
- Interest-bearing (trade)	1,027,583	1,837,968
	1,027,583	1,889,791
Interest payable	3,182	5,886
	1,030,765	1,895,677
After 1 year:		
Interest-bearing (trade)		
- Between 1 to 5 years	847,287	1,218,448
- After 5 years	646,993	646,117
	1,494,280	1,864,565
	2,525,045	3,760,242

The amounts due to immediate holding company are unsecured.

The current amounts due to immediate holding company are repayable on demand, except for an amount due to immediate holding company of \$571.8 million (2017: \$798.6 million) repayable on 20 June 2019 (2017: 17 October 2018).

The non-current amounts to immediate holding company are repayable between 19 June 2020 to 8 June 2025 (2017: 19 June 2020 to 8 June 2025).

As at 31 December 2018, the effective interest rate for amounts due to immediate holding company ranged from 1.42% to 2.95% (2017: 0.68% to 2.95%) per annum. Interest rates reprice at intervals of 5 to 182 days (2017: 14 to 47 days).

#### 12 Deferred tax liabilities

Movements in deferred tax liabilities during the year are as follows:

		Recognised		Recognised	
	At 1 January 2017 \$'000	in profit or loss (Note 18) \$'000	At 31 December 2017 \$'000	in profit or loss (Note 18) \$'000	At 31 December 2018 \$'000
Deferred tax liabilities					
Other costs of borrowings on bank loans, debt securities					
and intercompany loans	6,145	(1,090)	5,055	(2,316)	2,739

# Employee benefits

Performance Share Plan

This relates to compensation costs of the immediate holding company's Performance Share Plan reflecting the benefits accruing to the employees of the Company over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under the Performance Share Plan were summarised below:

	No. of shares	
	2018	2017
At 1 January	155,513	148,431
Granted	40,167	50,239
Released	(7,131)	-
Lapsed	(29,440)	(43,157)
At 31 December	159,109	155,513

The final number of shares to be released will depend on the achievement of pre-determined targets over a three-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of 200% of the baseline award

Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost.

The fair values of the shares are determined using Monte Carlo simulation method which projects future share price assuming log normal distribution based on Geometric Brownian Motion Theory at measurement date. The fair values and assumptions are set out below:

Year of award	2018	2017
Weighted average fair value of shares and assumptions		
Weighted average fair value at measurement date	\$2.65	\$3.57
Expected volatility of the immediate holding company's share price based on 36 months closing share price prior		
to grant date	19.62%	19.94%
Average volatility of companies in the immediate holding company's peer group based on 36 months prior to grant		
date	28.63%	27.01%
Immediate holding company's share price at grant date	\$3.62	\$3.69
Risk-free interest rate equal to the implied yield on zero-		
coupon Singapore Government bond with a term equal to	1010	4.000
the length of vesting period	1.94%	1.30%
Immediate holding company's expected dividend yield over	2.27% . 2.42%	2.00% . 2.60%
the vesting period	3.27% to 3.43%	3.00% to 3.60%
Initial total shareholder return (TSR) performance based on		
historical TSR performance of the immediate holding compan	0.668	22.426
and each company in the peer group	0.66%	23.43%
Average correlation of the immediate holding company's	<b>70.17</b> ~	2100~
TSR with those companies in the peer group	52.45%	34.99%

#### Restricted Share Plan

This relates to compensation costs of the immediate holding company's Restricted Share Plan reflecting the benefits accruing to the employees of the Company over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under the Restricted Share Plan were summarised below:

	No. of shares		
Year of award	2018	2017	
At 1 January	394,327	318,460	
Granted	112,481	268,962	
Released	(77,513)	(158,336)	
Lapsed/Cancelled	(21,046)	(34,759)	
At 31 December	408,249	394,327	

As at 31 December 2018, the number of shares in awards granted under the Restricted Share Plan (equity-settled) is as follows:

	2018	2017
Final number of shares has not been determined		
(baseline award) <sup>#</sup>	158,711	185,669
Final number of shares determined but not released	249,538	208,658
	408,249	394,327

<sup>#</sup> The final number of shares released could range from 0% to 150% of the baseline award.

The final number of shares to be released will depend on the achievement of pre-determined targets at the end of a one-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of 150% of the baseline award. The shares have a vesting period of two to three years. Recipient can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost. From 2014, an additional number of shares of a total value equal to the value of the accumulated dividends which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the Restricted Share Plan, will also be released upon the final vesting.`

The fair values of the shares granted to employees are determined using Discounted Cashflow method at the measurement date. The fair values and assumptions are set out below:

Year of award	2018	2017
Weighted average fair value of shares and assumptions		
Weighted average fair value at measurement date	\$3.40	\$3.48
Immediate holding company's share price at grant date	\$3.62	\$3.69
Risk-free interest rate equal to the implied yield on zero-coupon		
Singapore Government bond with a term equal to the length of	1.75% to	1.04% to
vesting period	1.94%	1.60%

# 14 Trade and other payables

	2018 \$'000	2017 \$'000
Accrued operating expenses	1,598	2,323
Interest payable – bank loans and debt securities	38,873	30,654
Liability for short-term accumulating compensated		
absences	100	107
Other payables	70	78
	40,641	33,162

# 15 Amounts due to related corporations

	2018 \$'000	2017 \$'000
Not later than 1 year:		
- Interest-bearing (trade)	1,372,606	1,384,943
- Interest payable	5,202	4,653
	1,377,808	1,389,596
After 1 year:		
Interest-bearing (trade)		
- Between 1 to 5 years	250,000	250,000
	1,627,808	1,639,596

The amounts due to related corporations are unsecured.

The current amounts due to related corporations are all repayable on demand.

The non-current amounts due to related corporations are repayable on 31 August 2022 (2017: 31 August 2022).

As at 31 December 2018, the effective interest rates for current amounts due to related corporations ranged from 1.24% to 3.31% (2017: 0.00% to 3.70%) per annum. Interest rates reprice at intervals of 9 days to 249 days (2017: 7 days to 274 days).

#### 16 Revenue

	2018 \$'000	2017 \$'000
Interest income:		
- related corporations	189,546	195,592
- fixed deposits and bank balances	31,289	16,233
Others	181	48
	221,016	211,873

# 17 Loss/ Profit before tax

18

Based on current year's results

Deferred tax expense

Total

Under provision in respect of prior year

Origination and reversal of temporary differences

Loss/ Profit before tax includes the following:

	· ·	2018 \$'000	2017 \$'000
(a)	Other operating (income)/expense		
	Net foreign exchange (gain)/loss	(1,852)	67
	Mark-to-market loss on derivative instruments	17,172	880
	Mark-to-market gain on derivative instruments with		
	related corporation	(17,172)	(880)
<b>(b)</b>	Administrative expenses		
	Amortisation of intangible assets	2	2
	Staff costs:		
	- short-term employee benefits	3,861	4,102
	- contributions to defined contribution plan	696	418
	- share-based expenses		
	- equity-settled	832	848
	Rental expenses (paid and payable		
	to immediate holding company)	479	434
	Shared administrative fee (paid and payable		
	to immediate holding company)	107	308
	Maintenance expenses (paid and payable		
	to immediate holding company)	_	491
	Maintenance expenses (paid and payable		
	to related corporation)	275	_
(c)	Finance costs		
	Interest expense paid and payable to:		
	- immediate holding company	66,956	66,180
	- related corporations	26,890	34,238
	- bank loans	34,255	16,970
	- debt securities	78,782	67,439
	Others	11,410	14,003
		218,293	198,830
То	v (aradit)/avnansa		
1 a	x (credit)/expense	2010	2017
		2018 \$'000	2017 \$'000
Cur	rent tax expense		
_	1 1	(5)	1 000

1,888

1,888

(1,090)

798

656

979 1,635

(2,316)

(681)

	2018 \$'000	2017 \$'000
Reconciliation of effective tax rate		
(Loss) / Profit before tax	(1,826)	6,260
Income tax using Singapore tax rate of 17% (2017: 17%)	(310)	1,064
Effect of other deductible temporary differences	(1,382)	(337)
Expenses not deductible for tax purposes Under provision in respect of prior year	979	71
Chaci provision in respect of prior year	(681)	798
Dividends	2018 \$'000	2017 \$'000
Interim one-tier dividend paid of 0.001 cents (2017: 0.001 cents) on each ordinary share	*	*
Interim one-tier dividend paid of 0.001 cents (2017: 0.001 cents) on each redeemable preference share	1	1
(2017. 0.001 cents) on each redeemable preference share	<u> </u>	1

<sup>\*</sup> Less than \$1,000

# 20 Financial risk management

#### (a) Financial risk management objectives and policies

The Company is exposed to market risk (including interest rate and foreign currency risks), credit risk and liquidity risk arising from its normal course of business. The Company's risk management approach seeks to minimise the potential material adverse effects from these exposures. The Company uses financial instruments such as currency forwards, interest rate swaps, cross currency swaps as well as foreign currency borrowings to hedge certain financial risk exposures.

#### (b) Market risk

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Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates will have on the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

#### (i) Interest rate risk

The Company's exposure to market risk for changes in interest rate environment relates mainly to fixed deposits, amounts due from/to related corporations and holding company, and debt obligations.

The Company manages its interest rate exposure by maintaining a prudent mix of fixed and floating rate borrowings and uses hedging instruments, where appropriate. The Company actively reviews its debt portfolio, taking into account the investment holding period and nature of its assets. This strategy allows it to capitalise on cheaper funding in a low interest rate environment and achieve certain level of protection against rate hikes.

#### Sensitivity analysis

For variable rate financial assets and liabilities, it is estimated that an increase of 100 basis point in interest rate at the reporting date would lead to a net increase in the Company's profit before tax (and revenue reserves) by approximately \$1.2 million (2017: \$1.9 million). A decrease in 100 basis point in interest rate would have an equal but opposite effect. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

#### (ii) Foreign currency risk

The Company is exposed to various currencies, mainly Chinese Renminbi, Euro, Hong Kong Dollars, Japanese Yen and US Dollars.

The Company maintains a natural hedge, whenever possible, by borrowing in the currency that matches the loan to related corporations. Foreign exchange exposures in transactional currencies are kept to an acceptable level.

The Company uses hedging instruments such as cross currency swaps and forward foreign exchange contracts to minimise its exposure to foreign exchange risk. The Company enters into cross currency swaps to hedge the foreign exchange risk of its loans denominated in a foreign currency. The Company designates the cross currency swaps as cash flow hedges and forward foreign exchange contracts as fair value hedges.

As at the reporting date, the Company had entered into derivative financial instruments with notional principal values as set out below. These financial instruments were used as cash flow and fair value hedging instruments. The positive and negative fair values represent the mark-to-market values of the derivative financial instruments.

	Notional	Gross positive	Gross negative
	principal value		fair value
	<b>\$</b> '000	<b>\$</b> '000	\$'000
31 December 2018			
Interest rate swaps contracts	1,089,460	_	18,052
Interest rate swaps contracts with related			
corporation	1,089,460	18,052	_
Cross currency swaps	548,156	48,470	_
	2,727,076	66,522	18,052
31 December 2017			
Forward foreign exchange contracts	109,500	_	880
Forward foreign exchange contracts with			
related corporation	109,500	880	_
Cross currency swaps	538,344	40,448	_
	757,344	41,328	880

The maturity dates of these financial instruments are as follows:

	2018 \$'000	2017 \$'000
Not later than 1 year	_	219,000
Between 1 to 5 years	2,727,076	538,344
	2,727,076	757,344

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The Company's exposure to major foreign currencies as at 31 December 2018 and 31 December 2017 are as follows:

	US Dollars \$'000	Hong Kong Dollars \$'000	Japanese Yen \$'000	Chinese Renminbi \$'000	Euro \$'000
31 December 2018 Trade and other receivebles	6 303	_		986	
Amounts due from/(to) related corporations (net)	1.173.842	24.863	562.089	(168.252)	144.384
Cash and cash equivalents	30,982	1,405	4	168,055	11,889
Unsecured bank loans, excluding unamortised					
transaction costs	(1,198,264)	(26,210)	(561,580)	I	(156,128)
Unsecured debt securities, excluding unamortised					
transaction costs	(548,156)	I	I	I	I
Trade and other payables	(13,598)	(62)	(412)	I	(100)
	(548,901)	ı	101	68	45
Cross currency swaps contracts	548,156	I	I	I	I
Net currency exposure	(745)	-	101	68	45
31 December 2017					
Trade and other receivables	6,207	1	I	854	I
Amounts due from/(to) related corporations (net)	53,575	47,140	544,229	(167,026)	359,181
Cash and cash equivalents	53,477	923	443	166,300	2
Unsecured bank loans, excluding unamortised					
transaction costs	(106,805)	(47,927)	(544,445)	I	(359,097)
Unsecured debt securities, excluding unamortised					
transaction costs	(538,344)	I	I	I	I
Trade and other payables	(6,406)	(101)	(244)	I	(55)
	(538,296)	36	(17)	128	31
Cross currency swaps contracts	538,344	I	I	I	I
Net currency exposure	48	36	(17)	128	31

#### (c) Credit risk

Credit risk is the risk of financial loss to the Company if a counterparty to a financial instrument fails to meet its contractual obligations. Investments and financial transactions are restricted to counterparties that meet the appropriate credit criteria and are of high credit standing.

As at the balance sheet date, there was no significant concentration of credit risk other than the amounts due from related corporations and there were no receivables which were past due. The maximum exposure to credit risk is represented by the carrying amount of each financial asset, including derivative financial instruments and related parties receivables, in the balance sheet.

#### (i) Trade receivables

The Company uses a provision matrix to measure the lifetime expected credit loss allowance for trade receivables.

In measuring the expected credit losses, trade receivables are grouped based on similar credit risk characteristics and days past due. In calculating the expected credit loss rates, the Company considers historical loss rates for each category of customers under each businesses.

Trade and other receivables are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Company. The Company generally considers a financial asset as in default if the counterparty fails to make contractual payments within 90 days when they fall due and writes off the financial asset when the Company assesses that the debtor fails to make contractual payments. Where receivables are written off, the Company continues to engage in enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognised in profit or loss. The Company's credit risk exposure to trade and other receivables as at 31 December 2018 is immaterial.

#### (ii) Financial assets at amortised cost (including amounts due from related corporations)

The Company assesses on a forward-looking basis the expected credit losses associated with all other financial assets at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Cash and cash equivalents are subject to immaterial credit loss.

The movement in allowance for impairment loss during the year was:

	due from related corporations \$'000
At 31 December 2017/1 January 2018 per FRS 39	_
Adjustment on initial application of SFRS(I) 9	2,955
At 1 January 2018/31 December 2018 per SFRS(I) 9	2,955

FS27

Amounts

#### (d) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. As part of its overall prudent liquidity management, the Company maintains sufficient level of cash or cash convertible investments to meet its working capital requirement. In addition, the Company strives to maintain available banking facilities at a reasonable level to its overall debt position. As far as possible, the Company will constantly raise committed funding from both capital markets and financial institutions and prudently balance its portfolio with some short term funding so as to achieve overall cost effectiveness.

The following are the expected contractual undiscounted cash flows of financial liabilities, including interest payments and excluding the impact of netting agreements:

				al cash flows	
		<	(including int	erest payments)	)>
	Carrying		Not later	Between	After
	amount	Total	•	1 and 5 years	5 years
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>31 December 2018</b>					
Unsecured bank loans	2,828,968	3,014,879	641,082	2,373,797	_
Unsecured debt securities	2,144,559	2,508,540	309,941	1,117,999	1,080,600
Amounts due to:					
<ul> <li>Immediate holding</li> </ul>					
company	2,525,045	2,691,411	1,070,405	943,681	677,325
<ul> <li>Related corporations</li> </ul>	1,627,808	1,663,613	1,385,736	277,877	_
Trade and other payables*	40,541	40,541	40,541	_	
Financial liabilities at					
amortised cost	9,166,921	9,918,984	3,447,705	4,713,354	1,757,925
Derivative financial					
liabilities at fair value	18,052	17,555	4,445	13,110	
_	9,184,973	9,936,539	3,452,150	4,726,464	1,757,925
31 December 2017					
Unsecured bank loans	1,848,693	1,914,447	460,400	1,454,047	_
Unsecured debt securities	2,133,978	2,579,397	59,512	1,404,885	1,115,000
Amounts due to:					
<ul> <li>Immediate holding</li> </ul>					
company	3,760,242	4,021,906	1,954,671	1,371,710	695,525
<ul> <li>Related corporations</li> </ul>	1,639,596	1,686,287	1,397,728	288,559	_
Trade and other payables*	33,055	33,055	33,055	_	
-	9,415,564	10,235,092	3,905,366	4,519,201	1,810,525

<sup>\*</sup> Excludes liability for short term accumulating compensated absences.

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At 31 December 2018, the Company held the following instruments to hedge exposures to changes in foreign currency and interest rates:

	Maturity date	September 2022
	Weighted average hedge forex rate/ interest rate (%)	USD: SGD1.22 (USD 4.08%)
or calculating eness Hedge	ineffectiveness recognised in P&L \$'000	I
Changes in fair value used for calculating <hedge hedge<="" ineffectiveness="" td=""><td>Hedged iten \$'000</td><td>(8,022)</td></hedge>	Hedged iten \$'000	(8,022)
Changes in f	Hedging instrument \$'000	8,022
<carrying amount<="" td=""><td>Financial statement line item</td><td>Derivative financial asset</td></carrying>	Financial statement line item	Derivative financial asset
Carrying amou	Assets/ (Liabilities) \$'000	48,470
)>	Contractual Assets/ notional amount (Liabilities) \$'000 \$'000	548,156
		Cashflow hedges Foreign exchange risk - Cross currency swaps to hedge foreign currency borrowings

#### (e) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Company's balance sheet; or
- are subject to an enforceable master netting arrangement, irrespective of whether they are
  offset in the balance sheet.

Financial instruments such as trade receivables and trade payables are not disclosed in the tables below unless they are offset in the balance sheet.

The Company's derivative transactions that are not transacted through an exchange, are governed by the International Swaps and Derivatives Association (ISDA) Master Netting Agreements. In general, under such agreements, the amounts due on a single day in respect of all transactions outstanding in the same currency are aggregated into a single net amount and settled between the counterparties. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and set off into a single net amount to be settled.

The above ISDA agreements do not meet the criteria for offsetting in the balance sheet as a right of set-off of recognised amounts is enforceable only following an event of default, insolvency or bankruptcy of the Company or the counterparties. In addition, the Company and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

	Gross amount of recognised financial assets/ (liabilities) \$'000	Gross amount of recognised financial assets/ (liabilities) offset in the balance sheet \$'000	Net amount of financial assets/ (liabilities) presented in the balance sheet \$'000	Related amount not offset in the balance sheet \$'000	Net amount \$'000
31 December 2018					
Types of financial assets Derivative financial assets Amounts due from related	66,522	_	66,522	-	66,522
corporations	4,245,208	(10,188)	4,235,020	_	4,235,020
1	4,311,730	(10,188)	4,301,542		4,301,542
31 December 2018 Types of financial liabilities Derivative financial liabilities Amounts due to related corporations	(18,052) (1,387,996) (1,406,048)	10,188 10,188	(18,052) (1,377,808) (1,395,860)	- - -	(18,052) (1,377,808) (1,395,860)
31 December 2017					
Types of financial assets Derivative financial assets Amounts due from related	41,328	-	41,328	-	41,328
corporations	3,282,330	(69,940)	3,212,390	_	3,212,390
	3,323,658	(69,940)	3,253,718		3,253,718
Types of financial liabilities Derivative financial liabilities Amounts due to related	(880)	_	(880)	_	(880)
corporations	(1,459,536)	69,940	(1,389,596)		(1,389,596)
	(1,460,416)	69,940	(1,390,479		(1,390,476)

#### (f) Fair values

The following valuation methods and assumptions are used to estimate the fair values of the following significant classes of financial instruments:

#### (i) Derivatives

Cross currency swap contracts, interest rate swap contracts and forward foreign exchange contracts are valued using valuation techniques with market observable inputs. The most frequently applied valuation technique include forward pricing and swap models, using present valuation calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates, interest rate curves and forward rate curves.

#### (ii) Debt securities

The fair value of quoted debt securities is their quoted bid price at the balance sheet date. Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted using the market rate of interest at the reporting date.

#### (iii) Other financial assets and liabilities

The carrying amounts of financial assets and liabilities with a maturity of less than one year or repriced within one year (including trade and other receivables, cash and cash equivalents and trade and other payables) are assumed to approximate their fair values because of the short period to maturity or short repricing frequency.

All other financial assets and liabilities are discounted to determine their fair values. Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument at the balance sheet.

# (iv) Accounting classifications and fair values

The following tables show the carrying amounts and fair values of financial assets and liabilities. It does not include fair value information of financial assets and liabilities not measured at fair value if the carrying amount is a reasonable approximate of fair value.

	Note	Fair value - hedging instruments \$'000	Amortised cost \$'000	Total carrying amount \$`000	Fair value \$'000
31 December 2018 Financial assets					
Trade and other receivables		I	7,950	7,950	
Amounts due from related corporations	5	I	7,530,730	7,530,730	
Cash and cash equivalents	9	I	1,763,483	1,763,483	
Derivative financial assets		66,522	I	66,522	66,522
		66,522	9,302,163	9,368,685	
Financial liabilities					
Unsecured bank loans	6	I	2,828,968	2,828,968	
Unsecured debt securities	10	I	2,144,559	2,144,559	2,159,073
Amounts due to immediate holding company	11	I	2,525,045	2,525,045	2,493,448
Trade and other payables*	14	I	40,541	40,541	
Amounts due to related corporations	15	I	1,627,808	1,627,808	
Derivative financial liabilities		18,052	I	18,052	18,052
		18,052	9,166,921	9,184,973	

\* Exclude liability for short-term accumulating compensated absences.

CapitaLand Treasury Limited
Notes to the financial statements
Year ended 31 December 2018

	Note	Fair value - hedging instruments \$\\$'000\$	Loans and receivables \$`000	Other financial liabilities \$`000	Total carrying amount \$`000	Fair value \$'000
<b>31 December 2017</b> Trade and other receivables			8,455		8,455	
Amounts due from related corporations	S	I	7,002,965	I	7,002,965	
Cash and cash equivalents Derivative financial assets	9	41,328	2,556,508	1 1	2,556,508 41,328	41,328
	1 11	41,328	9,567,928	1	9,609,256	
Unsecured bank loans	6	I	I	1,848,693	1,848,693	
Unsecured debt securities	10	I	I	2,133,978	2,133,978	2,234,063
Amounts due to immediate holding company	11	I	I	3,760,242	3,760,242	3,775,852
Trade and other payables*	14	I	I	33,055	33,055	
Amounts due to related corporations	15	I	I	1,639,596	1,639,596	
Derivative financial liabilities		880	I	I	880	880
		088	1	9,415,564	9,416,444	

Exclude liability for short-term accumulating compensated absences.

# (v) Fair value hierarchy

The table below analyses fair value measurements for financial assets and financial liabilities, by the levels in the fair value hierarchy based on the inputs to valuation techniques.

1	<	Fair v	alue	>
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
31 December 2018 Financial assets and liabilities measured at fair value				
Derivative financial assets Derivative financial	_	66,552	_	66,552
liabilities		18,052	_	18,052
Financial liabilities not measured at fair value Unsecured debt securities		2,159,073		2,159,073
Amounts due to immediate	_	, ,	_	, ,
holding company		2,493,448		2,493,448
		4,652,521		4,652,521
31 December 2017 Financial assets and liabilities measured at fair value				
Derivative financial assets Derivative financial	-	41,328	_	41,328
liabilities		880	_	880
Financial liabilities not measured at fair value Unsecured debt securities	_	2,234,063	_	2,234,063
Amounts due to immediate		2 775 952		2 775 950
holding company		3,775,852 6,009,915		3,775,852 6,009,915
		0,009,913		0,009,913

There was no transfer between the levels during the year.

# 21 Related party transactions

For the purposes of these financial statements, parties are considered to be related to the Company if the Company has the direct and indirect ability to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

#### Key management personnel

All directors are employees of the immediate and ultimate holding company and no consideration is paid by the Company to the immediate and ultimate holding company for services rendered by the directors.

# 22 Explanation of transition to SFRS(I) and Adoption of New Accounting Standards

As stated in note 2.1, this is the first financial statements of the Company prepared in accordance with SFRS(I).

The accounting policies set out in note 3 have been applied in preparing the financial statements for the year ended 31 December 2018, the comparative information presented in these financial statements for the year ended 31 December 2017 and in the preparation of the opening SFRS(I) statement of financial position at 1 January 2017 (the Company's date of transition), subject to the mandatory exceptions and optional exemptions under SFRS(I) 1. No material adjustments were made in preparing the opening SFRS(I) statement of financial position.

In addition to the adoption of the new framework, the Company also concurrently applied the following SFRS(I), interpretations of SFRS(I) and requirements of SFRS(I) which are mandatorily effective from the same date.

- SFRS(I) 15 Revenue from Contracts with Customers;
- SFRS(I) 9 Financial Instruments;
- Amendments to SFRS(I) 2 Share-based Payment;
- Amendments to SFRS(I) 1; and
- SFRS(I) INT 22 Foreign Currency Transactions and Advance Consideration.

#### a) SFRS(I) 1

In adopting SFRS(I) in 2018, the Company has applied the transition requirements in SFRS(I) 1 with 1 January 2017 as the date of transition. SFRS(I) 1 generally requires that the Company applies SFRS(I) that are effective as at 31 December 2018 on a retrospective basis, as if such accounting policy had always been applied, subject to the mandatory exceptions and optional exemptions in SFRS(I) 1. The application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 did not have any significant impact on the financial statements.

#### b) SFRS(I) 9

SFRS(I) 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. The Company adopted SFRS(I) 9 from 1 January 2018.

In accordance with the exemption in SFRS(I) 1, the Company elected not to restate information for 2017. Accordingly, the information presented for 2017 is presented, as previously reported, under FRS 39 *Financial Instruments: Recognition and Measurement.* Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of SFRS(I) 9 are recognised in retained earnings and reserves as at 1 January 2018.

Arising from this election, the Company is exempted from providing disclosures required by SFRS(I) 7 *Financial Instruments: Disclosures* for the comparative period to the extent that these disclosures relate to items within the scope of SFRS(I) 9. Instead, disclosures under FRS *107 Financial Instruments: Disclosures* relating to items within the scope of FRS 39 are provided for the comparative period.

Changes in accounting policies resulting from the adoption for SFRS(I) 9 have been generally applied by the Company retrospectively except the new hedge accounting requirements which are applied prospectively. All hedging relationships designated under FRS39 as at 31 December 2017 met the criteria for hedge accounting under SFRS(I) 9 at 1 January 2018 and therefore were regarded as continuing hedging relationships.

#### Impairment of financial assets

The Company has the following financial assets subject to the expected credit loss impairment model under SFRS(I) 9:

- trade receivables and
- other financial assets at amortised cost.

The impairment methodology under SFRS(I) for each of these classes of financial assets is different. The transition adjustment arising from adoption of the new impairment model under SFRS(I) and the impairment methodology and the resultant impact on the initial application of SFRS(I) 9 are disclosed in note 20(c).



# CapitaLand Limited and its Subsidiaries Registration Number: 198900036N

Annual Report Year ended 31 December 2018

KPMG LLP (Registration No. T08LL1267L), an accounting limited liability partnership registered in Singapore under the Limited Liability Partnership Act (Chapter 163A) and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.



KPMG LLP 16 Raffles Quay #22-00 Hong Leong Building Singapore 048581

Telephone +65 6213 3388 Fax +65 6225 0984 Internet www.kpmg.com.sq

# Independent auditors' report

To the Members of CapitaLand Limited

# Report on the audit of the financial statements

Opinion

We have audited the financial statements of CapitaLand Limited (the Company) and its subsidiaries (the Group), which comprise the balance sheets of the Group and the Company as at 31 December 2018, the income statements, statements of comprehensive income and statements of changes in equity of the Group and the Company and the statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, as set out on pages FS1 to FS157.

In our opinion, the accompanying consolidated financial statements of the Group and the balance sheet, income statement, statement of comprehensive income and statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act), Singapore Financial Reporting Standards (International) (SFRS(I)) and International Financial Reporting Standards (IFRS) so as to give a true and fair view of the financial position of the Group and the Company as at 31 December 2018 and the financial performance and changes in equity of the Group and the Company, and the cash flows of the Group for the year ended on that date.

# Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (ACRA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



# Valuation of investment properties

(Refer to Note 5 and 34 to the financial statements)

#### Risk:

The Group owns a portfolio of investment properties comprising commercial properties, shopping malls, serviced residences and integrated development projects, located primarily in Singapore, China and Europe. Investment properties represent the single largest category of assets on the balance sheet, at \$39 billion as at 31 December 2018.

These investment properties are stated at their fair values based on independent external valuations.

The valuation process involves significant judgement in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are highly sensitive to key assumptions applied and a small change in the assumptions can have a significant impact to the valuation.

#### Our response:

We assessed the Group's processes for the selection of the external valuers, the determination of the scope of work of the valuers, and the review and acceptance of the valuations reported by the external valuers.

We evaluated the qualifications and competence of the external valuers. We also read the terms of engagement of the valuers with the Group to determine whether there were any matters that might have affected their objectivity or limited the scope of their work.

We considered the valuation methodologies used against those applied by other valuers for similar property types. We also considered other alternative valuation methods. We tested the integrity of inputs of the projected cash flows used in the valuations to supporting leases and other documents. We challenged the key assumptions used in the valuations, which included capitalisation, discount and terminal yield rates by comparing them against historical rates and available industry data, taking into consideration comparability and market factors. Where the rates were outside the expected range, we undertook further procedures to understand the effect of additional factors and, when necessary, held further discussions with the valuers.

We also considered the adequacy of the disclosures in the financial statements, in describing the inherent degree of subjectivity and key assumptions in the estimates. This includes the relationships between the key unobservable inputs and fair values, in conveying the uncertainties.



## Our findings:

The Group has a structured process in appointing and instructing valuers, and in reviewing, challenging and accepting their valuations. The valuers are members of recognised professional bodies for valuers and have considered their own independence in carrying out their work. The valuation methodologies used are in line with generally accepted market practices and the key assumptions used are within the range of market data. The disclosures in the financial statements are appropriate.

#### Implementation of new information technology ("IT") system

#### Risk:

During the year, the Group implemented a new IT system (SAP) in China where the Group has significant business operations. This follows the Group's implementation of SAP across a number of countries, including Singapore, in the prior year.

The change of IT system entails new processes, controls and delegation of authority being set up as well as the migration of operational and financial data from the legacy systems to the new system. As such, the change presents inherent risks of breakdown of IT dependent controls and loss of integrity of financial data being migrated, which could lead to errors in financial reporting.

# Our response:

We considered the Group's processes and project governance over the new system implementation in China.

We involved IT specialists to test the controls over change management and the migration of key financial data from the legacy system to SAP. We also tested the general IT control environment in SAP, including access controls and segregation of duties as well as those automated controls and mitigating controls critical to financial accounting and reporting process.

In addition, we performed independent validation of the account balances being migrated and tested the reconciliation control in place.

#### Our findings:

There are processes and controls in place to plan for and implement the change of IT system in China, with oversight by senior management and those charged with governance.

#### Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.



We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I) and IFRS, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Lee Sze Yeng.

KPMG LLP

Anhul

Public Accountants and Chartered Accountants

Singapore

28 February 2019

# Balance Sheets As at 31 December 2018

	Note	31 Dec 2018 \$'000	The Group 31 Dec 2017 \$'000	1 Jan 2017 \$'000	31 Dec 2018 \$'000	The Company 31 Dec 2017 \$'000	1 Jan 2017 \$'000
Non-current assets							
Property, plant and equipment	3	752,655	840,021	781,431	3,042	19,044	29,146
Intangible assets	4	634,715	563,295	441,835	405	20,315	147
Investment properties	5	39,445,960	36,479,434	18,998,389	-	_	-
Subsidiaries	6	_	-	_	12,060,311	12,208,267	12,246,583
Associates	7	6,207,264	6,191,922	8,053,482	_	_	-
Joint ventures	8	3,972,354	4,013,527	4,566,387	-	_	-
Deferred tax assets	9	285,490	226,300	227,815	423	423	397
Other non-current assets	10(a)	902,847	912,551	908,789	_	_	-
		52,201,285	49,227,050	33,978,128	12,064,181	12,248,049	12,276,273
Current assets			1	_	_		
Development properties for sale and							
stocks	11	5,128,551	3,977,006	4,830,882	_	-	-
Contract assets	26(ii)	24,805	166,017	152,777	-	-	
Trade and other receivables	12	1,944,064	1,461,637	1,734,053	1,166,485	1,974,786	1,113,211
Other current assets	10(b)	28,737	59,365	14,001	_	_	-
Assets held for sale	15	260,276	542,786	274,602	15.156	7 247	7.701
Cash and cash equivalents	16	5,059,839	6,105,318	4,792,629	15,156	7,247	7,791
		12,446,272	12,312,129	11,798,944	1,181,641	1,982,033	1,121,002
Less: current liabilities			T	1			
Trade and other payables	17	3,841,906	3,067,237	2,831,504	261,531	886,418	127,793
Contract liabilities	26(iii)	908,487	1,680,597	1,249,273	-	-	-
Short term bank borrowings	19	1,729,472	1,250,627	710,642			
Current portion of debt securities	20	1,463,984	1,488,368	1,662,786	571,750	793,796	683,312
Current tax payable Liabilities held for sale	1.5	1,451,474	1,279,887	1,276,751	3,526	2,599	2,602
Liabilities neid for sale	15	0.205.222	94,625	19,263	_	1 602 012	012.707
NI - 4	l	9,395,323	8,861,341	7,750,219	836,807	1,682,813	813,707
Net current assets		3,050,949	3,450,788	4,048,725	344,834	299,220	307,295
Less: non-current liabilities							
Long term bank borrowings	19	11,274,259	10,214,466	6,636,938	T _	Τ _	_
Debt securities	20	9,166,230	8,741,468	5,842,010	1,479,690	1,841,863	2,045,746
Deferred tax liabilities	9	961,013	901,228	725,214	3,329	6,143	9,692
Other non-current liabilities	21	543,793	702,852	507,737	614,132	2,172	4,272
		21,945,295	20,560,014	13,711,899	2,097,151	1,850,178	2,059,710
Net assets		33,306,939	32,117,824	24,314,954	10,311,864	10,697,091	10,523,858
Domessoutin or							
Representing:	23	6 200 400	6 200 407	6 200 406	6 200 407	6 200 406	6 200 406
Share capital	23	6,309,496	6,309,496	6,309,496	6,309,496	6,309,496	6,309,496
Revenue reserve Other reserves	24	13,460,921 (817,705)	12,178,999	11,041,081 266,265	4,257,059 (254,691)	4,310,421 77,174	4,159,919 54,443
Equity attributable to owners of	∠+	(017,703)	(75,605)	200,203	(234,091)	//,1/4	34,443
the Company		18,952,712	18,412,890	17,616,842	10,311,864	10,697,091	10,523,858
Non-controlling interests	6	14,354,227	13,704,934	6,698,112	- 10,511,004	10,077,071	10,525,656
Total equity		33,306,939	32,117,824	24,314,954	10,311,864	10,697,091	10,523,858
1 our equity		22,200,237	22,117,024	21,017,004	10,511,004	10,077,071	10,020,000

# Income Statements Year ended 31 December 2018

		The Group			pany
	Note	2018	2017	2018	2017
		\$'000	\$'000	\$'000	\$'000
_	2.5	5 COO 100	4 540 200		<b>70.1.5.1.5</b>
Revenue	26	5,602,423	4,618,200	532,405	534,646
Cost of sales	_	(2,912,981)	(2,594,087)		
Gross profit		2,689,442	2,024,113	532,405	534,646
Other operating income	27(a)	990,028	850,668	87,309	276,850
Administrative expenses		(450,692)	(422,998)	(103,771)	(161,849)
Other operating expenses		(43,187)	(31,872)	(16,903)	(5,083)
Profit from operations		3,185,591	2,419,911	499,040	644,564
Finance costs	27(d)	(636,495)	(486,669)	(76,800)	(85,366)
Share of results (net of tax) of:					
- associates		625,021	553,659	-	_
- joint ventures		334,386	328,629	-	-
	_	959,407	882,288	-	
Profit before tax	27	3,508,503	2,815,530	422,240	559,198
Tax expense	28	(658,691)	(468,950)	1,865	3,573
Profit for the year	_	2,849,812	2,346,580	424,105	562,771
Attributable to:					
Owners of the Company		1,762,493	1,569,560	424,105	562,771
Non-controlling interests		1,087,319	777,020	_	_
Profit for the year	_	2,849,812	2,346,580	424,105	562,771
Basic earnings per share (cents)	29	42.1	37.0		
Diluted earnings per share (cents)	29	39.0	34.4		

# Statements of Comprehensive Income Year ended 31 December 2018

		The Group		The Company		
	Note	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000	
Profit for the year		2,849,812	2,346,580	424,105	562,771	
Other comprehensive income: Items that may be reclassified subsequently to profit or loss Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign						
operations Change in fair value of available-for-		(237,739)	(419,291)	_	_	
sale investments		_	3,456	_	_	
Effective portion of change in fair value of cash flow hedges		17,832	(93,218)	_	_	
Share of other comprehensive income of associates and joint ventures		(327,533)	99,309	_	-	
Item that will not be reclassified subsequently to profit or loss Change in fair value of equity investments at fair value through other comprehensive income		(4,047)	_	_	_	
Total other comprehensive income	-	(1,017)				
for the year, net of tax Total comprehensive income	25	(551,487)	(409,744)		_	
for the year	=	2,298,325	1,936,836	424,105	562,771	
Attributable to: Owners of the Company Non-controlling interests		1,302,156 996,169	1,213,945 722,891	424,105 —	562,771	
Total comprehensive income for the year	_	2,298,325	1,936,836	424,105	562,771	

# Statements of Changes in Equity Year ended 31 December 2018

	Attri	butable to owne	Non			
The Group	Share capital \$'000	Revenue reserve \$'000	Other reserves \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
The Group						
At 1 January 2018	6,309,496	12,178,999	(75,605)	18,412,890	13,704,934	32,117,824
Total comprehensive income						
Profit for the year	_	1,762,493	=	1,762,493	1,087,319	2,849,812
Other comprehensive income						
Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign						
operations Change in fair value of equity investment at fair value through	_	=	(125,062)	(125,062)	(112,677)	(237,739
other comprehensive income Effective portion of change in fair	_	=	780	780	(4,827)	(4,047
value of cash flow hedges Share of other comprehensive income	_	_	(10,176)	(10,176)	28,008	17,832
of associates and joint ventures	_	=	(325,879)	(325,879)	(1,654)	(327,533
Total other comprehensive income, net of tax	_	_	(460,337)	(460,337)	(91,150)	(551,487
Total comprehensive income		1,762,493	(460,337)	1,302,156	996,169	2,298,325
recorded directly in equity Contributions by and distributions to owners Issue of treasury shares			559	559		559
Purchase of treasury shares Contributions from non-controlling	_	_	(341,825)	(341,825)	_	(341,825
interests (net)	=	=	-	_	506,404	506,404
Redemption of convertible bonds Dividends paid/payable		24,433 (504,087)	(24,433)	(504,087)	(730,159)	(1,234,246
Distribution attributable to perpetual securities issued by a subsidiary	-	(8,586)	_	(8,586)	(10,614)	(19,200
Reclassification of equity compensation reserve	_	4,034	(4,034)		_	<u>-</u>
Share-based payments  Total contributions by and		=	41,937	41,937	2,510	44,447
distributions to owners	_	(484,206)	(327,796)	(812,002)	(231,859)	(1,043,861
Changes in ownership interests in subsidiaries with a change in control	_	_	_		(104,652)	(104,652
Changes in ownership interests in subsidiaries with no change in					, , ,	,
control Share of reserves of associates and	_	5,486	218	5,704	(1,825)	3,879
joint ventures Others	_	(18,468) 16,617	37,487 8,328	19,019 24,945	(8,540)	19,019 16,405
Total changes in ownership interests in subsidiaries and other capital		10,01/	0,326	24,943	(8,340)	10,403
transactions	_	3,635	46,033	49,668	(115,017)	(65,349
Total transactions with owners		(480,571)	(281,763)	(762,334)	(346,876)	(1,109,210
At 31 December 2018	6,309,496	13,460,921	(817,705)	18,952,712	14,354,227	33,306,939

# **Statements of Changes in Equity** (cont'd) **Year ended 31 December 2018**

At 31 December 2017

	Attributable to owners of the Company					
	Share capital \$'000	Revenue reserve \$'000	Other reserves \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
The Group						
At 1 January 2017	6,309,496	11,041,081	266,265	17,616,842	6,698,112	24,314,954
<b>Total comprehensive income</b> Profit for the year		1,569,560		1,569,560	777,020	2,346,580
Other comprehensive income Exchange differences arising from translation of foreign operations and foreign currency loans forming part of net investment in foreign						
operations Change in fair value of available-for-	-	-	(399,136)	(399,136)	(20,155)	(419,291)
sale investments	-	-	1,594	1,594	1,862	3,456
Effective portion of change in fair value of cash flow hedges Share of other comprehensive income	_	_	(55,904)	(55,904)	(37,314)	(93,218)
of associates and joint ventures	_	-	97,831	97,831	1,478	99,309
Total other comprehensive income, net of tax	=	_	(355,615)	(355,615)	(54,129)	(409,744)
Total comprehensive income		1,569,560	(355,615)	1,213,945	722,891	1,936,836
Transactions with owners, recorded directly in equity Contributions by and distributions to owners						
Issue of treasury shares	_	-	453	453	_	453
Contributions from non-controlling interests (net) Conversion of convertible bonds		- -	(2,278)	_ (2,278)	1,021,625 (5,071)	1,021,625 (7,349)
Redemption of convertible bonds Dividends paid/payable	_	7,493 (424,714)	(7,493)	(424,714)	(578,387)	(1,003,101)
Distribution attributable to perpetual securities issued by a subsidiary	_	(8,513)	-	(8,513)	(10,687)	(19,200)
Reclassification of equity compensation reserve Share-based payments	_	10,660	(10,660) 44,042	44,042		- 44,934
Total contributions by and		(415.074)	24.064	(201.010)	420.272	27.262
distributions to owners  Changes in ownership interests in subsidiaries with a change in control		(415,074) 1,374	(1,374)	(391,010)	428,372 5,831,696	5,831,696
Changes in ownership interests in subsidiaries with no change in control	_	(23,066)	(863)	(23,929)	23,897	(32)
Share of reserves of associates and joint ventures	_	(8,440)	7,041	(1,399)	_	(1,399)
Others	_	13,564	(15,123)	(1,559)	(34)	(1,593)
Total changes in ownership interests						
in subsidiaries and other capital transactions	_	(16,568)	(10,319)	(26,887)	5,855,559	5,828,672
Total transactions with owners		(431,642)	13,745	(417,897)	6,283,931	5,866,034

The accompanying notes form an integral part of these financial statements.

12,178,999

(75,605) 18,412,890 13,704,934 32,117,824

6,309,496

# **Statements of Changes in Equity** (cont'd) **Year ended 31 December 2018**

	Attributable to owners of the Company Reserve Equity Share Revenue for own Capital compensation Total							
	capital \$'000	reserve \$'000	shares \$'000	reserves \$'000	reserve \$'000	equity \$'000		
The Company	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000		
At 1 January 2018	6,309,496	4,310,421	(78,514)	135,715	19,973	10,697,091		
Total comprehensive income								
Profit for the year	-	424,105	=	_	_	424,105		
Transactions with owners, recorded directly in equity								
Contributions by and distributions to owners								
Purchase of treasury shares	_	_	(341,825)	_	_	(341,825)		
Issue of treasury shares	_	_	35,261	_	(8,904)	26,357		
Dividends paid	_	(504,087)	_	_	_	(504,087)		
Share-based payments	_	_	_	_	10,223	10,223		
Reclassification of equity compensation reserve Redemption of convertible	_	2,187	_	_	(2,187)	-		
bonds	_	24,433	_	(24,433)	_	_		
Total transactions with								
owners		(477,467)	(306,564)	(24,433)	(868)	(809,332)		
At 31 December 2018	6,309,496	4,257,059	(385,078)	111,282	19,105	10,311,864		
At 1 January 2017	6,309,496	4,159,919	(107,220)	144,353	17,310	10,523,858		
Total comprehensive income Profit for the year		562,771				562,771		
Front for the year	_	302,771	_	_	_	302,771		
Transactions with owners, recorded directly in equity								
Contributions by and distributions to owners								
Issue of treasury shares	_	_	28,706	_	(6,467)	22,239		
Dividends paid	_	(424,714)	_	_		(424,714)		
Share-based payments	_	_	_	_	12,937	12,937		
Reclassification of equity		2 907			(2.907)			
compensation reserve	_	3,807	_	_	(3,807)	_		
Repurchase/Redemption of convertible bonds		8,638		(8,638)				
Total transactions with		0,030	<del>_</del>	(0,038)				
owners	_	(412,269)	28,706	(8,638)	2,663	(389,538)		
At 31 December 2017	6,309,496	4,310,421	(78,514)	135,715	19,973	10,697,091		
AC 31 December 2017	0,507,470	7,210,741	(/0,314)	133,/13	17,713	10,077,071		

The accompanying notes form an integral part of these financial statements.

# Consolidated Statement of Cash Flows Year ended 31 December 2018

	2018 \$'000	2017 \$'000
Cash flows from operating activities		
Profit after tax	2,849,812	2,346,580
Adjustments for:		
Allowance for/(Write-back of):		
- impairment loss on receivables	10,001	7,835
- foreseeable losses	(43,462)	(27,676)
- impairment on interests in associates and joint ventures	12,454	(53)
- impairment of intangible assets	'-	3,226
Amortisation of intangible assets	11,165	7,022
Depreciation of property, plant and equipment	63,338	69,270
Finance costs	636,495	486,669
Gain from bargain purchase	_	(26,941)
Loss on disposal and write off of property, plant and equipment	749	137
Gain on disposal of investment properties	(120,743)	(95,842)
Interest income	(88,006)	(62,047)
Net change in fair value of investment properties and assets held for sale	(677,018)	(309,833)
Net change in fair value of financial instruments	1,646	(121)
Net gain from change of ownership interest in subsidiaries and associates/		`
disposal/redemption of available-for-sale financial assets	(49,307)	(325,466)
Share of results of associates and joint ventures	(959,407)	(882,288)
Share-based expenses	50,421	55,333
Tax expense	658,691	468,950
	(492,983)	(631,825)
Operating profit before working capital changes	2,356,829	1,714,755
Changes in working capital:		
Trade and other receivables	(511,770)	(101,056)
Development properties for sale	95,465	752,595
Trade and other payables	(990,564)	188,592
Restricted bank deposits	(6,870)	(9,802)
resurered bank deposits	(1,413,739)	830,329
Cash generated from operations	943,090	2,545,084
Taxation paid	(389,696)	(378,751)
Net cash generated from operating activities	553,394	2,166,333
Net easil generated from operating activities		2,100,333

# Consolidated Statement of Cash Flows (cont'd) Year ended 31 December 2018

	Note	2018 \$'000	2017 \$'000
Cash flows from investing activities			
Acquisition/Development expenditure of investment properties		(1,655,625)	(2,077,767)
Acquisition of subsidiaries, net of cash acquired	31(b)	(1,494,442)	(2,233,387)
Deposits placed for acquisition of investment properties		(65,045)	(231,671)
Deposit received for disposal of investment property/subsidiaries		5,000	104,909
Disposal of subsidiaries, net of cash disposed of	31(d)	106,816	898,995
Dividends received from associates and joint ventures		540,662	262,326
Interest income received		83,687	49,931
Investment in other financial assets		(51,025)	(3,807)
Repayment of loans by/(to) associates and joint ventures		261,301	(224,516)
Proceeds from disposal of investment properties		760,662	1,417,542
Proceeds from disposal of assets held for sale		253,936	401,408
Proceeds from disposal of property, plant and equipment		1,092	6,893
Purchase of intangible assets and property, plant and equipment		(89,348)	(149,276)
Settlement of hedging instruments		4,403	8,368
Restricted bank deposit for acquisition of a subsidiary		(17,678)	_
Net cash used in investing activities		(1,355,604)	(1,770,052)
Cash flows from financing activities			
Repayment of shareholder loans from non-controlling interests		(49,776)	(15,344)
Contributions from non-controlling interests		498,378	844,007
Dividends/distributions paid to non-controlling interests		(743,596)	(597,563)
Dividends paid to shareholders		(504,087)	(424,714)
Interest expense paid		(731,691)	(525,088)
Proceed from disposal/(Payments for acquisition) of ownership interests			( , , , , , ,
in subsidiaries with no change in control		9,497	(5,758)
Proceeds from bank borrowings		8,605,165	6,360,718
Proceeds from issuance of debt securities		1,660,672	599,779
Purchase of treasury shares		(341,825)	
Repayments of finance lease payables		(2,931)	(3,165)
Repayments of bank borrowings		(7,325,266)	(4,187,849)
Repayments of debt securities and convertible bonds		(1,284,031)	(1,064,586)
Bank deposits withdrawn as pledge for bank facilities		(7,615)	(1,134)
Net cash (used in)/generated from financing activities		(217,106)	979,303
Net (decrease)/increase in cash and cash equivalents		(1,019,316)	1,375,584
Cash and cash equivalents at beginning of the year		6,079,505	4,777,752
Effect of exchange rate changes on cash balances held in foreign			
currencies		(59,779)	(46,662)
Changes in cash and cash equivalents reclassified to assets held for sale		4,345	(27,169)
Cash and cash equivalents at end of the year	16	5,004,755	6,079,505

#### **Notes to the Financial Statements**

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 28 February 2019.

#### 1 Domicile and activities

CapitaLand Limited (the Company) is incorporated in the Republic of Singapore and has its registered office at 168 Robinson Road, #30-01, Capital Tower, Singapore 068912.

The principal activities of the Company during the financial year are those relating to investment holding and consultancy services as well as the corporate headquarters which gives direction, provides management support services and integrates the activities of its subsidiaries.

The principal activities of the significant subsidiaries are those relating to investment holding, real estate development, investment in real estate financial products and real estate assets, investment advisory and management services as well as management of real estate assets.

The consolidated financial statements relate to the Company and its subsidiaries (the Group) and the Group's interests in associates and joint ventures.

# 2 Summary of Significant Accounting Policies

# 2.1 Basis of preparation

The financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) (SFRS(I)) and International Financial Reporting Standards (IFRS). SFRS(I) are issued by the Accounting Standards Council and comprise standards and interpretations that are equivalent to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB). All references to SFRS (I) and IFRS are subsequently referred to as SFRS(I) in these financial statements unless otherwise stated. These are the Group's first financial statements prepared in accordance with SFRS(I) and SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International) has been applied.

In the previous financial years, the financial statements were prepared in accordance with Financial Reporting Standards in Singapore (FRS). An explanation of how the transition to SFRS(I) and application of SFRS(I) 9 and SFRS(I) 15 have affected the reported financial position, financial performance and cash flows is provided in note 41.

The financial statements have been prepared on the historical cost basis except as disclosed in the accounting policies below.

These financial statements are presented in Singapore Dollars, which is the Company's functional currency. All financial information presented in Singapore Dollars have been rounded to the nearest thousand, unless otherwise stated.

The preparation of the financial statements in conformity with SFRS(I) requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

Note 2.6, Note 3(a) classification of investment properties

Note 6 consolidation; whether the Group has control over an

investee.

Note 9 recognition of deferred tax assets

Note 2.15 revenue recognition: whether revenue from sale of

residential units is recognised over time or at point in time

Note 2.2(a), Note 32 accounting for acquisitions as business combinations or

asset acquisitions

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

Note 4 measurement of recoverable amounts of goodwill

Note 5, Note 34 determination of fair value of investment properties

Note 11 estimation of the percentage of completion of the projects'

attributable profits for development properties for sale and

allowance for foreseeable losses

Note 32 determination of fair value of assets, liabilities and

contingent liabilities acquired in business combinations

Note 34 determination of fair value of financial instruments

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and in preparing the opening SFRS(I) balance sheet at 1 January 2017 for purpose of the transition to SFRS(I), unless otherwise indicated.

The accounting policies have been applied consistently by Group entities.

# 2.2 Basis of consolidation

#### (a) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

Goodwill arising from business combinations are measured as described in note 2.5(a).

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts are generally recognised in the profit or loss.

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. If the contingent consideration is classified as equity, it is not re-measured and settlement is accounted for within equity. Otherwise, other contingent consideration is re-measured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognised in the profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other non-controlling interests are measured at acquisition-date fair value, unless another measurement basis is required by SFRS(I). If the business combination is achieved in stages, the Group's previously held equity interest in the acquiree is re-measured to fair value at each acquisition date and any changes are taken to the profit or loss.

#### Acquisitions before 1 January 2017

As part of transition to SFRS(I), the Group elected not to restate those business combinations that occurred before the date of transition to SFRS(I), i.e. 1 January 2017. Goodwill arising from acquisitions before 1 January 2017 has been carried forward from the previous FRS framework as at the date of transition.

# Business combinations and property acquisitions

Where a property is acquired, via corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents the acquisition of a business.

The Group accounts for an acquisition as business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made of the extent to which significant processes are acquired (e.g. maintenance and serviced residence operations, etc.).

When acquisition of an asset or a group of assets does not constitute a business combination, it is treated as property acquisition. In such cases, the individual identifiable assets acquired and liabilities assumed are recognised. The acquisition cost shall be allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of acquisition. Such a transaction does not give rise to goodwill.

#### (b) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect these returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group. Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as transactions with owners and therefore no adjustments are made to goodwill and no gain or loss is recognised in profit or loss. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

Upon the loss of control of a subsidiary, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognised in the profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

#### (c) Associates and joint ventures

Associates are those entities in which the Group has significant influence, but not control, over their financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. Joint ventures are entities over whose activities the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Associates and joint ventures are accounted for using the equity method (collectively referred to as equity-accounted investees) and are recognised initially at cost. The cost of the investments includes transaction costs. The Group's investments in equity-accounted investees include goodwill identified on acquisition, net of any accumulated impairment losses. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of the equity-accounted investees, after adjustments to align the accounting policies of the equity-accounted investees with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Year ended 31 December 2018

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operation or has made payments on behalf of the investee.

An impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 2.11. An impairment loss is recognised in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

#### (d) Joint operations

A joint operation is an arrangement in which the Group has joint control whereby the Group has rights to the assets, and obligations for the liabilities, relating to an arrangement. The Group accounts for each of its assets, liabilities and transactions, including its share of those held or incurred jointly, in relation to the joint operation.

#### (e) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

# (f) Accounting for subsidiaries, associates and joint ventures by the Company

Investments in subsidiaries, associates and joint ventures are stated in the Company's balance sheet at cost less accumulated impairment losses.

# 2.3 Foreign currencies

# Foreign currency transactions

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (the functional currency).

Transactions in foreign currencies are translated to the respective functional currencies of the Group's entities at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are translated to the functional currency at the exchange rate prevailing at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date on which the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising from translation are recognised in the profit or loss, except for differences arising from the translation of monetary items that in substance form part of the Group's net investment in a foreign operation, financial assets fair value through other comprehensive income and financial liabilities designated as hedges of net investment in a foreign operation (note 2.8) or qualifying cash flow hedges to the extent such hedges are effective, which are recognised in other comprehensive income.

# Foreign operations

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisitions, are translated to Singapore Dollars at exchange rates prevailing at the end of the reporting period. The income and expenses of foreign operations are translated to Singapore Dollars at exchange rates prevailing at the dates of the transactions. Goodwill and fair value adjustments arising from the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rates at the reporting date.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity. However, if the foreign operation is not a wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is transferred to the profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or a joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is transferred to the profit or loss.

#### Net investment in a foreign operation

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognised in other comprehensive income and are presented in the translation reserve in equity.

# 2.4 Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset. Certain of the Group's property, plant and equipment acquired through interests in subsidiaries, are accounted for as acquisition of assets (note 2.2(a)).

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset if it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group and its cost can be measured reliably. All other subsequent expenditure is recognised as an expense in the period in which it is incurred.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use. Depreciation on property, plant and equipment is recognised in the profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment as follows:

Leasehold land and buildings (excluding serviced residence properties)

Lease period ranging from 30 years to 50 years

Plant, machinery and improvements 1 to 10 years

Motor vehicles 5 years

Furniture, fittings and equipment 1 to 10 years

For serviced residence properties where the residual value at the end of the intended holding period is lower than the carrying amount, the difference in value is depreciated over the Group's intended holding period. The intended holding period (the period from the date of commencement of serviced residence operations to the date of expected strategic divestment of the properties) ranges from three to five years. No depreciation is recognised where the residual value is higher than the carrying amount.

Assets under construction are stated at cost and are not depreciated. Expenditure relating to assets under construction (including borrowing costs) are capitalised when incurred. Depreciation will commence when the development is completed and ready to use.

The assets' residual values, useful lives and depreciation methods are reviewed at each reporting date, and adjusted if appropriate.

# 2.5 Intangible assets

#### (a) Goodwill

#### Acquisition from 1 January 2017

For business combinations on or after 1 January 2017, the Group measures goodwill as at acquisition date based on the fair value of the consideration transferred (including the fair value of any pre-existing equity interest in the acquiree) and the recognised amount of any non-controlling interests in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the amount is negative, a gain on bargain purchase is recognised in the profit or loss. Goodwill is subsequently measured at cost less accumulated impairment losses.

Goodwill arising from the acquisition of subsidiaries is included in intangible assets. Goodwill arising from the acquisition of associates and joint ventures is presented together with interests in associates and joint ventures.

Goodwill is tested annually for impairment as described in note 2.11.

## Acquisition before 1 January 2017

As part of the transition to SFRS(I), the Group elected not to restate those business combinations that occurred before the date of transition to SFRS(I), i.e. 1 January 2017. Goodwill arising from acquisitions before 1 January 2017 has been carried forward from previous FRS framework as at the date of transition.

# (b) Other intangible assets

Other intangible assets with finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses. These are amortised in the profit or loss on a straight-line basis over their estimated useful lives of one to 10 years, from the date on which the assets are available for use.

Other intangible assets with indefinite useful lives are not amortised and are measured at cost less accumulated impairment losses.

# 2.6 Investment properties and investment properties under development

Investment properties are properties held either to earn rental or for capital appreciation or both. Investment properties under development are properties being constructed or developed for future use as investment properties. Certain of the Group's investment properties acquired through interests in subsidiaries, are accounted for as acquisition of assets (note 2.2(a)).

Investment properties and investment properties under development are initially recognised at cost, including transaction costs, and subsequently at fair value with any change therein recognised in the profit or loss. Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs. The fair value is determined based on internal valuation or independent professional valuation on semi-annual basis. Independent valuation is also carried out on occurrence of acquisition and on completion of construction of investment property.

When an investment property or investment property under development is disposed of, the resulting gain or loss recognised in the profit or loss is the difference between the net disposal proceed and the carrying amount of the property.

Transfers to, or from, investment properties are made where there is a change in intent and use, evidenced by:

- development with a view to sell, for a transfer from investment properties to development properties for sale;
- commencement of leasing activities for a transfer from development properties for sale to investment properties;
- commencement of owner-occupation, for a transfer from investment properties to property, plant and equipment; and
- end of owner-occupation, for a transfer from property, plant and equipment to investment properties.

# 2.7 Non-current assets and liabilities held for sale

Non-current assets and liabilities, that are highly probable to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the applicable SFRS(I). Thereafter, the assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment classified as held for sale are not amortised or depreciated. In addition, equity accounting of associates and joint ventures ceases once the investments are classified as held for sale.

#### 2.8 Financial instruments

#### (a) Non-derivative financial assets – Policy applicable from 1 January 2018

#### Classification and measurement

The Group classifies its financial assets in the following measurement categories:

- Amortised cost;
- Fair value through other comprehensive income (FVOCI); and
- Fair value through profit or loss (FVTPL).

The classification depends on the Group's business model for managing the financial assets as well as the contractual terms of the cash flows of the financial asset.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

The Group reclassifies financial assets when and only when its business model for managing those assets changes.

#### At initial recognition

A financial asset is recognised if the Group becomes a party to the contractual provisions of the financial asset.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

#### At subsequent measurement

#### (i) Financial assets at amortised cost

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in interest income using the effective interest rate method.

#### (ii) Financial assets at FVOCI

Debt instruments that are held for collection of contractual cash flows and for sale, and where the assets' cash flows represent solely payments of principal and interest, are classified as FVOCI. Movements in fair values are recognised in OCI and accumulated in fair value reserve, except for the recognition of impairment, interest income and foreign exchange gains and losses, which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and presented in "other operating income and expenses". Interest income from these financial assets is recognised using the effective interest rate method and presented in "interest income".

The Group has elected to recognise changes in fair value of equity securities not held for trading in OCI as these are strategic investments and the Group considers this to be more relevant. Movements in fair values of equity investments classified as FVOCI are presented as "fair value gains/losses" in OCI. Dividends from equity investments are recognised in profit or loss as dividend income. On disposal of an equity investment, any difference between the carrying amount and sales proceed amount would be recognised in other comprehensive income and transferred to retained profits along with the amount previously recognised in OCI relating to that asset.

# (iii) Financial assets at FVTPL

Financial assets that are held for trading as well as those that do not meet the criteria for classification as amortised cost or FVOCI are classified as FVTPL. Movement in fair values and interest income is recognised in profit or loss in the period in which it arises and presented in "other operating income".

# (b) Non-derivative financial assets – Policy applicable before 1 January 2018

Non-derivative financial assets comprise investments in equity and debt securities, trade and other receivables and cash and cash equivalents.

A financial asset is recognised if the Group becomes a party to the contractual provisions of the financial asset.

## Financial assets at fair value through profit or loss

A financial asset is classified as fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial assets are designated as fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognised in the profit or loss when incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein, which takes into account any dividend income, are recognised in the profit or loss.

#### Available-for-sale financial assets

Available-for-sale financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than for impairment losses (note 2.8(e)) and foreign exchange gains and losses on available-for-sale monetary items (note 2.3), are recognised directly in other comprehensive income and presented in the available-for-sale reserve in equity. When an investment is derecognised, the cumulative gain or loss in equity is reclassified to profit or loss.

Investments in equity securities whose fair value cannot be reliably measured are measured at cost less accumulated impairment loss.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses. Loans and receivables comprise cash and cash equivalents, and trade and other receivables (excluding prepayments).

#### (c) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and bank deposits. For the purpose of the statement of cash flows, pledged deposits are excluded whilst bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents.

#### (d) Non-derivative financial liabilities

The Group initially recognises debt securities issued on the date that they are originated. Financial liabilities for contingent consideration payable in a business combination are recognised at the acquisition date. All other financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument

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A financial liability is classified as fair value through profit or loss if it is classified as held for trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in profit or loss as incurred. Financial liabilities at fair value through profit or loss are measured at fair value and changes therein, including any interest expense, are recognised in profit or loss.

The Group classifies non-derivative financial liabilities under the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest rate method. Other financial liabilities comprise loans, borrowings, debt securities and trade and other payables.

#### (e) Derecognition

Financial assets are derecognised if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfers the financial assets to another party without retaining control or transfers substantially all the risks and rewards of the assets. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

## (f) Offsetting

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

# (g) Derivative financial instruments and hedge accounting – Policy applicable from 1 January 2018

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through profit or loss. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates each hedge as either: (a) fair value hedge; (b) cash flow hedge; or (c) net investment hedge.

On initial designation of the derivative as the hedging instrument, the Group formally documents the economic relationship between the hedging instrument and hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk. For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

Derivatives are recognised initially at fair value; attributable transaction costs are recognised in the profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted for as described below.

Hedging relationships designated under FRS 39 as at 31 December 2017 are treated as continuing hedges and hedge documentation are aligned with the requirements of SFRS(I) 9.

# Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognised in OCI and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

Where the hedged forecast transaction subsequently results in the recognition of a non-financial item, such as inventory, the amounts recognised as OCI is included in the initial cost of the non-financial item.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

#### Fair value hedges

The firm commitment of contracts entered into with various customers denominated in foreign currencies are designated as the hedged item. The Group uses foreign currency forwards to hedge its exposure to foreign currency risk arising from these contracts. Under the Group's policy, the critical terms of the forward exchange contracts must align with the hedged items. The Group designates the spot component of forward contracts as the hedging instrument. The fair value changes on the hedged item resulting from currency risk are recognised in profit or loss. The fair value changes on the spot of the currency forwards designated as fair value hedges are recognised in profit or loss within the same line item as the fair value changes from the hedged item. The fair value changes on the ineffective portion of currency forwards are recognised in profit or loss and presented separately in "other operating income or expenses".

# Net investment hedge

The Group designates certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative, changes in the fair value of the hedging instrument or, for a non-derivative, foreign exchange gains and losses is recognised in OCI and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative is recognised immediately in profit or loss. The amount recognised in OCI is reclassified to profit or loss on disposal of the foreign operation.

#### Separable embedded derivatives

Changes in the fair value of separated embedded derivatives are recognised immediately in the profit or loss.

# Other non-trading derivatives

When a derivative financial instrument is not designated in a hedge relationship that qualifies for hedge accounting, all changes in its fair value are recognised immediately in the profit or loss.

# Derivative financial instruments and hedge accounting – Policy applicable before 1 January 2018

The policy applied in the comparative information presented for 2017 is similar to that applied for 2018. However, embedded derivatives are not separated from host contracts that are financial assets in the scope of SFRS(I) 9. Instead, the hybrid financial instrument is assessed as a whole for classification of financial assets under SFRS(I) 9.

#### (h) Convertible bonds

Convertible bonds that can be converted into share capital where the number of shares issued does not vary with changes in the fair value of the bonds are accounted for as compound financial instruments. The gross proceeds of the convertible bonds issued (including any directly attributable transaction costs) are allocated to the equity and liability components, with the equity component being assigned the residual amount after deducting the fair value of the liability component from the fair value of the compound financial instrument.

Subsequent to initial recognition, the liability component of convertible bonds is measured at amortised cost using the effective interest method. The equity component of convertible bonds is not re-measured. When the conversion option is exercised, the carrying amount of the liability and equity components will be transferred to the share capital. When the conversion option lapses, the carrying amount of the equity component will be transferred to revenue reserve.

When a convertible bond is being repurchased before its maturity date, the purchase consideration (including directly attributable costs, net of tax effects) is allocated to the liability and equity components of the convertible bond at the date of transaction. Any resulting gain or loss relating to the liability component is recognised in the profit or loss. In an exchange of convertible bond, the difference between the net proceeds of new convertible bond and the carrying value of the existing convertible bond (including its equity component) is recognised in the profit or loss.

#### (i) Financial guarantees

Financial guarantee contracts are classified as financial liabilities unless the Group has previously asserted explicitly that it regards such contracts as insurance contracts and accounted for them as such.

# Financial guarantees classified as financial liabilities

Such financial guarantees are recognised initially at fair value and are classified as financial liabilities. Subsequent to initial measurement, the financial guarantees are stated at the higher of the initial fair value less cumulative amortisation and the amount of loss allowance. When financial guarantees are terminated before their original expiry date, the carrying amount of the financial guarantees is transferred to the profit or loss.

Prior to 1 January 2018, for subsequent measurement, the financial guarantees were measured at the higher of the initial fair value less cumulative amortisation and the amount that would be recognised if they were accounted for as contingent liabilities.

### Financial guarantees classified as insurance contracts

These financial guarantees are accounted for as insurance contracts. Provision is recognised based on the Group's estimates of the ultimate cost of settling all claims incurred but unpaid at the end of the reporting period.

The provision is assessed by reviewing individual claims and tested for adequacy by comparing the amount recognised and the amount that would be required to settle the guarantee contract.

#### (j) Impairment of financial assets

Policy applicable from 1 January 2018

The Group assesses on a forward looking basis the expected credit losses (ECL) associated with its financial assets carried at amortised cost and FVOCI, contract assets and financial guarantee contracts. For trade receivables, lease receivables and contract assets, the Group applies the simplified approach permitted by the SFRS(I) 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables. The Group applies the general approach of 12-month ECL at initial recognition for all other financial assets and financial guarantee contracts.

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation;
   or
- the disappearance of an active market for a security because of financial difficulties.

## Policy applicable before 1 January 2018

A financial asset not carried at fair value through profit or loss, including an interest in an associate and joint venture, is assessed at each reporting period to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has been occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Group, economic conditions that correlate with defaults or the disappearance of an active market for a security.

All individually significant financial assets are assessed for specific impairment on an individual basis. All individually significant financial assets found not to be specifically impaired are then collectively assessed for any impairment that has incurred but not yet identified. The remaining financial assets that are not individually significant are collectively assessed for impairment by grouping together such instruments with similar risk characteristics.

In assessing collective impairment, the Group uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than that suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are recognised in the profit or loss and reflected as an allowance account against receivables. When the Group considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale financial assets are recognised by reclassifying the losses accumulated in the available-for-sale reserve in equity to profit or loss. The cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss recognised previously in the profit or loss. Changes in impairment provision attributable to application of the effective interest method are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised in the profit or loss, then the impairment loss is reversed, with the amount of the reversal recognised in the profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

# 2.9 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of ordinary shares and options are recognised as a deduction from equity.

Where share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in reserve for own shares account. Where treasury shares are subsequently reissued, sold or cancelled, the consideration received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in non-distributable capital reserve.

# 2.10 Development properties for sale and stocks

Development properties are measured at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less costs to be incurred in selling the property. The write-down to net realisable value is presented as allowance for foreseeable losses.

The cost of development properties comprises specifically identified costs, including acquisition costs, development expenditure, borrowing costs and other related expenditure.

When the development properties for sale are being transferred to investment property, any difference between the fair value of the property and its previous carrying amount at the date of transfer is recognised in profit or loss.

# 2.11 Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties, development properties for sale and stocks and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. For goodwill, the recoverable amount is estimated at each reporting date, and as and when indicators of impairment are identified, an impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGU that are expected to benefit from the synergies of the combination.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amounts of the other assets in the CGU on a *pro-rata* basis

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill that forms part of the carrying amount of an investment in an associate or a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate or a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in an associate or a joint venture may be impaired.

### 2.12 Employee benefits

All short term employee benefits, including accumulated compensated absences, are measured on an undiscounted basis and are recognised in the period in which the employees render their services.

The Group's obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value.

A provision is recognised for the amount expected to be paid under cash bonus or profitsharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Defined contribution plans

Contributions to post-employment benefits under defined contribution plans are recognised as an expense in profit or loss in the period during which the related services are rendered by employees.

#### Share-based payments

For equity-settled share-based payment transactions, the fair value of the services received is recognised as an expense with a corresponding increase in equity over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted at the grant date. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact on the revision of original estimates is recognised as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimate due to market conditions.

For cash-settled share-based payment transactions, the fair value of the goods or services received is recognised as an expense with a corresponding increase in liability. The fair value of the services received is determined by reference to the fair value of the liability. Until the liability is settled, the fair value of the liability is re-measured at each reporting date and at the date of settlement, with any changes in fair value recognised in profit or loss for the period.

#### 2.13 Provision

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

A provision for onerous contract is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with the contract.

#### 2.14 Leases

At inception, an arrangement that contains a lease is accounted for as such based on the terms and conditions even though the arrangement is not in the legal form of a lease.

#### When entities within the Group are lessees of a finance lease

Leased assets in which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, property, plant and equipment acquired through finance leases are capitalised at the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. Leased assets are depreciated over the shorter of the lease term and their useful lives. Lease payments are apportioned between finance expense and reduction of the lease liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest over the remaining balance of the liability. Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

#### When entities within the Group are lessees of an operating lease

Where the Group has the use of assets under operating leases, payments made under the leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease payments made. Contingent rentals are charged to the profit or loss in the accounting period in which they are incurred.

# When entities within the Group are lessors of an operating lease

Assets subject to operating leases are included in either property, plant and equipment (note 2.4) or investment properties (note 2.6).

# 2.15 Revenue recognition

#### Rental income

Rental income receivable under operating leases is recognised on a straight-line basis over the term of the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives granted are recognised as an integral part of the total rental income to be received. Contingent rentals are recognised as income in the accounting period in which they are earned.

#### Development properties for sale

The Group develops and sells residential projects to customers through fixed-price contracts. Revenue is recognised when the control over the residential project has been transferred to the customer. At contract inception, the Group assesses whether the Group transfers control of the residential project over time or at a point in time by determining if (a) its performance does not create an asset with an alternative use to the Group; and (b) the Group has an enforceable right to payment for performance completed to date.

The residential projects have no alternative use for the Group due to contractual restriction, and the Group has enforceable rights to payment arising from the contractual terms. For these contracts, revenue is recognised over time by reference to the Group's progress towards completing the construction of the residential project. The measure of progress is determined based on the proportion of contract costs incurred to date to the estimated total contract costs. Costs incurred that are not related to the contract or that do not contribute towards satisfying a performance obligation are excluded from the measure of progress and instead are expensed as incurred.

For certain contracts where the Group does not have enforceable right to payment, revenue is recognised only when the completed residential project is delivered to the customers and the customers have accepted it in accordance with the sales contract.

Under certain payment schemes, the time when payments are made by the buyer and the transfer of control of the property to the buyer do not coincide and where the difference between the timing of receipt of the payments and the satisfaction of a performance obligation is 12 months or more, the entity adjusts the transaction price with its customer and recognises a financing component. In adjusting for the financing component, the entity uses a discount rate that would reflect that of a separate financing transaction between the entity and its customer at contract inception. A finance income or finance expense will be recognised depending on the arrangement. The Group has elected to apply the practical expedient not to adjust the transaction price for the existence of significant financing component when the period between the transfer of control of good or service to a customer and the payment date is 12 months or less.

Revenue is measured at the transaction price agreed under the contract. Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in the profit or loss in the period in which the circumstances that give rise to the revision become known by management.

The customer is invoiced on a payment schedule and are typically triggered upon achievement of specified construction milestones. If the value of the goods transferred by the Group exceed the payments, a contract asset is recognised. If the payments exceed the value of the goods transferred, a contract liability is recognised.

For costs incurred in fulfilling the contract, Group will capitalise these as contract costs assets only if (a) these cost relate directly to a contract or an anticipated contract which the Group can specifically identify; (b) these cost generate or enhance resources of the Group that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (c) these costs are expected to be recovered. Otherwise, such costs are recognised as an expense immediately.

Capitalised contract costs are subsequently amortised on a systematic basis as the Group recognises the related revenue over time. An impairment loss is recognised in the profit or loss to the extent that the carrying amount of capitalised contract costs exceeds the expected remaining consideration less any directly related costs not yet recognised as expenses.

#### Financial advisory and management fee

Financial advisory and management fee is recognised as and when the service is rendered.

#### Dividends

Dividend income is recognised on the date that the Group's right to receive payment is established.

# Interest income

Interest income is recognised as it accrues, using the effective interest rate method.

#### 2.16 Finance costs

Borrowing costs are recognised in the profit or loss using the effective interest rate method, except to the extent that they are capitalised as being directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to be prepared for its intended use or sale.

# 2.17 Tax

Income tax expense comprises current and deferred tax expense, as well as land appreciation tax in China. Income tax expense is recognised in the profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss:
- temporary differences related to investments in subsidiaries, associates and joint
  ventures to the extent that the Group is able to control the timing of the reversal of the
  temporary difference and it is probable that they will not reverse in the foreseeable
  future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Land appreciation tax in China relates to the gains arising from the transfer of land use right and the buildings that are constructed on the land. Land appreciation tax is levied from 30% to 60% on gain on sale of landed properties with reference to the percentage of appreciated value over the deductible amount.

### 2.18 Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to owners of the Company and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares, which comprise issued convertible bonds and share plans granted to employees.

### 2.19 Operating segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker has been identified as the CapitaLand Management Council that makes strategic resource allocation decisions. The Council comprises the President & Group Chief Executive Officer (CEO), all CEOs of business units and key management officers of the Corporate Office.

#### 2.20 Discontinued operation

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographical area of operations;
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to resale.

Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of profit or loss is re-presented as if operation had been discontinued from the start of the comparative year.

## 3 Property, Plant and Equipment

The Course	Serviced residence properties \$'000	Leasehold land and buildings \$'000	Plant, machinery and improvements \$'000	Motor vehicles \$'000	Furniture, fittings and equipment \$'000	Assets under construction \$'000	Total \$'000
The Group							
Cost							
At 1 January 2018	339,411	322,666	52,420	12,353	473,290	26,296	1,226,436
Translation differences	(6,780)	(4,572)	(4,554)	(239)	(2,676)	(116)	(18,937)
Additions	1,582	1,173	8,354	512	29,213	25,228	66,062
Acquisition of subsidiaries	_	_	905	49	639	_	1,593
Disposal of subsidiaries	_	_	_	_	(490)	_	(490)
Disposals/Written off	(453)	_	(2,496)	(448)	(17,951)	(191)	(21,539)
Reclassification to other categories of							
assets	(53,624)	(598)	(4,330)	_	(4,122)	(23,747)	(86,421)
Reclassifications	_	3,816	2,848	13	(529)	(6,148)	_
At 31 December 2018	280,136	322,485	53,147	12,240	477,374	21,322	1,166,704

	Note	Serviced residence properties \$'000	Leasehold land and buildings \$'000	Plant, machinery and improvements \$'000	Motor vehicles \$'000	Furniture, fittings and equipment \$'000	Assets under construction \$'000	Total \$'000
The Group								
Accumulated depreciation and impairment loss								
At 1 January 2018		5,672	37,894	33,732	10,405	298,712	_	386,415
Translation differences		(69)	(92)	(789)	(250)	(6,756)	_	(7,956)
Depreciation for the year	27(c)(ii)	1,281	7,711	7,427	822	46,097	_	63,338
Disposal of subsidiaries		_	_	_	_	(397)	_	(397)
Disposals/Written off		(28)	_	(2,831)	(444)	(17,040)	_	(20,343)
Reclassification to other categories of assets		(2,171)	(531)	(1)	_	(4,305)	_	(7,008)
Reclassifications			_	(7)	_	7	_	
At 31 December 2018		4,685	44,982	37,531	10,533	316,318		414,049
Carrying amounts		222 522	204.772	10.600	1.040	454.550	24.204	0.40.004
At 1 January 2018		333,739	284,772	18,688	1,948	174,578	26,296	840,021
At 31 December 2018		275,451	277,503	15,616	1,707	161,056	21,322	752,655

The Group	Serviced residence properties \$'000	Leasehold land and buildings \$'000	Plant, machinery and improvements \$'000	Motor vehicles \$'000	Furniture, fittings and equipment \$'000	Assets under construction \$'000	Total \$'000
Cost							
At 1 January 2017	284,035	302,394	66,524	3,018	461,895	37,036	1,154,902
Translation differences	1,891	1,238	1,708	(53)	2,736	130	7,650
Additions	53,485	14,964	11,314	684	41,992	28,336	150,775
Acquisition of subsidiaries	_	_	1,130	61	13,233	_	14,424
Disposal of subsidiaries	_	_	(228)	_	(53)	_	(281)
Disposals/Written off	_	(502)	(8,729)	(1,308)	(32,614)	(70)	(43,223)
Reclassification to other categories of							
assets	_	_	(4,331)	(38)	(28,722)	(24,720)	(57,811)
Reclassifications	_	4,572	(14,968)	9,989	14,823	(14,416)	
At 31 December 2017	339,411	322,666	52,420	12,353	473,290	26,296	1,226,436

	Note	Serviced residence properties \$'000	Leasehold land and buildings \$'000	Plant, machinery and improvements \$'000	Motor vehicles \$'000	Furniture, fittings and equipment \$'000	Assets under construction \$'000	Total \$'000
The Group								
Accumulated depreciation and impairment loss								
At 1 January 2017		4,787	30,400	42,411	2,166	293,707	_	373,471
Translation differences		8	55	853	(20)	4,928	_	5,824
Depreciation for the year	27(c)(ii)	877	7,506	8,128	1,004	51,755	_	69,270
Disposal of subsidiaries		_	_	(228)	_	(39)	_	(267)
Disposals/Written off		_	(344)	(2,916)	(1,069)	(30,640)	_	(34,969)
Reclassification to other categories of assets		_	_	(3,925)	(38)	(22,951)	_	(26,914)
Reclassifications			277	(10,591)	8,362	1,952	_	
At 31 December 2017		5,672	37,894	33,732	10,405	298,712		386,415
Carrying amounts At 1 January 2017		279,248	271,994	24,113	852	168,188	37,036	781,431
At 31 December 2017		333,739	284,772	18,688	1,948	174,578	26,296	840,021

- (a) The classification of serviced residence properties as property, plant and equipment or investment properties is based on the level of ancillary services, length of stay, amongst other factors. During the year, the Group evaluated and reclassified one serviced residence property to investment properties.
- (b) As at 31 December 2018, certain property, plant and equipment with carrying value totalling approximately \$158.6 million (2017: \$337.0 million; 1 January 2017: \$280.0 million) were mortgaged to banks to secure credit facilities for the Group (note 19).
- (c) For serviced residence properties where the residual value at the end of the intended holding period is lower than the carrying amount, the difference in value is depreciated over the Group's intended holding period. No depreciation is recognised where the residual value is higher than the carrying amount.

Residual values of serviced residence properties at the end of the intended holding period are determined based on annual independent professional valuations using discounted cashflow method. The fair value measurement is categorised as Level 3 on the fair value hierarchy. Residual value is the estimated amount that the Group would obtain from the disposal of a property if the property is already of the age and in the condition expected at the date when the Group has the intention to dispose that property. The key assumptions used to determine the residual values of serviced residence properties include market corroborated capitalisation rate, terminal yield rate, discount rate and revenue per available unit (RevPau). In relying on valuation reports, management is satisfied that the valuation methods and estimates are reflective of current market conditions.

Details of valuation techniques and significant unobservable inputs are set out in the table below.

Туре	Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Serviced residence property located in United Kingdom	Discounted cashflow approach	- Discount rate: 2018: 6.5% (2017: 6.5% to 8.0%; 1 Jan 2017: 6.5%)  - Terminal yield rate: 2018: 4.5% (2017: 4.5% to 6.0%; 1 Jan 2017: 4.5%)  - RevPau: 2018: \$314 (2017: \$324 to \$349; 1 Jan 2017: \$330)  - Occupancy rate: 2018: 81.0% (2017: 82.2% to 96.0%; 1 Jan 2017: 84.0%)	The estimated fair value varies inversely against the discount rate and terminal yield rate and increases with higher RevPau and higher occupancy rates.

The Company	Note	Renovations and improvements \$'000	Furniture, fittings and equipment \$'000	Motor vehicles \$'000	Assets under construction \$'000	Total \$'000
Cost						
At 1 January 2018		2,358	22,731	354	14,499	39,942
Additions		36	336	_	_	372
Disposals/Written off	(a)	(345)	(13,485)	(352)	(14,499)	(28,681)
At 31 December 2018		2,049	9,582	2		11,633
Accumulated depreciation and impairment loss At 1 January 2018		2,204	18,340	354	_	20,898
Depreciation for the year	27(c)(ii)	115	833	_	_	948
Disposals/Written off		(338)	(12,565)	(352)	_	(13,255)
At 31 December 2018		1,981	6,608	2	_	8,591
Carrying amounts						
At 1 January 2018		154	4,391	_	14,499	19,044
At 31 December 2018		68	2,974	_		3,042
Cost		2.274	45.000	254	17.062	66.402
At 1 January 2017 Additions		2,374	45,892 627	354	17,863 21,880	66,483 22,507
Disposals/Written off		_	(352)	_	(5,048)	(5,400)
Reclassification to other			(332)		(3,010)	(3,100)
category of assets		(16)	(23,436)	_	(20,196)	(43,648)
At 31 December 2017		2,358	22,731	354	14,499	39,942
Accumulated depreciation and impairment loss At 1 January 2017 Depreciation for the year Disposals/Written off Reclassification to other	27(c)(ii)	1,691 513 —	35,314 2,686 (346)	332 22 —	- - -	37,337 3,221 (346)
category of assets At 31 December 2017		2,204	(19,314) 18,340	354		(19,314) 20,898
At 31 December 201/		2,204	10,340	334		20,070
Carrying amounts						
At 1 January 2017		683	10,578	22	17,863	29,146
At 31 December 2017		154	4,391	_	14,499	19,044

<sup>(</sup>a) During 2018, the Company disposed IT equipment and software under development at their carrying amount to a subsidiary.

## 4 Intangible Assets

<b>Intangible Assets</b>				
8	Note	Goodwill \$'000	Others <sup>^</sup> \$'000	Total \$'000
The Group				
Cost				
At 1 January 2018		598,131	105,942	704,073
Additions		· -	25,394	25,394
Acquisition of subsidiaries	31(b)	19,086	27,756	46,842
Reclassification from other categories				
of assets		(4.295)	14,611	14,611
Disposals/Written off Translation differences		(4,385) (76)	(441) 117	(4,826) 41
At 31 December 2018		612,756	173,379	786,135
		, , , , , , , , , , , , , , , , , , , ,	,	
Accumulated amortisation and				
impairment loss		70.542	(2.22(	140.770
At 1 January 2018 Amortisation for the year	27(c)(ii)	78,542	62,236 11,165	140,778 11,165
Acquisition of subsidiaries	31(b)	_	84	84
Reclassification from other categories	31(0)		04	04
of assets		_	13	13
Disposals/Written off		_	(72)	(72)
Translation differences		(410)	(138)	(548)
At 31 December 2018		78,132	73,288	151,420
Carrying amounts				
At 1 January 2018		519,589	43,706	563,295
At 31 December 2018		534,624	100,091	634,715
Cost At 1 January 2017		510,726	42,633	553,359
Additions		510,720	727	727
Acquisition of subsidiaries	31(b)	87,638	15,806	103,444
Reclassification from other categories	. ,	,	,	,
of assets		-	46,759	46,759
Disposals		(222)	(90)	(90)
Translation differences At 31 December 2017	,	(233) 598,131	107 105,942	(126)
At 31 December 2017		398,131	103,942	704,073
Accumulated amortisation and				
impairment loss				
At 1 January 2017	27(-)(::)	78,878	32,646	111,524
Amortisation for the year Impairment for the year	27(c)(ii)	_	7,022 3,226	7,022 3,226
Reclassification from other categories	27(c)(iii)	_	3,220	3,220
of assets		_	19,344	19,344
Disposals		_	(64)	(64)
Translation differences		(336)	62	(274)
At 31 December 2017	,	78,542	62,236	140,778
Carrying amounts				
At 1 January 2017		431,848	9,987	441,835
At 31 December 2017	,	519,589	43,706	563,295

<sup>^</sup> Others comprise trademarks, software and licences and club memberships.

	Note	Software \$'000	Club memberships \$'000	Total \$'000
The Company		\$ 000	\$ 000	\$ 000
Cost At 1 January 2018 Additions Disposals	(a)	43,648 13 (43,296)	147 _ _	43,795 13 (43,296)
At 31 December 2018		365	147	512
Accumulated amortisation At 1 January 2018 Amortisation for the year Disposals At 31 December 2018	27(c)(ii)	23,480 72 (23,445) 107	- - - -	23,480 72 (23,445) 107
Carrying amounts At 1 January 2018 At 31 December 2018		20,168 258	147 147	20,315
Cost At 1 January 2017 Reclassification from property, plant and equipment At 31 December 2017		43,648 43,648	147 	147 43,648 43,795
Accumulated amortisation At 1 January 2017 Amortisation for the year Reclassification from property, plant and equipment At 31 December 2017	27(c)(ii)	4,165 19,315 23,480	- - -	4,165 19,315 23,480
Carrying amounts At 1 January 2017 At 31 December 2017		20,168	147 147	20,315

<sup>(</sup>a) During 2018, the Company disposed software at their carrying amount to a subsidiary.

### Impairment test for goodwill

The key assumptions used in the estimation of the recoverable amount are set below:

		Key assı ninal	>			
	growt	h rates	Discou	nt rates	Carrying value	
	2018 2017		2018	2017	2018	2017
	%	%	%	%	\$'000	\$'000
The Ascott Limited (Ascott)	1.4	1.5	5.5	5.9	416,706	416,706
A serviced residence in London	2.0	2.0	6.5	6.5	14,906	15,245
Synergy Global Housing	4.0	5.5	8.6	8.6	27,493	31,308
TAUZIA Hotel Management (TAUZIA)	6.0	_	14.3	_	19,189	· -
CapitaLand Mall Trust					56,330	56,330
At 31 December					534,624	519,589

## Ascott, a serviced residence in London, Synergy Global Housing and TAUZIA

The recoverable amounts of the CGUs are determined based on value in use calculations. The value in use calculation is a discounted cash flow model using cash flow projections based on the most recent forecasts approved by management covering three to five years. Cash flows beyond these periods are extrapolated using the estimated terminal growth rates stated in the table above. The discount rates applied are the weighted average cost of capital from the relevant business segments. The key assumptions are those relating to expected changes in average rental and occupancy rates and direct costs. The terminal growth rates used for each CGU are within management's expectation of the long term average growth rates of the respective industry and countries in which the CGUs operate.

## CapitaLand Mall Trust

The recoverable amount of the CGU is determined based on the higher of its value in use and its quoted market price. As at 31 December 2018, the recoverable amount based on quoted market price is higher than its carrying amount.

## 5 Investment Properties

•			The Group	
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
At 1 January		36,479,434	18,998,389	19,427,532
Acquisition of subsidiaries	31(b)	1,409,988	17,565,394	54,446
Disposal of subsidiaries	31(d)	(78,650)	(235,804)	(966,635)
Additions		2,093,188	2,174,208	726,653
Disposals		(648, 262)	(1,787,933)	(79,318)
Reclassification to assets held for sale	15	(254,080)	(438,368)	_
Reclassifications from/(to)				
development properties for sale		19,775	49,078	(95,263)
Reclassification from property, plant				
and equipment		58,619	_	_
Changes in fair value		677,018	234,978	290,707
Translation differences		(311,070)	(80,508)	(359,733)
At 31 December		39,445,960	36,479,434	18,998,389

(a) Investment properties, which include those in the course of development, are stated at fair value based on independent professional valuations or internal valuations. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. In determining the fair value, the valuers have used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation rate, terminal yield rate, discount rate, comparable market price and occupancy rate. In relying on the valuation reports, management has exercised its judgement and is satisfied that the valuation methods and estimates are reflective of current market conditions.

The valuers have considered valuation techniques including the direct comparison method, capitalisation approach, discounted cash flows and residual method in arriving at the open market value as at the balance sheet date. The direct comparison method involves the analysis of comparable sales of similar properties and adjusting the sale prices to that reflective of the investment properties. The capitalisation approach capitalises an income stream into a present value using revenue multipliers or single-year capitalisation rates. The discounted cash flow method involves the estimation and projection of an income stream over a period and discounting the income stream with an internal rate of return to arrive at the market value. In the residual method of valuation, the total gross development costs and developer's profit are deducted from the gross development value to arrive at the residual value of land. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. Details of valuation methods and key assumptions used to estimate the fair values of investment properties are set out in note 34.

(b) The Group's investment properties which are classified under Level 3 are analysed as below:

	Shopping malls \$'000	Commercial \$'000	Integrated developments \$'000	Serviced residences \$'000	Total \$'000
The Group					
<b>31 December 2018</b>					
Singapore	9,673,000	3,141,300	8,968,000	739,195	22,521,495
China (includes Hong					
Kong)	4,292,108	575,652	1,529,794	1,389,301	7,786,855
Others*	2,148,940	1,493,352	312,547	5,182,771	9,137,610
	16,114,048	5,210,304	10,810,341	7,311,267	39,445,960
31 December 2017					
Singapore	9,538,000	3,581,969	8,539,857	950,156	22,609,982
China (includes Hong					
Kong)	3,134,608	37,821	1,920,077	1,499,798	6,592,304
Others*	2,080,936	941,143	235,587	4,019,482	7,277,148
	14,753,544	4,560,933	10,695,521	6,469,436	36,479,434
1 January 2017					
Singapore	1,340,000	4,739,387	1,744,000	958,002	8,781,389
China (includes Hong					
Kong)	1,018,175	52,685	1,531,000	1,580,214	4,182,074
Others*	1,962,990	16,556	188,000	3,867,380	6,034,926
	4,321,165	4,808,628	3,463,000	6,405,596	18,998,389

<sup>\*</sup> Others include countries in Asia (excluding Singapore, China and Hong Kong), Europe, United States of America and Australia.

- (c) As at 31 December 2018, investment properties valued at \$2,123.1 million (2017: \$1,693.8 million; 1 January 2017: \$1,075.5 million) were under development.
- (d) As at 31 December 2018, certain investment properties with carrying value of approximately \$12,793.4 million (2017: \$10,088.9 million; 1 January 2017: \$10,196.3 million) were mortgaged to banks to secure credit facilities (notes 19 and 20) and under finance lease arrangements for the Group.
- (e) During the financial year ended 31 December 2018, interest capitalised as cost of investment properties amounted to approximately \$36.4 million (2017: \$29.0 million; 1 January 2017: \$21.0 million) (note 27(d)).
- (f) Investment properties of the Group are held mainly for use by tenants under operating leases. Minimum lease payments receivable under non-cancellable operating leases of investment properties and not recognised in the financial statements are as follows:

		The Group	
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Lease rentals receivable:			
Not later than 1 year	1,744,784	1,601,121	616,212
Between 1 and 5 years	2,738,364	2,452,180	993,188
After 5 years	1,159,125	1,259,362	98,537
	5,642,273	5,312,663	1,707,937

(g) Contingent rents, representing income based on sales turnover achieved by tenants, amounted to \$84.0 million for the year (2017: \$78.7 million; 1 January 2017: \$16.7 million).

# 6 Subsidiaries

			The Company			
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
(a)	Unquoted shares, at cost Less:		6,393,908	6,383,008	6,391,796	
	Allowance for impairment loss		(151,105)	(169,118)	(179,118)	
	Add:		6,242,803	6,213,890	6,212,678	
	Amounts due from subsidiaries, at amortised cost:					
	Loan accounts (unsecured)					
	- interest bearing		1,499,250	1,871,750	2,100,000	
	- interest free		4,401,860	4,197,601	4,213,419	
	Less:					
	Allowance for impairment loss on receivables	33	(83,602)	(74,974)	(279,514)	
		•	5,817,508	5,994,377	6,033,905	
			12,060,311	12,208,267	12,246,583	

- These loans are unsecured and not expected to be repaid within the next twelve months from 31 December 2018.
- (ii) As at 31 December 2018, the effective interest rates for amounts due from subsidiaries ranged from 1.85% to 2.80% (2017: 1.85% to 2.95%; 1 January 2017: 1.85% to 2.80%) per annum.
- (iii) Movements in allowance for impairment loss were as follows:

		The Company			
	Note	2018	2017		
		\$'000	\$'000		
At 1 January		(169,118)	(179,118)		
Allowance utilised upon disposal of a subsidiary		_	10,000		
Allowance during the year		(9)	_		
Reversal of allowance during the year	27(a)	18,022			
At 31 December		(151,105)	(169,118)		

(iv) The Company's exposure to credit risk on the amounts due from subsidiaries is disclosed in note 33.

(b) The significant subsidiaries directly and indirectly held by the Company, which are incorporated and conducting business in the Republic of Singapore, are as set out below:

	Effective interest		
	2018 %	2017 %	1 Jan 2017 %
Name of Company			
CapitaLand China Holdings Pte Ltd <sup>1</sup>	100	100	100
CapitaLand VN Limited	100	100	100
CapitaLand China Investments Limited	100	100	100
CapitaLand Singapore Limited	100	100	100
CapitaLand Treasury Limited	100	100	100
CapitaLand Mall Asia Limited	$100^{2}$	$100^{2}$	$100^{2}$
CapitaLand Business Services Pte Ltd	100	100	100
The Ascott Limited	100	100	100
CapitaLand Financial Limited	100	100	100
CapitaLand International Pte Ltd	100	100	_

All the above subsidiaries are audited by KPMG LLP Singapore.

(c) Determining whether the Group has control over the REITs it manages requires management judgement. In exercising its judgement, management considers the proportion of its ownership interest and voting rights, the REIT managers' decision making authority over the REITs as well as the Group's overall exposure to variable returns, both from the REIT managers' remuneration and their interests in the REITs.

Indirectly held through CapitaLand China Investments Limited.
 Includes 15.2% (2017: 34.7%) interest indirectly held through CapitaLand Business Services Pte

The Group assesses that it controls CapitaLand Commercial Trust (CCT), CapitaLand Malaysia Mall Trust (CMMT), Ascott Residence Trust (ART), CapitaLand Mall Trust (CMT) and CapitaLand Retail China Trust (CRCT) (collectively referred to as REITs), although the Group owns less than half of the ownership interest and voting power of the REITs. The activities of the REITs are managed by the Group's wholly-owned subsidiaries, namely CapitaLand Commercial Trust Management Limited, CapitaLand Malaysia Mall REIT Management Sdn Bhd, Ascott Residence Trust Management Limited, CapitaLand Mall Trust Management Limited and CapitaLand Retail China Trust Management Limited (collectively referred to as REIT Managers). REIT Managers have decision-making authority over the REITs, subject to oversight by the trustee of the respective REITs. The Group's overall exposure to variable returns, both from the REIT Managers' remuneration and the interests in the REITs, is significant and any decisions made by the REIT Managers affect the Group's overall exposure.

(d) The following subsidiaries of the Group have material non-controlling interests (NCI):

Name of Company	Principal place of business	Effective interest held by NCI		
		2018 %	2017 %	1 Jan 2017 %
Ascott Residence Trust <sup>1</sup>	Asia Pacific, Europe and United States of America	55.3	55.7	56.1
CapitaLand Commercial Trust <sup>2</sup>	Singapore	69.9	69.0	67.9
CapitaLand Mall Trust <sup>3</sup>	Singapore	71.6	70.6	#

All the above subsidiaries are audited by KPMG LLP Singapore.

The following table summarises the financial information of each of the Group's subsidiaries with material NCI, based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The information is before inter-company eliminations with other entities in the Group.

<sup>&</sup>lt;sup>1</sup> Indirectly held through The Ascott Limited.

<sup>&</sup>lt;sup>2</sup> Indirectly held through CapitaLand Singapore Limited.

<sup>&</sup>lt;sup>3</sup> Indirectly held through CapitaLand Mall Asia Limited.

<sup>#</sup> Management assessed that the Group has control over CMT and CMT has been reclassified as a subsidiary in August 2017.

31 December 2018 Revenue Profit after tax Other comprehensive income Total comprehensive income	ART Group \$'000 514,273 151,841 (38,523) 113,318	CCT Group \$'000 393,259 522,858 25,010 547,868	CMT Group \$'000 695,089 676,745 (7,347) 669,398	Other subsidiaries with individually immaterial NCI \$'000	Total S'000
Attributable to NCI:	95 927	2/7 791	404.211	140 400	1.007.210
<ul><li> Profit</li><li> Total comprehensive</li></ul>	85,837	367,781	484,211	149,490	1,087,319
income	64,168	384,486	480,213	67,302	996,169
•					
Current assets	500,094	265,014	376,021		
Non-current assets	4,809,037	9,425,493	11,125,649		
Current liabilities	(218,191)	(224,769)	(827,700)		
Non-current liabilities	(1,960,031)	(2,557,859)	(3,244,670)		
Net assets	3,130,909	6,907,879	7,429,300		
Net assets attributable					
to NCI	1,948,489	4,839,295	5,315,665	2,250,778	14,354,227
Cash flows from:					
- Operating activities	226,667	282,034	455,912		
- Investing activities	(672)	58,667	(234,978)		
- Financing activities <sup>1</sup>	(253,865)	(288,369)	(395,176)		
Net (decrease)/increase in					
cash and cash equivalents	(27,870)	52,332	(174,242)		
<sup>1</sup> Includes dividends paid to NCI and perpetual securities holders	(105,491)	(212,327)	(325,965)		

	ART Group S'000	CCT Group \$'000	CMT Group \$'000	Other subsidiaries with individually immaterial NCI \$'000	Total \$'000
31 December 2017	<b>\$ 000</b>	<b>J J J J J J J J J J</b>	4 000	<b>4 000</b>	J 000
Revenue	496,288	337,147	284,397		
Profit after tax	222,500	578,827	219,069		
Other comprehensive income	(24,259)	(54,160)	(10,241)		
Total comprehensive income	198,241	524,667	208,828	•	
Attributable to NCI:					
- Profit	127,503	399,390	154,666	95,461	777,020
- Total comprehensive	440.000	251225		00.050	===
income	112,269	374,336	147,436	88,850	722,891
	510.052	165 227	502 470		
Current assets	518,952	165,327	593,479		
Non-current assets	4,974,099	9,188,675	9,919,880		
Current liabilities Non-current liabilities	(505,091)	(97,563)	(757,118)		
	(1,816,277)	(2,839,516)	(2,828,196)	•	
Net assets	3,171,683	6,416,923	6,928,045		
Net assets attributable to NCI	1 001 007	4 427 677	4 901 220	2 404 920	12 704 024
to NCI	1,981,097	4,427,677	4,891,330	2,404,830	13,704,934
Cash flows from:					
- Operating activities	181,339	250,790	198,057		
- Investing activities	(390,175)	(901,997)	81,843		
- Financing activities <sup>1</sup>	327,808	613,826	(304,336)		
Net increase/(decrease) in cash and cash equivalents	118,972	(37,381)	(24,436)		
Includes dividends paid to NCI and perpetual securities holders	(103,009)	(192,978)	(278,799)		
	()	( =,> / 0)	(= . 0, , , , )		

1 January 2017	ART Group \$'000	CCT Group \$'000	Other subsidiaries with individually immaterial NCI \$'000	Total \$'000
Current assets	218,536	201,855		
Non-current assets	4,572,745	7,849,276		
Current liabilities	(281,536)	(236,155)		
		, , ,		
Non-current liabilities	(1,827,482)	(2,536,434)		
Net assets	2,682,263	5,278,542		
Net assets attributable				
to NCI	1,715,969	3,583,074	1,399,069	6,698,112

(e) ART, CCT, CMT and CRCT are regulated by the Monetary Authority of Singapore and are supervised by the Singapore Exchange Securities Trading Limited for compliance with the Singapore Listing Rules. Under the regulatory framework, transactions with the REITs are either subject to review by the REITs' trustees or significant transaction must be approved by a majority of votes by the remaining holders of units in the REITs at a meeting of unitholders.

## 7 Associates

AS	sociates	The Group				
		2018 \$'000	2017 \$'000	1 Jan 2017 \$'000		
(a)	Investment in associates Less:	5,875,990	5,838,615	7,721,010		
	Allowance for impairment	(12,463)	(9)	_		
	_	5,863,527	5,838,606	7,721,010		
	Add:					
	Amounts due from associates, at amortised cost:					
	Loan accounts					
	- interest free	181,988	234,701	243,747		
	- interest bearing	161,749	118,615	88,725		
		343,737	353,316	332,472		
		6,207,264	6,191,922	8,053,482		

(i) Movements in allowance for impairment loss were as follows:

		The Group			
	Note	2018	2017		
		\$'000	\$'000		
At 1 January		(9)	_		
Allowance during the year	27(c)(iii)	(12,454)	(9)		
At 31 December	_	(12,463)	(9)		

- (ii) Loans due from associates are unsecured and not expected to be repaid within the next twelve months from 31 December 2018.
- (iii) As at 31 December 2018, the effective interest rate for the interest-bearing loan to an associate is 1.50% (2017: 1.50%; 1 January 2017: 1.50%) per annum.

(iv) Loan accounts include an amount of approximately \$322.2 million (2017: \$266.4 million; 1 January 2017: \$236.5 million), the repayment of which is subordinated to that of the external borrowings of certain associates.

			The Group			
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
(b)	Amounts due from associates:					
	Current accounts (unsecured)					
	- interest free (trade)		23,423	20,500	19,673	
	- interest free (non-trade)		14,296	102,738	456,122	
	- interest bearing (non-trade)		_	_	27,798	
			37,719	123,238	503,593	
	Less:					
	Allowance for impairment loss on					
	receivables	33	(102)	(3,172)	(113)	
	Presented in trade and other	_				
	receivables	12	37,617	120,066	503,480	
	Non-current loans (unsecured)					
	- interest free		9	1,111	6	
	- interest bearing		157,333	84,983	88,812	
	Presented in other non-current	_				
	assets	10	157,342	86,094	88,818	
		_				

- (i) The effective interest rates for amounts due from associates ranged from 1.50% to 5.15% (2017: 2.47% to 4.57%; 1 January 2017: 2.27% to 5.66%) per annum.
- (ii) The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 33.

			The Group			
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
(c)	Amounts due to associates:					
	Current accounts (mainly non-trade					
	and unsecured)					
	- interest free		(480,238)	(287,241)	(257,516)	
	- interest bearing				(825)	
	Presented in trade and other					
	payables	17	(480,238)	(287,241)	(258,341)	
	Non-current loans (unsecured) - interest bearing, presented as					
	other non-current liabilities	21	_	_	(153,976)	
		-				

(i) The effective interest rates as at 1 January 2017 for non-current amounts due to associates ranged from 0.75% to 3.22% per annum.

### (d) The following are the material associates:

	Nature of	Principal place of business	Eff	ective inte	rest 1 Jan
Name of Company	relationship with the Group		2018 %	2017 %	2017 %
CapitaLand Mall Trust <sup>1</sup> (CMT)	Singapore-based REIT which invests in shopping malls in Singapore	Singapore	_	#	29.3
CapitaLand Retail China Trust <sup>1</sup> (CRCT)	Singapore-based REIT which invests in shopping malls in China	China	-	#	28.7
Raffles City China Income Ventures Limited <sup>2,3</sup> (RCCIV) (formerly known as Raffles City China Fund Ltd)	Private equity fund which invests in five Raffles City integrated developments in China	China	55.0	55.0	55.0
CapitaLand Mall China Funds <sup>1, 3, 4</sup>	Private equity funds which invest in shopping malls in China	China	30% to 50%	30% to 50%	30% to 50%

All the above associates are audited by KPMG LLP Singapore.

The following summarises the financial information of the Group's material associates based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The table also includes summarised aggregate financial information for the Group's interest in other individually immaterial associates, based on the amounts reported in the Group's consolidated financial statements.

<sup>&</sup>lt;sup>1</sup> Indirectly held through CapitaLand Mall Asia Limited.

<sup>&</sup>lt;sup>2</sup> Indirectly held through CapitaLand Mall Asia Limited and CapitaLand China Holdings Pte Ltd.

<sup>&</sup>lt;sup>3</sup> Considered to be an associate as key decisions are made by an independent board which the Group does not have majority control.

<sup>&</sup>lt;sup>4</sup> CapitaLand Mall China Funds comprised four private property funds investing in China held indirectly through the Group's subsidiary, CapitaLand Mall Asia Limited, namely, CapitaLand Mall China Income Fund I, CapitaLand Mall China Income Fund II, CapitaLand Mall China Income Fund III and CapitaLand Mall China Development Fund III.

<sup>#</sup> In 2017, management assessed that the Group has control over CMT and CRCT and both trusts have been reclassified as subsidiaries.

	RCCIV Group \$'000	CapitaLand Mall China Funds \$'000	Other individually immaterial associates \$'000	Total S'000
31 December 2018				
Revenue	509,542	556,374		
Profit after tax	587,642	593,639		
Other comprehensive income	(251,687)	(226,242)		
Total comprehensive income	335,955	367,397		
Attributable to:				
- NCI	136,128	7,880		
<ul> <li>Associate's shareholders</li> </ul>	199,827	359,517		
Current assets	1,531,215	701,900		
Non-current assets	6,087,252	6,767,612		
Current liabilities	(542,158)	(665,648)		
Non-current liabilities	(2,938,144)	(2,418,570)		
Net assets	4,138,165	4,385,294		
Attributable to:				
- NCI	822,603	197,405		
- Associate's shareholders	3,315,562	4,187,889		
Carrying amount of interest in associate at beginning of the year Group's share of:	1,673,393	2,197,275		
- Profit	224,658	249,851	150,512	625,021
- Other comprehensive income	(108,812)	(98,821)	(35,743)	(243,376)
<ul> <li>Total comprehensive income</li> </ul>	115,846	151,030	114,769	381,645
Dividends received during the				
year	_	(240,829)		
Capital returned during the year	_	(326,727)		
Translation and other				
adjustments	34,320	54,894		
Carrying amount of interest in associate at end of the year	1,823,559	1,835,643	2,204,325	5,863,527
<del>-</del>				

	RCCIV Group \$'000	CapitaLand Mall China Funds \$'000	Other individually immaterial associates \$'000	Total \$'000
31 December 2017				
Revenue	704,238	571,095		
Profit after tax	529,084	220,854		
Other comprehensive income	164,297	108,483		
Total comprehensive income	693,381	329,337		
Attributable to:				
- NCI	198,988	8,055		
- Associate's shareholders	494,393	321,282		
Current assets	1,065,268	1,955,426		
Non-current assets	5,597,001	6,421,714		
Current liabilities	(1,062,732)	(1,300,558)		
Non-current liabilities	(1,882,253)	(1,854,254)		
Net assets	3,717,284	5,222,328		
Attributable to:				
- NCI	674,752	186,000		
- Associate's shareholders	3,042,532	5,036,328		
Carrying amount of interest in associate at beginning of the year Additions during the year Group's share of:	1,489,850	2,156,344 4,583		
- Profit	197,316	102,713	253,630	553,659
- Other comprehensive income	74,471	46,847	(29,034)	92,284
- Total comprehensive income	271,787	149,560	224,596	645,943
Dividends received during the				
year	_	(20,817)		
Translation and other				
adjustments	(88,244)	(92,395)		
Carrying amount of interest in associate at end of the year	1,673,393	2,197,275	1,967,938	5,838,606

	CMT Group \$'000	CRCT Group \$'000	RCCIV Group \$'000	Other individually immaterial associates \$'000	Total \$'000
1 January 2017					
Current assets	517,179	151,080	1,205,800		
Non-current assets	9,809,553	2,632,387	5,012,334		
Current liabilities	(466,228)	(533,314)	(390,174)		
Non-current liabilities	(3,168,282)	(798,463)	(2,606,746)		
Net assets	6,692,222	1,451,690	3,221,214		
Attributable to:		-			
- NCI	_	19,879	512,396		
- Associate's shareholders	6,692,222	1,431,811	2,708,818		
Carrying amount of interest in associate at beginning of the year Additions during the year Group's share of:	1,931,840 3,808	413,493 22,733	1,535,639		
- Profit	133,563	30,171	58,392	215,332	437,458
- Other comprehensive income	(18,020)	(34,093)	(118,524)	(241,598)	(412,235)
- Total comprehensive income	115,543	(3,922)	(60,132)	(26,266)	25,223
Dividends received during the year Translation and other	(115,562)	(21,325)	_		
adjustments	_	_	14,343		
Carrying amount of interest in			1 1,5 15		
associate at end of the year	1,935,629	410,979	1,489,850	3,884,552	7,721,010
Fair value of effective ownership interest (if	1 050 120	241 965	NI/A		
listed)^	1,959,130	341,865	N/A		

<sup>^</sup> Based on the quoted market price at 31 December 2016 (Level 1 in the fair value hierarchy)

- (e) As at 31 December 2018, the Group's share of the contingent liabilities of the associates is \$1,411.7 million (2017: \$1,084.6 million; 1 January 2017: \$1,057.1 million).
- (f) The Group carried out impairment assessment for an investment in an associate where the carrying value of the listed investment of \$534.9 million exceeded the market value of the shares held by the Group. The Group took into account the value of the underlying investment properties held by the associate which was based on independent valuation conducted by professional valuers and the financial performance of the associate and concluded that there was no impairment on the investment.

## **8** Joint Ventures

				The Group	
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
(a) Investment in judges:	oint ventures		3,327,567	3,409,806	3,862,449
Allowance for	impairment loss		(11,866)	(11,935)	(17,266)
		_	3,315,701	3,397,871	3,845,183
Add:					
Amounts due fi at amortised	rom joint ventures, cost:				
Loan accounts		_			
- interest free			646,716	612,468	717,983
- interest bear	ing		23,715	16,827	16,326
Less:					
Allowance for	impairment loss on				
receivables		33	(13,778)	(13,639)	(13,105)
			656,653	615,656	721,204
			3,972,354	4,013,527	4,566,387

- (i) Loans due from joint ventures are unsecured and not expected to be repaid within the next twelve months from 31 December 2018.
- (ii) Movements in allowance for impairment loss were as follows:

		The Group				
	Note	2018 \$'000	2017 \$'000			
At 1 January		(11,935)	(17,266)			
Allowance during the year	27(c)(iii)	_	(1,737)			
Reversal of allowance during the year	27(a)	_	1,800			
Allowance utilised during the year		69	5,268			
At 31 December	_	(11,866)	(11,935)			

- (iii) As at 31 December 2018, the effective interest rates for the interest-bearing loans to joint ventures ranged from 3.00% to 6.50% (2017: 5.03% to 6.50%; 1 January 2017: 5.28% to 6.50%) per annum.
- (iv) Loan accounts include an amount of approximately \$535.3 million (2017: \$350.1 million; 1 January 2017: \$445.7 million), the repayment of which is subordinated to that of the external borrowings of certain joint ventures.

			The Group		
(b)	Amounts due from joint ventures:	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
	Current accounts (unsecured)				
	- interest free (trade)		29,558	28,127	28,418
	- interest free (non-trade)		17,288	6,261	40,708
	- interest bearing (mainly non-				
	trade)		31,744	29,960	30,538
			78,590	64,348	99,664
	Less:				
	Allowance for impairment loss on receivables	33	(14,938)	(13,389)	(12,322)
	Presented in trade and other				
	receivables	12	63,652	50,959	87,342
	Non-current loans (unsecured)		<b>7</b> 00		
	- interest free		598	_	_
	- interest bearing		176,112	_	_
	Presented in other non-current	1.0	176.710		
	assets	10	176,710		

- (i) The effective interest rates for amounts due from joint ventures ranged from 1.00% to 3.80% (2017: 1.80% to 3.53%; 1 January 2017: 1.80% to 3.40%) per annum.
- (ii) The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 33.

		The Group			
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
(c)	Amounts due to joint ventures:				
	Current accounts (unsecured)				
	- interest free (mainly non-trade)		(13,783)	(9,301)	(6,754)
	- interest bearing (non-trade)		(265,079)	(200,097)	(206,355)
	Presented in trade and other payables	17	(278,862)	(209,398)	(213,109)
	Non-current loans (unsecured) - interest bearing, presented as other				
	non-current liabilities	21		(87,180)	(88,416)

(i) The effective interest rates for amounts due to joint ventures ranged from 2.85% to 4.35% (2017: 2.85% to 4.35%; 1 January 2017: 3.05% to 4.35%) per annum.

### (d) The following are the material joint ventures:

Name of Company	Nature of relationship with the Group	Principal place of business	Effe	ctive inte	erest
Tune of Company	man the Group	Susmess	2018	2017 %	1 Jan 2017 %
RCS Trust <sup>1,4</sup>	Special purpose trust which invests in a Raffles City integrated development in Singapore	Singapore	-	#	31.0
Orchard Turn Holding Pte Ltd <sup>2</sup> (OTH)	Owner of an integrated development in Singapore	Singapore	50.0	50.0	50.0
CTM Property Trust <sup>3,4</sup> (CTM)	Special purpose trust which invests in a Raffles City integrated development in China	China	62.5	62.5	62.5
CapitaLand Shanghai Malls <sup>2,4,5</sup>	Owner of two integrated developments in China	China	65% to 73%	65% to 73%	65% to 73%

All the above joint ventures are audited by KPMG LLP Singapore, except for CapitaLand Shanghai Malls, which are audited by other member firms of KPMG International.

<sup>&</sup>lt;sup>1</sup> Indirectly held through CCT and CMT.

<sup>&</sup>lt;sup>2</sup> Indirectly held through CapitaLand Mall Asia Limited.

<sup>&</sup>lt;sup>3</sup> Indirectly held through CapitaLand Mall Asia Limited and CapitaLand China Holdings Pte Ltd.

Considered to be a joint venture as the Group had joint control over the relevant activities of the trust with the joint venture partners.

CapitaLand Shanghai Malls comprised two joint ventures held through the Group's subsidiary, CapitaLand Mall Asia Limited, namely, Ever Bliss International Limited and Full Grace Enterprises Limited.

<sup>#</sup> In 2017, management assessed that the Group has control over RCS Trust through the aggregate interest held via its subsidiaries and RCS Trust has been reclassified as a subsidiary.

The following summarises the financial information of each of the Group's material joint ventures based on their respective consolidated financial statements prepared in accordance with SFRS(I), modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The table also includes summarised financial information for the Group's interest in immaterial joint ventures, based on the amounts reported in the Group's consolidated financial statements.

	OTH Group \$'000	CTM Group S\$'000	CapitaLand Shanghai Malls \$'000	Other individually immaterial joint ventures \$'000	Total \$'000
31 December 2018	\$ 000	50 000	Ψ 000	Ψ 000	Ψ 000
Revenue	265,301	_	186,364		
Profit/(Loss) <sup>1</sup> after tax	138,352	(13,188)	264,644		
Other comprehensive income	(3,739)	(43,292)	(110,336)		
Total comprehensive income	134,613	(56,480)	154,308		
-					
<ul><li>Includes:</li><li>depreciation and amortisation</li></ul>	(2,518)	(78)	(639)		
- interest income	1,055	2,354	9,849		
- interest meome	(43,791)	2,334	(50,820)		
- tax expense	(24,324)	(1,509)	(97,305)		
- tax expense	(24,324)	(1,509)	(97,303)		
Current assets <sup>2</sup>	122,327	1,959,848	492,594		
Non-current assets	3,345,947	1,491,602	3,129,738		
Current liabilities <sup>3</sup>	(76,252)	(996,965)	(76,287)		
Non-current liabilities <sup>4</sup>	(1,703,149)	(1,439,134)	(1,601,513)		
Net assets	1,688,873	1,015,351	1,944,532		
<ul> <li>Includes cash and cash equivalents</li> <li>Includes current financial</li> </ul>	109,202	318,083	227,149		
liabilities (excluding trade and other payables and provisions)  Includes non-current financial liabilities (excluding trade and	(17,536)	(98,710)	(13,807)		
other payables and provisions)	(1,702,634)	(1,432,379)	(1,122,213)		
Carrying amount of interest in joint venture at beginning of the year Additions during the year Group's share of:	832,130	667,657	873,513		
- Profit/(Loss)	69,176	(5,996)	124,083	147,123	334,386
- Other comprehensive income	(119)	(27,058)	(48,948)	(8,032)	(84,157)
- Total comprehensive income	69,057	(33,054)	75,135	139,091	250,229
Dividends received during the					
year	(56,750)	_	_		
Translation and other adjustments		(9)	8,684		
Carrying amount of interest in joint venture at end of the year	844,437	634,594	957,332	879,338	3,315,701

	OTH Group \$'000	CTM Group S\$'000	CapitaLand Shanghai Malls \$'000	Other individually immaterial joint ventures \$'000	Total \$'000
31 December 2017	4				4
Revenue	269,221	_	171,284		
Profit/(Loss) <sup>1</sup> after tax	204,227	(15,558)	39,330		
Other comprehensive income	(5,688)	(19,013)	88,250		
Total comprehensive income	198,539	(34,571)	127,580		
<sup>1</sup> Includes:					
- depreciation and amortisation	(619)	(123)	(73)		
- interest income	559	581	8,839		
- interest expense	(38,514)	_	(45,898)		
- tax expense	(23,211)	(1,230)	(46,183)		
Current assets <sup>2</sup>	109,269	1,352,325	408,816		
Non-current assets	3,322,397	1,218,305	2,784,367		
Current liabilities <sup>3</sup>	(77,213)	(707,508)	(364,914)		
Non-current liabilities <sup>4</sup>	(1,690,193)	(794,871)	(1,078,084)		
Net assets	1,664,260	1,068,251	1,750,185		
<ul> <li>Includes cash and cash equivalents</li> <li>Includes current financial liabilities (excluding trade and</li> </ul>	90,950	62,438	206,478		
other payables and provisions) <sup>4</sup> Includes non-current financial	(46,382)	(345,101)	(244,917)		
liabilities (excluding trade and other payables and provisions)	(1,690,193)	(792,255)	(1,171,773)		
Carrying amount of interest in joint venture at beginning of the year Additions during the year Group's share of:	797,862	689,263	857,405		
- Profit/(Loss)	102,113	(14,215)	49,014	191,717	328,629
- Other comprehensive income	(2,845)	(11,883)	44,125	(22,372)	7,025
- Total comprehensive income	99,268	(26,098)	93,139	169,345	335,654
Dividends received during the	,	( ) -)	,	,	,
year	(65,000)	_	_		
Translation and other adjustments		4,492	(77,031)		
Carrying amount of interest in		/			_
joint venture at end of the year	832,130	667,657	873,513	1,024,571	3,397,871

	RCS Trust \$'000	OTH Group \$'000	CTM Group \$'000	Other individually immaterial joint ventures \$'000	Total \$'000
1 January 2017					
Current assets <sup>1</sup>	43,424	99,247	1,074,837		
Non-current assets	3,169,963	3,245,463	980,376		
Current liabilities <sup>2</sup>	(112,225)	(62,171)	(111,366)		
Non-current liabilities <sup>3</sup>	(1,118,173)	(1,686,815)	(841,026)	_	
Net assets	1,982,989	1,595,724	1,102,821	_	
<ol> <li>Includes cash and cash equivalents</li> <li>Includes current financial liabilities (excluding trade and</li> </ol>	38,457	74,807	43,555		
other payables and provisions)  Includes non-current financial liabilities (excluding trade and other payables and provisions)	(1,118,173)	(18,342) (1,669,348)	(840,354)		
Carrying amount of interest in joint venture at beginning of the year Additions during the year Group's share of:	1,206,228 5,813	810,157 —	754,323 —		
- Profit/(Loss)	66,967	66,049	(5,074)	142,388	270,330
- Other comprehensive income	(395)	(3,344)	(59,986)	(98,516)	(162,241)
- Total comprehensive income	66,572	62,705	(65,060)	43,872	108,089
Dividends received during					
the year	(88,819)	(75,000)			
Carrying amount of interest in					
joint venture at end of the year	1,189,794	797,862	689,263	1,168,264	3,845,183

- (e) As at 31 December 2018, the Group's share of the capital commitments of the joint ventures is \$407.4 million (2017: \$621.3 million; 1 January 2017: \$795.6 million).
- (f) As at 31 December 2018, the Group's share of the contingent liabilities of the joint ventures is nil (2017: \$39.3 million; 1 January 2017: \$47.7 million).

## 9 Deferred Tax

The movements in the deferred tax assets and liabilities (prior to offsetting of balances within the same tax jurisdiction) were as follows:

	Acquisition /					
	At 1/1/2018 \$'000	Recognised in profit or loss \$'000	Disposal of subsidiaries \$'000	Translation differences \$'000	At 31/12/2018 \$'000	
The Group						
Deferred tax liabilities						
Accelerated tax depreciation	108,304	24,628	(18,590)	(10,072)	104,270	
Discounts on compound financial instruments	6,143	(2,814)	_	_	3,329	
Accrued income and interest receivable	4,687	(1)	_	(106)	4,580	
Profits recognised on percentage of completion and fair value adjustments on initial recognition						
of development properties for sale	255,237	(15,165)	_	(8,324)	231,748	
Fair value adjustments arising from a business						
combination	23,538	(224)	6,852	(279)	29,887	
Fair value changes of investment properties	371,461	60,204	15,716	(6,166)	441,215	
Unremitted earnings	94,298	6,304	1,816	_	102,418	
Others	37,630	5,480	· <del>-</del>	456	43,566	
Total	901,298	78,412	5,794	(24,491)	961,013	

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The Group	At 1/1/2018 \$'000	Recognised in profit or loss \$'000	Acquisition/ Disposal of subsidiaries \$'000	Translation differences \$'000	At 31/12/2018 \$'000
Deferred tax assets					
Unutilised tax losses	(5,728)	3,331	(110)	105	(2,402)
Provisions and expenses	(169,149)	(69,688)		7,546	(231,291)
Fair value adjustments on initial recognition of					
development properties for sale	(14,489)	_	_	_	(14,489)
Deferred Income	(36)	1	_	2	(33)
Others	(36,968)	(270)	_	(37)	(37,275)
Total	(226,370)	(66,626)	(110)	7,616	(285,490)

	At 1/1/2017 \$'000	Recognised in profit or loss \$'000	Acquisition/ Disposal of subsidiaries \$'000	Transferred to assets/ liabilities held for sale \$'000	Translation differences \$'000	At 31/12/2017 \$'000
The Group						
Deferred tax liabilities						
Accelerated tax depreciation	40,675	16,632	60,957	(10,042)	82	108,304
Discounts on compound financial						
instruments	9,692	(3,549)	_	_	_	6,143
Accrued income and interest receivable	5,455	(733)	_	_	(35)	4,687
Profits recognised on percentage of						
completion and fair value adjustments on						
initial recognition of development						
properties for sale	265,251	(6,029)	_	_	(3,985)	255,237
Fair value adjustments arising from a						
business combination	17,284	_	6,136	_	118	23,538
Fair value changes of investment properties	255,145	22,792	127,151	(31,732)	(1,895)	371,461
Unremitted earnings	92,891	(4,632)	8,657	(2,500)	(118)	94,298
Others	38,890	(1,174)	_	_	(86)	37,630
Total	725,283	23,307	202,901	(44,274)	(5,919)	901,298

THE C	At 1/1/2017 \$'000	Recognised in profit or loss \$'000		sed Disp ty subsi		ranslation ifferences \$'000	At 31/12/2017 \$'000
The Group							
Deferred tax assets							
Unutilised tax losses	(7,345)	1,476		_	_	141	(5,728)
Provisions and expenses	(170,953)	(548)		_	38	2,314	(169,149)
Fair value adjustments on initial recognition of development properties							
for sale	(14,489)	_		_	_	_	(14,489)
Deferred Income	_	(38)		_	_	2	(36)
Others	(35,097)	(232)		53 (	1,760)	68	(36,968)
Total	(227,884)	658		53 (	1,722)	2,525	(226,370)
			At 1/1/2017 \$'000	Recognised in profit or loss \$'000	At 31/12/2017 \$'000	Recognised in profit or loss \$'000	At 31/12/2018 \$'000
The Company							
Deferred tax liabilities							
Discount on compound financial instrume	nts	=	9,692	(3,549)	6,143	(2,814)	3,329
Deferred tax assets Provisions			(397)	(26)	(423)	_	(423)
		_					-

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same taxation authority. The following amounts, determined after appropriate offsetting, are shown on the balance sheets:

	The Group		
	Gross	_	Net
	Amount	Offset	Amount
	\$'000	\$'000	\$'000
31 December 2018			
Deferred tax liabilities	961,013	_	961,013
Deferred tax assets	(285,490)	_	(285,490)
	675,523	_	675,523
31 December 2017			
Deferred tax liabilities	901,298	(70)	901,228
Deferred tax assets	(226,370)	70	(226,300)
	674,928	_	674,928
1 January 2017			
Deferred tax liabilities	725,283	(69)	725,214
Deferred tax assets	(227,884)	69	(227,815)
	497,399		497,399

As at 31 December 2018, deferred tax liabilities amounting to \$4.5 million (2017: \$4.6 million; 1 January 2017: \$5.0 million) had not been recognised for taxes that would be payable on the undistributed earnings of certain subsidiaries as these earnings would not be distributed in the foreseeable future.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. The Group has not recognised deferred tax assets in respect of the following:

	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Deductible temporary differences	298,448	476,143	438,569
Tax losses	1,005,657	668,397	583,476
Unutilised capital allowances	6,912	2,012	3,899
	1,311,017	1,146,552	1,025,944

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profits will be available against which the subsidiaries of the Group can utilise the benefits.

Temporary differences would expire in the following periods:

Expiry period	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
No expiry	689,205	742,192	717,421
Not later than 1 year	53,977	28,043	13,206
Between 1 and 5 years	479,728	348,632	278,140
After 5 years	88,107	27,685	17,177
	1,311,017	1,146,552	1,025,944

## 10 Other Non-current/Current Assets

## (a) Other non-current assets

			The Group	
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Available-for-sale equity securities	es			
- at cost		_	6,320	6,320
- at fair value		_	284,841	274,150
Equity investments at FVTPL		296,858	70,168	76,185
Equity investments at FVOCI		111,977	_	_
Derivative financial instruments		92,408	63,006	135,696
Amounts due from:				
- associates	7(b)	157,342	86,094	88,818
- joint ventures	8(b)	176,710	_	_
Other receivables		2,017	5,381	6,779
Deposits	(i)	65,535	396,741	320,841
		902,847	912,551	908,789

<sup>(</sup>i) The amount relates to deposits paid for land and development costs of new acquisitions.

## (b) Other current assets

		The Group			
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
Derivative financial instruments		5,821	34,499	2,134	
Contract cost	(i)	22,916	24,866	11,867	
Total	_	28,737	59,365	14,001	

(i) Contract cost relates to commission fees paid to property agents and legal fees for securing sale contracts which were capitalised during the year. The capitalised costs are amortised when the related revenue is recognised. During the year, \$13.3 million (2017: \$2.2 million) was amortised and there was no impairment loss in relation to the costs capitalised.

# 11 Development Properties for Sale and Stocks

			1 Jan	
		2018 \$'000	2017 \$'000	2017 \$'000
(a)	Properties under development, units for which revenue is recognised over time			
	Land and land related cost	815,458	134,296	381,232
	Development costs	2,260	9,797	125,987
	•	817,718	144,093	507,219
	Allowance for foreseeable losses	(44,956)	(102,364)	(188,246)
		772,762	41,729	318,973
	Properties under development, units for which revenue is recognised at a point in time			
	Land and land related costs	2,270,562	1,853,951	1,909,296
	Development costs	1,349,701	1,109,937	638,665
		3,620,263	2,963,888	2,547,961
	Allowance for foreseeable losses	_	(141)	(34,650)
		3,620,263	2,963,747	2,513,311
	Properties under development	4,393,025	3,005,476	2,832,284

		The Group				
		2018 \$'000	2017 \$'000	1 Jan 2017 \$'000		
(b)	Completed development					
	properties, at cost	746,884	1,012,752	2,070,784		
	Allowance for foreseeable losses	(12,130)	(41,951)	(72,776)		
	Completed development properties	734,754	970,801	1,998,008		
(c)	Consumable stocks	772	729	590		
	Total development properties for					
	sale and stocks	5,128,551	3,977,006	4,830,882		

(d) The Group adopts the percentage of completion method of revenue recognition for residential projects under progressive payment scheme in Singapore. The stage of completion is measured in accordance with the accounting policy stated in note 2.15. Significant assumptions are required in determining the stage of completion and the total estimated development costs. In making the assumptions, the Group evaluates them by relying on past experience and the work of specialists.

The Group makes allowance for foreseeable losses by applying its experience in estimating the net realisable values of completed units and properties under development. References were made to comparable properties, timing of sale launches, location of property, management's expected net selling prices and estimated development expenditure. Market conditions may, however, change which may affect the future selling prices of the remaining unsold units of the development properties and accordingly, the carrying value of development properties for sale may have to be written down in future periods.

- (e) As at 31 December 2018, development properties for sale amounting to approximately \$2,313.3 million (2017: \$1,148.2 million; 1 January 2017: \$1,665.3 million) were mortgaged to banks to secure credit facilities of the Group (note 19).
- (f) During the financial year, the following amounts were capitalised as cost of development properties for sale:

		The Group				
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000		
Staff costs Interest costs paid/payable	27(b) 27(d)	14,614 28,127	22,011 38,060	32,042 38,587		
Less: Interest income received/receivable from project						
fixed deposit accounts	27(a)	(238)	(120)	(438)		
	_	42,503	59,951	70,191		

Movements in allowance for foreseeable losses in respect of development properties for sale were as follows:

		The Group			
	Note	2018 \$'000	2017 \$'000		
At 1 January		(144,456)	(295,672)		
Reversal during the year	27(c)(i)	43,462	27,676		
Utilisation during the year		43,906	116,311		
Disposal of a subsidiary		_	6,883		
Translation differences		2	346		
At 31 December		(57,086)	(144,456)		

## 12 Trade and Other Receivables

		The Group			The Company		
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Trade receivables	13	227,090	294,689	343,471	84	204	2
Deposits and other receivables	14	481,754	518,618	371,445	497	162	142
Amounts due from:							
- subsidiaries	18	_	_	_	1,165,484	1,972,946	1,112,659
- associates	7(b)	37,617	120,066	503,480	_	_	_
<ul> <li>joint ventures</li> </ul>	8(b)	63,652	50,959	87,342	_	_	_
- investee (non-trade)	(b)	118,452	_	_	_	_	_
<ul> <li>non-controlling interests</li> </ul>							
(non-trade)	(c)	145,934	170,042	158,850	_	_	<u> </u>
		1,074,499	1,154,374	1,464,588	1,166,065	1,973,312	1,112,803
Prepayments	(d)	869,565	307,263	269,465	420	1,474	408
		1,944,064	1,461,637	1,734,053	1,166,485	1,974,786	1,113,211

- (a) As at 31 December 2018, certain trade and other receivables amounting to approximately \$2.9 million (2017: \$68.9 million; 1 January 2017: \$173.6 million) were mortgaged to banks to secure credit facilities of the Group (note 19).
- (b) Amount due from an investee is unsecured, interest-bearing and effective interest rate for the interest-bearing loan to an investee is 8.00% per annum.
- (c) Amounts due from non-controlling interests are unsecured, interest-free and repayable on demand.
- (d) As at 31 December 2018, prepayments of \$650.2 million (2017: \$133.5 million; 1 January 2017: \$147.9 million) were made for the acquisition of shares and land, pending completion of transactions.

# 13 Trade Receivables

		The Group			The Company		
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Trade receivables Less: Allowance for impairment loss		241,957	305,226	351,939	84	204	2
on receivables	33	(14,867)	(10,537)	(8,468)	_	_	_
	12	227,090	294,689	343,471	84	204	2

The Group and the Company's exposure to credit and currency risks, and impairment losses for trade and other receivables, are disclosed in note 33.

# 14 Deposits and Other Receivables

		The Group			The Company			
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
Deposits	(a)	48,847	340,124	270,897	458	110	126	
Other receivables Less: Allowance for impairment loss		434,455	187,011	111,554	39	52	16	
on receivables	33	(15,392)	(19,205)	(17,834)	_	_	-	
		419,063	167,806	93,720	39	52	16	
Tax recoverable		13,844	10,688	6,828	=			
	12	481,754	518,618	371,445	497	162	142	

<sup>(</sup>a) As at 31 December 2018, deposits included \$27.4 million (2017: \$293.3 million; 1 January 2017: \$255.6 million) paid for new investments.

## 15 Assets/Liabilities Held for Sale

		The Group				
Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000			
Property, plant and equipment	6,196	1,965	_			
Investment properties 34	254,080	512,413	6,549			
Deferred tax assets	_	_	3,251			
Development properties for sale	_	_	245,909			
Trade and other receivables	_	1,239	15			
Cash and cash equivalents		27,169	18,878			
Assets held for sale	260,276	542,786	274,602			

Notes to the financial statements Year ended 31 December 2018

	The Group				
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000		
Trade and other payables	_	13,546	12,692		
Current tax payables	_	_	6,571		
Deferred tax liabilities	_	44,274	_		
Security deposits	_	4,796	_		
Loans and borrowings	_	32,009	_		
Liabilities held for sale	_	94,625	19,263		

Details of assets and liabilities held for sale as at 31 December 2018, 31 December 2017 and 1 January 2017 are as follows:

### 2018

- (a) On 1 April 2019, Bugis Village will be returned to the State ("Lessor"). Accordingly, the investment property was reclassified to asset held for sale as at 31 December 2018. The fair value of Bugis Village was based on the agreed sum payable by the Lessor.
- (b) An independent property consultant was engaged to conduct a marketing exercise for the divestment of Ascott Raffles Place Singapore ("ARPS") in 2018. Pursuant to the planned divestment of ARPS, the serviced residence property and property, plant and equipment relating to ARPS were reclassified to assets held for sale as at 31 December 2018. The service residence property, an investment property, was stated at fair value based on independent professional valuation at the year end. The sale and purchase agreement was signed on 9 January 2019, and the divestment is expected to complete on 9 May 2019.
- (c) In 2018, the Group initiated marketing of a property unit at The Interlace, which was previously used as a showcase unit and as property, plant and equipment. Accordingly, the asset was reclassified to asset held for sale as at 31 December 2018 at carrying value.

### 2017

- (a) On 5 January 2018, the Group entered into definitive agreements to divest its effective interest in four of its subsidiaries, CapitaMalls Foshan City Nanhai Commercial Property Co., Ltd, CapitaMalls Chongqing Investment Co., Ltd, CapitaMalls Maoming City Commercial Property Co., Ltd and CapitaMalls Zhangzhou Commercial Property Co., Ltd to a third party. Accordingly, all the assets and liabilities held by the four subsidiaries were reclassified to assets held for sale and liabilities held for sale respectively as at 31 December 2017. As at 31 December 2017, assets held for sale included certain investment properties with carrying value of approximately \$198.6 million which were mortgaged to banks to secure credit facilities. The divestment of the four subsidiaries was completed during the year.
- (b) On 3 July 2017, the Group entered into two sale and purchase agreements to divest the interests in its wholly owned subsidiaries, Gain Mark Properties (Shanghai) Ltd and Citadines (Xi'an) Property Co., Ltd. (collectively, known as the China SR). The divestments were not completed as at 31 December 2017. Accordingly, all the assets and liabilities held by the disposal group were reclassified to assets held for sale and liabilities held for sale respectively as at 31 December 2017. The divestment of the two subsidiaries was completed during the current financial year.

### 1 January 2017

- (a) In 2013, a subsidiary of the Group, ART, launched the strata sale of the 81 individual units in Somerset Grand Fortune Garden Property Beijing, China (SFG). In view of ART's commitment to the strata sale plan, the investment property was reclassified to assets held for sale in 2013 and will remain in assets held for sale until the completion of the strata sale. As at 31 December 2017, all remaining units had been divested.
- (b) On 16 January 2017, the Group disposed its entire interest in a wholly owned subsidiary. Nassim Hill Realty Pte Ltd (The Nassim), to a third party. Accordingly, all the assets and liabilities held by The Nassim were reclassified to assets held for sale and liabilities held for sale respectively as at 31 December 2016 at cost. The disposal of The Nassim was completed in the last financial year.

## 16 Cash and Cash Equivalents

		The Group			The Company		
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Fixed deposits Cash at banks and in hand		2,500,832 2,559,007	4,315,458 1,789,860	3,336,201 1,456,428	_ 15,156	_ 7,247	7,791
Cash and cash equivalents		5,059,839	6,105,318	4,792,629	15,156	7,247	7,791
Restricted bank deposits	(a)	(55,084)	(25,813)	(14,877)			
Cash and cash equivalents in the statement of cash flows		5,004,755	6,079,505	4,777,752			

- (a) These are deposit placed in escrow account for acquisition of a subsidiary and bank balances of certain subsidiaries pledged in relation to bankers' guarantees issued to the subsidiaries' contractors and banking facilities.
- (b) As at 31 December 2018, the Group's cash and cash equivalents of \$59.5 million (2017: \$229.0 million; 1 January 2017: \$400.6 million) were held under project accounts and withdrawals from which are restricted to payments for expenditure incurred on projects.
- (c) The Group's cash and cash equivalents are held mainly in Singapore Dollars, US Dollars, Chinese Renminbi and Japanese Yen. As at 31 December 2018, the effective interest rates for cash and cash equivalents ranged from 0% to 7% (2017: 0% to 8.75%; 1 January 2017: 0% to 8.75%) per annum. The interest rate of 7% (2017: 8.75%) relates to Indian Rupee where the cash balance was not significant.

The cash and cash equivalents are placed with banks and financial institutions which meet the appropriate credit criteria.

## 17 Trade and Other Payables

	-	The Group			The Company			
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
Trade payables		221,493	271,113	155,943	2,161	4,533	2,284	
Accruals	(a)	790,369	653,277	496,375	37,152	53,955	45,843	
Accrued development expenditure		753,905	690,318	827,560	_	_	_	
Other payables	(b)	905,280	495,217	567,766	1,359	2,241	1,661	
Rental and other deposits	. /	274,451	309,398	143,625	_	_	_	
Derivative financial instruments		60,381	10,839	7,650	_	_	_	
Liability for employee benefits Amounts due to:	22	39,486	33,550	24,043	3,051	5,565	6,600	
1 11 1	18				217,808	820,124	71 405	
- subsidiaries - associates		480,238	287,241	258,341	217,000	820,124	71,405	
- joint ventures	7(c)	278,862	209,398	213,109	<del>-</del>	_	_	
Non-controlling interests	8(c)	270,002	209,396	213,109	_		_	
(unsecured):								
<ul> <li>interest free</li> </ul>		13,004	82,215	113,355	_	_	_	
<ul> <li>interest bearing</li> </ul>	(c)	24,437	24,671	23,737	_	_	_	
		3,841,906	3,067,237	2,831,504	261,531	886,418	127,793	

- (a) Accruals included accrued operating expenses \$416.7 million (2017: \$345.4 million; 1 January 2017: \$270.9 million), accrued interest payable \$126.6 million (2017: \$103.3 million; 1 January 2017: \$74.5 million) as well as accrued expenditure for tax and administrative expenses which are individually immaterial.
- (b) Other payables included retention sums and amounts payable in connection with capital expenditure incurred and deferred purchase consideration for acquisition of subsidiaries.
- (c) The effective interest rates for amounts due to non-controlling interest ranged from 3.23% to 6.38% (2017: 2.52% to 6.38%; 1 January 2017: 2.17% to 6.38%) per annum.

## 18 Amounts Due from/(to) Subsidiaries

		T.	The Company	
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
(a) Current				
Amounts due from subsidiaries: - current accounts, mainly trade - loans		126,471	79,602	39,912
- interest free		53,033	87,904	85,158
- interest bearing		1,027,583	1,839,368	1,021,030
	•	1,080,616	1,927,272	1,106,188
Less:				
Allowance for impairment loss on				
receivables	33	(41,603)	(33,928)	(33,441)
		1,039,013	1,893,344	1,072,747
	12	1,165,484	1,972,946	1,112,659
				·

			The Company				
		Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000		
(a) Cur Amo	rent ounts due to subsidiaries:						
- 1	oans, interest free		(217,326)	(818,772)	(71,395)		
- c	current accounts, mainly trade	_	(482)	(1,352)	(10)		
		17	(217,808)	(820,124)	(71,405)		

All balances with subsidiaries are unsecured and repayable on demand. The interest-bearing loans due from a subsidiary bore effective interest rates ranging from 1.42% to 2.95% (2017: 0.68% to 1.95%; 1 January 2017: 0.52% to 2.95%) per annum.

The Company's exposure to credit risks, for amount due from subsidiaries are disclosed in note 33.

		T	he Company	
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
<b>(b) Non-Current</b> Amounts due to subsidiary:				
- interest free	21 _	(605,408)		

The amount due to a subsidiary is unsecured, interest free and not expected to be repaid within twelve months from 31 December 2018.

# 19 Bank Borrowings

		The Group	
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Bank borrowings			
- secured	6,372,486	5,586,226	4,735,137
- unsecured	6,630,720	5,875,387	2,606,074
	13,003,206	11,461,613	7,341,211
Finance lease (secured)	525	3,480	6,369
	13,003,731	11,465,093	7,347,580
Repayable:			
Not later than 1 year	1,729,472	1,250,627	710,642
Between 1 and 5 years	9,642,440	9,226,982	5,896,820
After 5 years	1,631,819	987,484	740,118
After 1 year	11,274,259	10,214,466	6,636,938
	13,003,731	11,465,093	7,347,580

Notes to the financial statements Year ended 31 December 2018

- (a) The Group's borrowings are denominated mainly in Singapore Dollars, Chinese Renminbi, Japanese Yen, Euro and US Dollars. As at 31 December 2018, the effective interest rates for bank borrowings denominated in these currencies ranged from 0.39% to 5.05% (2017: 0.63% to 4.87%; 1 January 2017: 0.91% to 5.61%) per annum.
- (b) Bank borrowings are secured by the following assets, details of which are disclosed in the respective notes to the financial statements:
  - (i) mortgages on the borrowing subsidiaries' property, plant and equipment, investment properties, development properties for sale, trade and other receivables and shares of certain subsidiaries of the Group; and
  - (ii) assignment of all rights, titles and benefits with respect to the properties mortgaged.

## (c) The reconciliation of liabilities arising from financing activities were as follows:

The Group	Note	At 1/1/2018 \$'000	Financing cashflows * \$'000	Acquisition of subsidiaries \$'000	Disposal of subsidiaries <sup>@</sup> \$'000	Conversion of convertible bonds \$'000	Changes in fair value \$'000	Non-cash changes Amortisation of bond discount \$'000	Foreign exchange movement \$'000	Others \$'000	At 31/12/2018 \$'000
Bank borrowings#		11,493,622	1,279,899	348,066	(50,210)	_	_	_	(70,134)	1,963	13,003,206
Debt securities	20	10,229,836	376,641	_	_	_	_	16,531	5,207	1,999	10,630,214
Finance lease	19	3,480	(2,931)	_	_	_	_	_	(24)	_	525
Derivative											
liabilities		158,369	_	_	_	_	(29,440)	_	_	_	128,929
Derivative assets		(92,297)	_	_	_	_	(1,134)	_	_	_	(93,431)

							]	Non-cash change	s		
		At	Financing	Acquisition of	Disposal of	Conversion of convertible	Changes in	Amortisation of bond	Foreign exchange		At
	Note	1/1/2017 \$'000	cashflows * \$'000	subsidiaries \$'000	subsidiaries \$'000	bonds \$'000	fair value \$'000	discount \$'000	movement \$'000	Others \$'000	31/12/2017 \$'000
The Group											
Bank borrowings#		7,341,211	2,172,869	2,082,327	(39,199)	_	_	_	(66,751)	3,165	11,493,622
Debt securities	20	7,504,796	(464,807)	3,426,728	_	(174,590)	_	21,101	(86,242)	2,850	10,229,836
Finance lease	19	6,369	(3,165)	_	_	_	_	_	276	_	3,480
Derivative											
liabilities		52,204	_	58,212	_	_	47,953	_	_	_	158,369
Derivative assets	-	(135,953)		(87,690)			131,346				(92,297)

<sup>\*</sup> Cashflow from financing activities presented in the consolidated statement of cash flows include interest expense paid of \$731.7 million (2017: \$525.1 million) which are included under accruals, amount due to associates and joint ventures of note 17 - trade and other payables. There are no material non-cash changes associated with interest payables.

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 $<sup>^{\#}</sup>$  Includes borrowings of \$32.0 million under liabilities held for sale as at 31 December 2017 and 1 January 2018  $^{\#}$ 

 $<sup>^{@}\,</sup>$  Includes borrowings of \$20.0 million under liabilities held for sale.

### 20 Debt Securities

	The Group			The Company			
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
Convertible bonds	2,048,698	2,631,047	2,895,858	2,051,440	2,635,659	2,729,058	
Notes and bonds	8,581,516	7,598,789	4,608,938	_	_	_	
	10,630,214	10,229,836	7,504,796	2,051,440	2,635,659	2,729,058	
Secured notes and bonds Unsecured notes and bonds	234,305 10,395,909 10,630,214	184,943 10,044,893 10,229,836	180,914 7,323,882 7,504,796	2,051,440 2,051,440	2,635,659 2,635,659	2,729,058 2,729,058	
Repayable:							
Not later than 1 year	1,463,984	1,488,368	1,662,786	571,750	793,796	683,312	
Between 1 and 5 years	4,847,399	4,903,430	2,396,725	837,404	1,201,823	621,991	
After 5 years	4,318,831	3,838,038	3,445,285	642,286	640,040	1,423,755	
After 1 year	9,166,230	8,741,468	5,842,010	1,479,690	1,841,863	2,045,746	
	10,630,214	10,229,836	7,504,796	2,051,440	2,635,659	2,729,058	

- (a) The repayment schedule for convertible bonds was based on the final maturity dates.
- (b) As at 31 December 2018, the effective interest rates for debt securities ranged from 0.19% to 4.50% (2017: 0.21% to 4.60%; 1 January 2017: 0.20% to 4.60%) per annum.
- (c) Details of the outstanding convertible bonds as at 31 December 2018 are as follows:
  - (i) \$571.8 million principal amount of convertible bonds of the Company due on 20 June 2022 with interest rate at 2.95% per annum. These bonds are convertible into new ordinary shares at the conversion price of \$11.5218 per share on or after 20 June 2008 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
  - (ii) \$650.0 million principal amount of convertible bonds of the Company due on 19 June 2020 with interest rate at 1.85% per annum. These bonds are convertible into new ordinary shares at the conversion price of \$4.9782 per share on or after 30 July 2013 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
  - (iii) \$199.3 million principal amounts of convertible bonds of the Company due on 17 October 2023 with interest rate at 1.95% per annum. These bonds are convertible into new ordinary shares at the conversion price of \$4.1930 per share on or after 27 November 2013 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
  - (iv) \$650.0 million principal amount of convertible bonds of the Company due on 8 June 2025 with interest rate at 2.8% per annum. These bonds are convertible into new ordinary shares at the conversion price of \$4.9697 per share on or after 19 July 2015 and may be redeemed at the option of the Company or at the option of the bondholders on specified dates.
- (d) During the year, the Company settled convertible bonds with an aggregate principal amount of \$600.7 million due on 17 October 2023 with interest rate of 1.95% per annum upon the redemption by bondholders.

### (e) Notes and bonds

The Group's notes and bonds are mainly issued by the Company, CapitaLand Treasury Limited, The Ascott Capital Limited, CapitaLand Mall Trust, Ascott Residence Trust, CapitaLand Commercial Trust, RCS Trust, CapitaLand Retail China Trust and CapitaLand Malaysia Mall Trust under their respective issuance programs. These notes and bonds were denominated mainly in Singapore Dollars, Malaysian Ringgit, Japanese Yen, Hong Kong Dollars, Euro and US Dollars. Saved for the secured notes and bonds below, the notes and bonds issued were unsecured.

As at 31 December 2018, the secured notes and bonds amounting to \$234.3 million (2017: \$184.9 million; 1 January 2017: \$180.9 million) were fully secured by deposits pledged and mortgages on the investment properties of the Group. Details on assets pledged are disclosed in the respective notes to the financial statements.

## 21 Other Non-Current Liabilities

			The Group		T	he Compan	y
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Amounts due to non-controlling interests (unsecured):							
- interest free		64,032	62,331	65,919	_	_	_
- interest bearing	(i)	44,233	43,904	-	_	_	_
Amounts due to:							
- a subsidiary	18	_	-	_	605,408	_	_
- an associate	7(c)	_	-	153,976	_	_	_
- a joint venture	8(c)	_	87,180	88,416	_	_	_
Liability for employee benefits	22	14,901	6,381	7,209	8,489	1,937	4,272
Derivative financial instruments		69,181	160,665	50,294	_	_	_
Security deposits and other							
non-current payables		346,300	331,874	141,919	235	235	_
Deferred income		5,146	10,517	4	_		
		543,793	702,852	507,737	614,132	2,172	4,272

<sup>(</sup>i) As at 31 December 2018, the effective interest rates for the amounts due to non-controlling interests ranged from 2.50% to 5.50% (2017: 2.50% to 5.50%; 1 January 2017: 2.5% to 5.50%) per annum.

## **Employee Benefits**

			The Group		T	he Compan	y
	Note	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Liability for short term accumulating compensated absences		12,543	12,264	7,597	1,068	1,940	1,249
Liability for staff incentive Liability for cash-settled share-	(a)	30,782	16,194	17,687	10,472	5,562	9,623
based payments		11,062	11,473	5,968	_	_	_
	_	54,387	39,931	31,252	11,540	7,502	10,872
	-						
Current	17	39,486	33,550	24,043	3,051	5,565	6,600
Non-current	21	14,901	6,381	7,209	8,489	1,937	4,272
		54,387	39,931	31,252	11,540	7,502	10,872

## (a) Staff incentive

This relates to staff incentive which is based on the achievement of the Group's financial performance and payable over a period of time.

### (b) Equity compensation benefits

## Share Plans of the Company

The CapitaLand Performance Share Plan 2010 (PSP 2010) and CapitaLand Restricted Share Plan 2010 (RSP 2010) were approved by the members of the Company at the Extraordinary General Meeting held on 16 April 2010. The duration of each share plan is 10 years commencing on 16 April 2010.

The ERCC of the Company has instituted a set of share ownership guidelines for members of senior management who receive shares under the CapitaLand Restricted Share Plan and CapitaLand Performance Share Plan. Under these guidelines, members of senior management are required to retain a portion of the total number of CapitaLand shares received under the two aforementioned share-based plans, which will vary according to their respective job grade and salary.

The details of awards in the Company since commencement of the Share Plans were as follows:

	Granted No. of shares	ggregate share	es>	Balance as
	No. of	Released No. of shares	Lapsed/ Cancelled No. of shares	December 2018 No. of shares
CapitaLand Performance Share Plan 2010 CapitaLand Restricted Share Plan 2010	30,824,129 91,543,738	( ) /	(20,142,000) (15,718,513)	9,503,007 22,971,150

The total number of new shares issued and/or to be issued pursuant to the 2010 Share Plans did not exceed 8% (2017: 8%) of the total number of shares (excluding treasury shares) in the capital of the Company.

## CapitaLand Performance Share Plan 2010

This relates to compensation costs of the Company's PSP 2010 reflecting the benefits accruing to the employees over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under PSP 2010 were summarised below:

	2018 ('000)	2017 ('000)
At 1 January	10,593	11,036
Granted	2,970	4,046
Released	(559)	_
Lapsed/Cancelled	(3,501)	(4,489)
At 31 December	9,503	10,593

The final number of shares to be released will depend on the achievement of pre-determined targets over a three-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of 200% of the baseline award.

Recipients can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost.

The fair values of the shares are determined using Monte Carlo simulation method which projects future share price assuming log normal distribution based on Geometric Brownian Motion Theory at measurement date. The fair values and assumptions are set out below:

Year of award	2018	2017
Weighted average fair value of shares and assumptions		
Weighted average fair value at measurement date	\$2.65	\$3.57
Expected volatility of Company's share price based on 36 months	}	
closing share price prior to grant date	19.62%	19.94%
Average volatility of companies in the peer group based on 36		
months prior to grant date	28.63%	27.01%
Share price at grant date	\$3.62	\$3.69
Risk-free interest rate equal to the implied yield on zero-coupon		
Singapore Government bond with a term equal to the length of		
vesting period	1.94%	1.30%
Expected dividend yield over the vesting period	3.27% to 3.43%	3.00% to 3.60%
Initial total shareholder return (TSR) performance based on		
historical TSR performance of the Company and each		
company in the peer group	0.66%	23.43%
Average correlation of Company's TSR with those companies in		
the peer group	52.45%	34.99%

## CapitaLand Restricted Share Plan 2010 - Equity-settled/Cash-settled

This relates to compensation costs of the Company's RSP 2010 reflecting the benefits accruing to the employees over the service period to which the performance criteria relate.

Movements in the number of shares outstanding under the RSP 2010 were summarised below:

	2018 ('000)	2017 ('000)
At 1 January	22,432	20,544
Granted	16,677	15,789
Released <sup>@</sup>	(12,909)	(11,402)
Lapsed/Cancelled	(3,229)	(2,499)
At 31 December	22,971	22,432

<sup>&</sup>lt;sup>®</sup> The number of shares released during the year was 12,908,954 (2017: 11,401,653) of which 2,269,948 (2017: 1,496,770) were cash-settled.

As at 31 December 2018, the number of shares in awards granted under the RSP 2010 is as follows:

	Equity- settled ('000)	2018 Cash- settled ('000)	Total ('000)	Equity- settled ('000)	2017 Cash- settled ('000)	Total ('000)
Final number of shares has not been determined (baseline						
award) # Final number of shares determined	7,839	1,977	9,816	8,280	2,439	10,719
but not released	10,386	2,769	13,155	9,896	1,817	11,713
	18,225	4,746	22,971	18,176	4,256	22,432

<sup>#</sup> The final number of shares released could range from 0% to 150% of the baseline award.

The final number of shares to be released will depend on the achievement of pre-determined targets at the end of a one-year performance period. No share will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, more shares than the baseline award could be delivered up to a maximum of 150% of the baseline award. The shares have a vesting period of two to three years. Recipient can receive fully paid shares, their equivalent cash value or combinations thereof, at no cost. From 2014, an additional number of shares of a total value equal to the value of the accumulated dividends which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the RSP 2010, will also be released upon the final vesting.

Cash-settled awards of shares are measured at their current fair values at each balance sheet date.

Year ended 31 December 2018

The fair values of the shares granted to employees are determined using Discounted Cashflow method at the measurement date. The fair values and assumptions are set out below:

Year of award	2018	2017
Weighted average fair value of shares and assumptions		
Weighted average fair value at measurement date	\$3.40	\$3.48
Share price at grant date	\$3.62	\$3.69
Risk-free interest rate equal to the implied yield on zero-		
coupon Singapore Government bond with a term equal	1.75% to	1.04% to
to the length of vesting period	1.94%	1.60%

The fair value of the shares awarded to non-executive directors for the payment of directors' fees in 2018 was \$3.59 (2017: \$3.59) which was the volume-weighted average price of a CapitaLand share on the SGX-ST over the 14 trading days from (and including) the exdividend date following the date of CapitaLand's Annual General Meeting.

## **Unit-based Plans of Subsidiaries**

(a) Ascott Residence Trust Management Limited (ARTML)

The ARTML Performance Unit Plan 2016 and the ARTML Restricted Unit Plan 2016 (collectively referred to as the "ARTML Unit Plans") were approved by the Board of Directors of ARTML on 15 April 2016.

(b) CapitaLand Commercial Trust Management Limited (CCTML)

The CCTML Performance Unit Plan 2016 and the CCTML Restricted Unit Plan 2016 (collectively referred to as the "CCTML Unit Plans") were approved by the Board of Directors of CCTML on 14 April 2016.

(c) CapitaLand Mall Trust Management Limited (CMTML)

The CMTML Performance Unit Plan 2016 and the CMTML Restricted Unit Plan 2016 (collectively referred to as the "CMTML Unit Plans") were approved by the Board of Directors of CMTML on 15 April 2016.

(d) CapitaLand Retail China Trust Management Limited (CRCTML)

The CRCTML Performance Unit Plan 2016 and the CRCTML Restricted Unit Plan 2016 (collectively referred to as the "CRCTML Unit Plans") were approved by the Board of Directors of CRCTML on 13 April 2016.

The Boards of ARTML, CCTML, CMTML and CRCTML have instituted a set of unit ownership guidelines for senior management who receive units under the ARTML Unit Plans, CCTML Unit Plans, CMTML Unit Plans and CRCTML Unit Plans (collectively referred to as "Subsidiary Unit Plans") respectively. Under these guidelines, members of the senior management team are required to retain a portion of the total number of units received under the Subsidiary Unit Plans, which will vary according to their respective job grade and salary.

During the financial year ended 31 December 2018, the Group recognised share-based expenses in relation to the unit based plans of the Subsidiaries Unit Plans of \$2,064,880 (2017: \$1,303,897) in profit or loss.

### Performance Unit Plan 2016 of ARTML, CCTML, CMTML and CRCTML

This relates to compensation costs of the Performance Unit Plans of ARTML, CCTML, CMTML and CRCTML that reflects the benefits accruing to the participants over the service period to which the performance criteria relate.

The final number of units to be released will depend on the achievement of pre-determined relative total unitholder return targets over a three-year performance period. No unit will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, up to a maximum of 200% of the baseline award could be released. Participants receive fully paid units at no cost upon vesting.

### Restricted Unit Plan 2016 of ARTML, CCTML, CMTML and CRCTML

This relates to compensation costs of the Restricted Unit Plans for ARTML, CCTML, CMTML and CRCTML that reflects the benefits accruing to the participants over the service period to which the performance criteria relate.

The final number of units to be released will depend on the achievement of pre-determined distribution per unit and net property income or gross profit targets over a one-year performance period. No unit will be released if the threshold targets are not met at the end of the performance period. Conversely, if superior targets are met, up to a maximum of 150% of the baseline award could be released. The units will vest over three years. Participants receive fully paid units at no cost upon vesting. An additional number of units of a total value equal to the value of the accumulated distributions which are declared during each of the vesting periods and deemed forgone due to the vesting mechanism of the Restricted Unit Plans, will also be released upon the final vesting.

Units vested to participants will be delivered using existing units held by ARTML, CCTML, CMTML and CRCTML. No new units will be issued by the respective REITs to meet the obligations under the unit based plans of the Subsidiaries.

# 23 Share Capital

-	The Co	The Company		
	2018	2017		
Issued and fully paid, with no par value	No. of shares ('000)	No. of shares ('000)		
At 1 January and 31 December, including treasury shares	4,274,384	4,274,384		
Less: Treasury shares	(111,570)	(27,092)		
At 31 December, excluding treasury shares	4,162,814	4,247,292		

- (a) The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.
- (b) At 31 December 2018, there is a maximum of 19,006,014 (2017: 21,186,882) shares under the PSP 2010 and 23,599,024 (2017: 23,758,442) shares under the RSP 2010, details of which are disclosed in note 22(b).
- (c) As at 31 December 2018, the convertible bonds issued by the Company which remained outstanding as follows:

Principal amount \$ million	Final maturity date Year	Conversion price	Convertible into new ordinary shares No. of shares
650.00	2020	4.9782	130,569,282
650.00	2025	4.9697	130,792,603
571.75	2022	11.5218	49,623,322
199.25	2023	4.1936	47,512,876

There has been no conversion of any of the above convertible bonds since the date of their respective issue.

(d) Movements in the Company's treasury shares were as follows:

	The Co	mpany
	2018	2017
	No. of shares ('000)	No. of shares ('000)
At 1 January	27,091	36,996
Purchase of treasury shares	95,677	_
Treasury shares transferred pursuant to employee		
share plans	(11,036)	(9,749)
Payment of directors' fees	(162)	(156)
At 31 December	111,570	27,091

### Capital management

The Group's policy is to build a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group monitors the return on capital, which the Group defines as total shareholders' equity, excluding non-controlling interests, and the level of dividends to ordinary shareholders.

The Group also monitors capital using a net debt equity ratio, which is defined as net borrowings divided by total equity (including non-controlling interests).

	The Group			
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	
Bank borrowings and debt securities	23,633,945	21,694,929	14,852,376	
Cash and cash equivalents	(5,059,839)	(6,105,318)	(4,792,629)	
Net debt	18,574,106	15,589,611	10,059,747	
Total equity	33,306,939	32,117,824	24,314,954	
Net debt equity ratio	0.56	0.49	0.41	

The Group seeks to strike a balance between the higher returns that might be possible with higher level of borrowings and the liquidity and security afforded by a sound capital position.

In addition, the Company has a share purchase mandate as approved by its shareholders which allows the Company greater flexibility over its share capital structure with a view to improving, inter alia, its return on equity. The shares which are purchased are held as treasury shares which the Company may transfer for the purposes of or pursuant to its employee share-based incentive schemes so as to enable the Company to take advantage of tax deductions under the current taxation regime. The use of treasury shares in lieu of issuing new shares would also mitigate the dilution impact on existing shareholders.

The Group's subsidiaries in The People's Republic of China (PRC) are subject to foreign exchange rules and regulations promulgated by the PRC government which may impact how the Group manages capital. In addition, six of the Group's subsidiaries (2017: five) are required to maintain certain minimum base capital and financial resources, or shareholders' funds as they are holders of Capital Markets Services licenses registered with the Monetary Authority of Singapore or the Securities Commission Malaysia to conduct the regulated activity of Real Estate Investment Trust management. In addition, the consolidated REITs are subject to the aggregate leverage limit as defined in the Property Funds Appendix of the Code of Investment Scheme. These subsidiaries have complied with the applicable capital requirements throughout the year.

There were no changes in the Group's approach to capital management during the year.

### 24 Other Reserves

	The Group			The Company		
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Reserve for own shares	(385,078)	(78,514)	(107,220)	(385,078)	(78,514)	(107,220)
Capital reserve	401,141	360,208	379,628	111,282	135,715	144,353
Equity compensation reserve	69,345	66,138	61,008	19,105	19,973	17,310
Hedging reserve	(45,716)	(28,564)	30,444	_	_	_
Fair value reserve	2,311	21,650	20,051	_	_	_
Foreign currency translation						
reserve	(859,708)	(416,523)	(117,646)	_	_	
	(817,705)	(75,605)	266,265	(254,691)	77,174	54,443

Reserve for own shares comprises the purchase consideration for issued shares of the Company acquired and held as treasury shares.

The capital reserve comprises mainly the value of the options granted to bondholders to convert their convertible bonds into ordinary shares of the Company, reserves set aside by certain subsidiaries in compliance with the relevant regulations in the People's Republic of China and share of associates' and joint ventures' capital reserve.

The equity compensation reserve comprises the cumulative value of employee services received for shares under the share plans of the Company (note 22(b)).

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments related to hedge transactions that have not yet affected profit or loss.

The fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCI (2017: the cumulative net change in the fair value of available-for-sale investment).

The foreign currency translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign entities, effective portion of the hedging instrument which is used to hedge against the Group's net investment in foreign currencies as well as from the translation of foreign currency loans used to hedge or form part of the Group's net investments in foreign entities. The Group's foreign currency translation reserve arises mainly from Chinese Renminbi, US Dollars, Vietnamese Dong and Malaysian Ringgit.

# 25 Other Comprehensive Income

	Before tax	2018 Tax	Net of tax	Before tax	2017 Tax	Net of tax
	\$'000	expense \$'000	\$'000	\$'000	expense \$'000	\$'000
The Group	Ψ 000	Ψ 000	4 000	Ψ 000	Ψ 000	Φ 000
Exchange differences arising						
from translation of foreign						
operations and foreign						
currency loans, forming part of net investment in foreign						
operations	(252,117)	_	(252,117)	(418,587)	_	(418,587)
Recognition of foreign	(202,117)		(202,117)	(110,007)		(.10,007)
exchange differences on						
disposal or liquidation of						
foreign operations in profit or			14.270	(704)		(704)
loss Change in fair value of	14,378	_	14,378	(704)	_	(704)
available-for-sale						
investments	_	_	_	3,456	_	3,456
Change in fair value of equity						
investments at fair value						
through other comprehensive	(4.0.47)		(4.0.47)			
income Effective portion of change in	(4,047)	_	(4,047)	_	_	_
fair value of cash flow						
hedges	17,823	_	17,823	(93,218)	_	(93,218)
Recognition of hedging reserve				, , ,		
in profit or loss	9	-	9	_	-	_
Share of other comprehensive						
income of associates and joint ventures	(327,533)		(327,533)	69,790		69,790
Recognition of share of other	(327,333)	_	(327,333)	09,790	_	09,790
comprehensive income of						
associates and joint ventures						
in profit or loss				29,519		29,519
	(551,487)		(551,487)	(409,744)		(409,744)

# 26 Revenue

Revenue of the Group and of the Company is analysed as follows:

	The Group		The Cor	npany
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Revenue from contract with customers Rental of investment properties: - Retail and commercial rental and	2,390,362	2,451,551	85,956	133,572
related income - Serviced residence rental and related	2,084,342	1,297,741	_	-
income	1,100,266	860,774	_	_
Others	27,453	8,134	_	_
Dividend income from subsidiaries			446,449	401,074
_	5,602,423	4,618,200	532,405_	534,646

# (a) Disaggregation of revenue from contracts with customers:

The Group  Development				
for sale \$'000	Fee income \$'000	Total \$'000	Fee income \$'000	
450,882	27,716	478,598	_	
1,611,419	191,483	1,802,902	_	
54,652	13,967	68,619	_	
_	35,354	35,354	_	
_	4,889	4,889	85,956	
2,116,953	273,409	2,390,362	85,956	
2,116,953	37,713	2,154,666	_	
_	135,899	135,899	_	
_	20,943	20,943	_	
_	72,225	72,225	_	
	6,629	6,629	85,956	
2,116,953	273,409	2,390,362	85,956	
	_	1,666,071	_	
450.882	273,409	724.291	85,956	
	273,409	2,390,362	85,956	
	properties for sale \$'000  450,882 1,611,419 54,652 - 2,116,953  2,116,953 - 2,116,953	Development properties for sale \$'000           \$'000         Fee income \$'000           450,882         27,716           1,611,419         191,483           54,652         13,967           -         35,354           -         4,889           2,116,953         273,409           2,116,953         37,713           -         135,899           -         20,943           -         72,225           -         6,629           2,116,953         273,409	Development properties for sale \$'000         Fee income \$'000         Total \$'000           450,882         27,716         478,598           1,611,419         191,483         1,802,902           54,652         13,967         68,619           -         35,354         35,354           -         4,889         4,889           2,116,953         273,409         2,390,362           2,116,953         37,713         2,154,666           -         135,899         135,899           -         20,943         20,943           -         72,225         72,225           -         6,629         6,629           2,116,953         273,409         2,390,362	

	Developmen	The Group		The Company
2017	properties for sale \$'000	Fee income	Total \$'000	Fee income \$'000
Primary segment	Ψ 000	Ψ 000	\$ 000	\$ 000
CL SMI	811,588	112,356	923,944	_
CL China	1,251,942	211,749	1,463,691	_
CL Vietnam	30,761	7,589	38,350	_
CL International	_	24,520	24,520	_
Corporate and others	_	1,046	1,046	133,572
•	2,094,291	357,260	2,451,551	133,572
Secondary segment				
Residential and commercial				
strata	2,094,291	29,166	2,123,457	_
Retail	_	218,145	218,145	_
Commercial	_	45,142	45,142	_
Lodging	_	63,761	63,761	_
Corporate and others	_	1,046	1,046	133,572
	2,094,291	357,260	2,451,551	133,572
Timing of revenue recognition				
Product transferred at a point in				
time	1,282,703	_	1,282,703	_
Products and services				
transferred over time	811,588	357,260	1,168,848	133,572
	2,094,291	357,260	2,451,551	133,572

(b) The following table provides information about contract assets and contract liabilities for contracts with customers.

			The Group	
		2018 \$'000	2017 \$'000	1 Jan 2017 \$'000
Contract assets Contract liabilities	(i) (ii)	24,805 (908,487)	166,017 (1,680,597)	152,777 (1,249,273)
		(883,682)	(1,514,580)	(1,096,496)

## (i) Contract assets

Contract assets relate primarily to the Group's right to consideration for work completed but not billed at the reporting date in respect of its property development business. The contract assets are transferred to trade receivables when the rights become unconditional. This usually occurs when the Group invoices the customer.

The changes in contract assets are due to the differences between the agreed payment schedule and progress of the construction work.

## (ii) Contract liabilities

Contract liabilities relate primarily to:

- advance consideration received from customers; and
- progress billings issued in excess of the Group's right to the consideration.

The contract liabilities are recognised as revenue when the Group fulfils its performance obligation under the contract with the customer. The significant changes in the contract liabilities during the year are as follows:

	The Group	
	2018 \$'000	2017 \$'000
Revenue recognised that was included in contract		
liabilities at the beginning of the year Increases due to cash received, excluding amounts	1,409,618	565,975
recognised as revenue during the year	(858,218)	(1,553,009)

## **27** Profit Before Tax

Profit before tax includes the following:

			The G	roup	The Co	mpany
		Note	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
(a)	Other operating income					
	Interest income from:					
	- deposits		68,603	54,331	217	96
	- subsidiaries		-	_	66,956	66,180
	- associates and joint					
	ventures		7,950	6,614	-	-
	- investee companies					
	and others		11,691	1,222	-	_
	<ul> <li>interest capitalised</li> </ul>					
	in development					
	properties for sale	11(f)	(238)	(120)	_	_
	Balance carried forward		88,006	62,047	67,173	66,276

		Note	The 2018 \$'000	Group 2017 \$'000	The C 2018 \$'000	ompany 2017 \$'000
(a)	Other operating income					
	Balance carried forward Dividend income Foreign exchange gain		88,006 9,340 —	62,047 5,960 7,913	67,173 - 17	66,276 
	Mark-to-market gain on derivative instruments Net fair value gains from investment properties and		-	1,074	-	-
	assets held for sale Gain on disposal/redemption of available-for-sale		677,018	309,833	_	-
	financial assets Gain from bargain purchase arising from acquisition		-	5,720	-	-
	of subsidiaries Gain on disposal of property, plant and	31(b)	-	26,941	-	_
	equipment Gain from liquidation of		189	820	108	17
	subsidiary Gain from change of ownership interest in subsidiaries and		-	-	-	14
	associates Gain on disposal of		49,307	319,746*	_	_
	investment properties Reversal of allowance for impairment loss on receivables from:		120,743	95,842	-	-
	- subsidiaries		_	_	500	209,132
	- joint venture		_	411	_	_
	- others		_	82	_	_
	Reversal of impairment of:	9(a)(;;)		1 200		
	<ul><li>joint venture</li><li>subsidiary</li></ul>	8(a)(ii) 6(a)(iii)	_	1,800	18,022	_
	Others		45,425	12,479	1,489	1,360
			990,028	850,668	87,309	276,850

<sup>\*</sup> Includes gain arising from disposal of The Nassim of \$160.9 million.

		Note	The <b>C</b> 2018	Group 2017	The Cor 2018	npany 2017
		11010	\$'000	\$'000	\$'000	\$'000
<b>(b)</b>	<b>Staff costs</b>					
	Wages and salaries Contributions to defined		562,136	490,001	53,026	79,330
	contribution plans Share-based expenses:		63,535	57,687	7,121	7,553
	- equity-settled		44,137	45,850	10,223	12,936
	- cash-settled		6,284	9,483	_	_
	Increase/(Decrease) in liability for short term accumulating					
	compensated absences Staff benefits, training/ development costs and		402	1,872	(873)	691
	others		72,253	76,434	6,145	5,765
	0411415		748,747	681,327	75,642	106,275
	Less:		, , , . ,	001,027	70,0.2	100,270
	Staff costs capitalised in development properties					
	for sale	11(f)	(14,614)	(22,011)		_
			734,133	659,316	75,642	106,275
	Recognised in:					
	Cost of sales	(c)(i)	513,908	426,820	_	_
	Administrative expenses	(c)(ii)	220,225	232,496	75,642	106,275
			734,133	659,316	75,642	106,275
(c)(i	) Cost of sales include:					
	Costs of development properties for sale Reversal of foreseeable		1,266,069	1,631,828	_	-
	losses on development properties for sale Operating expenses of	11(g)	(43,462)	(27,676)	-	-
	investment properties that generated rental income		1,025,163	623,778	_	_
	Operating lease expenses		205,425	116,444	_	_
	Staff costs	(b)	513,908	426,820	_	_
	Stall Costs	(0)	213,700	120,020		

			The	Group	The Co	ompany
		Note	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
(c)(ii)	Administrative expenses in	nclude:				
	Allowance for impairment loss on trade receivables Amortisation of intangible		4,977	4,219	_	_
	assets Auditors' remuneration:	4	11,165	7,022	72	4,165
	<ul><li>auditors of the Company</li><li>other auditors</li></ul>		4,127 5,006	3,794 4,617	877 —	667
	Non-audit fees: - auditors of the Company		855	1,187	40	18
	- other auditors Depreciation of property,		1,568	1,286	_	_
	plant and equipment Operating lease expenses Staff costs	3 (b)	63,338 12,666 220,225	69,270 13,397	948 5,195	3,221 6,817
(a)(iii)		(b)	220,223	232,496	75,642	106,275
(c)(m)	Other operating expenses	merude:				
	Allowance for impairment loss on non-trade receivables		5,024	4,109	16,802	5,079
	Foreign exchange loss Impairment loss on amounts due from:		8,975	_	_	_
	<ul><li>joint ventures</li><li>associates</li><li>Impairment and write off</li></ul>	8(a)(ii) 7(a)(i)	12,454	1,737	<u>-</u> -	<del>-</del> -
	of property, plant and equipment		938	1,473	_	_
	Impairment of intangible assets  Mark-to-market loss on	4	_	3,226	_	_
	financial asset designated as fair value					
	through profit or loss	-	1,646	1,224		

			The G	roup	The Co	mpany
		Note	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
(d)	Finance costs					
	Interest costs paid and payable:					
	- on bank loans and					
	overdrafts		302,961	241,475	_	_
	<ul> <li>on debt securities</li> </ul>		258,262	174,591	-	-
	<ul> <li>to non-controlling</li> </ul>					
	interests		13,083	1,774	-	-
	Convertible bonds:					
	- interest expense		60,252	65,104	60,253	64,265
	- amortisation of bond		16 521	21.021	16.521	21 101
	discount		16,531	21,931	16,531	21,101
	Derivative financial instruments		10.721	60		
	Others		19,731 30,215	48,825	16	-
					76,800	95 266
	Total borrowing costs Less:		701,035	553,760	70,800	85,366
	Borrowing costs capitalised in:					
	- investment properties	5(e)	(36,413)	(29,031)	-	_
	- development properties for sale	11(6)	(29.127)	(29,060)		
	for sale	11(f)	(28,127)	(38,060)		_
			(64,540)	(67,091)	76,800	95.266
			636,495	486,669	76,800	85,366

#### Tax Expense **28**

Tun Emperior				
	The G	roup	The Company	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Current tax expense				
- Based on current year's results	400,408	283,504	949	2
- Over provision in respect of				
prior years	(8,236)	(4,055)	_	_
- Group relief	1,430	(5,604)	_	-
	393,602	273,845	949	2
Deferred tax expense				
- Origination and reversal of	26005	2 ( 000	(2.01.1)	(2.7-5)
temporary differences	26,805	36,900	(2,814)	(3,575)
<ul> <li>Over provision in respect of prior</li> </ul>				
years	(15,019)	(12,935)	_	_
	11,786_	23,965	(2,814)	(3,575)
Balance carried forward	405,388	297,810	(1,865)	(3,573)

	The Group		The Company	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Balance brought forward	405,388	297,810	(1,865)	(3,573)
Land appreciation tax (LAT)				
- Current year	253,303	171,140		_
	658,691	468,950	(1,865)	(3,573)

Comparative information on LAT has been reclassified from cost of sales to tax expense to conform with current year presentation. LAT payable has similarly been reclassified from trade and other payables to current tax payable.

## Reconciliation of effective tax rate

Profit before tax   3,508,503   2,815,530     Less: Share of results of associates and joint ventures   (959,407)   (882,288)     Profit before share of results of associates and joint ventures   and tax   2,549,096   1,933,242     Income tax using Singapore tax rate of 17% (2017: 17%)   433,346   328,651     Adjustments:   Expenses not deductible for tax purposes   146,615   112,778     Income not subject to tax   (280,078)   (245,493)     Effect of unrecognised tax losses and other deductible temporary differences   16,252   9,025     Effect of different tax rates in foreign jurisdictions   89,497   80,391     Effect of taxable distributions from REITs   43,346   42,420     Land appreciation tax   253,303   171,140     Effect of tax reduction on land appreciation tax   (63,326)   (42,785)     Withholding taxes   45,900   40,025     Over provision in respect of prior years   (23,255)   (16,990)     Group relief   1,430   (5,604)     Others   (4,339)   (4,608)		The Group	
Less: Share of results of associates and joint ventures         (959,407)         (882,288)           Profit before share of results of associates and joint ventures and tax         2,549,096         1,933,242           Income tax using Singapore tax rate of 17% (2017: 17%)         433,346         328,651           Adjustments:         Expenses not deductible for tax purposes         146,615         112,778           Income not subject to tax         (280,078)         (245,493)           Effect of unrecognised tax losses and other deductible temporary differences         16,252         9,025           Effect of different tax rates in foreign jurisdictions         89,497         80,391           Effect of taxable distributions from REITs         43,346         42,420           Land appreciation tax         253,303         171,140           Effect of tax reduction on land appreciation tax         (63,326)         (42,785)           Withholding taxes         45,900         40,025           Over provision in respect of prior years         (23,255)         (16,990)           Group relief         1,430         (5,604)           Others         (4,608)			
Profit before share of results of associates and joint ventures and tax         2,549,096         1,933,242           Income tax using Singapore tax rate of 17% (2017: 17%)         433,346         328,651           Adjustments:         Expenses not deductible for tax purposes         146,615         112,778           Income not subject to tax         (280,078)         (245,493)           Effect of unrecognised tax losses and other deductible temporary differences         16,252         9,025           Effect of different tax rates in foreign jurisdictions         89,497         80,391           Effect of taxable distributions from REITs         43,346         42,420           Land appreciation tax         253,303         171,140           Effect of tax reduction on land appreciation tax         (63,326)         (42,785)           Withholding taxes         45,900         40,025           Over provision in respect of prior years         (23,255)         (16,990)           Group relief         1,430         (5,604)           Others         (4,339)         (4,608)	Profit before tax		
Income tax using Singapore tax rate of 17% (2017: 17%)   433,346   328,651     Adjustments:   Expenses not deductible for tax purposes   146,615   112,778     Income not subject to tax   (280,078)   (245,493)     Effect of unrecognised tax losses and other deductible temporary differences   16,252   9,025     Effect of different tax rates in foreign jurisdictions   89,497   80,391     Effect of taxable distributions from REITs   43,346   42,420     Land appreciation tax   253,303   171,140     Effect of tax reduction on land appreciation tax   (63,326)   (42,785)     Withholding taxes   45,900   40,025     Over provision in respect of prior years   (23,255)   (16,990)     Group relief   1,430   (5,604)     Others   (4,339)   (4,608)	· · · · · · · · · · · · · · · · · · ·	(959,407)	(882,288)
Adjustments:       Expenses not deductible for tax purposes       146,615       112,778         Income not subject to tax       (280,078)       (245,493)         Effect of unrecognised tax losses and other deductible temporary differences       16,252       9,025         Effect of different tax rates in foreign jurisdictions       89,497       80,391         Effect of taxable distributions from REITs       43,346       42,420         Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	· · · · · · · · · · · · · · · · · · ·	2,549,096	1,933,242
Expenses not deductible for tax purposes       146,615       112,778         Income not subject to tax       (280,078)       (245,493)         Effect of unrecognised tax losses and other deductible temporary differences       16,252       9,025         Effect of different tax rates in foreign jurisdictions       89,497       80,391         Effect of taxable distributions from REITs       43,346       42,420         Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Ç 01	433,346	328,651
Income not subject to tax         (280,078)         (245,493)           Effect of unrecognised tax losses and other deductible temporary differences         16,252         9,025           Effect of different tax rates in foreign jurisdictions         89,497         80,391           Effect of taxable distributions from REITs         43,346         42,420           Land appreciation tax         253,303         171,140           Effect of tax reduction on land appreciation tax         (63,326)         (42,785)           Withholding taxes         45,900         40,025           Over provision in respect of prior years         (23,255)         (16,990)           Group relief         1,430         (5,604)           Others         (4,339)         (4,608)		146,615	112,778
temporary differences       16,252       9,025         Effect of different tax rates in foreign jurisdictions       89,497       80,391         Effect of taxable distributions from REITs       43,346       42,420         Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)		(280,078)	(245,493)
Effect of different tax rates in foreign jurisdictions       89,497       80,391         Effect of taxable distributions from REITs       43,346       42,420         Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Effect of unrecognised tax losses and other deductible		
Effect of taxable distributions from REITs       43,346       42,420         Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	temporary differences	16,252	9,025
Land appreciation tax       253,303       171,140         Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Effect of different tax rates in foreign jurisdictions	89,497	80,391
Effect of tax reduction on land appreciation tax       (63,326)       (42,785)         Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Effect of taxable distributions from REITs	43,346	42,420
Withholding taxes       45,900       40,025         Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Land appreciation tax	253,303	171,140
Over provision in respect of prior years       (23,255)       (16,990)         Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Effect of tax reduction on land appreciation tax	(63,326)	(42,785)
Group relief       1,430       (5,604)         Others       (4,339)       (4,608)	Withholding taxes	45,900	40,025
Others (4,339) (4,608)	Over provision in respect of prior years	(23,255)	(16,990)
	Group relief	1,430	(5,604)
658,691 468,950	Others	(4,339)	(4,608)
		658,691	468,950

Notes to the financial statements Year ended 31 December 2018

	The Con	npany
	2018 \$'000	2017 \$'000
Profit before tax	422,240	559,198
Income tax using Singapore tax rate of 17% (2017: 17%) Adjustments:	71,781	95,064
Expenses not deductible for tax purposes	16,605	18,842
Income not subject to tax	(87,334)	(114,144)
Effect of other deductible temporary differences	(99)	(2,858)
Others	(2,818)	(477)
	(1,865)	(3,573)

# 29 Earnings Per Share

## (a) Basic earnings per share

	The C	Group
	2018	2017
	\$'000	\$'000
Basic earnings per share is based on:		
Net profit attributable to owners of the Company	1,762,493	1,569,560
	2018	2017
	No. of shares ('000)	No. of shares ('000)
Weighted average number of ordinary shares in issue during the year	4,191,314	4,245,629

## (b) Diluted earnings per share

In calculating diluted earnings per share, the net profit attributable to owners of the Company and weighted average number of ordinary shares in issue during the year are adjusted for the effects of all dilutive potential ordinary shares:

	The C	Group
	2018 \$'000	2017 \$'000
Net profit attributable to owners of the Company	1,762,493	1,569,560
Profit impact of conversion of the potential dilutive shares	73,970	60,898
Adjusted net profit attributable to owners of the Company	1,836,463	1,630,458

	2018 No. of shares ('000)	2017 No. of shares ('000)
Weighted average number of ordinary shares in issue		
during the year	4,191,314	4,245,629
Adjustments for potential dilutive shares under:		
- CapitaLand Performance Share Plan	19,006	21,187
- CapitaLand Restricted Share Plan	23,599	23,758
- Convertible bonds	471,697	451,524
	514,302	496,469
Weighted average number of ordinary shares used in the		
calculation of diluted earnings per share	4,705,616	4,742,098

### 30 Dividends

The Board of Directors of the Company has proposed a tax-exempt ordinary dividend of 12.0 cents per share in respect of the financial year ended 31 December 2018. This would amount to a payout of approximately \$499.5 million based on the number of issued shares (excluding treasury shares) as at 31 December 2018. The tax-exempt dividends are subject to shareholders' approval at the forthcoming Annual General Meeting of the Company.

For the financial year ended 31 December 2017, a tax-exempt ordinary dividend of 12.0 cents per share was approved at the Annual General Meeting held on 30 April 2018. The said dividends of \$504.1 million were paid in May 2018.

## 31 Acquisition/Disposal of Subsidiaries, Net of Cash Acquired/Disposed of

## (a) Acquisition of subsidiaries

The list of significant acquisition of subsidiaries during 2018 is as follows:

Date acquired	Effective interest acquired
January 2018	63.2%
March 2018	99.5%
June 2018	33.6%
July 2018	100%
August 2018	100%
August 2018	100%
	January 2018 March 2018 June 2018 July 2018 August 2018

<sup>\*</sup> Includes 5.1% interest held indirectly through CapitaLand International Pte Ltd and 94.9% interest indirectly held through CCT.

The list of significant acquisition of subsidiaries in 2017 is as follows:

Name of subsidiary	Date acquired	Effective interest acquired
Shanghai Zhuju Real Estate Co., Ltd	June 2017	100%
CapitaLand Mall Trust <sup>#</sup>	August 2017	29.4%
CapitaLand Retail China Trust <sup>#</sup>	August 2017	39.4%
RCS Trust#	August 2017	30.4%
MVKimi (BVI) Limited	November 2017	100%
Viet Hung Phu Business Investment Joint Stock		
Company	November 2017	100%
MAC Property Company GmbH	December 2017	94.9%

<sup>\*</sup> Previously associates/joint venture of the Group.

# (b) Effects of acquisitions

The cash flows and net assets of subsidiaries acquired are provided below:

	Recognised values		
	Note	2018	2017
		\$'000	\$'000
The Group			
Property, plant and equipment		,593	4,424
Intangible assets	4	7,756	5,806
Investment properties	5	,409,988	7,565,394
Joint ventures			26,794
Other non-current assets		09	1,948
Development properties for sale		,174,985	0,224
Trade and other receivables		85,883	08,755
Cash and cash equivalents		26,465	68,784
Other current assets			6,274
Current liabilities		975,176)	517,259)
Bank borrowings		348,066)	2,082,327)
Debt securities		,	3,426,728)
Other non-current liabilities		22,351)	96,387)
Deferred tax liabilities		5,852)	231,058)
Non-controlling interests		5,235)	5,830,030)
Balance carried forward		,668,299	,474,614

		Recognised values	
	Note	2018 \$'000	2017 \$'000
Balance brought forward		,668,299	,474,614
Amounts previously accounted for as associates			
and joint ventures, remeasured at fair value		1,141)	4,505,872)
Net assets acquired		,667,158	,968,742
Goodwill arising from acquisition	4	9,086	7,638
Gain from bargain purchase	27(a)		26,941)
Realisation of reserves previously accounted for as			
an associate		•	10,773)
Bank and shareholder loans assumed		97,716	•
Total purchase consideration		,883,960	,018,666
Less:			
Deferred purchase consideration and other			
adjustments		163,053)	26,525)
Deferred purchase consideration paid in relation to			
prior year's acquisition of subsidiaries			0,030
Cash of subsidiaries acquired		226,465)	768,784)
Cash outflow on acquisition of subsidiaries		,494,442	,233,387

## (c) Disposal of subsidiaries

The list of significant disposal of subsidiaries during 2018 is as follows:

Name of subsidiary	Date disposed	Effective interest disposed
Gain Mark Properties (Shanghai) Ltd	January 2018	44.3%
Citadines (Xi'an) Property Co., Ltd.	January 2018	44.3%
CapitaMalls Foshan City Nanhai Commercial Property Co., Ltd	September 2018	51.0%
CapitaMalls Chongqing Investment Co., Ltd	September 2018	51.0%
CapitaMalls Maoming City Commercial Property Co., Ltd	September 2018	51.0%
CapitaMalls Zhangzhou Commercial Property Co., Ltd	September 2018	51.0%
Super Plus Limited	November 2018	100%

The disposed subsidiaries previously contributed net profit of \$4.5\$ million from 1 January 2018 to the date of disposal.

The list of significant disposal of subsidiaries during 2017 is as follows:

Name of subsidiary	Date disposed	Effective interest disposed
Nassim Hill Realty Pte Ltd	January 2017	100%
Winterton Investment Limited	June 2017	100%
CapitaLand Vietnam Commercial Fund I	August 2017	60%

The disposed subsidiaries previously contributed net profit of \$27.4 million from 1 January 2017 to the date of disposal.

## (d) Effects of disposals

The cash flows and net assets of subsidiaries disposed are provided below:

		The Group		
	Note	2018	2017	
		\$'000	\$'000	
Property, plant and equipment		93	14	
Investment properties	5	78,650	235,804	
Development properties for sale		_	356,582	
Assets held for sale		542,262	267,904	
Other current assets		890	30,085	
Liabilities held for sale		(75,046)	(17,238)	
Other current liabilities		(254)	(29,061)	
Bank borrowings		(30,152)	(39,199)	
Other non-current liabilities		(11,936)	(28,157)	
Non-controlling interests		(117,005)	(1,650)	
Net assets		387,502	775,084	
Less:				
Equity interests retained as associates			(142,339)	
Net assets disposed		387,502	632,745	
Realisation of reserves		36,304	(637)	
Gain on disposal of subsidiaries	_	52,820	292,530	
Sale consideration		476,626	924,638	
Deferred proceeds and other adjustments		(10,578)	_	
Deposits received in prior year		(104,909)	_	
Deferred sale consideration received in relation to				
disposal of subsidiaries		_	413,666	
Cash of subsidiaries disposed	_	(387)	(45,295)	
Cash inflow on disposal of subsidiaries*		360,752	1,293,009	

<sup>\*</sup> Includes cash inflow from disposal of subsidiaries of \$106.8 million (2017: \$899.0 million) as presented in the statement of cash flows and proceeds from disposal of assets held for sale of \$254.0 million (2017: \$394.0 million) relate to the disposal of subsidiaries.

### 32 **Business Combinations**

The Group acquires subsidiaries that own real estate. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. Typically, the Group assesses the acquisition as a purchase of business when the strategic management function and the associated processes were purchased along with the underlying properties.

There were no significant business combinations in 2018.

In 2017, the Group had the following significant business combination:

# Acquisition of CapitaLand Mall Trust (CMT), CapitaLand Retail China Trust (CRCT) and RCS Trust (RCST)

With effect from August 2017, the Group consolidated CMT and CRCT as required under FRS 110. The Group has assessed that it has control over CMT and CRCT, following the progressive increase in the Group's unitholdings in CMT and CRCT over the years arising from the issuance of units as consideration for management fees, acquisition and divestment fees as well as participation in distribution reinvestment plan. Considering the Group's aggregate interest in RCST, held via its subsidiaries, the Group also consolidated RCST. Prior to August 2017, the Group equity accounted for CMT and CRCT as associates and RCST as joint venture.

The consolidation of CMT, CRCT and RCST resulted in an increase in revenue of \$425.6 million but no change to profit attributable to owners, from the date of acquisition to 31 December 2017. If the acquisition had occurred on 1 January 2017, management estimates that the contribution from CMT, CRCT and RCST in terms of revenue would have been \$1,028.1 million, with no change to profit attributable to owners.

Under the accounting standards, the change in control is accounted for using the acquisition method, and the Group's previously held equity interest is re-measured to fair value and a gain of \$12.0 million on deemed disposal was recognised in profit or loss. The fair values of the associates were derived from the quoted market prices of CMT and CRCT at date of acquisition.

The identifiable assets acquired, liabilities assumed and effect of cash flows are presented as follows:

	2017 \$'000
	\$ 000
Property, plant and equipment	6,713
Intangible assets	1,707
Investment properties	14,411,074
Joint ventures	826,794
Other non-current assets	41,905
Cash and cash equivalents	678,880
Other current assets	296,477
Current liabilities	(374,124)
Bank borrowings	(1,915,852)
Debt securities	(3,426,727)
Non-current liabilities	(62,933)
Deferred tax liabilities	(215,773)
Non-controlling interests	(5,808,802)
Total identifiable net assets	4,459,339
Less: Amount previously accounted for as associate	
and joint venture, remeasured at fair value	(4,504,896)
Net assets acquired	(45,557)
Goodwill on acquisition	56,330
Realisation of reserves previously shared as an associate	(10,773)
Total purchase consideration	_
Less: Cash and cash equivalents in subsidiary acquired	(678,880)
Net cash inflow on acquisition	(678,880)

## 33 Financial Risk Management

## (a) Financial risk management objectives and policies

The Group and the Company are exposed to market risk (including interest rate, foreign currency and price risks), credit risk and liquidity risk arising from its diversified business. The Group's risk management approach seeks to minimise the potential material adverse effects from these exposures. The Group uses financial instruments such as currency forwards, interest rate swaps and cross currency swaps as well as foreign currency borrowings to hedge certain financial risk exposures.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Risk Committee to strengthen its risk management processes and framework. The Risk Committee is assisted by an independent unit called the Risk Assessment Group (RAG). RAG generates a comprehensive portfolio risk report to assist the committee. This quarterly report measures a spectrum of risks, including property market risks, construction risks, interest rate risks, refinancing risks and currency risks.

### (b) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will have on the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

### (i) Interest rate risk

The Group's exposure to market risk for changes in interest rate environment relates mainly to its investment in financial products and debt obligations.

The investments in financial products are short term in nature and they are not held for trading or speculative purposes. The financial products mainly comprise fixed deposits which yield better returns than cash at bank.

The Group manages its interest rate exposure by maintaining a prudent mix of fixed and floating rate borrowings. The Group adopts a policy of ensuring that between 65% and 75% of its interest rate risk exposure is at a fixed rate. The Group actively reviews its debt portfolio, taking into account the investment holding period and nature of its assets. This strategy allows it to capitalise on cheaper funding in a low interest rate environment and achieve certain level of protection against rate hikes. The Group also uses hedging instruments such as interest rate swaps to minimise its exposure to interest rate volatility and classifies these interest rate swaps as cash flow hedge.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the critical terms method.

Hedge ineffectiveness may occur due to changes in the critical terms of either the interest rate swaps or borrowings.

As all critical terms matched during the year, the economic relationship was 100% effective.

The fair value loss of interest rate swaps as at 31 December 2018 was \$24.5 million (2017: \$26.6 million; 1 January 2017: \$13.3 million) comprising derivative assets of \$10.5 million (2017: \$5.4 million; 1 January 2017: \$7.1 million) and derivative liabilities of \$35.0 million (2017: \$32.0 million; 1 January 2017: \$20.4 million).

## Sensitivity analysis

For variable rate financial liabilities and interest rate derivative instruments used for hedging, it is estimated that an increase of 100 basis point in interest rate at the reporting date would lead to a reduction in the Group's profit before tax (and revenue reserves) by approximately \$62.0 million (2017: \$68.0 million; 1 January 2017: \$42.3 million). A decrease in 100 basis point in interest rate would have an equal but opposite effect. This analysis assumes that all other variables, in particular foreign currency rates, remain constant, and has not taken into account the effects of qualifying borrowing costs allowed for capitalisation, the associated tax effects and share of non-controlling interests.

## (ii) Equity price risk

As at 31 December 2018, the Group has financial assets at FVOCI in equity securities and is exposed to equity price risk. The securities are listed in Malaysia.

Sensitivity analysis

It is estimated that if the prices for equity securities listed in Malaysia increase by five percentage point with all other variables including tax rate being held constant, the Group's fair value reserves would increase by approximately \$2.4 million (2017: \$2.4 million; 1 January 2017: \$2.2 million). A decrease in five percentage point will have an equal but opposite effect.

## (iii) Foreign currency risk

The Group operates internationally and is exposed to various currencies, mainly Chinese Renminbi, Euro, Hong Kong Dollars, Japanese Yen, Malaysian Ringgit, Australian Dollars and US Dollars.

The Group maintains a natural hedge, whenever possible, by borrowing in the currency of the country in which its property or investment is located or by borrowing in currencies that match the future revenue stream to be generated from its investments.

As at the reporting date, the Group uses certain foreign currency denominated borrowings, which include bank loans and medium term notes, and cross currency interest rate swaps to hedge against the currency risk arising from the Group's net investments in certain subsidiaries in United States of America, Europe and Japan. The carrying amount of these US Dollars, Euro, Sterling Pound and Japanese Yen denominated borrowings as at 31 December 2018 was \$1,134.6 million (2017: \$751.8 million; 1 January 2017: \$576.8 million) and the fair value of the borrowings was \$1,124.9 million (2017: \$749.2 million; 1 January 2017: \$579.7 million).

The Group uses forward exchange contracts or foreign currency loans to hedge its foreign currency risk, where feasible. It generally enters into forward exchange contracts with maturities ranging between three months and one year which are rolled over at market rates at maturity or foreign currency loans which match the Group's highly probable transactions and investment in the foreign subsidiaries. The Group also enters into cross currency swaps to hedge the foreign exchange risk of its loans denominated in a foreign currency. The foreign exchange forwards and currency swaps are denominated in the same currency as the highly probable transactions, therefore the economic relationship is 100% effective.

Hedge ineffectiveness may occur due to:

- Changes in timing of the forecasted transaction from what was originally planned;
   and
- Changes in the credit risk of the derivative counterparty or the Group.

The net fair value loss of the forward exchange and cross currency swap contracts as at 31 December 2018 was \$6.8 million (2017: loss of \$47.4 million; 1 January 2017: gain of \$93.1 million), comprising derivative liabilities of \$94.6 million (2017: \$139.5 million; 1 January 2017: \$37.6 million) and derivative assets of \$87.8 million (2017: \$92.1 million; 1 January 2017: \$130.7 million).

Foreign exchange exposures in transactional currencies other than functional currencies of the operating entities are kept to an acceptable level.

The Group's and the Company's exposure to foreign currencies were as follows:

	Singapore Dollars \$'000	US Dollars \$'000	Australian Dollars \$'000	Chinese Renminbi \$'000	Hong Kong Dollars \$'000	Japanese Yen \$'000	Euro \$'000	Malaysian Ringgit \$'000	Others# \$'000	Total \$'000
The Group										
31 December 2018 Other financial assets Trade and other receivables Cash and cash equivalents	11,321 393,145 2,490,066	101,691 423,697 172,546	22,159 15,552	29,613 759,163 1,850,213	165 16,566 4,659	225,413 22,508 182,862	226,688 89,270	40,632 39,478 51,992	104,748 202,679	408,835 2,008,152 5,059,839
Bank borrowings and debt securities Trade and other payables	(13,300,000) (1,348,998)	(2,315,184) (773,197)	(87,094) (9,567)	(2,402,944) (2,107,619)	(1,097,329) (2,163)	(2,536,152) (87,112)	,	(497,273) (70,399)	(390,700) (161,196)	(23,633,945) (4,623,755)
Gross currency exposure Add/Less: Net financial liabilities/(assets) denominated in the respective entities' functional	(11,754,466)	(2,390,447)	(58,950)	(1,871,574)	(1,078,102)	(2,192,481)	(754,815)	(435,570)	(244,469)	(20,780,874)
Add: Bank borrowings and debt securities designated for net investment hedge Add: Cross currency	11,611,516	1,507,826	(11,928) 87,462	1,696,089	142,206	1,237,661 268,562	349,026 607,171	526,928	89,418 173,959	17,148,742
swaps/foreign exchange forward contracts Less: Financial assets at FVOCI	-	617,880	_	-	955,480 (165)	715,811	<u>-</u>	(40,632)	-	2,289,171 (44,233)
Net currency exposure	(142,950)	(268,177)	16,584	(175,485)	19,419	29,553	201,382	50,726	18,908	(250,040)

<sup>#</sup> Others include mainly United Arab Emirates Dirham, Sterling Pound, Thai Baht, Indian Rupee and Vietnamese Dong.

The Group	Singapore Dollars \$'000	US Dollars \$'000	Australian Dollars \$'000	Chinese Renminbi \$'000	Hong Kong Dollars \$'000	Japanese Yen \$'000	Euro \$'000	Malaysian Ringgit \$'000	Others# \$'000	Total \$'000
•										
31 December 2017										
Other financial assets	13,366	73,415		<del>-</del>	855	226,159	<del>-</del>	47,534		361,329
Trade and other receivables	320,494	267,658	18,865	507,847	18,146	17,784	226,321	85,948	153,533	1,616,596
Cash and cash equivalents	3,373,735	145,983	6,692	2,145,081	2,314	181,096	63,218	83,410	103,789	6,105,318
Bank borrowings and debt securities	(13,235,297)	(1,695,196)		(1,684,735)	(1,035,969)	(2,456,531)	(792,321)	(503,206)	(291,674)	(21,694,929)
Trade and other payables	(15,235,297)	(396,313)	(10,086)	(2,673,052)	(2,740)	(83,681)	(69,016)	(66,052)	(86,884)	(4,960,877)
										(18,572,563)
Gross currency exposure Add/Less: Net financial liabilities/(assets) denominated in the respective entities' functional	(11,100,755)	(1,604,453)	15,471	(1,704,859)	(1,017,394)	(2,115,173)	(571,798)	(352,366)	(121,236)	(10,372,303)
currencies  Add: Bank borrowings and debt securities designated for	10,931,104	431,096	(1,078)	1,262,276	192,162	1,230,423	335,842	470,774	80,950	14,933,549
net investment hedge Add: Cross currency swaps/foreign exchange forward	-	68,476	_	-	_	206,360	429,743	-	47,218	751,797
contracts	_	1,073,036	_	_	843,534	699,872	-	_	-	2,616,442
Less: Available-for-sale										
financial assets					(855)			(47,533)		(48,388)
Net currency exposure	(169,651)	(31,845)	14,393	(442,583)	17,447	21,482	193,787	70,875	6,932	(319,163)

 $<sup>^{\#}</sup>$  Others include mainly United Arab Emirates Dirham, Sterling Pound, Thai Baht, Indian Rupee and Vietnamese Dong.

The Group	Singapore Dollars \$'000	US Dollars \$'000	Australian Dollars \$'000	Chinese Renminbi \$'000	Hong Kong Dollars \$'000	Japanese Yen \$'000	Euro \$'000	Malaysian Ringgit \$'000	Others# \$'000	Total \$'000
1 January 2017										
1 January 2017 Other financial assets	6,321	77,761			914	226,825		44,834	_	356,655
Trade and other receivables	629.313	754.142	18,534	338,383	18.526	128,841	184.032	71,710	198.368	2,341,849
Cash and cash equivalents	1,955,719	228,480	5,528	2,216,395	3,534	167,916	37,746	77,993	99,318	4,792,629
Bank borrowings and debt	,,.	.,	. ,.	, .,	- ,	,	,	,	, .	
securities	(9,475,225)	(1,146,829)	_	(1,163,502)	(314,638)	(1,667,187)	(298,597)	(492,220)	(294,178)	(14,852,376)
Trade and other payables	(1,233,754)	(431,829)	(10,276)	(2,610,278)	(3,728)	(80,613)	(49,106)	(61,882)	(94,393)	(4,575,859)
Gross currency exposure	(8,117,626)	(518,275)	13,786	(1,219,002)	(295,392)	(1,224,218)	(125,925)	(359,565)	(90,885)	(11,937,102)
Add/Less: Net financial										
liabilities/(assets) denominated in										
the respective										
entities'										
functional										
currencies	7,951,417	287,884	2,492	490,111	205,756	737,726	(20,852)	461,937	170,061	10,286,532
Add: Bank borrowings and										
debt securities										
designated for net investment hedge		72,505				202,804	292,227	_	12,135	579,671
Add: Cross currency	_	72,303	_	_	_	202,804	292,221	_	12,133	379,071
swaps/foreign										
exchange forward										
contracts	_	570,020	_	_	107,476	303,979	_	_	_	981,475
Less: Available-for-sale										
financial assets	_	(1,148)			(914)		_	(44,834)		(46,896)
Net currency exposure	(166,209)	410,986	16,278	(728,891)	16,926	20,291	145,450	57,538	91,311	(136,320)

<sup>&</sup>lt;sup>#</sup> Others include mainly United Arab Emirates Dirham, Sterling Pound, Thai Baht, Indian Rupee and Vietnamese Dong.

#### Sensitivity analysis

It is estimated that a five percentage point strengthening in foreign currencies against the respective functional currencies of the Group would decrease the Group's profit before tax by approximately \$12.5 million (2017: \$16.0 million) and increase the Group's other components of equity by approximately \$2.2 million (2017: \$2.4 million). A five percentage point weakening in foreign currencies against the Singapore Dollar would have an equal but opposite effect. The Group's outstanding forward exchange contracts and cross currency swaps have been included in this calculation. The analysis assumed that all other variables, in particular interest rates, remain constant and does not take into account the translation related risk, associated tax effects and share of non-controlling interests.

There was no significant exposure to foreign currencies for the Company as at 31 December 2018, 31 December 2017 and 1 January 2017.

## (c) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For trade and other receivables, contract assets and financial assets at amortised cost, the Group has guidelines governing the process of granting credit as a service or product provider in its respective segments of business. Trade and other receivables and contract assets relate mainly to the Group's customers who bought its residential units and tenants from its commercial buildings, shopping malls and serviced residences. Financial assets at amortised cost relate mainly to amounts owing by related parties. Investments and financial transactions are restricted to counterparties that meet the appropriate credit criteria.

The principal risk to which the Group and the Company is exposed to in respect of financial guarantee contracts is credit risk in connection with the guarantee contracts they have issued. To mitigate the risk, management continually monitors the risk and has established processes including performing credit evaluations of the parties it is providing the guarantee on behalf of. Guarantees are only given for the benefit of its subsidiaries and related parties. The maximum exposure to credit risk in respect of these financial guarantees at the balance sheet date is disclosed in note 36.

The Group has a diversified portfolio of businesses and as at balance sheet date, there was no significant concentration of credit risk with any entity. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the balance sheet, including derivative financial instruments as well as any irrevocable loan undertaking to associates and joint ventures.

#### (i) Trade receivables and contract assets

The Group uses a provision matrix to measure the lifetime expected credit loss allowance for trade receivables and contract assets.

In measuring the expected credit losses, trade receivables and contract assets are grouped based on similar credit risk characteristics and days past due. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of customers under each businesses.

Trade and other receivables and contract assets are written off when there is no reasonable expectation of recovery, such as a debtor failing to engage in a repayment plan with the Group. The Group generally considers a financial asset as in default if the counterparty fails to make contractual payments within 90 days when they fall due and writes off the financial asset when the Group assesses that the debtor fails to make contractual payments. Where receivables are written off, the Group continues to engage in enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognised in profit or loss.

## (ii) Financial assets at amortised cost

The Group assesses on a forward-looking basis the expected credit losses associated with financial assets at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

## (a) The movements in credit loss allowance are as follows:

	Trade receivables \$'000	Other receivables \$'000	Amounts due from associates \$'000	Amounts due from joint ventures (current) \$'000	Amounts due from joint ventures (non- current) \$'000	Total \$'000
The Group						
At 1 January 2018	10,537	19,205	3,172	13,389	13,639	59,942
Allowance utilised Allowance during	(622)	(9,542)	_	_	_	(10,164)
the year	4,728	5,844	_	1,450	_	12,022
Reversal of allowance						
during the year	(362)	_	(3,067)	_	_	(3,429)
Disposal of						
subsidiaries	(18)	(30)	_	_	_	(48)
Translation						
differences	604	(85)	(3)	99	139	754
At 31 December				•	•	
2018	14,867	15,392	102	14,938	13,778	59,077

The movements in allowance for impairment loss on loans (note 6) and amounts due from subsidiaries (note 18) were as follows:

	Amounts due from subsidiaries \$'000
The Company	
At 1 January 2018	108,902
Allowance during the year	16,803
Reversal of allowance during the year	(500)
At 31 December 2018	125,205

Cash and cash equivalents are subject to immaterial credit loss.

(b) The maximum exposure to credit risk for trade receivables at the reporting date (by strategic business units) was:

oursegre custices units) was	The Group						
	2018 \$'000	2017 \$'000	1 Jan 2017 \$'000				
CL SMI	52,980	150,293	241,911				
CL China	89,961	75,426	40,938				
CL Vietnam	14,622	13,540	7,328				
CL International	65,307	54,929	53,057				
Others	4,220	501	237				
	227,090	294,689	343,471				

(c) The credit quality of trade and other receivables is assessed based on credit policies established by the Risk Committee. The Group monitors customer credit risk by grouping trade and other receivables based on their characteristics. Trade and other receivables with high credit risk will be identified and monitored by the respective strategic business units. The Group's and the Company's credit risk exposure in relation to trade and other receivables under SFRS(I) 9 as at 31 December 2018 are set out in the provision matrix as follows:

	<>						
	Current \$'000	Within 30 days \$'000	30 to 90 days \$'000	More than 90 days \$'000	Total \$'000		
The Group							
Expected loss rate	_	0.2%	21.6%	36.4%			
Trade receivables	141,409	51,989	19,815	28,744	241,957		
Loss allowance	_	125	4,287	10,455	14,867		
Expected loss rate Amounts due from	-	_	-	0.6%			
associates	13,388	2,683	3,806	17,842	37,719		
Loss allowance	· <del>-</del>	· <del>-</del>	· -	102	102		
Expected loss rate Amounts due from	-	_	-	36.8%			
joint ventures	35,253	1,005	1,794	40,538	78,590		
Loss allowance	_	_	_	14,938	14,938		

No aging analysis of contract assets and other receivables are presented as the majority of outstanding balances as at 31 December 2018 are current. The Group assesses that no allowance for impairment loss on other receivables is required, except for the amount written off as there is no reasonable expectation of recovery.

The Company's credit risk exposure to trade and other receivables as at 31 December 2018 is immaterial.

The Company has issued financial guarantees to banks for borrowings of its subsidiaries. These guarantees are subject to the impairment requirements of SFRS (I) 9. The Company has assessed that its subsidiaries have strong financial capacity to meet the contractual cash flow obligations in the near future and hence, does not expect significant credit losses arising from these guarantees.

Previous accounting policy for impairment of trade and other receivables

In 2017, the impairment of financial assets was assessed based on the incurred loss impairment model.

The Group's and the Company's credit risk exposure in relation to trade and other receivables as at 31 December 2017 and 1 January 2017 are set out in the provision matrix as follows:

(i) The ageing of trade receivables, amounts due from associates and joint ventures at the reporting date was:

				Amounts due		Amounts due		
	Trade r	eceivables	from a	from associates		nt ventures		
		Allowance		Allowance		Allowance		
		for		for		for		
		impairment	•	impairment		impairment		
	Gross	loss on	Gross	loss on	Gross	loss on		
	amount \$'000	receivables \$'000	amount \$'000	receivables \$'000	amount \$'000	receivables \$'000		
The Group								
31 December 2017								
Not past due	167,084	_	111,024	_	38,960	_		
Past due $1 - 30$ days	97,287	(601)	2,269	(16)	5,480	_		
Past due 31 – 90 days	19,740	(333)	4,394	(203)	2,845	_		
More than 90 days	21,115	(9,603)	5,551	(2,953)	17,063	(13,389)		
_	305,226	(10,537)	123,238	(3,172)	64,348	(13,389)		
-								
1 January 2017								
Not past due	292,749	_	489,811	_	80,248	(77)		
Past due $1 - 30$ days	31,049	(50)	2,611	_	1,366	(75)		
Past due $31 - 90$ days	10,908	(76)	5,365	_	555	(152)		
More than 90 days	17,233	(8,342)	5,806	(113)	17,495	(12,018)		
	351,939	(8,468)	503,593	(113)	99,664	(12,322)		

(ii) The movements in allowance for impairment loss in respect of trade and other receivables, amounts due from associates and joint ventures were as follows:

	Trade receivables \$'000	Other receivables \$'000	Amounts due from associates \$'000	Amounts due from joint ventures (current) \$'000	Amounts due from joint ventures (non- current) \$'000	Total \$'000
The Group						
At 1 January 2017	8,468	17,834	113	12,322	13,105	51,842
Allowance utilised	(1,862)	(433)	_	_	_	(2,295)
Allowance during						
the year	3,615	_	3,067	936	_	7,618
Reversal of						
allowance during						
the year	(21)	1,552	_	(411)	_	1,120
Translation						
differences	337	252	(8)	542	534	1,657
At 31 December						
2017	10,537	19,205	3,172	13,389	13,639	59,942

Based on historical default rates, the Group believes that no allowance for impairment loss on receivables is necessary in respect of the trade receivables, except for those balances which were impaired.

(ii) The movements in allowance for impairment loss on loans (note 6) and amounts due from subsidiaries (note 18) were as follows:

	Amounts due from subsidiaries \$'000
The Company	
At 1 January 2017	(312,955)
Allowance during the year	(5,079)
Reversal of allowance during the year	27,541
Disposal of a subsidiary	181,591
At 31 December 2017	(108,902)

The (allowance)/reversal of allowance for impairment loss in respect of the amounts due from subsidiaries was made based on estimated future cash flow recoveries.

# (d) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. As part of its overall prudent liquidity management, the Group maintains sufficient level of cash or cash convertible investments to meet its working capital requirement. In addition, the Group strives to maintain available banking facilities at a reasonable level to its overall debt position. As far as possible, the Group will constantly raise committed funding from both capital markets and financial institutions and prudently balance its portfolio with some short term funding so as to achieve overall cost effectiveness.

The following are the expected contractual undiscounted cash flows of financial liabilities and derivative financial instruments, including interest payments and excluding the impact of netting agreements:

or nothing agreements		<> Contractual cash flows> Between					
The Group	Carrying amount \$'000	Total \$'000	Not later than 1 year \$'000	1 and 5 years \$'000	After 5 years \$'000		
The Group							
31 December 2018 Financial liabilities, at amortised cost Bank borrowings Debt securities Trade and other	(13,003,731) (10,630,214)	(14,360,143) (12,007,218)	(2,097,869) (1,781,678)	(10,674,394) (5,732,208)	(1,587,880) (4,493,332)		
payables <sup>#</sup>	(3,876,540)	(3,902,458)	(3,482,334)	(388,099)	(32,025)		
1	(27,510,485)	(30,269,819)	(7,361,881)	(16,794,701)	(6,113,237)		
Derivative financial assets/(liabilities), at fair value Interest rate swaps (net-settled)							
- assets	10,465	14,181	6,665	7,516	_		
- liabilities Forward foreign exchange contracts (net-settled)	(34,984)	(33,261)	(11,071)	(22,190)	_		
- assets	4,798	4,798	4,798	_	_		
- liabilities Forward foreign exchange contracts	(1,155)	(1,155)	(1,155)	_	_		
(gross-settled)	(78)	(40.222)	(40, 222)				
<ul><li>outflow</li><li>inflow</li></ul>		(40,233) 40,155	(40,233) 40,155	_	<del>-</del>		
Cross currency swaps (gross-settled)	82,966	10,133	10,133				
- outflow		(1,060,620)	(42,985)	(904,070)	(113,565)		
- inflow		1,108,455	44,304	949,694	114,457		
Cross currency swaps (gross-settled)	(93,345)						
- outflow	(73,373)	(1,469,835)	(341,849)	(577,885)	(550,101)		
- inflow		1,424,578	306,757	592,728	525,093		
-	(31,333)	(12,937)	(34,614)	45,793	(24,116)		
-	(27,541,818)	(30,282,756)	(7,396,495)	(16,748,908)	(6,137,353)		

<sup>#</sup> Excludes liability for employee benefits.

		<		cash flows Between	
	Carrying amount \$'000	Total \$'000	Not later than 1 year \$'000	1 and 5 years \$'000	After 5 years \$'000
The Group					
31 December 2017 Financial liabilities, at amortised cost Bank borrowings Debt securities	(11,465,093) (10,229,836)	(12,304,159) (11,747,471)	(1,580,151) (1,758,857)	(9,648,315) (5,812,050)	(1,075,693) (4,176,564)
Trade and other	, , , ,	, , , ,	( ) , , ,		
payables#	(4,133,989) (25,828,918)	(4,143,216) (28,194,846)	(3,645,662) (6,984,670)	(454,735) (15,915,100)	(42,819) (5,295,076)
Derivative financial assets/(liabilities), at fair value Interest rate swaps					
(net-settled) - assets	5,388	5,547	292	5,255	_
- liabilities Forward foreign exchange contracts (net-settled)	(32,005)	(30,543)	(19,628)	(10,915)	-
- assets	5,208	5,208	5,208	_	-
- liabilities Forward foreign exchange contracts	(11,248)	(11,248)	(11,248)	_	_
(gross-settled) - outflow	(1,887)	(230,687)	(230,687)		
- inflow Cross currency swaps		228,800	228,800	_	_
(gross-settled)	86,909				
<ul><li>outflow</li><li>inflow</li><li>Cross currency swaps</li></ul>		(1,194,127) 1,264,486	(546,681) 581,202	(319,884) 348,189	(327,562) 335,095
(gross-settled)	(126,364)				
- outflow		(1,704,310)	(41,196)	(1,002,249)	(660,865)
- inflow	(72,000)	1,612,889	28,875	936,374	647,640
	(73,999)	(53,985)	(5,063)	(43,230)	(5,692)
	(25,902,917)	(28,248,831)	(6,989,733)	(15,958,330)	(5,300,768)

<sup>#</sup> Excludes liability for employee benefits.

Carrying Not later 1 and 5 amount Total than 1 year years \$'000 \$'000 \$'000 \$'000  The Group	After 5 years \$'000
1 January 2017	
Financial liabilities,	
at amortised cost	
Bank borrowings (7,347,580) (7,999,595) (868,504) (6,306,964)	(824,127)
Debt securities (7,504,796) (8,555,845) (1,839,059) (3,030,683)	(3,686,103)
Trade and other (2.620.578) (2.656.808) (2.222.640) (2.42.400)	(90.750)
payables# (3,629,578) (3,656,808) (3,223,649) (343,409) (18,481,954) (20,212,248) (5,931,212) (9,681,056)	(89,750)
(18,481,954) (20,212,248) (5,931,212) (9,681,056)	(4,599,980)
Derivative financial assets/(liabilities), at fair value	
Interest rate swaps (net-settled)	
- assets 7,137 9,551 (183) 9,734	_
- liabilities (20,382) (20,436) (15,432) (5,004)	_
Forward foreign exchange contracts (net-settled)	
- assets 1,672 1,672 -	_
- liabilities (5,733) (5,733) –	_
Forward foreign exchange contracts	
(gross-settled) 205	
- outflow (6,934) (6,934) - - inflow 7.188 7.188 -	_
- inflow 7,188 7,188 – Forward foreign exchange contracts	_
(gross-settled) (7)	
- outflow (720) -	-
- inflow 713 713 —	_
Cross currency swaps	
(gross-settled) 128,816	(101.706)
- outflow (499,488) (26,542) (281,150) - inflow 515.907 26.430 289.501	(191,796)
- inflow 515,907 26,430 289,501 Cross currency swaps	199,976
(gross-settled) (31,822)	
- outflow (51,022) (523,348) (10,601) (181,922)	(330,825)
- inflow 559,689 14,869 204,430	340,390
79,886 38,061 (15,273) 35,589	17,745
(18,402,068) (20,174,187) (5,946,485) (9,645,467)	(4,582,235)

<sup>#</sup> Excludes liability for employee benefits.

	<> Contractual cash flows>											
				Between								
	Carrying		Not later	1 and 5	After							
	amount	Total	than 1 year	years	5 years							
	\$'000	\$'000	\$'000	\$'000	\$'000							
The Company												
31 December 2018												
Financial liabilities, at amortised cost												
Debt securities	(2,051,440)	(2,232,288)	(611,282)	(943,681)	(677,325)							
Trade and other												
payables#	(258,480)	(258,480)	(258,480)									
	(2,309,920)	(2,490,768)	(869,762)	(943,681)	(677,325)							
31 December 2017												
Financial liabilities,												
at amortised cost												
Debt securities	(2,635,659)	(2,924,499)	(857,264)	(1,371,710)	(695,525)							
Trade and other												
payables#	(880,733)	(880,733)	(880,733)	_								
	(3,516,392)	(3,805,232)	(1,737,997)	(1,371,710)	(695,525)							
1 January 2017												
Financial liabilities,												
at amortised cost												
Debt securities	(2,729,058)	(3,096,927)	(736,630)	(815,372)	(1,544,925)							
Trade and other												
payables#	(121,193)	(121,193)	(121,193)	_								
	(2,850,251)	(3,218,120)	(857,823)	(815,372)	(1,544,925)							

<sup>#</sup> Excludes liability for employee benefits.

The following table indicates the periods in which the cash flows associated with derivatives that are cash flow hedges are expected to occur and affect the profit or loss:

		<>								
	Carrying amount \$'000	Total \$'000	Not later than 1 year \$'000	Between 1 and 5 years \$'000	After 5 years \$'000					
The Group										
31 December 2017										
Interest rate swaps										
- assets	5,388	5,547	292	5,255	_					
- liabilities	(32,005)	(30,543)	(19,628)	(10,915)	_					
Forward foreign exchange contracts										
- liabilities	(1,887)	(1,887)	(1,887)	_	_					
Cross currency swaps										
- assets	86,909	70,359	34,521	28,305	7,533					
- liabilities	(126,364)	(91,421)	(12,321)	(65,875)	(13,225)					
_	(67,959)	(47,945)	977	(43,230)	(5,692)					

		<>								
	Carrying		Not later	Between	After					
	amount \$'000	Total \$'000	than 1 year \$'000	1 and 5 years \$'000	5 years \$'000					
The Group	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000					
1 January 2017										
Interest rate swaps										
- assets	7,137	9,551	(183)	9,734	_					
- liabilities	(20,382)	(20,436)	(15,432)	(5,004)	_					
Forward foreign										
exchange contracts										
- assets	205	254	254	_	_					
- liabilities	(7)	(7)	(7)	_	_					
Cross currency swaps										
- assets	128,816	16,419	(112)	8,351	8,180					
- liabilities	(31,822)	36,341	4,268	22,508	9,565					
	83,947	42,122	(11,212)	35,589	17,745					

At 31 December 2018, the Group held the following instruments to hedge exposures to changes in foreign currency and interest rates:

	<	Carrying amou	unt>	Changes in fair value used for calculating			W. L. I	
The Group	Contractual notional amount \$'000	Assets/ (Liabilities) \$'000	Financial statement line item	Hedging instrument \$'000	Hedged item \$'000	ineffectiveness recognised in P&L \$'000	Weighted average hedge forex rate/ interest rate (%)	Maturity date
The Group								
Cashflow hedges Foreign exchange risk - Cross currency swaps to hedge foreign currency borrowings	2,258,227	(6,219)	Derivative financial instruments	21,746	(21,746)	_	USD: SGD1.237 (USD 4.000%) HKD: SGD0.167 (HKD 3.269%)	October 2019 to February 2027
Interest rate risk - Interest rate swaps to hedge floating rate borrowings	5,680,832	67,583	Derivative financial instruments	7,238	(7,238)	-	2.144%	February 2019 to October 2023
Net investment hedges Foreign exchange risk - Borrowings to hedge net investments in foreign operations	-	1,134,606	Borrowings	18,483	(18,483)	-	JPY: SGD0.0121 EUR: SGD1.561 GBP: SGD1.753 AUD: SGD0.970	March 2020 to September 2025
- Forward contracts to hedge net investments in foreign operations	624,508	3,643	Derivative financial instruments	5,366	(5,366)	-	USD: SGD1.375 RMB: SGD0.197 HKD: SGD0.176 JPY: SGD0.0121 EUR: SGD1.574 AUD: SGD0.976	January 2019 to March 2019
- Cross currency swaps to hedge net investments in foreign operations	420,000	578	Derivative financial instruments	4,600	(4,600)	-	JPY: SGD0.0124 EUR: SGD1.531	November 2022 to March 2024

Notes to the financial statements Year ended 31 December 2018

The following table provides a reconciliation by risk category of components of equity and analysis of other comprehensive income items (net of tax) resulting from cashflow hedge accounting.

	Hedging reserve \$'000
The Group	
At 1 January 2018	(32,763)
Change in fair value:	
- Foreign currency risk	4,673
- Interest rate risk	(19,040)
Amount reclassified to profit or loss:	
- Foreign currency risk	(723)
- Interest rate risk	4,914
At 31 December 2018	(42,939)

#### (e) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's and the Company's balance sheets; or
- are subject to an enforceable master netting arrangement, irrespective of whether they are
  offset in the balance sheets.

Financial instruments such as trade receivables and trade payables are not disclosed in the tables below unless they are offset in the balance sheets.

The Group's derivative transactions that are not transacted through an exchange, are governed by the International Swaps and Derivatives Association (ISDA) Master Netting Agreements. In general, under such agreements, the amounts due on a single day in respect of all transactions outstanding in the same currency are aggregated into a single net amount and settled between the counterparties. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and set off into a single net amount to be settled.

The above ISDA agreements do not meet the criteria for offsetting in the balance sheets as a right of set-off of recognised amounts is enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

The Group	Note	Gross amount of recognised financial assets/ (liabilities) \$'000	Gross amount of recognised financial assets/ (liabilities) offset in the balance sheet \$'000	Net amount of financial assets/ (liabilities) presented in the balance sheet \$'000	Related amount not offset in the balance sheet \$'000	Net amount \$'000
21 D 2016	)					
31 December 2018 Types of financial Interest rate swaps Forward foreign		10,465	_	10,465	(1,591)	8,874
exchange contracts Cross currency		4,798	_	4,798	(1,155)	3,643
swaps		82,966	_	82,966	(32,687)	50,279
1	10(a), 10(b)	98,229	_	98,229	(35,433)	62,796
Types of financial Interest rate swaps	liabilities	(34,984)	_	(34,984)	1,591	(33,393)
Forward foreign exchange contracts		(1,233)	_	(1,233)	1,155	(78)
Cross currency		(1,233)		(1,233)		(70)
swaps		(93,345)	_	(93,345)	32,687	(60,658)
	17, 21	(129,562)	_	(129,562)	35,433	(94,129)
31 December 2017 Types of financial Interest rate swaps Forward foreign exchange		5,388	-	5,388	(165)	5,223
contracts Cross currency		5,208	_	5,208	(2,776)	2,432
swaps		86,909	_	86,909	(44,371)	42,538
1	10(a), 10(b)	97,505	_	97,505	(47,312)	50,193
Types of financial Interest rate swaps Forward foreign		(32,005)	-	(32,005)	165	(31,840)
exchange contracts Cross currency		(13,135)	_	(13,135)	2,776	(10,359)
swaps		(126,364)	_	(126,364)	44,371	(81,993)
-	17, 21	(171,504)		(171,504)	47,312	(124,192)

The Group	Note	Gross amount of recognised financial assets/ (liabilities) \$'000	Gross amount of recognised financial assets/ (liabilities) offset in the balance sheet \$'000	Net amount of financial assets/ (liabilities) presented in the balance sheet \$'000	Related amount not offset in the balance sheet \$'000	Net amount \$'000
1 Ionuany 2017						
1 January 2017 Types of financial Interest rate swaps Forward foreign exchange	assets	7,137	_	7,137	(3,257)	3,880
contracts		1,877	_	1,877	(1,333)	544
Cross currency				,		
swaps		128,816	_	128,816	(13,334)	115,482
	10(a), 10(b)	137,830	_	137,830	(17,924)	119,906
Tymes of financial	liabilities					
Types of financial Interest rate swaps Forward foreign exchange	nabinues	(20,382)	-	(20,382)	3,219	(17,163)
contracts Cross currency		(5,740)	_	(5,740)	1,333	(4,407)
swaps		(31,822)	_	(31,822)	13,372	(18,450)
•	17, 21	(57,944)	_	(57,944)	17,924	(40,020)
The Company						
31 December 2018 Types of financial Amount due from subsidiaries,						
current account	18	126,471	_	126,471	(482)	125,989
Types of financial Amount due to subsidiaries,	liabilities					
current account	18	(482)	_	(482)	482	_
31 December 2017 Types of financial Amount due from subsidiaries,	assets					
current account	18	79,602	_	79,602	(1,352)	78,250
Types of financial Amount due to subsidiaries,	liabilities					
current account	18	(1,352)		(1,352)	1,352	

The Company	Note	Gross amount of recognised financial assets/ (liabilities) \$'000	Gross amount of recognised financial assets/ (liabilities) offset in the balance sheet \$'000	Net amount of financial assets/ (liabilities) presented in the balance sheet \$'000	Related amount not offset in the balance sheet \$'000	Net amount \$'000
1 January 2017 Types of financial at Amount due from subsidiaries, current account	ssets	40,054	(142)	39,912	_	39,912
Types of financial li Amount due to subsidiaries, current account	abilities	(142)	142	-	_	

## 34 Fair Value of Assets and Liabilities

## (a) Determination of fair value

The following valuation methods and assumptions are used to estimate the fair values of the following significant classes of assets and liabilities:

## (i) Derivatives

Forward currency contracts, cross currency swap contracts and interest rate swap contracts are valued using valuation techniques with market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present valuation calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rate, interest rate curves and forward rate curves.

# (ii) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted using the market rate of interest at the reporting date.

In respect of the liability component of convertible bonds, the fair value at initial recognition is determined using a market interest rate of similar liabilities that do not have a conversion option.

Fair value of quoted debt securities is determined based on quoted market prices.

#### (iii) Other financial assets and liabilities

The fair value of quoted securities is their quoted bid price at the balance sheet date. The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents and trade and other payables) are assumed to approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

Where other valuation techniques, such as discounted cash flow or net asset techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument in the balance sheet.

#### (iv) Investment properties

The Group's investment property portfolio is mostly valued by external and independent valuation companies every six months. Independent valuation is also carried out on occurrence of acquisition and on completion of construction of investment property. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. The valuers have considered valuation techniques including direct comparison method, capitalisation approach, discounted cash flows and residual method in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuers have used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation rate, terminal yield rate and discount rate.

Investment property under development is valued by estimating the fair value of the completed investment property and then deducting from that amount the estimated costs to complete the construction and a reasonable profit margin on construction and development. The estimated cost to complete is determined based on the construction cost per square metre in the pertinent area.

# (v) Assets held for sale

The fair value of the Group's investment properties held for sale is either valued by an independent valuer or based on agreed contractual selling price on a willing buyer willing seller basis. For investment properties held for sale valued by an independent valuer, the valuer has considered the direct comparison and income capitalisation approaches in arriving at the open market value as at the balance sheet date. In determining the fair value, the valuer used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties held for sale include market-corroborated capitalisation rate.

## (vi) Property, plant and equipment

The fair value of the property, plant and equipment is the estimated amount for which a property could be exchanged on the date of acquisition between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably and willingly. The residual values of serviced residence properties at the end of the intended holding period are determined based on annual independent professional valuations, using valuation methods such as discounted cash flow and/or comparison method. The key assumptions used to determine the residual values of serviced residence properties include terminal yield rate and discount rate.

#### (vii) Share-based payment transactions

The fair values of employee performance share plan and restricted share plan are measured using valuation methodology described in note 22. Measurement inputs include the share price at grant date, expected volatility (based on an evaluation of the historical volatility of the Company's and peer group's share price), expected correlation of the Company's return with those of peer group, expected dividends and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining the fair values.

## (b) Fair value hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# (c) Accounting classification and fair values

			Са	rrying amou	ınt	>	< Fair value				
The Group	Note	Fair value - hedging instruments \$'000	FVOCI \$'000	FVTPL \$'000	Amortised Cost \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000	
31 December 2018 Financial assets measured at fair value											
Equity investments at FVOCI	10(a)	-	111,977	_	_	111,977	40,632	_	71,345	111,977	
Equity investments at FVTPL Derivative financial assets: - Forward foreign exchange	10(a)	-	_	296,858	-	296,858	_	_	296,858	296,858	
contracts and cross currency swaps - Interest rate swaps, forward foreign	10(b)	5,821	-	-	_	5,821	-	5,821	-	5,821	
exchange contracts and cross currency swaps	10(a)	92,408 98,229	111,977	296,858	<u>–</u>	92,408 507,064		92,408	_	92,408	
Financial assets not measured at fair value						*	•				
Other non-current assets Loans due from associates	7 (a)	- -	<del>-</del> =	<del>-</del> -	336,069 343,737	336,069 343,737					
Loans due from joint ventures	8 (a)	-	-	-	656,653	656,653					
Trade and other receivables Cash and cash equivalents	12 16				1,074,499 5,059,839 7,470,797	1,074,499 5,059,839 7,470,797	-				

<sup>#</sup> Does not include fair value information of financial assets and liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

		< Fair value -	(	Carrying amo	unt	>	<	Fair	>	
The Group	Note	hedging instruments \$'000	FVOCI \$'000	FVTPL \$'000	Amortised Cost \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
31 December 2018 Financial liabilities measured at fair value Derivative financial instruments: - Interest rate swaps and forward foreign exchange contracts - Interest rate swaps, forward foreign exchange contracts and cross currency swaps	17	(60,381) (69,181)	- -	. <u>-</u>	-	(60,381) (69,181)	-	(60,381) (69,181)	-	(60,381) (69,181)
Financial liabilities not measured at fair value Other non-current		(129,562)			451.565	(129,562)			(446.020)	(116.020)
liabilities# Bank borrowings Debt securities Trade and other payables#	19 20	- - - -	- - - -		(454,565) (13,003,731) (10,630,214) (3,433,736) (27,522,246)	(454,565) (13,003,731) (10,630,214) (3,433,736) (27,522,246)	(2,646,640)	(13,007,704) (8,019,283)	(446,920) _ _	(446,020) (13,007,704) (10,665,923)

<sup>#</sup> Excludes liability for employee benefits.

		<	<>						<> Fair value>			
The Group	Note	Fair value - hedging instruments \$'000	Loans and receivables \$'000	Available- for-sale \$'000	Designated at fair value \$'000	Other financial liabilities \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000	
31 December 2017 Financial assets measured at fair value Equity investments,												
available-for-sale Equity investments	10(a)	-	-	284,841	-	-	284,841	47,533	-	237,308	284,841	
designated as FVTPL Derivative financial instruments: - Forward foreign	10(a)	-	-	-	70,168	-	70,168	-	-	70,168	70,168	
exchange contracts and cross currency swaps - Interest rate swaps, forward foreign	10(b)	34,499	-	-	-	-	34,499	-	34,499	=	34,499	
exchange contracts and cross currency swaps	10(a)	63,006	_			=	63,006	-	63,006	-	63,006	
Financial assets not measured at fair value		97,505		284,841	70,168	=	452,514					
Other non-current assets Trade and other		_	91,475	-	_	-	91,475					
receivables	12	_	1,154,374	_	_	_	1,154,374					
Assets held for sale ^		_	28,408	_	_	_	28,408					
Cash and cash equivalents	16		6,105,318	_	_	_	6,105,318					
			7,379,575	_			7,379,575					

Refer to note 15 for financial assets/liabilities in assets/liabilities held for sale.

Does not include fair value information of financial assets and liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

		<		Carrying amou	ınt	>	<> Fair value			
The Group	Note	Fair value - hedging instruments \$'000	Loans and receivables \$'000	Available- for-sale \$'000	Other financial liabilities \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
31 December 2017 Financial liabilities measured at fair value Derivative financial instruments: Interest rate swaps and forward foreign										
exchange contracts - Interest rate swaps, forward foreign exchange contracts and	17	(10,839)	_	-	_	(10,839)	_	(10,839)	-	(10,839)
cross currency swaps	21	(160,665)	_	_	_	(160,665)	_	(160,665)	_	(160,665)
Financial liabilities not measured at fair value Other non-current liabilities <sup>#</sup> Bank borrowings Debt securities Trade and other payables <sup>#</sup> Liabilities held for sale <sup>6</sup>	19 20	(171,504) 			(505,453) (11,465,093) (10,229,836) (2,839,556)	(505,453) (11,465,093) (10,229,836) (2,839,556)	- (3,027,807)	(11,525,812) (7,454,747)	(503,774) _ _	(503,774) (11,525,812) (10,482,554)
Liabilities held for sale					(50,351) (25,090,289)	(50,351) (25,090,289)				

Excludes quasi-equity loans and liability for employee benefits. Refer to note 15 for financial assets/liabilities in assets/liabilities held for sale.

		<		Carrying	amount	>	<	Fair	value	>	
The Group	Note	Fair value - hedging instruments \$'000	Loans and receivables \$'000	Available- for-sale \$'000	Designated at fair value \$'000	Other financial liabilities \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
1 January 2017 Financial assets measured at fair value Equity investments,											
available-for-sale	10(a)	_	-	274,150	_	_	274,150	44,834	_	229,316	274,150
Equity investments designated as FVTPL Derivative financial instruments:	10(a)	-	=	-	76,185	-	76,185	-	-	76,185	76,185
<ul> <li>Interest rate swaps and forward foreign</li> </ul>											
exchange contracts		9,014	_	-	_	_	9,014	_	9,014	_	9,014
- Cross currency swaps		128,816 137,830		274,150	76,185		128,816 488,165	_	128,816	=	128,816
Financial assets not measured at fair value		137,830		274,130	70,183		488,103				
Other non-current assets Trade and other	8	-	95,597	_	_	_	95,597				
receivables	12	_	1,464,588	_	_	_	1,464,588				
Assets held for sale ^ Cash and cash		-	18,893	-	-	-	18,893				
equivalents	16		4,792,629	-			4,792,629				
		_	6,371,707	_	_	_	6,371,707				

Refer to note 15 for financial assets/liabilities in assets/liabilities held for sale.

		<	< Carrying amount			>	< Fair value			>
	Note	Fair value - hedging instruments \$'000	Loans and receivables \$'000	Available- for-sale \$'000	Other financial liabilities \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
The Group										
1 January 2017										
Financial liabilities measured at fair value Derivative financial instruments: - Interest rate swaps and forward foreign										
exchange contracts - Interest rate swaps and	17	(7,650)	_	_	-	(7,650)	_	(7,650)	-	(7,650)
cross currency swaps	21	(50,294) (57,944)	_			(50,294) (57,944)	-	(50,294)	-	(50,294)
Financial liabilities not measured at fair value Other non-current										
liabilities#	10	_	_	_	(428,620)	(428,620)	_	(7.055.610)	(416,846)	(416,846)
Bank borrowings Debt securities	19 20	_	_	_	(7,347,580) (7,504,796)	(7,347,580) (7,504,796)	(3,932,881)	(7,355,610) (3,686,352)	-	(7,355,610) (7,619,233)
Trade and other payables#	20	_	_	_	(2,561,746)	(2,561,746)	(3,932,881)	(3,080,332)	_	(7,019,233)
Liabilities held for sale		_	_	_	(12,692)	(12,692)				
			_	_	(17,855,434)	(17,855,434)	<u>.</u>			

Excludes quasi-equity loans and liability for employee benefits.

Refer to note 15 for financial assets/liabilities in assets/liabilities held for sale.

		< Carrying a	amount>	< Fair value			
	Note	Cost \$'000	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total S'000
The Company							
31 December 2018							
Financial assets not measured at fair value							
Amount due from subsidiaries	6	5,817,508	5,817,508				
Trade and other receivables	12	1,166,065	1,166,065				
Cash and cash equivalents	16	15,156	15,156				
	_	6,998,729	6,998,729				
Financial liabilities not measured at fair value	-	*					
Debt securities	20	(2,051,440)	(2,051,440)	(2,034,742)	_	_	(2,034,742)
Trade and other payables#	_	(258,479)	(258,479)				
	_	(2,309,919)	(2,309,919)				

<sup>#</sup> Excludes liability for employee benefits.

		<> Loans and Other financial		<	< Fair value			
	Note	receivables \$'000	liabilities \$'000	Total \$'000	Level 1 S'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
The Company								
31 December 2017 Financial assets not measured at fair value								
Trade and other receivables	12	1,973,312	_	1,973,312				
Cash and cash equivalents	16	7,247	_	7,247				
		1,980,559	-	1,980,559				
Financial liabilities not measured at fair value								
Debt securities	20	_	(2,635,659)	(2,635,659)	(2,663,807)	_	_	(2,663,807)
Trade and other payables#			(880,733)	(880,733)				
		_	(3,516,392)	(3,516,392)				
1 January 2017								
Financial assets not measured at fair value								
Trade and other receivables	12	1,112,803	-	1,112,803				
Cash and cash equivalents	16	7,791	=	7,791				
		1,120,594	=	1,120,594				
Financial liabilities not measured at fair value								
Debt securities	20	=	(2,729,058)	(2,729,058)	(2,730,674)	_	=	(2,730,674)
Trade and other payables#			(121,193)	(121,193)				
			(2,850,251)	(2,850,251)				

<sup>#</sup> Excludes quasi-equity loans and liability for employee benefits.

The following table shows the carrying amounts and fair values of significant non-financial assets, including their levels in the fair value hierarchy.

The Group 31 December 2018  Non-financial assets measured at fair value Investment properties  Assets held for sale – investment properties  15  254,080  39,700,040  31 December 2017  Non-financial assets measured at fair value Investment properties  5  36,479,434  Assets held for sale – investment properties  5  36,479,434  Assets held for sale – investment properties  15  512,413  36,991,847  Non-financial assets measured at fair value Investment properties  15  18,008,380		Note	Fair value Level 3 \$'000
Non-financial assets measured at fair value         Investment properties       5       39,445,960         Assets held for sale – investment properties       15       254,080         39,700,040       39,700,040         Non-financial assets measured at fair value         Investment properties       5       36,479,434         Assets held for sale – investment properties       15       512,413         36,991,847         1 January 2017       Non-financial assets measured at fair value	The Group		
Investment properties   5   39,445,960     Assets held for sale – investment properties   15   254,080     39,700,040     31 December 2017	31 December 2018		
Assets held for sale – investment properties 15 254,080 39,700,040  31 December 2017  Non-financial assets measured at fair value Investment properties 5 36,479,434  Assets held for sale – investment properties 15 512,413 36,991,847  1 January 2017  Non-financial assets measured at fair value	Non-financial assets measured at fair value		
39,700,040   39,700,040	Investment properties	5	39,445,960
Non-financial assets measured at fair value	Assets held for sale – investment properties	15	254,080
Non-financial assets measured at fair value Investment properties 5 36,479,434 Assets held for sale – investment properties 15 512,413 36,991,847  1 January 2017 Non-financial assets measured at fair value	• •		39,700,040
Investment properties         5         36,479,434           Assets held for sale – investment properties         15         512,413           36,991,847         36,991,847           Non-financial assets measured at fair value	31 December 2017		
Assets held for sale – investment properties  15  512,413  36,991,847  1 January 2017  Non-financial assets measured at fair value	Non-financial assets measured at fair value		
Assets held for sale – investment properties  15  512,413  36,991,847  1 January 2017  Non-financial assets measured at fair value	Investment properties	5	36,479,434
1 January 2017 Non-financial assets measured at fair value	1 1	15	512.413
1 January 2017 Non-financial assets measured at fair value	r ·r		
Non-financial assets measured at fair value	1 January 2017		
	•		
HIVESTITIENT DEODETHES 3 16.996.369	Investment properties	5	18,998,389
Assets held for sale – investment properties 15 6,549	1 1		/ /
19.004.938			

# (d) Level 3 fair value measurements

# (i) Reconciliation of Level 3 fair value

The movements of financial and non-financial assets classified under Level 3 and measured at fair value are presented as follows:

	Note	Equity investments — available-for- sale \$'000	Equity investments designated at FVTPL \$'000	Equity investments at FVOCI \$'000	Equity investments at FVTPL \$'000	Assets held for sale – investment properties \$'000
The Group						
2018						
At 1 January 2018 per FRS 39		237,308	70,168	_	_	512,413
Adjustment on initial application						
of SFRS(I) 9	41(d)	(237,308)	(70,168)	17,469	296,327	
Adjusted balance as at 1 January						
2018 per SFRS(I) 9		_	_	17,469	296,327	512,413
Additions		_	_	51,027	_	2,609
Disposals		_	_	_	_	(515,022)
Changes in fair value recognised						
in the profit or loss		_	_	_	(746)	_
Changes in fair value recognised						
in other comprehensive						
income		_	_	2,849	-	-
Reclassifications from						
development properties for sale						
to assets held for sale		_	-	_	-	254,080
Translation differences		-	-	_	1,277	
At 31 December 2018				71,345	296,858	254,080

Movements for investment properties are set out in note 5.

The Group	Equity investments – available-for-sale \$'000	Equity investments designated at FVTPL \$'000	Assets held for sale-investment properties \$'000
2017			
Balance as at 1 January 2017	229,316	76,185	6,549
Additions	9,890	_	_
Disposals	(1,149)	_	(6,669)
Capital reduction	_	(1,986)	_
Changes in fair value recognised in the profit or loss Changes in fair value recognised in	_	207	74,855
other comprehensive income Reclassifications (to) assets held for	(725)	-	-
sale/from development properties for sale Translation differences	(24)	(4,238)	438,368 (690)
Balance as at 31 December 2017	237,308	70,168	512,413

## (ii) Valuation techniques and significant unobservable inputs

The following table shows the valuation techniques used in measuring significant Level 3 fair values, as well as the significant unobservable inputs used.

# Investment properties (including investment properties classified as assets held for sale)

Investment propertie	Key unobservable inputs	Shopping malls	Commercial	Integrated developments	Serviced residences	Inter-relationship between key unobservable inputs and fair value measurement
Capitalisation approach						
	Capitalisation rate (net	)1				The estimated fair
	2018	3.8% to 7.3%	3.5% to 8.0%	3.5% to 10.5%	_	value varies
	2017	4.5% to 8.3%	3.6% to 8.0%	5.8% to 10.0%	_	inversely against the
	Capitalisation rate (g	gross) <sup>2</sup>				capitalisation rate and increases with
		=	_	- 5.50/	2.50/	higher occupancy
	2017	=		5.5%	3.5%	rate.
	Occupancy rate					
	2018	68.7% to 100%	75.0% to 99.0%	50.1% to 99.0%	-	
	2017	66.6% to 100%	80.0% to 100.0%	52.0% to 92.0%	89.0%	
Discounted cash flow						
approach	D:					TT1 +: + 1.6:
	Discount rate	6.00/ + 12.70/	2 70/ + 0 00/	6.00/ / 12.00/	2.00/ + 12.00/	The estimated fair
	2018 2017	6.9% to 12.5% 5.1% to 13.5%	3.7% to 8.0% 3.8% to 7.5%	6.8% to 13.0% 7.8% to 14.5%	3.8% to 13.0% 4.0% to 15.0%	value varies
	2017	3.170 10 13.370	3.870 10 7.370	7.8% to 14.3%	4.0% 10 13.0%	inversely against the discount rate and
	Terminal yield rate					terminal yield rate
	2018	4.3% to 11.0%	3.5% to 5.0%	3.8% to 11.0%	3.0% to 9.2%	and increases with
	2017	4.5% to 12.0%	3.6% to 6.5%	4.3% to 12.0%	3.0% to 11.0%	higher occupancy
	Occupancy rate					rate.
	2018	68.7% to 100%	60.0% to 99.0%	50.5% to 100%	50.0% to 99.0%	
	2017	66.6% to 100%	71.0% to 100%	65.0% to 100%	60.0% to 99.0%	

Net yield basis: after deducting property and related expenses
Gross yield basis: before deducting property and related expenses

Valuation methods	Key unobservable inputs	Shopping malls	Commercial	Integrated developments	Serviced residences	Inter-relationship between key unobservable inputs and fair value measurement
Residual value method						
	Gross development value (\$ million) 2018 2017	- -	- -	944 to 2,000 2,000	- -	The estimated fair value increases with higher gross development value and decreases with
	Estimated cost to completion (\$ million)					higher cost to completion.
	2018	=	=	340 to 950	=	
	2017	-	_	950	-	
Direct comparison method						
	Comparable price (\$ per square metre)					The estimated fair value increases with higher
	2018	835	4,736 to 6,734	1,360 to 2,390	_	comparable price.
	2017	_	=	-	-	

Inter-relationship

Notes to the financial statements Year ended 31 December 2018

<b>Type</b> Equity investments at FVTPL	Valuation methods Income Approach	Key unobservable inputs - Enterprise value/Revenue multiple of comparable companies: 1.8x to 3.1x (2017: 2.7x to 3.9x) - Volatility of comparable companies: 36% to	between key unobservable inputs and fair value measurement The estimated fair value increases with higher multiple and varies inversely against volatility.
		companies: 36% to 48% (2017: 47% to 57%)	

The fair value of another equity investment at FVTPL was estimated based on the fair value of the underlying investment property of the investee company. The valuation was based on discounted cash flow approach and its significant unobservable inputs were consistent with the investment properties information presented above.

The fair value of equity investments at FVOCI was estimated based on net asset value approach which takes into consideration the fair value of the underlying assets and liabilities of the entities to which the financial instruments relate as well as the latest transaction price of the equity raising by the investees.

In 2017, the fair value of the China serviced residence properties which are classified as assets held for sale are based on the agreed contractual selling price. Management considers that any reasonably possible changes to the unobservable input will not result in a significant financial impact.

# (iii) Valuation processes applied by the Group

The significant non-financial asset of the Group categorised within Level 3 of the fair value hierarchy is investment properties. The fair values of investment properties are determined by external, independent property valuers, who have the appropriate and recognised professional qualifications and recent experience in the location and category of property being valued. The property valuers provide the fair values of the Group's investment property portfolio every six months. The valuation and its financial impact are discussed with the Audit Committee and Board of Directors in accordance with the Group's reporting policies.

# 35 Commitments

As at the balance sheet date, the Group and the Company had the following commitments:

# (a) Operating lease

The Group leases a number of offices, motor vehicles, office equipments, industrial land, serviced residences and shopping malls under operating leases. The leases have tenure ranging from one to 48 years, with an option to renew the lease after that date. Lease payments are usually revised at each renewal date to reflect the market rate. Future minimum lease payments for the Group and the Company on non-cancellable operating leases are as follows:

	The G	roup	The Company		
	2018	2017	2018	2017	
	\$'000	\$'000	\$'000	\$'000	
Lease payments payable:					
Not later than 1 year	108,483	102,053	13,491	14,991	
Between 1 and 5 years	202,516	197,200	55,503	61,330	
After 5 years	584,865	575,565	548	16,319	
	895,864	874,818	69,542	92,640	

## (b) Commitments

	The Group		The Company	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Commitments in respect of:				
- capital expenditure contracted but not provided for in the	77.117	04.660		1 222
financial statements	77,116	84,660	_	1,233
- development expenditure contracted but not provided for in the				
financial statements	1,127,128	1,409,336	_	_
- capital contribution in associates, joint ventures and investee companies	750,997	1,274,419	_	_
- purchase of land/a property contracted but not provided for in the	,	, ,		
financial statements - shareholders' loan	269,714	458,764	_	_
committed to joint	70.656	407.660		
ventures and associates	70,656	407,662		1 222
_	2,295,611	3,634,841		1,233

(c) As at the balance sheet date, the notional principal values of financial instruments were as follows:

	The G	Group	The Cor	npany
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Interest rate swaps Forward foreign exchange	6,147,329	4,763,746	_	_
contracts	662,777	1,208,850	_	_
Cross currency swaps	2,678,227	2,983,389	_	_
	9,488,333	8,955,985	_	_

The maturity profile of these financial instruments was:

	The G	roup	The Cor	npany
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Not later than 1 year	2,269,668	2,167,979	_	_
Between 1 and 5 years	6,599,767	5,007,043	_	_
After 5 years	618,898	1,780,963	_	_
	9,488,333	8,955,985	_	_

## **36** Financial Guarantee Contracts

The Group accounts for its financial guarantees as insurance contracts. There are no terms and conditions attached to the financial guarantee contracts that would have a material effect on the amount, timing and uncertainty of the Group's and the Company's future cash flows. At balance sheet date, the Group and the Company do not consider that it is probable that a claim will be made against the Group and the Company under the financial guarantee contracts. Accordingly, the Group and the Company do not expect any net cash outflows resulting from the financial guarantee contracts. The Group and the Company issue guarantees only for their subsidiaries and related parties.

		The Group		The Co	mpany
		2018	2017	2018	2017
		\$'000	\$'000	\$'000	\$'000
(a)	Guarantees given to banks to secure banking facilities provided to:				
	- subsidiaries	_	_	5,023,238	4,022,064
	- joint ventures	13,201	19,073		
		13,201	19,073	5,023,238	4,022,064

#### (b) Undertakings by the Group:

- (i) A subsidiary of the Group has provided an indemnity for banker's guarantee issuance on a several basis in respect of a banker's guarantee facilities amounted \$133.9 million granted to an associate in 2017. The bankers' guarantee facility has been fully discharged during the financial year.
- (ii) Two subsidiaries of the Group provided project completion undertakings on a joint and several basis, in respect of multi-currency term loan and revolving loan facilities amounting to \$300 million (2017: \$127.6 million) granted to an associate. In addition, the shares in this associate were pledged as part of the securities to secure the credit facilities. As at 31 December 2018, the total amount outstanding under the facilities was \$253.3 million (2017: \$116.2 million).
- (iii) Two subsidiaries of the Group provided interest shortfall and loan repayment undertaking on a proportionate and several basis, in respect of term loan and revolving loan facilities amounting to \$350 million (2017: \$320.0 million) granted to a joint venture. In addition, the shares in this joint venture were pledged as part of the securities to secure the credit facilities. As at 31 December 2018, the total amount outstanding under the facilities was \$317.2 million (2017: \$304.4 million).
- (iv) Two subsidiaries of the Group provided an undertaking on security margin on a joint and several basis, in respect of term loan and revolving loan facilities amounting to \$1,020.0 million (2017: \$1,020.0 million) granted to an associate. As at 31 December 2018, the amount outstanding under the facilities was \$922.2 million (2017: \$759.1 million).
- (v) Certain subsidiaries of the Group in China, whose principal activities are the trading of development properties, would in the ordinary course of business act as guarantors for the bank loans taken by the buyers to finance the purchase of residential properties developed by these subsidiaries. As at 31 December 2018, the outstanding notional amount of the guarantees amounted to \$431.5 million (2017: \$1,057.8 million).
- (vi) During the year, a subsidiary of the Group has provided several undertakings on cost overrun, security margin and interest shortfall issued on a several basis as well as project completion undertakings on a joint and several basis, in respect of term loan and revolving construction facilities amounting to \$631.0 million granted to joint ventures as at 31 December 2018. As at 31 December 2018, the amounts outstanding under the term loan is \$512.6 million.
- (vii) Two subsidiaries of the Group has pledged its shares and redeemable preference shares in an associate for a term loan facility obtained by the associate amounting to \$1,096.3 million (2017: \$672.9 million).

# 37 Contingency

AST2 Co., a subsidiary which the Group acquired in 2017, was named in an arbitration in 2014. The subsidiary prevailed in the arbitration as well as in all appeals therefrom and other related lawsuits, and only limited avenues of appeal remain. The vendor group has also agreed to indemnify the losses which AST2 Co., may incur from such arbitration and related proceedings.

In January 2019, the Court of Appeal dismissed the outstanding appeals in relation to the arbitration in full and in favour of AST2 Co. Accordingly, the vendor group's indemnity to AST2 Co. has also been released.

## 38 Significant Related Party Transactions

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the direct and indirect ability to control the party, jointly control or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or significant influence. Related parties may be individuals or other entities.

The Group considers the directors of the Company, and CapitaLand Management Council comprising the President & Group CEO and key management officers of the corporate office as well as CEOs of the strategic business units, to be key management personnel in accordance with SFRS(I) 1-24 *Related Party Disclosures*.

In addition to the related party information disclosed elsewhere in the financial statements, there were significant related party transactions which were carried out in the normal course of business on terms agreed between the parties as follows:

	The Group		The Cor	npany
	2018	2017	2018	2017
	\$'000	\$'000	\$'000	\$'000
Related corporations				
Project management fee income	1,347	1,808		
Subsidiaries				
Management fee income	_	_	84,503	93,756
IT and administrative support services	_	_	1,426	39,816
Rental expense	_	_	(16,868)	(15,047)
Proceeds from the sale of property, plant				
and equipment and software	_	_	35,187	_
Others			(412)	(354)

	The C	Group	The Company		
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000	
Associates and joint ventures					
Management fee income	114,317	193,319	_	_	
Construction and project management					
income	21,837	14,825	_	_	
Rental expense	(9,510)	(7,765)	_	_	
Proceeds from the sale of properties	_	881,578	_	_	
Purchase consideration for acquisition of investments		1,538			
Accounting service fee, acquisition fee,	_	1,556	_	_	
divestment fee, marketing income and					
others	47,872	53,155	(1)	(19)	
Key management personnel					
Redemption of bonds issued by a					
subsidiary	_	930	_	_	
Sale of a residential property by a					
subsidiary	352	_	_	_	
Interest paid/payable by the Company and					
its subsidiaries	83	92	64		
_					
Remuneration of key management					
personnel	24.006	17.216	14.206	0.707	
Salary, bonus and other benefits	24,996	17,316	14,396	9,797	
Employer's contributions to defined	190	143	98	68	
contribution plans Equity compensation benefits	11,339	7,752	6,937	4,374	
Equity compensation benefits					
	36,525	25,211	21,431	14,239	

# **39** Operating Segments

Management determines the operating segments based on the reports reviewed and used by the CapitaLand Management Council for strategic decisions making and resources allocation. With effect from 1 January 2018, the Group has organised its structure into real estate investment and operating platforms to allow the Group to harness the competitive advantages and core competences across various asset classes as well as enable it to allocate capital more efficiently. For segment reporting purpose, the primary segment is by geography and it comprises CapitaLand Singapore, Malaysia and Indonesia (CL SMI), CapitaLand China (CL China), CapitaLand Vietnam (CL Vietnam) and CapitaLand International (CL International).

The Group's reportable operating segments are as follows:

- (i) CL SMI involves in the residential, commercial, shopping malls and serviced residence properties development for sale in Singapore, Malaysia and Indonesia.
- (ii) CL China involves in the residential, commercial, shopping malls and serviced residences property development in China.

- (iii) CL Vietnam- involves in the residential, commercial and serviced residences property development in Vietnam.
- (iv) CL International involves in commercial, shopping malls and serviced residences property development in Europe, United States of America and Middle East as well as key cities of Asia Pacific excludes Singapore, Malaysia, Indonesia, China and Vietnam.
- (v) Others includes Corporate Office and Group Treasury.

Information regarding the operations of each reportable segment is included below. Management monitors the operating results of each of its business units for the purpose of making decisions on resource allocation and performance assessment. Performance is measured based on segment earnings before interest and tax (EBIT). EBIT is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Group financing (including finance costs) and income taxes are managed on a group basis and are not allocated to operating segments. Segment assets and liabilities are presented net of inter-segment balances. Inter-segment pricing is determined on arm's length basis.

In term of secondary segment, the Group presents its businesses based on asset classes of residential and commercial strata, retail, commercial and lodging.

## Operating Segments – 31 December 2018

	CL SMI \$'000	CL China \$'000	CL Vietnam \$'000	CL International \$'000	Others \$'000	Elimination \$'000	Total \$'000
Revenue							
External revenue	2,103,390	2,310,162	121,560	1,004,919	62,392	_	5,602,423
Inter-segment revenue	56,226	41,533	554	38,525	559,628	(696,466)	=
Total revenue	2,159,616	2,351,695	122,114	1,043,444	622,020	(696,466)	5,602,423
Segmental results							
Company and subsidiaries	1,748,755	1,167,373	11,021	304,253	847,085	(892,896)	3,185,591
Associates	16,738	597,798	38,114	(27,627)	(2)	_	625,021
Joint ventures	80,689	222,390	22,644	8,663	_	_	334,386
Earnings before interest and tax	1,846,182	1,987,561	71,779	285,289	847,083	(892,896)	4,144,998
Finance costs							(636,495)
Tax expense							(658,691)
Profit for the year							2,849,812
Segment assets	29,261,395	23,407,479	1,264,264	8,665,891	8,291,332	(6,242,804)	64,647,557
Segment liabilities	10,698,892	8,924,386	435,140	3,829,022	7,453,178	-	31,340,618

Operating Segments – 31 December 2018							
	CL SMI \$'000	CL China \$'000	CL Vietnam \$'000	CL International \$'000	Others \$'000	Elimination \$'000	Total \$'000
Other segment items: Interest income	15,430	34,213	2,242	4,588	31,533	_	88,006
Depreciation and amortisation	(9,322)	(8,223)	(2,558)	(37,285)	(17,115)	=	(74,503)
Reversal of provision for foreseeable losses	43,323	_	139	_	_	_	43,462
Allowance made of provision for impairment losses for assets	(177)	(179)	(29)	(12,907)	(100)	=	(13,392)
Fair value gains on investment properties and assets held for sale	459,981	152,142	4,396	60,499	=	=	677,018
Share-based expenses	(14,832)	(13,858)	(1,176)	(5,785)	(14,770)	_	(50,421)
Gains/(loss) on disposal of investments	110,602	81,428	(23,707)	(2,010)	3,926	_	170,239
Associates	247,322	5,918,656	30,051	9,957	1,278	-	6,207,264
Joint ventures	1,401,732	2,218,459	71,567	280,596	_	-	3,972,354
Capital expenditure#	394,733	499,809	12,826	1,247,515	29,760	-	2,184,643
Non-current assets <sup>4</sup>	26,355,721	15,831,355	554,318	7,790,279	15,031,833	(15,550,948)	50,012,558
Earnings before interest, tax, depreciation and amortisation	1,855,5041	1,995,784 <sup>2</sup>	74,337	322,5743	(28,698)1	_	4,219,501

Capital expenditure consists of additions of property, plant and equipment, investment properties and intangible assets.
Included contribution from Singapore of \$1,733.9 million.
Included contribution from Hong Kong of \$62.1 million
Included contribution from Japan, Korea, France, Germany, Belgium, United Kingdom, Spain, Australia, New Zealand, Ireland and United States of America amounting to \$369.7 million.
Non-current assets comprised property, plant and equipment, intangible assets, investment properties, associates and joint ventures.

# Operating Segments – 31 December 2017

	CL SMI \$'000	CL China \$'000	CL Vietnam \$'000	CL International \$'000	Others \$'000	Elimination \$'000	Total \$'000
Revenue							
External revenue	1,976,673	1,785,077	93,108	760,823	2,519	_	4,618,200
Inter-segment revenue	14,153	1,878	25	30,746	614,898	(661,700)	_
Total revenue	1,990,826	1,786,955	93,133	791,569	617,417	(661,700)	4,618,200
Segmental results							
Company and subsidiaries	1,271,821	888,120	48,624	253,741	1,048,563	(1,090,958)	2,419,911
Associates	127,702	462,696	(1,015)	(35,696)	(28)	=	553,659
Joint ventures	160,000	148,964	18,639	1,026	_	_	328,629
Earnings before interest and tax	1,559,523	1,499,780	66,248	219,071	1,048,535	(1,090,958)	3,302,199
Finance costs							(486,669)
Tax expense							(468,950)
Profit for the year							2,346,580
Segment assets	28,095,897	22,278,016	1,181,949	7,074,362	9,122,845	(6,213,890)	61,539,179
Segment liabilities	10,729,532	8,110,753	303,696	3,517,971	6,759,403	_	29,421,355

Operating Segments – 31 December 2017	CL SMI	CL China	CL Vietnam	CL International	Corporate and Others	Elimination	Total
Other segment items: Interest income	\$'000 12,889	\$'000 27,577	\$'000 1,683	\$'000 3,551	<b>\$'000</b> 16,347	\$'000 _	\$'000 62,047
Depreciation and amortisation	(13,802)	(10,458)	(2,897)	(34,871)	(14,264)	_	(76,292)
(Allowance made)/Reversal of provision for foreseeable losses	(200)	24,019	(143)	4,000	_	_	27,676
Allowance made of provision for impairment losses for assets	(2,136)	(724)	=	(1,755)	(20)	=	(4,635)
Fair value gains/(losses) on investment properties and assets held for sale	195,746	5,990	(854)	108,951	_	_	309,833
Share-based expenses	(17,136)	(15,442)	(1,034)	(6,306)	(15,415)		(55,333)
Gains on disposal of investments	264,362	90,108	19,847	47,785	26		422,128
Associates	204,607	5,763,548	136,823	85,665	1,279		6,191,922
Joint ventures	1,314,780	2,341,666	60,502	285,415	11,164	_	4,013,527
Capital expenditure#	1,223,078	108,255	15,792	958,823	18,487		2,324,435
Non-current assets <sup>4</sup>	26,296,744	13,999,590	626,579	6,120,624	15,344,560	(15,268,870)	47,119,227
Earnings before interest, tax, depreciation and amortisation	1,573,3251	1,510,238 <sup>2</sup>	69,145	253,942 <sup>3</sup>	$(28,159)^1$	_	3,378,491

Capital expenditure consists of additions of property, plant and equipment, investment properties and intangible assets. Included contribution from Singapore of \$1,454.4 million.

CapitaLand Limited and its Subsidiaries Notes to the financial statements Year ended 31 December 2018

#### **Asset Class Information**

Asset Class Information	Residential and Commercial Strata \$'000	Retail \$'000	Commercial \$'000	Lodging \$'000	Others <sup>1</sup> \$'000	Group \$'000
31 December 2018						
External revenue	2,168,642	1,613,818	646,465	1,200,731	(27,233)	5,602,423
Earnings before interest and tax	880,542	2,062,055	959,848	319,740	(77,187)	4,144,998
Total assets	9,540,469	25,853,166	17,202,935	9,939,456	2,111,531	64,647,557
31 December 2017						
External revenue	2,131,425	1,019,683	505,140	990,516	(28,564)	4,618,200
Earnings before interest and tax	885,174	1,072,637	1,039,677	351,536	(46,825)	3,302,199
Total assets	8,019,803	25,782,483	15,541,474	9,277,082	2,918,337	61,539,179

<sup>&</sup>lt;sup>1</sup>Includes intercompany eliminations and expenses at SBU Corporate.

Included loss from Hong Kong of \$0.4 million.
 Included contribution from Japan, Korea, France, Germany, Belgium, United Kingdom, Spain, Australia, Ireland and United States of America amounting to \$293.0 million.
 Non-current assets comprised property, plant and equipment, intangible assets, investment properties, associates and joint ventures.

# **40** Subsequent Events

- (a) On 7 January 2019, CapitaLand announced that it had formed a 50:50 joint venture with an unrelated third party to acquire approximately 70% of Pufa Tower in Shanghai, China, a 34-storey office property in Shanghai's core Lujiazui central business district in Pudong New Area, for RMB2,752 million (about \$546.3 million).
- (b) On 9 January 2019, Ascott Residence Trust announced that it had entered into a sale and purchase agreement with an unrelated third party to divest Ascott Raffles Place in Singapore for an aggregate consideration of \$353.3 million.
- (c) On 14 January 2019, CapitaLand announced that it had entered into a sale and purchase agreement with Ascendas-Singbridge Pte. Ltd. to acquire all the issued and paid-up ordinary shares of Ascendas Pte Ltd and Singbridge Pte. Ltd., respectively, for a total consideration of \$6,035.9 million. 50% of the total consideration amounting to \$3,017.93 million, to be financed by debt, will be paid in cash and the balance of the 50% amounting to \$3,017.93 million will be paid via the allotment and issuance of 862,264,714 CapitaLand Shares.

# Explanation of transition to SFRS(I) and Adoption of New Accounting Standards

As stated in note 2.1, these are the first financial statements of the Group and of the Company prepared in accordance with SFRS(I).

The accounting policies set out in note 2 have been applied in preparing the financial statements for the year ended 31 December 2018, the comparative information presented in these financial statements for the year ended 31 December 2017 and in the preparation of the opening SFRS(I) statement of financial position at 1 January 2017 (the Group's date of transition), subject to the mandatory exceptions and optional exemptions under SFRS(I) 1. No material adjustments were made in preparing the opening SFRS(I) statement of financial position.

In addition to the adoption of the new framework, the Group also concurrently applied the following SFRS(I), interpretations of SFRS(I) and requirements of SFRS(I) which are mandatorily effective from the same date.

- SFRS(I) 15 Revenue from Contracts with Customers;
- SFRS(I) 9 Financial Instruments;
- Amendments to SFRS(I) 2 Share-based Payment;
- Amendments to SFRS(I) 1-40 Investment Property;
- Amendments to SFRS(I) 1;
- Amendments to SFRS(I) 1-28 Investments in Associates and Joint Ventures; and
- SFRS(I) INT 22 Foreign Currency Transactions and Advance Consideration.

The application of the above standards and interpretations do not have a material effect on the financial statements, except for SFRS(I) 15.

The adoption of SFRS(I) does not have any impact to the Company's balance sheets as at 1 January 2017, 31 December 2017 and 1 January 2018.

The following reconciliations summarise the impact on initial application of SFRS(I) 15 on the Group's financial position as at 1 January 2017, 31 December 2017 and 1 January 2018 and the Group's profit or loss and other comprehensive income for the year ended 31 December 2017.

The Group Balance Sheet	As at 31 December 2017 FRS framework \$'000	SFRS(I) 15 \$'000	As at 31 December 2017 SFRS(I) framework \$'000
Property, plant and equipment	840,021	_	840,021
Intangible assets	563,295	_	563,295
Investment properties	36,479,434	_	36,479,434
Associates	6,189,822	2,100	6,191,922
Joint ventures	4,007,362	6,165	4,013,527
Deferred tax assets	226,300	_	226,300
Other non-current assets	912,551	_	912,551
Development properties for sale and stocks	4,073,708	(96,702)	3,977,006
Trade and other receivables	1,470,573	(8,936)	1,461,637
Contract assets	_	166,017	166,017
Other current assets	34,499	24,866	59,365
Assets held for sale	542,786	_	542,786
Cash and cash equivalents	6,105,318		6,105,318
Total assets	61,445,669	93,510	61,539,179
Trade and other payables	4,689,075	(1,621,838)	3,067,237
Contract liabilities	_	1,680,597	1,680,597
Short term bank borrowings	1,250,627	_	1,250,627
Current portion of debt securities	1,488,368	_	1,488,368
Current tax payable	1,279,887	_	1,279,887
Liabilities held for sale	94,625	_	94,625
Long term bank borrowings	10,214,466	_	10,214,466
Debt securities	8,741,468	_	8,741,468
Deferred tax liabilities	901,228	_	901,228
Other non-current liabilities	702,852	_	702,852
Total liabilities	29,362,596	58,759	29,421,355
Net assets	32,083,073	34,751	32,117,824
Share capital	6,309,496	_	6,309,496
Revenue reserves	12,148,192	30,807	12,178,999
Other reserves	(75,314)	(291)	(75,605)
Non-controlling interests	13,700,699	4,235	13,704,934
Total equity	32,083,073	34,751	32,117,824

The Group Balance Sheet	As at 1 January 2017 FRS framework \$'000	SFRS(I) 15 \$'000	As at 1 January 2017 SFRS(I) framework \$'000
Property, plant and equipment	781,431	_	781,431
Intangible assets	441,835	_	441,835
Investment properties	18,998,389	_	18,998,389
Associates	8,052,412	1,070	8,053,482
Joint ventures	4,564,845	1,542	4,566,387
Deferred tax assets	227,815	_	227,815
Other non-current assets	908,789	_	908,789
Development properties for sale and stocks	4,837,081	(6,199)	4,830,882
Trade and other receivables	1,858,809	(124,756)	1,734,053
Contract assets	_	152,777	152,777
Other current assets	2,134	11,867	14,001
Assets held for sale	274,602	_	274,602
Cash and cash equivalents	4,792,629	_	4,792,629
Total assets	45,740,771	36,301	45,777,072
Trade and other payables	4,058,955	(1,227,451)	2,831,504
Contract liabilities	_	1,249,273	1,249,273
Short term bank borrowings	710,642	_	710,642
Current portion of debt securities	1,662,786	_	1,662,786
Current tax payable	1,276,751	_	1,276,751
Liabilities held for sale	19,263	_	19,263
Long term bank borrowings	6,636,938	_	6,636,938
Debt securities	5,842,010	_	5,842,010
Deferred tax liabilities	725,214	_	725,214
Other non-current liabilities	507,737	_	507,737
Total liabilities	21,440,296	21,822	21,462,118
Net assets	24,300,475	14,479	24,314,954
	6 200 406		( 200 40 (
Share capital	6,309,496	11.007	6,309,496
Revenue reserves	11,029,084	11,997	11,041,081
Other reserves	266,265	2.402	266,265
Non-controlling interests	6,695,630	2,482	6,698,112
Total equity	24,300,475	14,479	24,314,954

The Group			SFRS(I)
Income Statement	FRS framework	SFRS(I) 15	framework
Year ended 31 December 2017	\$'000	\$'000	\$'000
D.	4 (00 77)	0.424	4 (10 200
Revenue	4,609,776	8,424	4,618,200
Cost of sales	(2,600,552)	6,465	(2,594,087)
Gross profit	2,009,224	14,889	2,024,113
Other operating income	850,668	_	850,668
Administrative expenses	(422,998)	_	(422,998)
Other operating expenses	(31,872)	_	(31,872)
Profit from operations	2,405,022	14,889	2,419,911
Finance costs	(486,669)	_	(486,669)
Share of results of associates (net of tax)	552,624	1,035	553,659
Share of results of joint ventures			
(net of tax)	323,989	4,640	328,629
Profit before tax	2,794,966	20,564	2,815,530
Tax expense	(468,950)	_	(468,950)
Profit for the year	2,326,016	20,564	2,346,580
Attributable to:			
Owners of the Company	1,550,750	18,810	1,569,560
Non-controlling interests	775,266	1,754	777,020
Profit for the year	2,326,016	20,564	2,346,580

## (a) SFRS(I) 1

In adopting SFRS(I) in 2018, the Group has applied the transition requirements in SFRS(I) 1 with 1 January 2017 as the date of transition. SFRS(I) 1 generally requires that the Group applies SFRS(I) that are effective as at 31 December 2018 on a retrospective basis, as if such accounting policy had always been applied, subject to the mandatory exceptions and optional exemptions in SFRS(I) 1. The application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 did not have any significant impact on the financial statements.

## (b) SFRS(I) 15

SFRS(I) 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

The Group adopted SFRS(I) 15 in its financial statements using the retrospective approach. As a result, the Group has applied all of the requirements of SFRS(I) 15 retrospectively, except as described below, and the information presented for 2017 has been restated.

The Group has applied the practical expedients for completed contracts. This means that completed contracts that began and ended in the same comparative reporting period, as well as completed contracts at the beginning of the earliest period presented, are not restated.

The impact on the adoption of SFRS(I) 15 is explained below:

## (i) Sales commissions paid to sales or marketing agents on the sale of real estate units

The Group pays commissions to property agents on the sale of property and previously recognised such commissions as expense when incurred. Under SFRS(I) 15, the Group capitalises such commissions as incremental costs to obtain a contract with customer if these costs are recoverable. The capitalised costs are amortised to profit or loss as the Group recognises the related revenue. The impact to the financial statements is as follow:

	2017	1 Jan 2017
Sales commission	\$'000	\$'000
The Group		
Balance sheets		
Increase in other assets - contract costs	24,866	11,868
Increase in interest in associates	2,100	1,070
Increase in interest in joint ventures	6,165	1,541
Decrease in trade and other payables	1,620	_
Increase in net assets	34,751	14,479
Increase in retained earnings	30,807	11,997
Decrease in other reserves	(291)	_
Increase in NCI	4,235	2,482
Increase in total equity	34,751	14,479
Income statement		
Decrease in cost of sales	14,889	
Increase in share of results of associates	1,035	
Increase in share of results of joint ventures	4,640	
Increase in profit attributable to NCI	(1,754)	
Increase in profit for the year	18,810	

## (ii) Significant financing components arising from payments from customers

The Group receives payments from customers for the sale of residential projects. Under certain payment schemes, the time when payments are made by the buyer and the transfer of control of the property to the buyer do not coincide and where the difference between the timing of receipt of the payments and the transfer of goods and services is 12 months or more, there may exist a significant financing component arising from payments from buyers. A finance income or finance expenses will be recognised depending on the arrangement.

	2017 \$'000	1 Jan 2017 \$'000
Significant financing components		
The Group		
Balance sheets		
Increase in development properties for sale	60,379	21,822
Increase in contract liabilities	(60,379)	(21,822)
Increase in net asset	_	_
Income statement		
Increase in revenue	8,424	
Increase in costs of sales	(8,424)	
Increase in profit for the year		

## (iii) Presentation of contract assets and contract liabilities

The Group has also changed the presentation of certain amounts in the balance sheet on adopting SFRS(I) 15:

- (a) Contract assets mainly relate to the Group's right to consideration for work completed but not billed at the reporting date in respect of its property development business. Contracts assets were previously presented as "trade receivables" and "development properties for sale" of \$8.9 million and \$157.1 million (1 January 2017: \$124.8 million and \$28.0 million) respectively under FRS.
- (b) Contract liabilities relate mainly to advance consideration received from customers and progress billings in excess of the Group's right to the consideration. Contract liabilities were previously presented as "trade and other payables" of \$1,680.6 million (1 January 2017: \$1,249.3 million) under FRS.

## (c) SFRS(I) 9

SFRS(I) 9 introduces new requirements for classification and measurement of financial assets, impairment of financial assets and hedge accounting. The Group adopted SFRS(I) 9 from 1 January 2018.

In accordance with the exemption in SFRS(I) 1, the Group elected not to restate comparative information for 2017. Accordingly, the information presented for 2017 is presented, as previously reported, under FRS 39 *Financial Instruments: Recognition and Measurement*. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of SFRS(I) 9 are recognised in retained earnings and reserves as at 1 January 2018.

Arising from this election, the Group is exempted from providing disclosures required by SFRS(I) 7 *Financial Instruments: Disclosures* for the comparative period to the extent that these disclosures relate to items within the scope of SFRS(I) 9. Instead, disclosures under FRS 107 *Financial Instruments: Disclosures* relating to items within the scope of FRS 39 are provided for the comparative period.

Changes in accounting policies resulting from the adoption of SFRS(I) 9 have been generally applied by the Group retrospectively, except as described below.

- The following assessments were made on the basis of facts and circumstances that existed at 1 January 2018.
  - The determination of the business model within which a financial asset is held;
  - The determination of whether the contractual terms of a financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding; and
  - The designation of an equity investment that is not held-for-trading at FVOCI.
- (ii) New hedge accounting requirements are applied prospectively. All hedging relationships designated under FRS 39 at 31 December 2017 met the criteria for hedge accounting under SFRS(I) 9 at 1 January 2018 and therefore were regarded as continuing hedging relationships.

#### Classification and measurement of financial assets

For financial assets held by the Group on 1 January 2018, management has assessed the business model that are applicable on that date to these assets so as to classify them into the appropriate categories under SFRS(I) 9. Material reclassifications resulting from management's assessment are disclosed below.

The Group Financial assets	Note	Original classification under FRS 39	New classification under SFRS(I) 9	Carrying amount under FRS 39 and SFRS(I) 9 \$'000
Equity investments	(a)	Available-for-sale	FVOCI – equity investment	65,002
Equity investments	(b)	Available-for-sale	FVTPL – equity investment	226,159
Equity investments	(c)	Designated as FVTPL	FVTPL – equity investment	70,168

- (a) These equity investments represent investments that the Group intends to hold for the long term for strategic purposes. The Group has designated these investments at 1 January 2018 as measured at FVOCI. Unlike FRS 39, the accumulated fair value reserve related to these investments will never be reclassified to profit or loss.
- (b) Under FRS 39, this equity investment was designated at available-for-sale. The Group elected to classify it as FVTPL as the underlying asset held by the investment is a property measured at fair value.
- (c) Under FRS 39, these equity investments were designated at FVTPL because they were managed on a fair value basis and their performance was monitored on this basis. These assets have been classified as mandatorily measured under FVTPL under SFRS(I) 9.

#### Impairment of financial assets

The Group has the following financial assets subject to the expected credit loss impairment model under SFRS(I) 9:

- trade receivables and contract assets recognised under SFRS(I) 15; and
- · loans to related parties and other receivables at amortised cost.

The impairment methodology under FRS and SFRS(I) for each of these classes of financial assets is different. The adoption of the new impairment model under SFRS(I) did not give rise to transition adjustments. The impairment methodology for each of these classes of financial assets under SFRS(I) 9 is as disclosed in note 2.8 (e) and note 33.

## (d) SFRS(I) 16

SFRS(I) 16 introduces a single, on-balance sheet lease accounting model for lessees. The adoption of SFRS(I) 16 will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right of use (ROU) asset) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not change significantly.

The Group plans to apply SFRS(I) 16 on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting SFRS(I) 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information. The Group plans to apply the practical expedient to grandfather the definition of a lease on transition. This means that it will apply SFRS(I) 16 to lease contracts entered into before 1 January 2019 and identified as leases in accordance with SFRS(I) 1-17 and SFRS(I) INT 4.

## (i) The Group as lessee

The Group expects to measure lease liabilities by applying a single discount rate to the portfolio of leases. Furthermore, the Group will measure its ROU on a lease-by-lease basis at the amount of the lease liability or as if the SFRS(I) 16 had always been applied.

As at 1 January 2019, the Group expects an increase in ROU assets of \$544.4 million, an increase in lease liabilities of \$548.8 million, a decrease in payables for operating leases of \$5.5 million, and an decrease in retained earnings of \$22.6 million. The Company expects an increase in ROU assets and lease liabilities of \$37.9 million as at 1 January 2019.

The nature of expenses related to those leases will change as SFRS(I) 16 replaces the straight-line operating lease expense with depreciation charge for ROU assets and interest expense on lease liabilities.

No significant impact is expected for the Group's finance leases.

# (ii) The Group as lessor

SFRS(I) 16 substantially carries forward the current existing lessor accounting requirements. Accordingly, the Group continues to classify its leases as operating leases or finance leases, and to account for these two types of leases using the existing operating lease and finance lease accounting models respectively.

No significant impact is expected for other leases in which the Group is a lessor.





## Registered Office of the Issuer

## **Registered Office of the Guarantor**

168 Robinson Road #30-01 Capital Tower Singapore 068912

168 Robinson Road #30-01 Capital Tower Singapore 068912

#### **AUDITORS OF THE ISSUER AND THE GUARANTOR**

#### **KPMG LLP**

16 Raffles Quay #22-00 Hong Leong Building Singapore 048581

Trustee

Issuing and Paying Agent and Paying Agent in respect of Notes other than CMU Notes and CDP Notes Registrar and Transfer Agent in respect of Notes other than CMU Notes and CDP Notes

The Bank of New York Mellon, London Branch

One Canada Square London E14 5AL United Kingdom The Bank of New York Mellon, London Branch

One Canada Square London E14 5AL United Kingdom The Bank of New York Mellon SA/NV, Luxembourg Branch Vertigo Building – Polaris 2-4, rue Eugène Ruppert L-2453 Luxembourg

CDP Issuing and Paying Agent, Registrar and Transfer Agent in respect of CDP Notes

The Bank of New York Mellon, Singapore Branch One Temasek Avenue #03-01 Millenia Tower

Singapore 039192

CMU Lodging and Paying Agent, Registrar and Transfer Agent in respect of CMU Notes

The Bank of New York Mellon, Hong Kong Branch

Level 24, Three Pacific Place Queen's Road East Hong Kong

#### **ARRANGERS**

DBS Bank Ltd.

12 Marina Boulevard #42-03 DBS Asia Central @ Marina Bay Financial Centre Tower 3 Singapore 018982 The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch 21 Collyer Quay #10-01 HSBC Building

Singapore 049320

Morgan Stanley Asia (Singapore) Pte. 23 Church Street #16-01 Capital Square Singapore 049481

Oversea-Chinese Banking Corporation Limited

63 Chulia Street #03-05 OCBC Centre East Singapore 049514 United Overseas Bank Limited 80 Raffles Place, #03-01 UOB Plaza 1 Singapore 048624

#### **DEALERS**

DBS Bank Ltd.

12 Marina Boulevard #42-03 DBS Asia Central @ Marina Bay Financial Centre Tower 3 Singapore 018982 The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch 21 Collyer Quay

21 Collyer Quay #10-01 HSBC Building Singapore 049320 Morgan Stanley Asia (Singapore) Pte. 23 Church Street #16-01 Capital Square Singapore 049481

Oversea-Chinese Banking Corporation Limited

63 Chulia Street #03-05 OCBC Centre East Singapore 049514 United Overseas Bank Limited 80 Raffles Place, #03-01 UOB Plaza 1 Singapore 048624

## **LEGAL ADVISERS**

Legal Advisers to the Issuer and the Guarantor in respect of Singapore law

> Allen & Gledhill LLP One Marina Boulevard #28-00 Singapore 018989

Legal Advisers to the Arrangers in respect of English law

Linklaters Singapore Pte. Ltd.
One George Street
#17-01
Singapore 049145

To the Trustee in respect of English law

Linklaters 10th Floor, Alexandra House Chater Road

Chater Road Hong Kong